Dayanand Mahila Mahavidyalaya, Kurukshetra Lesson Plan (Even Semester) Session 2021-22 (12.04.2022 to 19.07.2022) Name of Teacher.....Mrs. Minakshi Thakral

Week	Date	Class B.com III (GEN) Management Accounting Semester vi	B.com 1 (GEN) Fundamental of Marketing Semester 2nd	ClassB.Com IllSubject Human resource management SemesterVl
		management accounting	Brief overview of syllabus	Semester v1
	12.04.2022	concept		Introduction to HRM
	13.04.2022	techniques and significance	Meaning and concept of marketing	Meaning and nature of HRM
	14.04.2022	Dr. B.R.	Ambedkar Jayanti/Mahav	ir Jayanti
	15.04.2022	comparisons	Evolution of marketing concept	History and scope
	16.04.2022	cont	principles of marketing	Objectives of HRM
	18.04.2022	cont	do	Significance of HRM
	19.04.2022	management information systems	meaning of marketing management	Functions of HRM
	20.04.2022	cont	Functions	HRM V/S PERSONEL MGT
	21.04.2022	management reporting need	components of marketing mix	HRM V/S HRD
	22.04.2022	type of report	РРТ	DOUBT SESSION
	23.04.2022	cont	revision with discussion	Human Resource Planning
	25.04.2022	cont	marketing environment	Importance of HR Planning
	26.04.2022	analysis of financial statements	internal and external environment	objectives of HR Planning
	27.04.2022	comparative statements	do	Process of HR planning with PPT
	28.04.2022	common size statements	demographic and sociocultural environment	Factors Affecting HR planning
	29.04.2022	ratio analysis	political, economic and cultural environment	Problems and suggestions in HR Planning
	30.04.2022	cont	technological and legal enironment	Job analysis
	02.05.2022	cont	PPT on components of marketing environment	Process of Job Analysis
	03.05.2022	P	arshuram Jayanti/Id-ul-Fi	itr
	04.05.2022	solvency ratio	revision	Methods of collecting data for job analysis
	05.05.2022	profitability ratio	class test	Potentional problems with job analysis
	06.05.2022	cont	market segmentation	Job Description
	07.05.2022	cont	concept and bases	Job Specification
	09.05.2022	turnover ratio	Bases of market segmentation	Revision of Job Analysis with PPT
	10.05.2022	cont	do	ASSIGNMENT 1ST
	11.05.2022	cont	PPT with revision	RECRUITMENT MEANING
	12.05.2022	cont	understanding consumer behaviour	PURPOSE OF RECRUITMENT
	13.05.2022	cash flow statements theory	understanding consumer behaviour	RECRUITMENT POLICY
	14.05.2022	cont.	understanding consumer behaviour	FACTORS AFFECTING RECRUITMENT
	16.05.2022	cont	Meaning of product	SOURCES OF RECRUITMENT
	17.05.2022	pratical start	its classification	METHODS OF RECRUITMENT

r			
18.05.2022	cont	product mix	RECENT TRENDS IN RECRUITMENT
19.05.2022	fund flow statements	product line decisions	SELECTION MEANING AND PROCESS
20.05.2022	theory	product life cycle	PURPOSE OF SELECTION
21.05.2022	cont	new product dev. process	BARRIERS OF EFFECTIVE SELECTION
23.05.2022	cont	РРТ	DIFFERENCE BETWEEN RECRUITMENT AND SELCTION
24.05.2022	class test	Branding	REVISION OF RECRUITMENT AND SELECTION
25.05.2022	Absorption costing meaning	Branding strategies	DOUBT SESSION
26.05.2022	features, income determination	Brand equity	ASSIGNMENT 2ND
27.05.2022	cost volume profit analysis	Product packaging	PLACEMENT INTRODUCTION OF THE CONCEPT
28.05.2022	cont	objectives of packaging	TYPES OF PLACEMENT
30.05.2022	cont	packaging strategies	OBJECTIVE AND SIGNIFICANCE OF PLACEMENT
31.05.2022	cont	Product Labeling	PROBLEMS IN PLACEMENT
01.06.2022	break even analysis	purpose and advantages of Labeling	INDUCTION CONCEPT
02.06.2022		Maharana Pratap Jayanti	
03.06.2022	cont	Assignment 1	BENEFITS OF INDUCTION PROGRAMME
04.06.2022	cont	pricing strategy	RESONSIBILITY OF EMPLOYEE INDUCTION
06.06.2022	pv ratio	factors influencing the product pricing decision	INDUCTION PROCESS
07.06.2022	sessional test	Methods of price determination	RESONSIBILITY OF EMPLOYEE INDUCTION
08.06.2022	cont	promotion mix	REVISION OF INDUCTION AND PLACEMENT WITH PPT
09.06.2022	angle of incidence	elements of promotion mix	VIVA OF ASSIGNMENT
10.06.2022	determination of cost indifference point	Advertising	VIVA OF ASSIGNMENT
11.06.2022	cont	Sales promotion	SESSIONAL
13.06.2022	cont	Public relation	INTERNAL MOBILITY
14.06.2022		Sant Kabir Jayanti	ī
15.06.2022	cont	revision with group discussion	PROMOTION MEANING AND ELEMENTS
16.06.2022	assignment 1	distribution channel	OBJECTIVES OF PROMOTION
17.06.2022	margin of safety	factors affecting the choice of distribution channel	BASIS OFF PROMOTION
18.06.2022	cont	do	ESSENTIAL OF PROMOTION POLICY

	1	r		1
	20.06.2022	cont	sessional	DEMOTION
	21.06.2022	cont	types ,role	CAUSES AND TYPES OF TRANSFER
	22.06.2022	budgeting and budgetary contol	Revision of distribution channel with PPT	PROBLEMS OF TRANSFERS
	22.06.2022			
	23.06.2022	cont	Assignment 2	TRANSFER POLICY
	24.06.2022	cont	viva voice	REVISION
	25.06.2022	cont	revision of marketing concepts and principles	MEANING AND NEED OF TRAINING
	27.06.2022	cont	revision of components of marketing environment	TRAINING AND DEVELOPMENT, TRAINING AND EDUCATION
	28.06.2022	type of budgey	revision of market segmentation	do
	29.06.2022	cont	revision of product mix	PERFORMANCE APPRAISAL
		essential of budgetary	new product development	IMPORTANCE AND
		contol	process	OBJECTIVES OF
	30.06.2022		^	PERFORMANCE
				APPRAISAL
		cont	product life cycle	PROCESS OF
	01.07.2022	cont	product me cycle	PERFORMANCE
	01.07.2022			APPRAISAL
		cont	product branding	METHODS OF
	00.07.0000			METHODS OF
	02.07.2022			PERFORMANCE APPRAISAL WITH PPT
		cont	product packaging	METHODS OF
	04.07.2022			PERFORMANCE APPRAISAL WITH PPT
	05.07.2022	cont	product labeling	LIMITATIONS OF PERFORMANCE APPRAISAL
	06.07.2022	budgetary contol system	price determination	PROBLEM SOLVING SESSION
	07.07.2022	cont	strategies of price determination	DISCUSSION
	08.07.2022	cont	Revision	Chaptet wise revision
	09.07.2022		Revision	Chaptet wise revision
		assignment 2	Revision	Chaptet wise revision
	12.07.2022	<u> </u>	Doubt Session	Chaptet wise revision
	13.07.2022 14.07.2022		Doubt Session Doubt Session	Chaptet wise revision
				Chaptet wise revision
	15.07.2022		Doubt Session	Chaptet wise revision
	16.07.2022		Test	Chaptet wise revision
	18.07.2022		Test	Chaptet wise revision
	19.07.2022		Test	Chaptet wise revision
Week	Date	Class - B.COM 2nd Semester- 4th		
		Bridge Course		
	13.04.2022	Concept of goodwill		
	14.04.2022	Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti		
	15.04.2022	origin & need for valuation of goodwill		
	16.04.2022	Methods of valuation of goodwill		
	18.04.2022	Average Profit Method	1	
		Average Profit Method	1	
		super Profit Method	1	
		super Profit Method		
		Capitalization Method	-	
		Capitalization Method	1	
		Purchase Consideration		
L	23.04.2022	1 urchase Consideration	1	

	26.04.2022	Annuity Method
		Annuity Method
		Class Revision
	29.04.2022	Valuation of shares
	30.04.2022	Factors Affecting Valuation OF Shares
		Methods of valuation of
	02.05.2022	shares
	03.05.2022	Parshuram Jayanti/Id- ul-Fitr
	04.05.2022	Net Assets Method
	05.05.2022	Net Assets Method
	06.05.2022	Net Assets Method
	07.05.2022	Net Assets Method
	09.05.2022	Dividend Yield Method
	10.05.2022	Dividend Yield Method
	11.05.2022	Dividend Yield Method
	12.05.2022	Dividend Yield Method
	13.05.2022	Earning Capacity Method
	14.05.2022	Earning Capacity Method
<u> </u>	16.05.2022	Earning Capacity Method
	17.05.2022	Average Method /Mean Method
	18.05.2022	Average Method /Mean Method
	19.05.2022	Average Method /Mean Method
	20.05.2022	Class Revision
	21.05.2022	Class test
	23.05.2022	Concept of Holding companies
ļ	24.05.2022	Consolidated Finacial statements
	25.05.2022	Consolidated Balance sheet
	26.05.2022	Consolidated Balance sheet
	27.05.2022	Consolidated Balance sheet
	28.05.2022	Consolidated Balance sheet
	30.05.2022	Consolidated Balance sheet
L	31.05.2022	Pre -Acquisition & Post - Acquisition Profits/ Reserves
	01.06.2022	Pre -Acquisition & Post - Acquisition Profits/ Reserves
	02.06.2022	Maharana Pratap Jayanti
	03.06.2022	Shares of Subsidiary acquired During the course of the year
	04.06.2022	Adjustment for unrealised Profits Included In Inventory
	06.06.2022	Elimination of Mutual or Inter- Company Owings
	07.06.2022	Debentures in Subsidiary Company
	08.06.2022	Preference Shares in the Subsidiary Company
-		

1	D: :1 1D : 16
	Dividend Received fom
09.06.2022	Subsidiary Company out
	of Pre-Acquisition Profits
	Interim Dividend
10.06.2022	Received From the
	Subsidiary Company
	Interim Dividend
11.06.2022	Received From the
	Subsidiary Company
13.06.2022	Proposed Dividend
14.06.2022	Sant Kabir Jayanti
15.06.2022	Class Revision
16.06.2022	Class test
10.00.2022	Concept of Liquidation
17.06.2022	Company
 18.06.2022	Methods Of Liquidation
 20.06.2022	Methods Of Liquidation
21.06.2022	Order of Payment
	Liquidator's Finacial
22.06.2022	Statement of Account
	Liquidator's Remuneration
	on Amounts Distributed
23.06.2022	to Equity Shareholders
24.06.2022	Disrtibution of surplus
27.00.2022	Call in advance & call in
25.06.2022	arrears
27.06.2022	calls on equity shares
27.00.2022	
	Receiver for
28.06.2022	Receiver for debentureholders
	debentureholders
 29.06.2022	debentureholders Statement of Affairs
	debentureholders Statement of Affairs Statement of Affairs
 29.06.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking
 29.06.2022 30.06.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations
 29.06.2022 30.06.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking
 29.06.2022 30.06.2022 01.07.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking organisations
 29.06.2022 30.06.2022 01.07.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking organisations Accounting of banking
 29.06.2022 30.06.2022 01.07.2022 02.07.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking organisations Accounting of banking organisations
 29.06.2022 30.06.2022 01.07.2022 02.07.2022 04.07.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking organisations Accounting of banking organisations Accounting of insurance
29.06.2022 30.06.2022 01.07.2022 02.07.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking organisations Accounting of banking organisations Accounting of insurance Companies
29.06.2022 30.06.2022 01.07.2022 02.07.2022 04.07.2022 05.07.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking organisations Accounting of banking organisations Accounting of insurance Companies Accounting of insurance
29.06.2022 30.06.2022 01.07.2022 02.07.2022 04.07.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking organisations Accounting of banking organisations Accounting of insurance Companies Accounting of insurance Companies
29.06.2022 30.06.2022 01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking organisations Accounting of banking organisations Accounting of insurance Companies Accounting of insurance Companies Accounting of insurance
29.06.2022 30.06.2022 01.07.2022 02.07.2022 04.07.2022 05.07.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking organisations Accounting of banking organisations Accounting of insurance Companies Accounting of insurance Companies
29.06.2022 30.06.2022 01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking organisations Accounting of banking organisations Accounting of insurance Companies Accounting of insurance Companies Accounting of insurance Companies
29.06.2022 30.06.2022 01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking organisations Accounting of banking organisations Accounting of insurance Companies Accounting of insurance Companies Accounting of insurance Companies
29.06.2022 30.06.2022 01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022 08.07.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking organisations Accounting of banking organisations Accounting of insurance Companies Accounting of insurance Companies Accounting of insurance Companies Accounting of insurance Companies Accounting of insurance
29.06.2022 30.06.2022 01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022 08.07.2022 08.07.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking organisations Accounting of banking organisations Accounting of insurance Companies Accounting of insurance Companies Accounting of insurance Companies Accounting of insurance Companies Accounting of insurance Companies
29.06.2022 30.06.2022 01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022 08.07.2022 08.07.2022 11.07.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking organisations Accounting of banking organisations Accounting of insurance Companies Accounting of insurance Companies
29.06.2022 30.06.2022 01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022 08.07.2022 08.07.2022 11.07.2022 11.07.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking organisations Accounting of banking organisations Accounting of insurance Companies Class Revision Class Revision
29.06.2022 30.06.2022 01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022 08.07.2022 08.07.2022 11.07.2022 11.07.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking organisations Accounting of banking organisations Accounting of insurance Companies Class Revision Class Revision Class Revision Class Revision
29.06.2022 30.06.2022 01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022 08.07.2022 08.07.2022 11.07.2022 11.07.2022 13.07.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking organisations Accounting of banking organisations Accounting of insurance Companies Accounting of insurance Companies Accounting of insurance Companies Companies Class Revision Class Revision Class Revision Class Revision
29.06.2022 30.06.2022 01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022 08.07.2022 08.07.2022 11.07.2022 11.07.2022 13.07.2022 13.07.2022 14.07.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking organisations Accounting of banking organisations Accounting of insurance Companies Accounting of insurance Companies Accounting of insurance Companies Companies Class Revision Class Revision Class Revision Class test Class test
29.06.2022 30.06.2022 01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022 08.07.2022 08.07.2022 11.07.2022 11.07.2022 13.07.2022 13.07.2022 14.07.2022 15.07.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking organisations Accounting of banking organisations Accounting of insurance Companies Accounting of insurance Companies Accounting of insurance Companies Class Revision Class Revision Class Revision Class test Class
29.06.2022 30.06.2022 01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022 08.07.2022 08.07.2022 11.07.2022 11.07.2022 13.07.2022 13.07.2022 14.07.2022	debentureholders Statement of Affairs Statement of Affairs Accounting of banking organisations Accounting of banking organisations Accounting of banking organisations Accounting of insurance Companies Accounting of insurance Companies Accounting of insurance Companies Class Revision Class Revision Class Revision Class test Class

Name of Teacher - Mrs. Anju Chwla

	SubjectFundamental of Insurance, Income Tax- II					
Week	Date	Class B.Com (III)	Class B.Com (III)			
week		Semester VIth	Semester VIth			
	12 04 2022	Introduction to Insurance	Deduction U/S 80C to			
	12.04.2022	introduction to insurance	80U			
	12 04 2022	C	Deduction U/S 80C to			
	13.04.2022	Concept of Life Insurance	80U			
14.04.2022 Dr. B.R. Ambedkar Jayanti/Mahavir Jay			yanti/Mahavir Jayanti			
	15.04.2022	Purpose of life insurance	Deduction U/S 80C to			
	13.04.2022		80U			

16.04	4.2022	Importance of Life insurance	Deduction U/S 80C to 80U
18.04	4.2022	Principles of insurance	Deduction U/S 80C to 80U
19.04	4.2022	Insurance as a social security tool	Practical Questions
20.04	4.2022	Insurance as a social security tool	Rebate and Relief of tax
21.04	4.2022	Insurance and economic development	Practical Questions
22.04	4.2022	Assignment - 1	Revision through PPT
23.04	4.2022	Contract of Life insurance	Assesment Of individual
25.04	4.2022	Principles and practices of Life insurance	Assesment Of individual
26.04	4.2022	Parties to the contract	Practical Questions
27.04	4.2022	Rights and Duties	Practical Questions
	4.2022	Conditions and terms and policies	Practical Questions
29.04	4.2022	Effects of non compliance	AMT credit
30.04	4.2022	Nomination and assignment practices	Practical Questions
02.03	5.2022	Nomination and assignment practices	Class Test
03.04	5.2022	Parshuram Jav	vanti/Id-ul-Fitr
	5.2022	Collection of Premium	Assesment OF HUF
	5.2022	Revival concepts	Assesment OF HUF
	5.2022	loans and surrenders	Assesment OF HUF
	5.2022	Claims	Practical Questions
			· · · · ·
	5.2022	Claims	Practical Questions
10.03	5.2022	Revision	Practical Questions
11.03	5.2022	Doubt Session	Assignment and Viva - Voce
12.03	5.2022	Test-1	Assignment and Viva - Voce
13.03	5.2022	Bonuses and annunity payments concept	Assesment Of firm
14.03	5.2022	Bonuses andannunity paymemts concept	Assesment Of firm
16.0	5.2022	present structure	Practical Questions
	5.2022	Present structure	Practical Questions
	5.2022	Present structure	Practical Questions
	5.2022	Growth of Life insurance in india	Practical Questions
20.03	5.2022	Growth of Life insurance in india	Revision through PPT
21.05	5.2022	Concept of claims settlement	Income tax Authorities
23.0	5.2022	Claims settlement procedure	Income tax Authorities
24.0	5.2022	Claims settlement	Income tax Authorities
25.03	5.2022	procedure Revison class	Sessional test
26.03	5.2022	Concept of Marine insurance	Return of Income
27.0	5.2022	Marine insurance policy	Types of Return
	5.2022	Policy conditiond	Types of Return
	5.2022	Premium	E-filing of return
	5.2022	Concept of Double insurance	E-filing of return
01.00	5.2022	Assignment of policy waranties	Types of Assesment
02.0	5.2022	Maharana Pi	ratap Javanti
	5.2022	Loss and abondonment	Types of Assesment
	5.2022	Loss and abondonment	
			Types of Assesment
	5.2022	Loss and abondonment	Types of Assesment
07.00	5.2022	Measures of indeminity	TDS

	1		
	08.06.2022	Claim settlement procedure	Payments are covered under TDS
	09.06.2022	Claim settlement procedure	Payments are covered under TDS
	10.06.2022	Doubt Session	Payments are covered under TDS
	11.06.2022	Test-1	Payments are covered under TDS
	13.06.2022	Assignment 2	TCS
	14.06.2022		ir Jayanti
	15.06.2022	VIVA	TCS
	16.06.2022	VIVA	Practical Questions
	17.06.2022	VIVA	Assignment and Viva - Voce
	18.06.2022	Concept of Accident insurance	Assignment and Viva - Voce
	20.06.2022	Policy conditioned	Advance payment of tax
	21.06.2022	Claims settlement procedure	Advance payment of tax
	22.06.2022	Claims settlement procedure	Practical Questions
	23.06.2022	Motor insurance	Recovery and refund of tax
	24.06.2022	policy	Recovery and refund of tax
	25.06.2022	claims settlement procedure	Practical Questions
	27.06.2022	Sessional	Appeals and Revision
		Insurance intermediaries	Appeals and Revision
	29.06.2022	Role of agents	Appeals and Revision
	30.06.2022	an agent	Appeals and Revision
	01.07.2022	Procedure for becoming an agent	Revision through PPT
	02.07.2022	Cancelation of license	Penalties under Income tax act
	04.07.2022	Revocation	Penalties under Income tax act
	05.07.2022	Suspension	Penalties under Income tax act
	06.07.2022	Termination of agent appointment	Class Test
	07.07.2022	Termination of agent appointment	Offences and prosecution
	08.07.2022	Code of conduct	Offences and prosecution
		Code of conduct	Offences and prosecution
		Unfair practices	Class test
		Unfair practices	Revision through PPT
	13.07.2022		Oral class test
	14.07.2022		Oral class test
L	15.07.2022	Revision	Oral class test
		Doubt Session	Revision
L		Doubt Session	Revision
		Doubt Session	Revision
Week	Date	ClassB.com 2	ClassB.com 2
		(Semester-4)	(Semester-4)
	12.04.2022	Advertising Brief overview of syllabus	Company Law Brief overview of syllabus
	12.04.2022	Marchen Definition 1	Mandanatia
1	13.04.2022	Meaning, Definition and	Membership in
		Features of Advertising	companies: meaning and
	14.04.2022		companies: meaning and concept yanti/Mahavir Jayanti

7		
15.04.2022	functions of avertising	ways of aquiring membership
16.04.2022	Structure of Advertising	Termination of
	industry, Advertisability of Product	membership
18.04.2022	Advertising as a tool of Marketing	Register and index of members
19.04.2022	Recent Trends in	company management
	Advertising	and administration
20.04.2022	Revision Class	Directors :- Legal position
21.04.2022	Assignment 1	Qualification of directors
22.04.2022	Meaning of communication and prommotion Mix, Components of Promotion Mix	Appointment, removal of directors
22.04.2022		a annual dution and
23.04.2022	components of promotion mix, Factors Determining Promotion Mix	powers,duties,and liabilties of directors
25.04.2022	Optimum Promotion mix	powers,duties,and
	and Promotion mix determination process	liabilties of directors
26.04.2022	Elements of	group discussion &
20.04.2022	communication mix and	revision
	difference between	
	Advertising and Sales	
	Promotion, Advertising	
	and Personal Selling,	
	Advertising and Publicity	
 27.04.2022	Revision and Discussion	class test
	Meaning of Advertising	Managerial remuneration
	Process and Steps involved in Advertising Process	6
29.04.2022		Key management
29.04.2022	uo	personal:- managing directors
30.04.2022	Advertising Strategy	Key management
		personal:- managing
		directors
02.05.2022	Assignment 2	Whole time directors
02.05.2022 03.05.2022		
03.05.2022		Whole time directors
03.05.2022	Parshuram Ja	Whole time directors yanti/Id-ul-Fitr
03.05.2022 04.05.2022	Parshuram Ja Meaning, Definition and characterstics of Communication	Whole time directors yanti/Id-ul-Fitr
03.05.2022 04.05.2022 05.05.2022	Parshuram Ja Meaning, Definition and characterstics of Communication communication Process Factors affecting	Whole time directors yanti/Id-ul-Fitr Managers
03.05.2022 04.05.2022 05.05.2022 06.05.2022	Parshuram Ja Meaning, Definition and characterstics of Communication communication Process Factors affecting communictaion process	Whole time directors yanti/Id-ul-Fitr Managers revision doubt session
03.05.2022 04.05.2022 05.05.2022 06.05.2022	Parshuram Ja Meaning, Definition and characterstics of Communication communication Process Factors affecting communictaion process Functions of	Whole time directors yanti/Id-ul-Fitr Managers revision
03.05.2022 04.05.2022 05.05.2022 06.05.2022	Parshuram Ja Meaning, Definition and characterstics of Communication communication Process Factors affecting communictaion process Functions of Communication in	Whole time directors yanti/Id-ul-Fitr Managers revision doubt session
03.05.2022 04.05.2022 05.05.2022 06.05.2022	Parshuram Ja Meaning, Definition and characterstics of Communication communication Process Factors affecting communictaion process Functions of Communication in Marketing, Steps in	Whole time directors yanti/Id-ul-Fitr Managers revision doubt session
03.05.2022 04.05.2022 05.05.2022 06.05.2022	Parshuram Ja Meaning, Definition and characterstics of Communication communication Process Factors affecting communication process Functions of Communication in Marketing, Steps in Effective Marketing	Whole time directors yanti/Id-ul-Fitr Managers revision doubt session
03.05.2022 04.05.2022 05.05.2022 06.05.2022 07.05.2022	Parshuram Ja Meaning, Definition and characterstics of Communication communication Process Factors affecting communication process Functions of Communication in Marketing, Steps in Effective Marketing Communication	Whole time directors yanti/Id-ul-Fitr Managers revision doubt session
03.05.2022 04.05.2022 05.05.2022 06.05.2022 07.05.2022	Parshuram Ja Meaning, Definition and characterstics of Communication communication Process Factors affecting communication process Functions of Communication in Marketing, Steps in Effective Marketing	Whole time directors yanti/Id-ul-Fitr Managers revision doubt session class test Company secretary:- meaning,categories
03.05.2022 04.05.2022 05.05.2022 06.05.2022 07.05.2022 09.05.2022	Parshuram Ja Meaning, Definition and characterstics of Communication communication Process Factors affecting communication process Functions of Communication in Marketing, Steps in Effective Marketing Communication Sources in Marketing Communication Message, Barriers in	Whole time directors yanti/Id-ul-Fitr Managers revision doubt session class test Company secretary:-
03.05.2022 04.05.2022 05.05.2022 06.05.2022 07.05.2022 09.05.2022	Parshuram Ja Meaning, Definition and characterstics of Communication communication Process Factors affecting communication process Functions of Communication in Marketing, Steps in Effective Marketing Communication Sources in Marketing Communication Message, Barriers in Marketing communication,	Whole time directors yanti/Id-ul-Fitr Managers revision doubt session class test Company secretary:- meaning,categories
03.05.2022 04.05.2022 05.05.2022 06.05.2022 07.05.2022 09.05.2022 10.05.2022	Parshuram Ja Meaning, Definition and characterstics of Communication communication Process Factors affecting communication process Functions of Communication in Marketing, Steps in Effective Marketing Communication Sources in Marketing Communication Message, Barriers in Marketing communication, Suggestions	Whole time directors yanti/Id-ul-Fitr Managers revision doubt session class test Company secretary:- meaning,categories Qualification of secretary
03.05.2022 04.05.2022 05.05.2022 06.05.2022 07.05.2022 09.05.2022 10.05.2022	Parshuram Ja Meaning, Definition and characterstics of Communication communication Process Factors affecting communication process Functions of Communication in Marketing, Steps in Effective Marketing Communication Sources in Marketing Communication Message, Barriers in Marketing communication,	Whole time directors yanti/Id-ul-Fitr Managers revision doubt session class test Company secretary:- meaning,categories
03.05.2022 04.05.2022 05.05.2022 06.05.2022 07.05.2022 09.05.2022 10.05.2022 10.05.2022	Parshuram Ja Meaning, Definition and characterstics of Communication communication Process Factors affecting communication process Functions of Communication in Marketing, Steps in Effective Marketing Communication Sources in Marketing Communication Message, Barriers in Marketing communication, Suggestions	Whole time directors yanti/Id-ul-Fitr Managers revision doubt session class test Company secretary:- meaning,categories Qualification of secretary Qualities,appointment of

	13.05.2022	do	Duties and liabilties of
	14050000		secretary
	14.05.2022		Rights of secretary
	16.05.2022		Dismissal of secreatry
	17.05.2022	E-Advertising	revision doubt session
		Economic and Social	class test
		Aspects of Advertising	class lest
		Importance of Advertising	Assignment 1
			-
	21.05.2022	Economic and social	Meetings:-meaning and
		objections	concept
		Advertising Justified	Kinds of meetings
		Legal Aspects in Advertising	Annual general meetings
	25.05.2022	Ethical Aspects in	Extraordinary meetings
	26.05.2022	Advertsing control over Unethical	
	26.05.2022		Board of directors
	27.05.2022	Advertising, suggestions	meetings
	27.05.2022	Meaning, Need and Types	Creditors, Debenturholder
		of Advertising Objectives	meetings
├ ── ├	28.05.2022	do	Chairperson and conduct
	20.03.2022	uo	of meetings
\vdash	20.05.2022	Factors Determing	Resolutions
	50.05.2022	Advertising Objectives	ixesolutions
├	31 05 2022	DAGMAR Approach	do
		Assinmnet 2	do
	02.06.2022		
		Maharana Pr Meaning and Process of	r atap Jayanti revision
		Advertising Budget	101151011
	04.06.2022	methods of Advertising Appropriation	class test
	06.06.2022	do	doubt session
	07.06.2022	do	Revision of company
			management and resolution
	08.06.2022	Factors Affecting	doubt session
		Advertising Budget	
	09.06.2022	CreativeDesign Process in	class test
		Advertising, Advertising	
		Copy-Writing	
├	10.06.2022	Ad-Copy Strategy, types	Profit :- meaning and
	10.00.2022	ru-copy sualegy, types	concepts
\vdash	11.06 2022	Message, Advertising	Ascertainment of real
	11.00.2022	Appeals	profits
├ ──┤	13.06.2022	components of Print	Divisible profits
		Advertising Copy	promo
	14.06.2022		ir Jayanti
	15.06.2022		Dividend
		сору	
	16.06.2022	Types of Advertising Media	Do
	17.06.2022	do	Interim dividend
	18.06.2022		revision
	20.06.2022		Assignment 2
		Meaning and Factors	Prevention of oppression
	21.00.2022	Affecting Media Planning	& mismanagement
	22.06.2022	Steps Involved in Media Planning	Do
	23.06.2022	Importance of Media	Do
	23.00.2022	Planning, Problems in Media Planning	
	24 06 2022		Do
	24.00.2022	Media Scheduling, Media Testing and Media Strategy	Do
		Buategy	1

		revision chapter 2	revision
	27.06.2022	Benefits of Ad-Agency, Types of Advertising Agencies	Viva voice
	28.06.2022	revision chapter 3	Reconstruction and amalgamation
:	29.06.2022	Client Agency Relationship	do
	30.06.2022	Advertising Department	do
	01.07.2022	Meaning, Elements of Consumer behaviour, Factors Affecting Consumer Behaviour	Winding up of company:- meaning ,modes
	02.07.2022	Impact, Importance of Consumer Behaviour, Buying Process and Buying Motives	Procedure and consequences of winding up
	04.07.2022	Meaning, Need and Approaches of Advertising Effectiveness	Revision of dividend,account and audit
	05.07.2022	methods of measuring Advertising Effectiveness	Revision of company secretary
	06.07.2022	Pre-Testing and Post- Testing Methods	Revision of Meetings,procedure or requisities
	07.07.2022	Difficulties in Evaluating Advertising Effectiveness	Doubt session
	08.07.2022	class test	class test
	09.07.2022		class test
	11.07.2022	class test	class test
	12.07.2022		class test
	13.07.2022		class test
	14.07.2022	doubt session	doubt session
	15.07.2022	doubt session	doubt session
	16.07.2022	doubt session	doubt session
	18.07.2022	doubt session	doubt session
	19.07.2022	revision	revision
			N CT I M C

 Name of Teacher..Mrs Sapna Arora

 Subject ..Business Law, Retail Management, Financial Accounting, Business Statistics

 Class B COM
 Class B Com(t)

Week	Date	ClassB.COM	ClassB. Com III	Class B.Com(l)	ClassB.Com II
		Semester IV	SemesterVI	Semester 2nd	SemesterIV
	12.04.2022	Introduction of Negotiable Act,1881	Overview of the syllabus contents and Introduction to Retaining	Branch Accounts- Types of Branches	Introduction to syllabus
	13.04.2022	Feature of NI Act	Concept and Nature of Retailing	PPT on Home Branches- Dependent Branches: Debtors System	Meaning of correlation
	14.04.2022		Dr. B.R. Ambedkar	Jayanti/Mahavir Jayanti	
	15.04.2022	Presumptions	Scope of Retailing	Practical Problems of Debtors System	Methods of correlation
	16.04.2022	Types of NI	Retailing in India	Practical Problems of Debtors System	do
	18.04.2022	Types of NI	Theories of Retailing	Practical Problems of Debtors System	do
	19.04.2022	Negotiation	Theories of Retailing	Dependent Branches- Stock and debtors System	properties of correlation coefficient
	20.04.2022	Revision Class	Models of Retailing	Practical Problems of Stock and Debtors system	Spearman rank correlation
	21.04.2022	Crossing of Cheque	Models of Retailing	Dependent Branches- Final Accounts method	do

22.04.2022	Crossing of Cheque	Organised and	Practical Problems of	concurrent deviation metho
		unorganized retailing	Final accounts Method	
23.04.2022	Dishonour of Cheque	Organised and unorganized retailing	Dependent Branches- Wholesale Price Branch method	Misc. questions
25.04.2022	Discharge of NI	Revision class	Practical Problems of Wholesale Price Branch method	do
26.04.2022	Revision Class	Retail strategy and Strategic planning process	Revision and Problem Discussion of Branch Accounts	problem solving session
27.04.2022	Problem Solving Class	Operations management in Retailing	Class Test (Topic- Branch accounts)	Simple regression
28.04.2022	Test-1	Tools for conducting Situation Analysis	Partnership Accounts- Characterstics of Partnership, Partnership deed	Types of regression analysi
29.04.2022	Indian Partenership Act 1932	Revision class	Recording of Partnership Transactions, Capital accounts of Partners	Regression equations
30.04.2022	Nature of Partnership Act	Primary retailing strategies	Practical Problems of Capital Accounts of Partners	do
02.05.2022	Rights and Duties of partner	Retail location and its types	Practical Problems of Capital Accounts of Partners	do
03.05.2022		Darshuram	avanti/Id-ul-Fitr	
	Rights and Duties of partner	Factors affecting choice and process of choosing a retail location	Practical Problems of	do
05.05.2022	Relation of partner to IIIrd parties		Assignments-I Topic-	Assignment -1
06.05.2022	Relation of partner to IIIrd parties	Assignment 1 and its discussion	Test	Grouped data
07.05.2022	Liabilities of firm	Merchandise planning and its process	Admission of Partner- Calculation of new profit sharing ratio	do
09.05.2022	Liabilities of Partner	Retail communication	Goodwill- Methods of valuation of Goodwill	do
10.05.2022	Minor as a Partner	promotion budget	Goodwill- Methods of valuation of Goodwill	Standard error of estimate
	Position of a Minor	Security issues in retailing	valuation of Goodwill	Class test
12.05.2022	Revision Class	Security issues in retailing	viva of Assignment 1	Basic concepts of probabili
	Problem Solving Class Assignment-1	Revision and discussion Sessional test	viva of Assignment 1 Pratical Problems on Hidden Goodwill	Calculation of probability
16.05.2022	Reconstitution of Partnership firm	Discussion class	Practical problems on Hidden Goodwill	combinations of probability
17.05.2022	Dissolution of firm	Concept of store design	DOUBT SESSION	Additiom theorem
18.05.2022	Dissolution of firm	Components of store design	Change in Profit Sharing ratio	do
	Settlement of Accounts	components of store	Practical Questions	Assignment-2
		design		
20.05.2022	Settlement of Accounts	store layout and its types	Practical Questions	Multiplication theorem
20.05.2022	Registration of firm	store layout and its types Types of store layout	Adjustment of Joint Insurance Policy	do
20.05.2022 21.05.2022 23.05.2022	Registration of firm effect of non-registration	store layout and its types Types of store layout Assignment 2 and discussion	Adjustment of Joint Insurance Policy Adjustment of Joint Insurance Policy	do
20.05.2022 21.05.2022 23.05.2022	Registration of firm effect of non-registration Revision Class	store layout and its types Types of store layout Assignment 2 and	Adjustment of Joint Insurance Policy Adjustment of Joint	do

 7				
27.05.2022	Limited Liability	Information Technology	Practical Questions on	do
	Partnership Act 2008	in Retailing	Revaluation Account	
28.05.2022	Characteristics	Application of information technology in	Memorandum Revaluation Account	problem solving session
		retailing		
30.05.2022	Incorporation of LLP	FDI in retailing	Memorandum Revaluation Account	problem solving session
 31.05.2022	Audit of Taxation of LLP	FDI in retailing	Adjustment of undistributed Profit or Losses and Reserves	Binomial distribution
 01.06.2022	Audit of Taxation of LLP	FDI in retailing	Practical Questions	do
 00.06.0000				
 02.06.2022			Pratap Jayanti	1
	Conversion	Revision and class test	viva of Assignment 2	do
	Conversion	discussion	viva of Assignment 2	problem solving session
	Winding up and Dissolution	Retail store management	Adjustment of Capital	poisson distribution
07.06.2022	Winding up and Dissolution	Blue print operations and premises management	Practical questions	do
08.06.2022	Revision Class	Managing inventory and display	DOUBT SESSION	do
 09.06.2022	Doubt Session	Managing receipts and customer service	Retirement And Death of a Partner	do
 10.06.2022	Introductionn to IT Act 2000	Revision	Adjustment of Goodwill and its treatment	problem solving session
 11.06.2022	Features of IT Act	Management of employees, promotion, events and partnership	Revaluation of Assets and Liabilities	problem solving session
 13.06.2022	Digital Signature	Energy management	practical questions	Class test
14.06.2022			abir Jayanti	Class test
 	Electronic Governance	Revision	Practical Questions	Normal distribution
 	Electronic Governance	class test	Settlement of Loan	Assumptions of normal distribution
 17.06.2022	Attribution	Revision of theories of Retailing	Practical Questions	Measure area under normal curve
 18.06.2022	Acknowledgement of electronic records	Revision: models of ret	Practical Questions	do
	Acknowledgement of electronic records	Revision: strategic planning	Death of a Partner	Applications of normal distribution
21.06.2022	Dispatch of electronic records	Revision: operations management	Practical Questions	
	Dispatch of electronic records	Planning retail location	Practical Questions	do
23.06.2022	Revision Class	Revision: retail communication	Practical Questions	do
 24.06.2022	Problem Solving Class	Revision: security issues in retailing	DOUBT SESSION	do
 25.06.2022	Certifying Digital Signature	Revision: store design	Sessional Test	do
27.06.2022	Penalities ,Compensation and Adjudication	Organizational structure of Retailing	Dissolution of Partnership Firm	Problem solving session
 28.06.2022	Penalities ,Compensation and Adjudication	Revision: Application of IT in retailing	Accounting Treatment of Reserves and Provision	Class test
29.06.2022	Penalities ,Compensation and Adjudication	FDI in retailing	Practical Questions	Previous paper discussion
				1
 30.06.2022	Other Provisions	Revision: retail store management functions	Practical Questions	Previous paper discussion
	Other Provisions Other Provisions		Practical Questions When all partners become Insolvent Except one	Previous paper discussion Ch. wise revision
 01.07.2022		management functions	When all partners become	

05.07.2022	Doubt session	test	Concept and Legal	Chapter 3
			Provisions regarding Hire	
			purchase Account	
06.07.2022	Concept of RTI Act, 2005	chapter wise revision	Continued	do
07.07.2022	Constant CDTL Act 2005	44	A second in December 1. Com	Charten 4
07.07.2022	Concept of RTI Act, 2005	test	Accounting Records for	Chapter 4
			Goods of Substantial Sale	
			Value	
08.07.2022	Features of RTI Act	chapter wise revision	Practical Questions	do
09.07.2022	Procedure of RTI Act	test	Do	do
11.07.2022	Procedure of RTI Act	chapter wise revision	Do	Chapter 5
12.07.2022	Importance of RTI Act	test	Do	do
13.07.2022	Appeals	chapter wise revision	Do	do
14.07.2022	Appeals	test	DOUBT SESSION	Chapter 6
15.07.2022	Assumptions from	chapter wise revision	TEST	do
	Disclosure of Information	<u>^</u>		
16.07.2022	Constitution of	test	REVISION	Chapter 7
	information Commission			^
18.07.2022	Constitution of	chapter wise revision	TEST	do
	Information Commission			
19.07.2022	Revision Class	test	DOUBT SESSION	do

Name of Teacher..Dr.Geetanjali Chawla Subject ...Business Law-11

	Date	ClassB.COM	Class	Class
Date	Date	SemesterIIIrd	Semester	Semester
	12 04 2022	Introduction of		
	12.04.2022	Introduction of Negotiable Act,1881		
	13.04.2022	Feature of NI Act		
	14.04.2022	Dr. B.R. A	Ambedkar Jayanti/Mahav	ir Jayanti

Week

	Regoliable Act, 1001	
13.04.2022	Feature of NI Act	
14.04.2022	Dr. B.R.	Ambedkar Jayanti/Mahavir Jayanti
15.04.2022	Presumptions	
 16.04.2022	Types of NI	
18.04.2022	Types of NI	
19.04.2022	Negotiation	
20.04.2022	Revision Class	
21.04.2022	Crossing of Cheque	
22.04.2022	Crossing of Cheque	
23.04.2022	Dishonour of Cheque	
25.04.2022	Discharge of NI	
 26.04.2022	Revision Class	
 27.04.2022	Problem Solving Class	
28.04.2022	Test-1	
29.04.2022	Indian Partenership Act 1932	
30.04.2022	Nature of Partnership Act	
02.05.2022	Rights and Duties of partner	
03.05.2022	P	arshuram Jayanti/Id-ul-Fitr
04.05.2022	Rights and Duties of	
04.03.2022	partner	
05.05.2022	Relation of partner to IIIrd parties	
06.05.2022	Relation of partner to IIIrd parties	
07.05.2022	Liabilities of firm	
09.05.2022	Liabilities of Partner	
10.05.2022	Minor as a Partner	
11.05.2022	Position of a Minor	
12.05.2022	Revision Class	
13.05.2022	Problem Solving Class	
14.05.2022	Assignment-1	
16.05.2022	Reconstitution of	
10.03.2022	Partnership firm	
17.05.2022	Dissolution of firm	
18.05.2022	Dissolution of firm	
 19.05.2022	Settlement of Accounts	

	21.05.2022	Registration of firm		
	23.05.2022	effect of non-registration		
	24.05.2022	Revision Class		
	25.05.2022	Test-2		
	26.05.2022 Assignment-2			
		Limited Liability		
	27.05.2022	Partnership Act 2008		
	28.05.2022	Characteristics		
	30.05.2022	Incorporation of LLP		
	21.05.2022	*		
	31.05.2022	Audit of Taxation of LLP		
	01.06.2022	Audit of Taxation of LLP		
	02.06.2022		Maharana Pratap Jayanti	
	03.06.2022	Conversion		
	04.06.2022	Conversion		
	06.06.2022	Winding up and Dissolution		
	07.06.2022	Winding up and Dissolution		
	08.06.2022	Revision Class		
	08.06.2022	Doubt Session		
		Introductionn to IT Act		
	10.06.2022	2000		
	11.06.2022	Features of IT Act		
	13.06.2022	Digital Signature		
	14.06.2022		Sant Kabir Jayanti	
	15.06.2022	Electronic Governance		
	16.06.2022	Electronic Governance		
	17.06.2022	Attribution		
	18.06.2022	Acknowledgement of electronic records		
	20.06.2022	Acknowledgement of electronic records		
	21.06.2022	Dispatch of electronic records		
	22.06.2022	Dispatch of electronic records		
	23.06.2022	Revision Class		
	24.06.2022	Problem Solving Class		
	25.06.2022	Certifying		
	27.06.2022	Digital Signature Penalities ,Compensation and Adjudication		
	28.06.2022	Penalities ,Compensation and Adjudication		
	29.06.2022	Penalities ,Compensation and Adjudication		
	30.06.2022	Other Provisions		
	01.07.2022	Other Provisions		
	02.07.2022	Revision Class		
	04.07.2022	Revision Class		
	05.07.2022	Doubt session		
	06.07.2022	Concept of RTI Act, 2005		
	07.07.2022	Concept of RTI Act, 2005		
	08.07.2022	Features of RTI Act		

09.07.2022	Procedure of RTI Act	
11.07.2022	Procedure of RTI Act	
12.07.2022	Importance of RTI Act	
13.07.2022	Appeals	
14.07.2022	Appeals	
15.07.2022	Assumptions from Disclosure of Information	
16.07.2022	Constitution of information Commission	
18.07.2022	Constitution of	
19.07.2022	Revision Class	

	19.07.2022	Revision Class				
	SubjectFundamental of Insurance,HRM,International HRM					
Week	Date	Class B.Com (III)	ClassM.com-P	ClassM.com -F		
WEEK	Date	Semester VIth	Semester2nd	ClassM.com -F		
	12.04.2022	Introduction to Insurance	Concept of HRM	Introduction to IHRM		
	13.04.2022	Concept of Life Insurance	Evolution	Concept and Definitions		
	14.04.2022	Dr. B.R. A	Ambedkar Jayanti/Mahav	vir Jayanti		
	15.04.2022	Purpose of life insurance	Evolution	Nature of international management		
	16.04.2022	Importance of Life insurance	Scope of HRM	Importance of international management		
	18.04.2022	Principles of insurance	Importance of HRM	Scope of International Management		
	19.04.2022	Insurance as a social security tool	Importance of HRM	Trends of International Management		
	20.04.2022	Insurance as a social security tool	Objectives	Objectives		
	21.04.2022	Insurance and economic development		Schools of Thought of Int. Mgt.		
	22.04.2022	Assignment - 1	Functions	Schools of Thought of Int. Mgt.		
	23.04.2022	Contract of Life insurance	Functions	Comparative Management		
	25.04.2022	Principles and practices of Life insurance	Revision Class	Importance of comparitive management		
	26.04.2022	Parties to the contract	HRM in dynamic Environment	Scope of Comparitive Management		
	27.04.2022	Rights and Duties	HRM in dynamic Environment	Models		
	28.04.2022	Conditions and terms and policies	HRM in dynamic Environment	Models		
	29.04.2022	Effects of non compliance	HR Manager Skills	Models		
	30.04.2022	Nomination and assignment practices	Test-1	Models		
	02.05.2022	Nomination and assignment practices	Global HRM	Issues of Comparative management		
	03.05.2022	Pa	arshuram Jayanti/Id-ul-F			
	04.05.2022	Collection of Premium	Factors affecting Giobal HRM	Legal Issues		
	05.05.2022	Revival concepts	Process of HRP	Political Issues		
	06.05.2022	loans and surrenders	Suggestions and Effectiveness	Ethical Issues		
	07.05.2022	Claims	Assignment-1	Cultural Issues		
	09.05.2022	Claims	HR Information System	Test		
	10.05.2022	Revision	Needs of HRIS	Assignment-1		
	11.05.2022	Doubt Session	Objectives	Doubt Session		
	12.05.2022	Test-1	Process of HRIS	Management Styles and Practices		

13.05.2022	Bonuses and annunity	Revision Class	Managemtn Styles and
13.03.2022	payments concept	Kevision Class	Practices
14.05.2022	Bonuses and annunity payments concept	Test-2	USA
16.05.2022	present structure	Human Resouce Policy	USA
17.05.2022	Present structure	Features	JAPAN
18.05.2022	Present structure	Importance of HRM	JAPAN
19.05.2022	Growth of Life insurance in india	Objectives	CHINA
20.05.2022	Growth of Life insurance in india	Revision Class	CHINA
21.05.2022	Concept of claims settlement	Job Analysis	KOREA
23.05.2022	Claims settlement procedure	Objectives and Benefits	KOREA
24.05.2022	Claims settlement procedure	Process	EUROPE
25.05.2022	Revison class	Recruitment	EUROPE
26.05.2022	Concept of Marine insurance	Needs, Objectives	INDIA
27.05.2022	Marine insurance policy	Procedure of Recruitment	INDIA
28.05.2022	Policy conditiond	Procedure of Recruitment	Organisational Design in Different Countries
30.05.2022	Premium	Sources of Recruitment	Organisational Design in Different Countries
31.05.2022	Concept of Double insurance	Sources of Recruitment	VIVA
01.06.2022	Assignment of policy waranties	Concept of Selection	VIVA
02.06.2022		Maharana Pratap Jayant	i
03.06.2022	Loss and abondonment	Procedure of Selection	Transational Organisational Behaviou
04.06.2022	Loss and abondonment	Procedure of Selection	Transational Organisational Behaviou
06.06.2022	Loss and abondonment	Placement and Induction	Motivation
07.06.2022	Measures of indeminity	Placement and Induction	Perception
08.06.2022	Claim settlement procedure	Objectives and Principles	Leadership
09.06.2022	Claim settlement procedure	Problems	Leadership
10.06.2022	Doubt Session	Assignment-2	Leadership
11.06.2022	Test-1	Promotion Concept	Communication
13.06.2022	Assignment 2	Purposes and principles	Communication
14.06.2022		Sant Kabir Jayanti	
15.06.2022	VIVA	Purposes and principles	Job Satisfaction
16.06.2022	VIVA	Transfers and Seperations	Attitudes
17.06.2022	VIVA	Transfers and Seperations	Peformance Appraisal
18.06.2022	Concept of Accident insurance	Types	Performance Appraisal
20.06.2022	Policy conditioned	Types	Performance Appraisal
21.06.2022	Claims settlement procedure	Policies	Sessional
22.06.2022	Claims settlement procedure	Policies	Revision class
	Motor insurance	Forms of Seperation	Revision class
23.06.2022		Eamon of Commention	DOUBT SESSION
24.06.2022	policy	Forms of Seperation	
24.06.2022 25.06.2022	claims settlement procedure	Revision Class	Test
24.06.2022 25.06.2022	claims settlement		

2	9.06.2022	Role of agents	Executive Development	Management Styles and
		Procedure for becoming	Career planning and	Practices Management styles and
3	0.06.20221	an agent	development	Practices
0		Procedure for becoming an agent	Career planning and development	Management Multinational Business Operations
0	2.07.2022	Cancelation of license	Performance Appraisal Concept	Management Multinational Business Operations
0	4.07.2022	Revocation	Process	Management Multinational Business Operations
0	5.07.2022	Suspension	Performance Appraisal Methods	In Finance
0	6.07.2022	Termination of agent appointment	Performance Appraisal Methods	In Finance
0	7.07.2022	Termination of agent appointment	Quality of Work Life	In Marketing
0	8.07.2022	Code of conduct	Compensation	In Marketing
0	9.07.2022	Code of conduct	Incentives	Negotiating Across Culture
1	1.07.2022	Unfair practices	Job Satisfaction	Negotiating Across Culture
1	2.07.2022	Unfair practices	Job Stress Management	Power Point Presentations
1	3.07.2022	Revision	Job Stress Management	Power Point Presentations
1	4.07.2022	Revision	Power Point Presentations	Power Point Presentations
1	5.07.2022	Revision	Power Point Presentations	Power Point Presentations
1	6.07.2022	Doubt Session	Power Point Presentations	Power Point Presentations
1	8.07.2022	Doubt Session	Power Point Presentations	Power Point Presentations
1	9.07.2022	Doubt Session	Power Point Presentations	Power Point Presentations

Name of Teacher- Ms. Garima Arora Subject- Corporate Accounting (BC-401), Rural Marketing (MC-412) Class - B.COM 2nd Class- M.COM (FINAL)

Week	Date	Class - B.COM 2nd	Class- M.COM (FINAL)
		Semester- 4th	Semester- 4th
	12.04.2022	Bridge Course	Bridge Course
	13.04.2022	Concept of goodwill	Rural Marketing
	14.04.2022	Dr. B.R. Ambedkar Ja	yanti/Mahavir Jayanti
	15.04.2022	origin & need for	Concept of Rural
	13.04.2022	valuation of goodwill	Marketing
	16.04.2022	Methods of valuation of	Characterstics of Rural
	16.04.2022	goodwill	Marketing
	18.04.2022	Average Profit Method	Characterstics of Rural
	18.04.2022		Marketing
	19.04.2022	Average Profit Method	Opportunities to Rural
	19.04.2022		Marketing
	20.04.2022	super Profit Method	Opportunities to Rural
	20.04.2022		Marketing
	21.04.2022	super Profit Method	Challenges to Rural
	21.04.2022		Market in India
	22.04.2022	Capitalization Method	Challenges to Rural
	22.04.2022		Market in India
	23.04.2022	Capitalization Method	Rural Marketing
	23.04.2022		environment
	25.04.2022	Purchase Consideration	Rural Marketing
	25.04.2022		environment
	26.04.2022	Annuity Method	Internal Environment
	27.04.2022	Annuity Method	External Environment
	28.04.2022	Class Revision	Rural marketing research

29.04.2022	Valuation of shares	Rural marketing research
30.04.2022	Factors Affecting Valuation OF Shares	Class Revision
02.05.2022	Methods of valuation of shares	Class test
03.05.2022		yanti/Id-ul-Fitr
	Net Assets Method	
04.05.2022		Rural consumer behaviour
05.05.2022	Net Assets Method	Factors of Rural consumer behaviour
06.05.2022	Net Assets Method	Segmenting rural markets
07.05.2022	Net Assets Method	Segmenting rural markets
09.05.2022	Dividend Yield Method	Rural marketing strategies
10.05.2022	Dividend Yield Method	Rural marketing strategies
11.05.2022	Dividend Yield Method	Class revision
12.05.2022	Dividend Yield Method	Rural market vs. urban market
13.05.2022	Earning Capacity Method	New product development for the rural market
14.05.2022	Earning Capacity Method	New product development for the rural market
16.05.2022	Earning Capacity Method	New product development for the rural market
17.05.2022	Average Method /Mean Method	Rural marketing mix
18.05.2022	Average Method /Mean Method	Product Mix
19.05.2022	Average Method /Mean Method	Price Mix
20.05.2022	Class Revision	Place Mix
21.05.2022		Promotion Mix
23.05.2022	Concept of Holding companies	Class test
24.05.2022	Consolidated Finacial statements	Media planning for rural markets
25.05.2022	Consolidated Balance sheet	Media planning for rural markets
26.05.2022	Consolidated Balance sheet	Personal selling in rural market
27.05.2022	Consolidated Balance sheet	Process of personal selling
28.05.2022	Consolidated Balance sheet	Marketing of consumer durables
30.05.2022	Consolidated Balance sheet	Marketing of consumer durables
31.05.2022	Pre -Acquisition & Post - Acquisition Profits/ Reserves	Marketing of consumer durables
01.06.2022	Pre -Acquisition & Post - Acquisition Profits/ Reserves	Class revision
02.06.2022	Maharana P	ratap Jayanti
03.06.2022	Shares of Subsidiary acquired During the course of the year	Marketing of consumer non durables
04.06.2022	Adjustment for unrealised Profits Included In Inventory	Marketing of consumer non durables
06.06.2022	Elimination of Mutual or Inter- Company Owings	Marketing of consumer non durables

	07.06.2022	Debentures in Subsidiary Company	Marketing of agriculture produce
	08.06.2022	Preference Shares in the Subsidiary Company	Marketing of agriculture produce
		Dividend Received fom	<u>^</u>
	09.06.2022	Subsidiary Company out of Pre-Acquisition Profits	Marketing of agriculture produce
	10.06.2022	Interim Dividend Received From the	Sessional test
		Subsidiary Company	
	11.06.2022	Interim Dividend Received From the Subsidiary Company	Marketing of agriculture produce
	12.06.2022	Proposed Dividend	
	13.06.2022		Class revision ir Jayanti
	15.06.2022		Class revision
		Class test	E-Commerce in rural
	16.06.2022	Concept of Liquidation	market E-Commerce in rural
	17.06.2022	Company	market
	18.06.2022	Methods Of Liquidation	E-Commerce in rural
	00.01.1	Methods Of Liquidation	market E-Commerce in rural
	20.06.2022	_	market
	21.06.2022	Order of Payment	E-Commerce in rural market
	22.06.2022	Liquidator's Finacial	Class Presentation
	22.00.2022	Statement of Account Liquidator's Remuneration	
	23.06.2022	on Amounts Distributed to Equity Shareholders	Class Presentation
	24.06.2022	Disrtibution of surplus	Class Presentation
	25.06.2022	Call in advance & call in arrears	Class Presentation
	27.06.2022	calls on equity shares	Class Presentation
	28.06.2022	Receiver for debentureholders	Class Presentation
	29.06.2022		Class Presentation
	30.06.2022		Class Presentation
		Accounting of banking	
	01.07.2022	organisations Accounting of banking	Class Presentation
	02.07.2022	organisations	Class Presentation
	04.07.2022	Accounting of banking organisations	Class Presentation
	05.07.2022	Accounting of insurance	Class Presentation
	06.07.2022	Companies Accounting of insurance	Class Presentation
	07.07.2022	Companies Accounting of insurance	Class Presentation
		Companies Accounting of insurance	
	08.07.2022	Companies Class Revision	Class Presentation
<u> </u>		Class Revision Class Revision	Class Presentation Class Presentation
		Class Revision	Class Presentation Class Revision
<u> </u>		Class Revision	Class Revision
	14.07.2022		Class Revision
	15.07.2022		Class Revision
	16.07.2022		class test
	18.07.2022		class test
	19.07.2022		class test
Subject		Accounting (BC-401), Ru	ral Marketing (MC-412)
Week	Date	Class - B.COM 2nd	Class- M.COM (FINAL)
		Semester- 4th	Semester- 4th

12	.04.2022	Bridge Course	Bridge Course
		Concept of goodwill	Rural Marketing
14	.04.2022		yanti/Mahavir Jayanti
15	.04.2022	origin & need for valuation of goodwill	Concept of Rural Marketing
16	.04.2022	Methods of valuation of goodwill	Characterstics of Rural Marketing
18	.04.2022	Average Profit Method	Characterstics of Rural Marketing
19	.04.2022	Average Profit Method	Opportunities to Rural Marketing
20	.04.2022	super Profit Method	Opportunities to Rural Marketing
21	.04.2022	super Profit Method	Challenges to Rural Market in India
22	.04.2022	Capitalization Method	Challenges to Rural Market in India
23	.04.2022	Capitalization Method	Rural Marketing environment
25	.04.2022	Purchase Consideration	Rural Marketing environment
26	.04.2022	Annuity Method	Internal Environment
	.04.2022	· ·	External Environment
	.04.2022	Class Revision	Rural marketing research
29	.04.2022	Valuation of shares	Rural marketing research
30	.04.2022	Factors Affecting Valuation OF Shares	Class Revision
02	.05.2022	Methods of valuation of shares	Class test
03	.05.2022		yanti/Id-ul-Fitr
	.05.2022	Net Assets Method	Rural consumer behaviour
05	.05.2022	Net Assets Method	Factors of Rural consumer behaviour
06	.05.2022	Net Assets Method	Segmenting rural markets
07	.05.2022	Net Assets Method	Segmenting rural markets
09	.05.2022	Dividend Yield Method	Rural marketing strategies
10	.05.2022	Dividend Yield Method	Rural marketing strategies
11	.05.2022	Dividend Yield Method	Class revision
		Dividend Yield Method	Rural market vs. urban
12	.05.2022		market
13	.05.2022	Earning Capacity Method	New product development for the rural market
14	.05.2022	Earning Capacity Method	New product development for the rural market
16	.05.2022	Earning Capacity Method	New product development for the rural market
17	.05.2022	Average Method /Mean Method	Rural marketing mix
18	.05.2022	Average Method /Mean Method	Product Mix
19	.05.2022	Average Method /Mean Method	Price Mix
	.05.2022	Class Revision	Place Mix
21	.05.2022		Promotion Mix
23	.05.2022	Concept of Holding companies	Class test
24	.05.2022	Consolidated Finacial statements	Media planning for rural markets

25.05.	2022	Consolidated Balance sheet	Media planning for rural markets
26.05.	2022	Consolidated Balance sheet	Personal selling in rural market
27.05.	2022	Consolidated Balance sheet	Process of personal selling
28.05.	2022	Consolidated Balance sheet	Marketing of consumer durables
30.05.	2022	Consolidated Balance sheet	Marketing of consumer durables
		Pre -Acquisition & Post -	Marketing of consumer
31.05.	2022	Acquisition Profits/ Reserves	durables
01.06.	2022	Pre -Acquisition & Post - Acquisition Profits/ Reserves	Class revision
02.06.	2022	Maharana Pi	ratap Jayanti
03.06.	2022	Shares of Subsidiary acquired During the course of the year	Marketing of consumer non durables
04.06.	2022	Adjustment for unrealised Profits Included In Inventory	Marketing of consumer non durables
06.06.	2022	Elimination of Mutual or Inter- Company Owings	Marketing of consumer non durables
07.06.	2022	Debentures in Subsidiary Company	Marketing of agriculture produce
08.06.	2022	Preference Shares in the Subsidiary Company	Marketing of agriculture produce
09.06.	2022	Dividend Received fom Subsidiary Company out of Pre-Acquisition Profits	Marketing of agriculture produce
10.06.	2022	Interim Dividend Received From the Subsidiary Company	Sessional test
11.06.	2022	Interim Dividend Received From the Subsidiary Company	Marketing of agriculture produce
13.06.	2022	Proposed Dividend	Class revision
14.06.	2022	Sant Kab	ir Jayanti
15.06.	2022	Class Revision	Class revision
16.06.	2022	Class test	E-Commerce in rural market
17.06.	2022	Concept of Liquidation Company	E-Commerce in rural market
18.06.	2022	Methods Of Liquidation	E-Commerce in rural market
20.06.	2022	Methods Of Liquidation	E-Commerce in rural market
21.06.	2022	Order of Payment	E-Commerce in rural market
22.06.	2022	Liquidator's Finacial Statement of Account	Class Presentation
23.06.	2022	Liquidator's Remuneration on Amounts Distributed to Equity Shareholders	Class Presentation
24.06.	2022	Disrtibution of surplus	Class Presentation
25.06.		Call in advance & call in arrears	Class Presentation
27.06.	2022	calls on equity shares	Class Presentation
28.06.		Receiver for debentureholders	Class Presentation
29.06.	2022	Statement of Affairs	Class Presentation
30.06.		Statement of Affairs	Class Presentation
01.07.	2022	Accounting of banking organisations	Class Presentation

02.07.2021Accounting of banking organisationsClass Presentation04.07.2022Accounting of insurance CompaniesClass Presentation05.07.2022Accounting of insurance CompaniesClass Presentation06.07.2022Accounting of insurance CompaniesClass Presentation07.07.2022Accounting of insurance CompaniesClass Presentation09.07.2022Accounting of insurance CompaniesClass Presentation09.07.2022Class RevisionClass Presentation11.07.2022Class RevisionClass Presentation12.07.2022Class RevisionClass Presentation13.07.2022Class RevisionClass Revision14.07.2022Class RevisionClass Revision15.07.2022Class testClass Revision16.07.2022Class testClass Revision16.07.2022Class testclass test19.07.2022Class testsemester - 61d11.04.2022Drue of strategy an				
Image: constraint of the sector of the sec		02.07.2022		Class Presentation
04.07.2022organisationsClass Presentation05.07.2022Accounting of insurance CompaniesClass Presentation06.07.2022Accounting of insurance CompaniesClass Presentation07.07.2022Accounting of insurance CompaniesClass Presentation09.07.2022Class RevisionClass Presentation11.07.2022Class RevisionClass Presentation12.07.2022Class RevisionClass Revision13.07.2022Class RevisionClass Revision14.07.2022Class RevisionClass Revision15.07.2022Class testClass Revision16.07.2022Class testClass Revision16.07.2022Class testclass test18.07.2022Class testclass test19.07.2022Class testlintroduction to HRM11.07.2022Class testlintroduction to HRM12.04.2022Dr. B.R. Ambedkar Jayanti/Mahavir Jay			ç	
05.07.2022CompaniesClass Presentation06.07.2022Accounting of insurance CompaniesClass Presentation07.07.2022Accounting of insurance CompaniesClass Presentation08.07.2022Class RevisionClass Presentation11.07.2022Class RevisionClass Presentation12.07.2022Class RevisionClass Presentation12.07.2022Class RevisionClass Revision13.07.2022Class RevisionClass Revision15.07.2022Class RevisionClass Revision15.07.2022Class testClass Revision16.07.2022Class testclass test18.07.2022Class testclass test19.07.2022Class testclass test19.07.2022Class testclass test19.07.2022Class testclass test11.07.2022Class testclass test19.07.2022Class testclass test19.07.2022Class testclass test11.07.2022Class - M.Con (P)Class - B.Con 3rdSubject - Human resource managementBC-603WeekDateConcept of strategy and Marketing StrategyMeaning and nature of HRM11.04.2022Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti15.04.2022Concept of strategi and Marketing StrategiMeaning and nature of HRM11.04.2022Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti15.04.2022Challenges of strategic Marketing StrategicObjectives of HRM19.04.2022Formulation of mark		04.07.2022	organisations	Class Presentation
06.07.2022CompaniesClass Presentation $07.07.2022$ Accounting of insurance CompaniesClass Presentation $08.07.2022$ Caccounting of insurance CompaniesClass Presentation $09.07.2022$ Class RevisionClass Presentation $11.07.2022$ Class RevisionClass Presentation $11.07.2022$ Class RevisionClass Revision $11.07.2022$ Class RevisionClass Revision $11.07.2022$ Class RevisionClass Revision $14.07.2022$ Class testClass Revision $16.07.2022$ Class testClass Revision $16.07.2022$ Class testclass test $19.07.2022$ Class - M.Con (P)Class - B.Con 3rdSubject - Human resource managementBC-603WeekDateConcept of strategy and Marketing StrategyMeaning and nature of HRM $13.04.2022$ Dr. B.R. Ambedkar J==mt/Mahavir Jayanti $15.04.2022$ Dr. B.R. Ambedkar J==mt/Mahavir Jayanti $15.04.2022$ Dr. B.R. Ambedkar J==mt/Mahavir Jayanti $16.04.2022$ Dr. B.R. Ambedkar J==mt/Mahavir Jayanti $16.04.2022$ Strategic Marketing Marketing StrategySignificance of HRM Marketing Strategy $19.04.2022$ Strategic Marketing Planning process- Meaning, Approache		05.07.2022	Companies	Class Presentation
07.07.2022CompaniesClass Presentation08.07.2022Accounting of insurance CompaniesClass Presentation09.07.2022Class RevisionClass Presentation11.07.2022Class RevisionClass Presentation13.07.2022Class RevisionClass Revision13.07.2022Class RevisionClass Revision14.07.2022Class RevisionClass Revision15.07.2022Class testClass Revision16.07.2022Class testclass Revision16.07.2022Class testclass test18.07.2022Class testclass test19.07.2022Class testclass test19.07.2022Class testclass test19.07.2022Class testclass HoreMC - 203Subject - Human resource managementBC-603WeekDateClass - M.com (P)Class - B.com 3rd13.04.2022Concept of strategy and Marketing StrategyIntroduction to HRM14.04.2022Dr. B.R. Ambdkar Jayanti/Mahavir Jayanti15.04.2022Dr. B.R. Ambdkar Jayanti/Mahavir Jayanti15.04.2022Challenges of strategic marketingObjectives of HRM18.04.2022Strategic Marketing Marketing StrategicFunctions of HRM19.04.2022Strategic Marketing PPT on StrategicFunctions of HRM19.04.2022PPT on Strategy ProcessMGT20.04.2022Strategic Marketing PPT on StrategyPOUBT SESSION21.04.2022Corporate Strategy Pro		06.07.2022		Class Presentation
08.07.2022CompaniesClass Presentation09.07.2022Class RevisionClass Presentation11.07.2022Class RevisionClass Presentation13.07.2022Class RevisionClass Revision13.07.2022Class RevisionClass Revision15.07.2022Class testClass Revision15.07.2022Class testClass test18.07.2022Class testclass test19.07.2022Class testclass test11.07.2022Class testclass test12.04.2022Class testntroduction to Strategi11.04.2022Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti15.04.2022Concept of strategy and Marketing StrategyHistory and scope16.04.2022Conlalenges of strategic marketingObjectives of HRM19.04.2022Challenges of strategic Planning process- Meaning, ApproachesSignificance of HRM20.04.2022Formulation of marketing Planning processDOUBT SESSION21.04.2022Class TestImportance of HR		07.07.2022		Class Presentation
09.07.2022 Class Revision Class Presentation 11.07.2022 Class Revision Class Presentation 12.07.2022 Class Revision Class Revision 13.07.2022 Class Revision Class Revision 14.07.2022 Class test Class Revision 15.07.2022 Class test Class test 18.07.2022 Class test class test 18.07.2022 Class test class test 19.07.2022 Class test class test 19.07.2022 Class test class test Subject - Strategic marketing MC -203 Subject - Strategic marketing MC -203 Subject - Strategic marketing MC -203 Subject - Strategic marketing Introduction to Strategic 12.04.2022 Concept of strategy and Marketing Strategy Meaning and nature of HRM 14.04.2022 Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti 15.04.2022 15.04.2022 Challenges of strategic Objectives of HRM Marketing Strategy 18.04.2022 Strategic Marketing Planning process- Meaning, Approaches Functions of HRM MGT 20.04.2022 Strategic Marketing Planning process- Meaning, Approaches HRM V/S PERSONEL MGT 21.04.2022 Levels and Aspects of Strategy Formulation		08.07.2022		Class Presentation
11.07.2022Class RevisionClass Presentation12.07.2022Class RevisionClass Revision13.07.2022Class RevisionClass Revision14.07.2022Class testClass Revision15.07.2022Class testclass rest19.07.2022Class testclass test19.07.2022Class testclass test19.07.2022Class testclass test19.07.2022Class testclass test19.07.2022Class testclass test19.07.2022Class testclass testSubject - Human resource managementBC-603WeekDateClass - A.com (P)Class - B.com 3rdSemester - 2ndSemester - 2ndSemester - 6th11.04.2022Introduction to Strategic marketingIntroduction to HRM13.04.2022Concept of strategy and Marketing StrategyMeaning and nature of HRM14.04.2022Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti15.04.2022Challenges of strategi marketingObjectives of HRM18.04.2022Strategic Marketing Planning process- Meaning, ApproachesSignificance of HRM20.04.2022Istrategic Marketing Planning process- Meaning, ApproachesHRM V/S PERSONEL MGT21.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION22.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION23.04.2022Class TestImportance of HR Planning23.04.2022Class TestImportance of HR Planning <th></th> <th>09.07.2022</th> <th>Class Revision</th> <th>Class Presentation</th>		09.07.2022	Class Revision	Class Presentation
13.07.2022Class RevisionClass Revision14.07.2022Class testClass Revision15.07.2022Class testClass Revision16.07.2022Class testclass test18.07.2022Class testclass test19.07.2022Class testclass test19.07.2022Class testclass testName of Teacher - Miss JyotiSubject - Strategic marketing.MC -203Subject - Strategic marketing.MC -203Subject - Human resource managementBC-603WeekDateClass - M.com (P)Class - B.com 3rd12.04.2022Introduction to Strategic marketingIntroduction to HRM13.04.2022Concept of strategy and Marketing StrategyMeaning and nature of HRM14.04.2022Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti15.04.2022Concept of strategic marketingObjectives of HRM18.04.2022Formulation of marketing Strategic MarketingSignificance of HRM19.04.2022Strategic Marketing Planning process- Meaning, ApproachesFunctions of HRM20.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION21.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION22.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION23.04.2022Class TestImportance of HR Planning23.04.2022Class TestImportance of HR Planning26.04.2022Corporate Strategy				Class Presentation
13.07.2022Class RevisionClass Revision14.07.2022Class testClass Revision15.07.2022Class testClass Revision16.07.2022Class testclass test18.07.2022Class testclass test19.07.2022Class testclass test19.07.2022Class testclass testName of Teacher - Miss JyotiSubject - Strategic marketing.MC -203Subject - Strategic marketing.MC -203Subject - Human resource managementBC-603WeekDateClass - M.com (P)Class - B.com 3rd12.04.2022Introduction to Strategic marketingIntroduction to HRM13.04.2022Concept of strategy and Marketing StrategyMeaning and nature of HRM14.04.2022Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti15.04.2022Concept of strategic marketingObjectives of HRM18.04.2022Formulation of marketing Strategic MarketingSignificance of HRM19.04.2022Strategic Marketing Planning process- Meaning, ApproachesFunctions of HRM20.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION21.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION22.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION23.04.2022Class TestImportance of HR Planning23.04.2022Class TestImportance of HR Planning26.04.2022Corporate Strategy				
14.07.2022Class testClass Revision15.07.2022Class testClass Revision16.07.2022Class testclass test18.07.2022Class testclass test19.07.2022Class testclass testSubject - Strategic marketing. Subject - Strategic marketing. Class - M.com (P)Class - M.com (P)Class - B.com 3rdSubject - Strategic marketing. Subject - Strategic marketing. Class - M.com (P)Class - B.com 3rdWeekDateColss - M.com (P)Class - B.com 3rd12.04.2022Introduction to Strategic marketingIntroduction to HRM13.04.2022Concept of strategy and Marketing StrategyMeaning and nature of HRM14.04.2022Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti15.04.2022Concept of strategy and Marketing StrategyObjectives of HRM18.04.2022Strategic Marketing Planning process- Meaning, ApproachesSignificance of HRM20.04.2022Strategic Marketing Planning process- Meaning, ApproachesHRM V/S PERSONEL MGT21.04.2022Levels and Aspects of Strategy Formulation and its ProcessHRM V/S HRD23.04.2022Class TestImportance of HR Planning24.04.2022Marketing Mix StrategyStrategics of Strategy Formulation23.04.2022Class TestImportance of HR Planning24.04.2022Class TestImportance of HR Planning25.04.2022Class TestImportance of HR Planning26.04.2022Corpor				
15.07.2022Class testClass Revision16.07.2022Class testclass test18.07.2022Class testclass test19.07.2022Class testclass testsubject - Strategic marketing: Subject - Human resource managementMC -203Subject - Human resource managementBC-603WeekClass - M.com (P)Class - B.com 3rdMeekClass - M.com (P)Class - B.com 3rd12.04.2022Introduction to Strategic marketingIntroduction to HRM13.04.2022Concept of strategy and Marketing StrategyMeaning and nature of HRM14.04.2022Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti15.04.2022Concept of strategy and Marketing StrategyHistory and scope18.04.2022Challenges of strategic marketingObjectives of HRM19.04.2022Strategic Marketing Planning process- Meaning, ApproachesSignificance of HRM20.04.2022Evels and Aspects of Strategy Formulation and its ProcessHRM V/S PERSONEL MGT21.04.2022Marketing Mix StrategyHuman Resource Planning23.04.2022Class TestImportance of HR Planning26.04.2022Coroprate Strategic- Meaning, Features, TypesObjectives of HR Planning27.04.2022Mission and Mission Statementprocess of HR Planning with PPT				
16.07.2022Class testclass test $18.07.2022$ Class testclass test $19.07.2022$ Class testclass testName of Teacher - Miss JyotiSubject - Strategic marketing.MC -203Subject - Strategic marketing.MC -203BC-603WeekDateClass - M.com (P)Class - B.com 3rd $12.04.2022$ Introduction to Strategic marketingIntroduction to HRM $13.04.2022$ Concept of strategy and Marketing StrategyMeaning and nature of HRM $14.04.2022$ Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti $15.04.2022$ Concept of strategy and Marketing Strategic marketingHistory and scope $16.04.2022$ Challenges of strategic marketingObjectives of HRM $18.04.2022$ Strategic Marketing Planning process- Meaning, ApproachesSignificance of HRM $20.04.2022$ Istrategic Marketing Planning process- Meaning, ApproachesHRM V/S PERSONEL MGT $21.04.2022$ Levels and Aspects of Strategy Formulation and its ProcessDOUBT SESSION $22.04.2022$ Class TestImportance of HR Planning $25.04.2022$ Class TestImportance of HR Planning $26.04.2022$ Marketing Mix Strategy Decision and Corporat Growth Strategies- Meaning, Features, TypesDoUBT SESSION $27.04.2022$ Mission and Mission StatementProcess of HR Planning with PPT $28.04.2022$ Vision, Goals and objectives, FactorsProcess of HR planning <th></th> <th></th> <th></th> <th></th>				
18.07.2022 Class test class test 19.07.2022 Class test class test Name of Teacher - Miss Jyoti MC -203 Subject - Strategic marketing. MC -203 Subject - Human resource management BC-603 Week Date Class - M.com (P) 12.04.2022 Introduction to Strategic marketing Introduction to HRM 13.04.2022 Concept of strategy and Marketing Strategy Meaning and nature of HRM 14.04.2022 Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti 15.04.2022 Challenges of strategic marketing Objectives of HRM 18.04.2022 Challenges of strategic marketing Objectives of HRM 19.04.2022 Strategic Marketing Planning process- Meaning, Approaches Functions of HRM 20.04.2022 Strategic Marketing Planning process- Meaning, Approaches HRM V/S PERSONEL MGT 21.04.2022 Marketing Mix Strategy HRM V/S HRD 22.04.2022 Class Test DOUBT SESSION 23.04.2022 Coroporate Strategy forowth Strategies- Meaning, Features , Types DouBT SESSION 24.04.2022 Coroporate Strategy forowth Strategies- Meaning, Features , Types DouBT SESSION 25.04.2022 Class Test Importance of HR Planning 26.04.2022 Mission and Mission Statement </th <th></th> <th></th> <th></th> <th></th>				
19.07.2022Class testclass testSubject - Strategic marketing.MC -203 Subject - Human resource managementMC -203 Subject - Strategic marketing.MC -203 Subject - Strategic marketing.MC -203 Subject - Strategic marketing.MC -203 Semester - 2ndWeekDateClass - M.com (P)Class - B.com 3rd Semester - 2nd12.04.2022Introduction to Strategic marketingIntroduction to HRM13.04.2022Concept of strategy and Marketing StrategyMeaning and nature of HRM14.04.2022Dr. B.R. Ambedkar Jayanti/Mahavir JayantiConcept of strategy and Marketing StrategyHistory and scope16.04.2022Challenges of strategic marketingObjectives of HRM18.04.2022Strategic Marketing Planning process- Meaning, ApproachesSignificance of HRM20.04.2022Strategic Marketing PPT on StrategyFunctions of HRM21.04.2022Levels and Aspects of Strategy Formulation and its ProcessDOUBT SESSION23.04.2022Class TestDOUBT SESSION25.04.2022Class TestPlanning Planning26.04.2022Corporate Strategies- Meaning, Features , Typescorporate Strategies- Meaning27.04.2022Wission and Mission StatementProcess of HR Planning with PPT		16.07.2022	Class test	class test
Name of Teacher - Miss JyotiSubject - Strategic marketing.MC -203Subject - Human resource managementBC-603WeekDateClass - M.com (P)Class - B.com 3rd12.04.2022Introduction to Strategic marketingIntroduction to HRM13.04.2022Concept of strategy and Marketing StrategyMeaning and nature of HRM14.04.2022Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti15.04.2022Concept of strategy and Marketing StrategyMeaning and nature of HRM18.04.2022Challenges of strategic marketingObjectives of HRM18.04.2022Strategic, Marketing Strategic, MarketingSignificance of HRM19.04.2022Strategic Marketing Planning process- Meaning, ApproachesFunctions of HRM21.04.2022PPT on Strategy Formulation and its ProcessHRM V/S PERSONEL MGT21.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION23.04.2022Class Test Meaning, Features , TypesImportance of HR Planning25.04.2022Corporate Strategy Decision and Corporate Growth Strategies- Meaning, Features , TypesProcess of HR Planning Planning27.04.2022Mission and Mission StatementProcess of HR Planning with PPT28.04.2022Vision, Goals and objectives, FactorsProcess of HR Planning With PPT		18.07.2022	Class test	class test
Subject - Strategic marketing. Subject - Human resource managementMC -203 BC-603WeekDateClass - M.com (P)Class - B.com 3rd Semester - 2nd12.04.2022Introduction to Strategic marketingIntroduction to HRM13.04.2022Concept of strategy and Marketing StrategyMeaning and nature of HRM14.04.2022Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti15.04.202215.04.2022Concept of strategy and Marketing StrategyHistory and scope16.04.2022Concept of strategy and Marketing Strategic marketingObjectives of HRM19.04.2022Strategic Marketing Planning process- Meaning, ApproachesSignificance of HRM20.04.2022Strategic Marketing Planning process- Meaning, ApproachesHRM V/S PERSONEL MGT21.04.2022PPT on Strategy Formulation and its ProcessHRM V/S HRD23.04.2022Class TestImportance of HR Planning23.04.2022Corporate Strategy Strategy FormulationHuman Resource Planning23.04.2022Corporate Strategy Meaning, Features , TypesSignificance of HR Planning24.04.2022Marketing Mix Strategy Decision and Corporate Growth Strategies- Meaning, Features , TypesPiocess of HR Planning25.04.2022Mission and Mission StatementProcess of HR Planning with PPT26.04.2022Mission and Mission StatementProcess of HR Planning with PPT		19.07.2022	Class test	class test
Subject - Strategic marketing. Subject - Human resource managementMC -203 BC-603WeekDateClass - M.com (P)Class - B.com 3rd Semester - 2nd12.04.2022Introduction to Strategic marketingIntroduction to HRM13.04.2022Concept of strategy and Marketing StrategyMeaning and nature of HRM14.04.2022Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti15.04.202215.04.2022Concept of strategy and Marketing StrategyHistory and scope16.04.2022Concept of strategy and Marketing Strategic marketingObjectives of HRM19.04.2022Strategic Marketing Planning process- Meaning, ApproachesSignificance of HRM20.04.2022Strategic Marketing Planning process- Meaning, ApproachesHRM V/S PERSONEL MGT21.04.2022PPT on Strategy Formulation and its ProcessHRM V/S HRD23.04.2022Class TestImportance of HR Planning23.04.2022Corporate Strategy Strategy FormulationHuman Resource Planning23.04.2022Corporate Strategy Meaning, Features , TypesSignificance of HR Planning24.04.2022Marketing Mix Strategy Decision and Corporate Growth Strategies- Meaning, Features , TypesPiocess of HR Planning25.04.2022Mission and Mission StatementProcess of HR Planning with PPT26.04.2022Mission and Mission StatementProcess of HR Planning with PPT				
Subject - Human resource managementBC-603WeekDateClass - M.com (P)Class - B.com 3rdWeekDateClass - M.com (P)Class - B.com 3rd12.04.2022Introduction to Strategi marketing StrategyIntroduction to HRM13.04.2022Concept of strategy and Marketing StrategyMeaning and nature of HRM14.04.2022Dr. B.R. Ambedkar JavantiMeaning and nature of Marketing Strategy15.04.2022Concept of strategy and Marketing StrategyMeaning and nature of HRM18.04.2022Concept of strategy and Marketing StrategyObjectives of HRM19.04.2022Strategic Marketing Planning process- Meaning, ApproachesFunctions of HRM20.04.2022Strategic Marketing Planning process- Meaning, ApproachesHRM V/S PERSONEL MGT21.04.2022OPT on Strategy Formulation and its ProcessDOUBT SESSION23.04.2022Corporate Strategy Strategy FormulationHuman Resource Planning23.04.2022Corporate Strategy Decision and Corporate Growth Strategis- Meaning, Features , TypesProcess of HR Planning24.04.2022Mission and Mission StatementProcess of HR Planning with PPT		Subject 6		•
WeekDateClass - M.com (P)Class - B.com 3rd Semester - 2nd12.04.202Introduction to Strategi marketingIntroduction to HRM Marketing Strategy13.04.202Concept of strategy and Marketing StrategyMeaning and nature of HRM14.04.2022 Dr. B. A. Mbedkar J		Subject - S	final Retiling.	
WeekDateSemester - 2ndSemester - 6th12.04.2022Introduction to Strategic marketingIntroduction to HRM13.04.2022Concept of strategy and Marketing StrategyMeaning and nature of HRM14.04.2022Dr. B.R. Ambedkar JayantiMeaning and nature of Marketing Strategy15.04.2022Concept of strategy and Marketing StrategyHistory and scope16.04.2022Challenges of strategic marketingObjectives of HRM18.04.2022Formulation of marketing Strategic MarketingSignificance of HRM19.04.2022Strategic Marketing Planning process- Meaning, ApproachesFunctions of HRM20.04.2022Strategic Marketing Planning process- Meaning, ApproachesHRM V/S PERSONEL MGT21.04.2022PPT on Strategy Formulation and its ProcessHRM V/S HRD22.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION23.04.2022Class TestImportance of HR Planning25.04.2022Corporate Strategy Decision and Corporate Growth Strategies- Meaning, Features , Typesobjectives of HR Planning27.04.2022Mission and Mission StatementProcess of HR planning27.04.2022Vision, Goals and objectives, FactorsFactors Affecting HR nlanning		Subject - H		
Semester - 2ndSemester - 6th12.04.2022Introduction to Strategic marketingIntroduction to HRM13.04.2022Concept of strategy and Marketing StrategyMeaning and nature of HRM14.04.2022Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti15.04.2022Concept of strategy and Marketing StrategyHistory and scope16.04.2022Challenges of strategic marketingObjectives of HRM18.04.2022Strategic Marketing StrategicsSignificance of HRM19.04.2022Strategic Marketing Planning process- Meaning, ApproachesFunctions of HRM20.04.2022Strategic Marketing Planning process- Meaning, ApproachesHRM V/S PERSONEL MGT21.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION22.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION23.04.2022Class TestImportance of HR Planning26.04.2022Corporate Strategy Decision and Corporate Growth Strategies- Meaning, Features , Typesobjectives of HR Planning with PPT27.04.2022Mission and Mission StatementProcess of HR planning with PPT	Week	Date		
12.04.2022marketingIntroduction to HRM13.04.2022Concept of strategy and Marketing StrategyMeaning and nature of HRM14.04.2022Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti15.04.2022Concept of strategy and Marketing StrategyHistory and scope16.04.2022Challenges of strategic marketingObjectives of HRM18.04.2022Strategic Marketing Planning Process- Meaning, ApproachesSignificance of HRM20.04.2022Strategic Marketing Planning process- Meaning, ApproachesHRM V/S PERSONEL MGT21.04.2022PPT on Strategy PorcessHRM V/S PERSONEL MGT22.04.2022Levels and Aspects of Strategy Formulation and its ProcessDOUBT SESSION23.04.2022Class TestImportance of HR Planning25.04.2022Corporate Strategy Growth Strategies Meaning, Features , TypesDiportess of HR Planning Planning27.04.2022Wission and Mission StatementProcess of HR Planning Planning27.04.2022Vision, Goals and objectives, FactorsProcess of HR planning Process of HR planning	WEEK	Date	Semester - 2nd	Semester -6th
13.04.2022Concept of strategy and Marketing StrategyMeaning and nature of HRM14.04.2022Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti15.04.2022Concept of strategy and Marketing StrategyHistory and scope16.04.2022Challenges of strategic marketingObjectives of HRM18.04.2022Strategy, Hierarchy of strategicsSignificance of HRM19.04.2022Strategic Marketing Planning process- Meaning, ApproachesFunctions of HRM20.04.2022PPT on Strategy Formulation and its ProcessHRM V/S PERSONEL MGT21.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION23.04.2022Class TestDOUBT SESSION25.04.2022Class TestImportance of HR Planning26.04.2022Corporate Strategy Decision and Corporate Growth Strategies- Meaning, Features , Typesobjectives of HR Planning27.04.2022Wission and Mission StatementProcess of HR Planning28.04.2022Vision, Goals and objectives, FactorsFactors Affecting HR planning		12.04.2022	0	Introduction to HRM
14.04.2022Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti15.04.2022Concept of strategy and Marketing StrategyHistory and scope16.04.2022Challenges of strategic marketingObjectives of HRM18.04.2022Formulation of marketing Strategic, Hierarchy of strategiesSignificance of HRM19.04.2022Strategic Marketing Planning process- Meaning, ApproachesFunctions of HRM20.04.2022Strategic Marketing Planning process- Meaning, ApproachesHRM V/S PERSONEL MGT21.04.2022PPT on Strategy Formulation and its ProcessHRM V/S HRD22.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION23.04.2022Class TestImportance of HR Planning25.04.2022Corporate Strategy Decision and Corporate Growth Strategies- Meaning, Features , TypesProcess of HR Planning27.04.2022Vision, Goals and objectives, FactorsProcess of HR planning		13.04.2022	Concept of strategy and	-
15.04.2022Concept of strategy and Marketing Strategy marketingHistory and scope16.04.2022Challenges of strategic marketingObjectives of HRM18.04.2022Formulation of marketing Strategy, Hierarchy of strategiesSignificance of HRM19.04.2022Strategic Marketing Planning process- Meaning, ApproachesFunctions of HRM20.04.2022Strategic Marketing Planning process- Meaning, ApproachesHRM V/S PERSONEL MGT21.04.2022PPT on Strategy Formulation and its ProcessHRM V/S HRD22.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION23.04.2022Class TestImportance of HR Planning25.04.2022Corporate Strategy Decision and Corporate Growth Strategies- Meaning, Features , TypesProcess of HR Planning27.04.2022Wission and Mission StatementProcess of HR Planning28.04.2022Vision, Goals and objectives, FactorsProcess of HR planning		14 04 2022		
15.04.2022Marketing Strategy marketingHistory and scope16.04.2022Challenges of strategic marketingObjectives of HRM18.04.2022Formulation of marketing Strategic, Hierarchy of strategiesSignificance of HRM19.04.2022Strategic Marketing Planning process- Meaning, ApproachesFunctions of HRM20.04.2022Strategic Marketing Planning process- Meaning, ApproachesHRM V/S PERSONEL MGT21.04.2022POPT on Strategy Formulation and its ProcessHRM V/S HRD22.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION23.04.2022Class TestImportance of HR Planning25.04.2022Corporate Strategy Decision and Corporate Growth Strategies- Meaning, Features , Typesobjectives of HR Planning27.04.2022Wission and Mission StatementProcess of HR Planning28.04.2022Vision, Goals and objectives, FactorsProcess of HR planning		14.04.2022		yanti/wanavir Jayanti
16.04.2022marketingObjectives of HRM18.04.2022Formulation of marketing Strategi, Hierarchy of strategiesSignificance of HRM19.04.2022Strategic Marketing Planning process- Meaning, ApproachesFunctions of HRM20.04.2022Strategic Marketing Planning process- Meaning, ApproachesHRM V/S PERSONEL MGT21.04.2022Strategic Marketing PPT on Strategy Formulation and its ProcessHRM V/S HRD22.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION23.04.2022Class TestImportance of HR Planning25.04.2022Corporate Strategy Decision and Corporate Growth Strategies- Meaning, Features , Typesobjectives of HR Planning with PPT27.04.2022Vision, Goals and objectives, FactorsProcess of HR planning		15.04.2022	Marketing Strategy	History and scope
18.04.2022Strategy, Hierarchy of strategiesSignificance of HRM19.04.2022Strategic Marketing Planning process- Meaning, ApproachesFunctions of HRM20.04.2022Strategic Marketing Planning process- Meaning, ApproachesHRM V/S PERSONEL MGT20.04.2022Strategic Marketing Planning process- Meaning, ApproachesHRM V/S PERSONEL MGT21.04.2022PPT on Strategy Formulation and its ProcessHRM V/S HRD22.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION23.04.2022Marketing Mix Strategy Decision and Corporate Growth Strategies- Meaning, Features , TypesImportance of HR Planning27.04.2022Mission and Mission StatementProcess of HR planning with PPT28.04.2022Vision, Goals and objectives, FactorsFactors Affecting HR planning		16.04.2022		Objectives of HRM
19.04.2022Planning process- Meaning, ApproachesFunctions of HRM20.04.2022Strategic Marketing Planning process- Meaning, ApproachesHRM V/S PERSONEL MGT21.04.2022PPT on Strategy Formulation and its ProcessHRM V/S HRD22.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION23.04.2022Marketing Mix Strategy PlanningHuman Resource Planning25.04.2022Class TestImportance of HR Planning26.04.2022Corporate Strategy Decision and Corporate Growth Strategies- Meaning, Features , Typesobjectives of HR Planning with PPT27.04.2022Vision, Goals and objectives, FactorsProcess of HR planning Factors Affecting HR planning		18.04.2022	Strategy, Hierarchy of	Significance of HRM
20.04.2022Strategic Marketing Planning process- Meaning, ApproachesHRM V/S PERSONEL MGT21.04.2022PPT on Strategy Formulation and its ProcessHRM V/S HRD22.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION23.04.2022Marketing Mix Strategy Class TestHuman Resource Planning25.04.2022Class TestImportance of HR Planning26.04.2022Corporate Strategy Decision and Corporate Growth Strategies- Meaning, Features , Typesobjectives of HR Planning with PPT27.04.2022Vision, Goals and objectives, FactorsProcess of HR planning maning		19.04.2022	Planning process-	Functions of HRM
PPT on Strategy Formulation and its ProcessHRM V/S HRD22.04.2022Levels and Aspects of Strategy FormulationDOUBT SESSION23.04.2022Marketing Mix StrategyHuman Resource Planning25.04.2022Class TestImportance of HR Planning26.04.2022Corporate Strategy Decision and Corporate Growth Strategies- Meaning, Features , Typesobjectives of HR Planning27.04.2022Mission and Mission StatementProcess of HR planning with PPT28.04.2022Vision, Goals and objectives, FactorsFactors Affecting HR planning		20.04.2022	Strategic Marketing Planning process-	
22.04.2022 Strategy Formulation DOUBT SESSION 23.04.2022 Marketing Mix Strategy Human Resource Planning 25.04.2022 Class Test Importance of HR Planning 26.04.2022 Corporate Strategy Decision and Corporate Growth Strategies- Meaning, Features , Types objectives of HR Planning with PPT 27.04.2022 Mission and Mission Statement Process of HR planning with PPT 28.04.2022 Vision, Goals and objectives, Factors Factors Affecting HR planning		21.04.2022	PPT on Strategy Formulation and its	HRM V/S HRD
23.04.2022 Marketing Mix Strategy Planning 25.04.2022 Class Test Importance of HR Planning 26.04.2022 Corporate Strategy Decision and Corporate Growth Strategies- Meaning, Features , Types objectives of HR Planning 27.04.2022 Mission and Mission Statement Process of HR planning with PPT 28.04.2022 Vision, Goals and objectives, Factors Factors Affecting HR planning		22.04.2022		DOUBT SESSION
25.04.2022 Class Test Importance of HR Planning 26.04.2022 Corporate Strategy Decision and Corporate Growth Strategies- Meaning, Features , Types objectives of HR Planning 27.04.2022 Mission and Mission Statement Process of HR planning with PPT 28.04.2022 Vision, Goals and objectives, Factors Factors Affecting HR planning		23.04.2022		
26.04.2022 Corporate Strategy Decision and Corporate Growth Strategies- Meaning, Features , Types objectives of HR Planning 27.04.2022 Mission and Mission Statement Process of HR planning with PPT 28.04.2022 Vision, Goals and objectives, Factors Factors Affecting HR planning		25.04.2022	Class Test	Importance of HR
27.04.2022 Statement with PPT Vision, Goals and 28.04.2022 Vision, Goals and objectives, Factors Factors Affecting HR planning		26.04.2022	Decision and Corporate Growth Strategies-	objectives of HR Planning
28.04.2022 objectives, Factors Factors Planning		27.04.2022		· · ·
		28.04.2022	objectives, Factors	

29.04.2022 Revision and Group discussion on Corporate Strategy Decision

Problems and suggestions in HR Planning

	Concept and types of	
30.04.2022	Corporate Growth Strategies	Job analysis
02.05.2022	Concentration and Integration Strategies	Process of Job Analysis
03.05.2022	* *	yanti/Id-ul-Fitr
04 05 2022	•	Methods of collecting data
04.05.2022	Diversification Strategies	for job analysis
05.05.2022	Concept of Business Strategy	Potentional problems with job analysis
06.05.2022	Porter's Generic Business Strategy, Critical assessment of Generic Business Strategy	Job Description
07.05.2022	Hybrid Strategy, Tactics for Business strategy	Job Specification
09.05.2022	Hybrid Strategy, Tactics for Business strategy	Revision of Job Analysis with PPT
10.05.2022	Class Test Topic- Generic Business Strategy	ASSIGNMENT 1ST
11.05.2022	Concept of Internal Environment and process, Functional analysis of a Firm	RECRUITMENT MEANING
12.05.2022	Methods of Analysing Corporate Capabilities	PURPOSE OF RECRUITMENT
13.05.2022	GAP Analysis of a firm	RECRUITMENT POLICY
14.05.2022	Concept and Components of External Environmental Analysis	FACTORS AFFECTING RECRUITMENT
16.05.2022	Techniques of Environmental analysis	METHODS OF RECRUITMENT
17.05.2022	Environmental Scanning concept, Problems	RECENT TRENDS IN RECRUITMENT
18.05.2022	Concept and Factors to be Analysed for Industry and Competitor Analysis	SELECTION MEANING AND PROCESS
19.05.2022	Concept of competition analysis, Analysis of Competitive Forces	PURPOSE OF SELECTION
	Competitor analysis,	BARRIERS OF
20.05.2022	Porter's General	EFFECTIVE
	Competitive Strategy	SELECTION
21.05.2022	Assignment and Viva -1	DIFFERENCE BETWEEN RECRUITMENT AND SELCTION
23.05.2022	Concept, Rules, Tools and SWOT Analysis Matrix	REVISION OF RECRUITMENT AND SELECTION
24.05.2022	Concept and Techniques of Portfolio Analysis	DOUBT SESSION
25.05.2022	Techniques of Portfolio Analysis	ASSIGNMENT 2ND
26.05.2022	Class Test Topic- SWOT and Portfolio Analysis	PLACEMENT INTRODUCTION OF THE CONCEPT
27.05.2022	Concept, Benefits and Basis of Market Segmentation	TYPES OF PLACEMENT
28.05.2022	PPT on Market segmentation concept, Benefits and Basis	OBJECTIVE AND SIGNIFICANCE OF PLACEMENT

31.05.2022Targeting-Meaning and StrategiesBENEFITS OF INDUCTION PROGRAMME01.06.2022Target Market-Meaning Process and Profile02.06.2022Maharana Pratap Jayanti03.06.2022Strategies and RepositioningRESONSIBILITY OI EMPLOYEE INDUCTION04.06.2022Group Discussion Topic- Industry and Competitor AnalysisINDUCTION PROCES EMPLOYEE INDUCTION OF New Market Entries06.06.2022Marketing Strategy for New Market EntriesRESONSIBILITY OI EMPLOYEE INDUCTION AND PLACEMENT WITH P08.06.2022Marketing Strategy for New Market EntriesREVISION OF INDUCTION AND PLACEMENT WITH P09.06.2022Marketing Strategy for New Market EntriesBASIS OFESSENTIA OF PROMOTION POLICY PROMOTION <b< th=""><th></th><th></th><th></th><th></th></b<>				
31.05.2022 Targeting-Meaning and Strategies BENEFITS OF INDUCTION PROGRAMME 01.06.2022 Target Market-Meaning Process and Profile PROGRAMME 02.06.2022 Maharana Pratap Jayanti 03.06.2022 Strategies and Repositioning RESONSIBILITY OI EMPLOYEE 04.06.2022 Group Discussion Topic- Industry and Competitor INDUCTION PROCES 06.06.2022 Marketing Strategy for New Market Entries RESONSIBILITY OI EMPLOYEE 07.06.2022 Marketing Strategy for New Market Entries REVISION OF INDUCTION AND PLACEMENT WITH P 08.06.2022 Marketing Strategy for New Market Entries BASIS OFESSENTIA OF PROMOTION PULCY PROMOTIO 09.06.2022 Marketing Strategy for New Market Entries DEMOTION PULCY PROMOTION 09.06.2022 Marketing Strategy for New Market Entries DEMOTION 09.06.2022 Marketing Strategy for New Market Entries DEMOTION 01.06.2022 Marketing Strategy for New Market Entries DEMOTION 10.06.2022 Marketing Strategy for New Product, development and Introduction Strategies DEMOTION 11.06.2022 Assesment test TRANSFER 14.06.2022 Assesment test TRANSFER 14.06.2022 Sant Kabir Jayanti Opportunities in Growth In Existing Product markets 14.06.2022 Markets, Growth Market Strategies CLASS	30.03	5.2022		
01.06.2022 Process and Profile 02.06.2022 Maharana Pratap Jayanti 03.06.2022 Strategies and Repositioning RESONSIBILITY OI EMPLOYEE INDUCTION 04.06.2022 Group Discussion Topic- Industry and Competitor Analysis INDUCTION PROCES 06.06.2022 Marketing Strategy for New Market Entries RESONSIBILITY OI EMPLOYEE INDUCTION 07.06.2022 Marketing Strategy for New Market Entries REVISION OF INDUCTION AND PLACEMENT WITH P 08.06.2022 Marketing Strategy for New Market Entries BASIS OFESSENTIA OF PROMOTION POLICY PROMOTION 09.06.2022 Marketing Strategy for New Market Entries BASIS OFESSENTIA OF PROMOTION 10.06.2022 Marketing Strategy for New Market Entries DEMOTION 10.06.2022 Marketing Strategy for New Market Entries DEMOTION 11.06.2022 Selecting Right entry Strategy, New Product development and Introduction Strategies CAUSES AND TYPE OF TRANSFER 11.06.2022 A life cycle analysis for New Products, Growth in Existing Product markets TRANSFER POLICY Marketing Strategies 14.06.2022 Sant Kabir Jayanti CLASS TEST Strategies 16.06.2022 Mature Markets, Mature Market Strategies MEANING AND NEE OF TRAINING 16.06.2022 Mature Markets, Mature Mar	31.03	5.2022		INDUCTION
03.06.2022Positioning- Concept, Strategies and RepositioningRESONSIBILITY OF EMPLOYEE INDUCTION04.06.2022Group Discussion Topic- Industry and Competitor AnalysisINDUCTION PROCES06.06.2022Marketing Strategy for New Market EntriesRESONSIBILITY OF EMPLOYEE INDUCTION PROCES07.06.2022Marketing Strategy for New Market EntriesRESONSIBILITY OF EMPLOYEE INDUCTION AND PLACEMENT WITH P08.06.2022Marketing Strategy for New Market EntriesREVISION OF INDUCTION AND PLACEMENT WITH P09.06.2022Marketing Strategy for New Market EntriesBASIS OFESSENTIA OF PROMOTION POLICY PROMOTION POLICY PROMOTION09.06.2022Marketing Strategy for New Market EntriesDEMOTION OF TRANSFER10.06.2022Strategy, New Product development and Introduction StrategiesCAUSES AND TYPE OF TRANSFER11.06.2022Assesment testPROBLEMS OF TRANSFER13.06.2022A life cycle analysis for New Product, Growth in Existing Product marketsTRANSFER POLICY OPportunities in Growth Market, Growth Market Strategies14.06.2022Matree Markets, Mature Market, Growth Market StrategiesCLASS TEST OF TRAINING16.06.2022Matree Markets, Mature Market StrategiesMEANING AND NEE OF TRAINING AND DEVELOPMENT, TRAINING AND DEVELOPMENT, DEVELOPMENT, TRAINING AND	01.00	6.2022		
03.06.2022Strategies and RepositioningEMPLOYEE INDUCTION04.06.2022Group Discussion Topic- Industry and Competitor AnalysisINDUCTION PROCES06.06.2022Marketing Strategy for New Market EntriesRESONSIBILITY OF EMPLOYEE INDUCTION AND PLACEMENT WITH P07.06.2022Marketing Strategy for New Market EntriesREVISION OF INDUCTION AND PLACEMENT WITH P08.06.2022Marketing Strategy for New Market EntriesBASIS OFESSENTIA OF PROMOTION POLICY PROMOTION POLICY PROMOTION09.06.2022Marketing Strategy for New Market EntriesDEMOTION OF INDUCTION AND PLACEMENT WITH P10.06.2022Marketing Strategy for New Market EntriesDEMOTION OF TRANSFER OF TRANSFER11.06.2022Assesment testPROBLEMS OF TRANSFER11.06.2022A life cycle analysis for New Product, Growth in Existing Product marketsTRANSFER POLICY OF TRANSFER14.06.2022A life cycle analysis for New Product, Growth in Existing Product marketsTRANSFER POLICY OF TRANSFER14.06.2022Markets, Growth Market StrategiesCLASS TEST OF TRAINING16.06.2022Matree Markets, Mature Market StrategiesMEANING AND NEE OF TRAINING AND DEVELOPMENT, TRAINING AND DEVELOPMENT, TRAINING AND 	02.00	6.2022	Maharana Pi	ratap Jayanti
04.06.2022Industry and Competitor AnalysisINDUCTION PROCES06.06.2022Marketing Strategy for New Market EntriesRESONSIBILITY OF EMPLOYEE INDUCTION07.06.2022Marketing Strategy for New Market EntriesREVISION OF INDUCTION AND PLACEMENT WITH P08.06.2022Marketing Strategy for New Market EntriesBASIS OFESSENTIA OF PROMOTION POLICY PROMOTION09.06.2022Marketing Strategy for New Market EntriesBASIS OFESSENTIA OF PROMOTION POLICY PROMOTION09.06.2022Marketing Strategy for New Market EntriesDEMOTION OF ROMOTION POLICY PROMOTION10.06.2022Marketing Strategy for New Market EntriesDEMOTION DEMOTION11.06.2022Marketing Strategy for New Product development and Introduction StrategiesCAUSES AND TYPE OF TRANSFER11.06.2022Assesment testPROBLEMS OF TRANSFERS13.06.2022A life cycle analysis for New Products, Growth in Existing Product marketsTRANSFER POLICY Opportunities in Growth Markets, Growth Market14.06.2022Mature Markets, Mature Market StrategiesMEANING AND NEE OF TRAINING16.06.2022Declining Markets, Market Strategies for declining MarketTRAINING AND DEVELOPMENT, TRAINING AND DEVELOPMENT, TRAINING AND	03.00	6.2022	Strategies and Repositioning	
06.06.2022Marketing Strategy for New Market EntriesEMPLOYEE INDUCTION07.06.2022Marketing Strategy for New Market EntriesREVISION OF 	04.00	6.2022	Industry and Competitor	INDUCTION PROCESS
07.06.2022Marketing Strategy for New Market EntriesINDUCTION AND PLACEMENT WITH P08.06.2022Marketing Strategy for New Market EntriesBASIS OFESSENTIA OF PROMOTION POLICY PROMOTIO09.06.2022Marketing Strategy for New Market EntriesBASIS OFESSENTIA OF PROMOTION POLICY PROMOTIO09.06.2022Marketing Strategy for New Market EntriesDEMOTION10.06.2022Selecting Right entry Strategy, New Product development and Introduction StrategiesCAUSES AND TYPE OF TRANSFER11.06.2022Assesment testPROBLEMS OF TRANSFERS13.06.2022A life cycle analysis for New Product, Growth in Existing Product marketsTRANSFER POLICY Opportunities in Growth Market, Growth Market14.06.2022Mature Markets, Mature Market StrategiesMEANING AND NEE OF TRAINING16.06.2022Mature Markets, Mature Market StrategiesMEANING AND NEE OF TRAINING17.06.2022Declining Markets, Marketing Strategies for declining MarketTRAINING AND DEVELOPMENT, TPA INING AND	06.00	6.2022		
08.06.2022Marketing Strategy for New Market EntriesOF PROMOTION POLICY PROMOTIO09.06.2022Marketing Strategy for New Market EntriesDEMOTION10.06.2022Selecting Right entry Strategy, New Product development and Introduction StrategiesCAUSES AND TYPE OF TRANSFER11.06.2022Assesment testPROBLEMS OF TRANSFERS13.06.2022A life cycle analysis for New Product, Growth in Existing Product marketsTRANSFER POLICY Opportunities in Growth Markets, Growth Market14.06.2022Sant Kabir Jayanti00 00portunities in Growth Market StrategiesCLASS TEST OF TRAINING AND NEE OF TRANSFER16.06.2022Mature Markets, Mature Market StrategiesMEANING AND NEE OF TRAINING17.06.2022Declining Markets, Marketing Strategies for declining MarketTRAINING AND DEVELOPMENT, TP A INING AND	07.00	6.2022		
09.06.2022 New Market Entries DEMOTION 10.06.2022 Selecting Right entry Strategy, New Product development and Introduction Strategies CAUSES AND TYPE OF TRANSFER 11.06.2022 Assesment test PROBLEMS OF TRANSFERS 13.06.2022 Assesment test PROBLEMS OF TRANSFERS 14.06.2022 Sant Kabir Jayanti Opportunities in Growth 15.06.2022 Opportunities in Growth Markets, Growth Market 16.06.2022 Mature Markets, Market Strategies MEANING AND NEE OF TRAINING 16.06.2022 Declining Markets, Marketing Strategies for declining Market TRAINING AND DEVELOPMENT, TRAINING AND	08.00	6.2022		BASIS OFESSENTIAL OF PROMOTION POLICY PROMOTION
10.06.2022 Strategy, New Product development and Introduction Strategies CAUSES AND TYPE OF TRANSFER 11.06.2022 Assesment test PROBLEMS OF TRANSFERS 13.06.2022 Assesment test PROBLEMS OF TRANSFERS 14.06.2022 A life cycle analysis for New Product, Growth in Existing Product markets TRANSFER POLICY 14.06.2022 Sant Kabir Jayanti Opportunities in Growth Market 15.06.2022 Mature Markets, Mature Market Strategies MEANING AND NEE OF TRAINING 16.06.2022 Mature Markets, Mature Market Strategies TRAINING AND NEE OF TRAINING 17.06.2022 Declining Markets, Market ing Strategies for declining Market TRAINING AND NEE OF TRAINING AND NEE OF TRAINING AND NEE OF TRAINING	09.00	6.2022	New Market Entries	DEMOTION
11.06.2022 Assessment test TRANSFERS 13.06.2022 A life cycle analysis for New Products, Growth in Existing Product markets TRANSFER POLICY 14.06.2022 Sant Kabir Jayanti 00pportunities in Growth Markets, Growth Market CLASS TEST 15.06.2022 Mature Markets, Mature Market Strategies MEANING AND NEE OF TRAINING 16.06.2022 Declining Markets, Marketing Strategies for declining Market TRAINING AND DEVELOPMENT, TPAINING AND	10.00	6.2022	Strategy, New Product development and	CAUSES AND TYPES OF TRANSFER
13.06.2022 New Products, Growth in Existing Product markets TRANSFER POLICY 14.06.2022 Sant Kabir Jayanti 0pportunities in Growth Market CLASS TEST 15.06.2022 Mature Markets, Mature Market Strategies MEANING AND NEE 16.06.2022 Declining Markets, Mature Market Strategies for declining Market TRAINING AND DEVELOPMENT, TP A INING AND	11.00	6.2022	Assesment test	
Opportunities in Growth CLASS TEST 15.06.2022 Markets, Growth Market CLASS TEST 16.06.2022 Mature Markets, Mature Market Strategies MEANING AND NEE 16.06.2022 Declining Markets, Marketing Strategies for declining Market TRAINING AND DEVELOPMENT, TPAINING AND	13.00	6.2022	New Products, Growth in	TRANSFER POLICY
15.06.2022 Markets, Growth Market Strategies CLASS TEST 16.06.2022 Mature Markets, Mature Market Strategies MEANING AND NEE OF TRAINING 16.06.2022 Declining Markets, Marketing Strategies for declining Market TRAINING AND DEVELOPMENT, TPAINING AND	14.00	6.2022	Sant Kab	ir Jayanti
16.06.2022 Market Strategies OF TRAINING Declining Markets, Marketing Strategies for 17.06.2022 Declining Markets, declining Market TRAINING AND DEVELOPMENT, TPAINING AND	15.00	6.2022	Markets, Growth Market	CLASS TEST
Marketing Strategies for 17.06.2022 declining Market	16.00	6.2022	· · · · ·	MEANING AND NEED OF TRAINING
,Creating Growth in EDUCATION Declining Market	17.00	6.2022	Marketing Strategies for declining Market ,Creating Growth in	DEVELOPMENT, TRAINING AND
Business Strategies and Marketing Mix- Types of Business Strategies, Marketing mix, Marketing mix TRAINING AND DEVELOPMENT, TRAINING AND EDUCATION	18.00	6.2022	Marketing Mix- Types of Business Strategies, Marketing mix, Marketing	DEVELOPMENT, TRAINING AND
20.06.2022 Components of Marketing Mix, Strategy Formulation for Marketing mix PERFORMANCE APPRAISAL	20.00	6.2022	Mix, Strategy Formulation	
21.06.2022 Components of Marketing Mix, Strategy Formulation for Marketing mix PERFORMANCE	21.00	6.2022	Mix, Strategy Formulation	

				1
		Product, Price, promotion	IMPORTANCE AND	
	22.06.2022	Strategies, Factors	OBJECTIVES OF	
		affecting Marketing Mix	PERFORMANCE	
			APPRAISAL	
		Relationship Between	PROCESS OF	
	23.06.2022	Business Strategies and	PERFORMANCE	
		Marketing mix	APPRAISAL	
			PROCESS OF	
	24.06.2022	class test	PERFORMANCE	
			APPRAISAL	
	25.06.2022	Marketing Strategy	Class discussion	
	2010012022	Implementation		
		Factors Causing	METHODS OF	
	27.06.2022	Unsuccessful	PERFORMANCE	
		Implementation of	APPRAISAL WITH PPT	
		Strategy		
		Factors Causing	METHODS OF	
	28.06.2022	Unsuccessful	PERFORMANCE	
		Implementation of	APPRAISAL WITH PPT	
		Strategy		
			METHODS OF	
	29.06.2022	Activating Strategy,	PERFORMANCE	
		Strategic Implementation	APPRAISAL WITH PPT	
		Activating Strategy,	METHODS OF	
	30.06.2022	Strategic Implementation	PERFORMANCE	
		Strategie implementation	APPRAISAL WITH PPT	
			LIMITATIONS OF	
	01.07.2022	Activating Strategy,	PERFORMANCE	
	01.07.2022	Strategic Implementation	APPRAISAL	
		Marketing Strategy	PROBLEM SOLVING	
	02.07.2022	Evaluation and Control	SESSION	
	04.07.0000	Marketing Strategy		
	04.07.2022	Evaluation and Control	CLASS TEST	
	05.07.2022	Marketing Strategy	CLASS TEST	
	03.07.2022	Evaluation and Control	CLASS IESI	
	06.07.2022	Class discussion	CLASS TEST	
	07.07.2022	Class discussion	CLASS TEST	
	08.07.2022	Class discussion	CLASS REVISION	
	09.07.2022	Class discussion	CLASS REVISION	
	11.07.2022	Class discussion	CLASS REVISION	
	12.07.2022	class revision	CLASS REVISION	
	13.07.2022	class revision	CLASS REVISION	
	14.07.2022	class revision	CLASS REVISION	
	15.07.2022	class revision	CLASS REVISION	-
	16.07.2022	class revision	CLASS REVISION	
	18.07.2022	class revision	CLASS REVISION	
	19.07.2022	class revision	CLASS REVISION	Den en DC 200
	Subject	Business environment of Subject- Corporate Gov		Paper-BC -206
	Subie	ect - Principles of Manage		BC- 403
		Class-B.com 1st	Class- B.com 3rd	Class- BTM 2ND
Week				
	Date			Semester -4th
	Date	Semester -2nd	Semester -6th	Semester -4th
	12.04.2022		Semester -6th Corporate governance :	
		Semester -2nd Haryana economy :-	Semester -6th	Semester -4th Concept of management
		Semester -2nd Haryana economy :- nature , characteristics	Semester -6th Corporate governance :	Concept of management
	12.04.2022	Semester -2nd Haryana economy :- nature , characteristics	Semester -6th Corporate governance :	Concept of management Nature, purpose,
		Semester -2nd Haryana economy :- nature , characteristics and problems	Semester -6th Corporate governance : Concept and structure	Concept of management Nature, purpose, management as an art
	12.04.2022	Semester -2nd Haryana economy :- nature , characteristics and problems Concept of economic development	Semester -6th Corporate governance : Concept and structure Corporate governance : Concept and structure	Concept of management Nature, purpose, management as an art ,science and a profession
	12.04.2022	Semester -2nd Haryana economy :- nature , characteristics and problems Concept of economic development	Semester -6th Corporate governance : Concept and structure Corporate governance :	Concept of management Nature, purpose, management as an art ,science and a profession
	12.04.2022 13.04.2022	Semester -2nd Haryana economy :- nature , characteristics and problems Concept of economic development Dr. B.R. 4 State of the haryana	Semester -6th Corporate governance : Concept and structure Corporate governance : Concept and structure	Concept of management Nature, purpose, management as an art ,science and a profession
	12.04.2022 13.04.2022	Semester -2nd Haryana economy :- nature , characteristics and problems Concept of economic development Dr. B.R. 4 State of the haryana economy since its	Semester -6th Corporate governance : Concept and structure Corporate governance : Concept and structure Ambedkar Jayanti/Mahav	Concept of management Nature, purpose, management as an art ,science and a profession
	12.04.2022 13.04.2022	Semester -2nd Haryana economy :- nature , characteristics and problems Concept of economic development Dr. B.R. 4 State of the haryana economy since its inception : Incme,	Semester -6th Corporate governance : Concept and structure Corporate governance : Concept and structure Ambedkar Jayanti/Mahav Principles of corporate	Concept of management Nature, purpose, management as an art ,science and a profession ir Jayanti
	12.04.2022 13.04.2022 14.04.2022	Semester -2nd Haryana economy :- nature , characteristics and problems Concept of economic development Dr. B.R. A State of the haryana economy since its inception : Incme, population, Health,&	Semester -6th Corporate governance : Concept and structure Corporate governance : Concept and structure Ambedkar Jayanti/Mahav	Concept of management Nature, purpose, management as an art ,science and a profession
	12.04.2022 13.04.2022 14.04.2022	Semester -2nd Haryana economy :- nature , characteristics and problems Concept of economic development Dr. B.R. 4 State of the haryana economy since its inception : Incme,	Semester -6th Corporate governance : Concept and structure Corporate governance : Concept and structure Ambedkar Jayanti/Mahav Principles of corporate	Concept of management Nature, purpose, management as an art ,science and a profession ir Jayanti

 l.			
16.04.2022	State of the haryana economy since its inception : Incme, population, Health,& Nutrition and declining sex ratio	Models of corporate governance	Functions of management
18.04.2022	State of the haryana economy since its inception : Incme, population, Health,& Nutrition and declining sex ratio	Models of corporate governance	Class discussion
19.04.2022	Class discussion	class discussion	Systems approach to management
20.04.2022	Class test	PPT on Process and regulation, parties to corporate governance	Systems approach to management
21.04.2022	PPT on haryana agriculture : nature , cropping pattern	Mechanism and controls of corporate governance	Class test
22.04.2022	Role of agriculture in haryana economy	Mechanism and controls of corporate governance	Concept of planning
23.04.2022	Role of agriculture in haryana economy	Class test	PPT on steps in planning process, purpose
25.04.2022	Measures for development in agriculture, crop insurance	Requirement of effective corporate governance	Types of plans
26.04.2022	Measures for development in agriculture, crop insurance	Requirement of effective corporate governance	Types of plans
27.04.2022	Class test	Insider trading	Management by objectives
28.04.2022	Agriculture credit and agriculture finance	Insider trading	Management by objectives
29.04.2022	Agriculture credit and agriculture finance	Insider trading	Class discussion
30.04.2022	Types of agriculture finance	PPT on rating agencies	Decision making - meaning , definition ,importance
02.05.2022	Types of agriculture finance	PPT on rating agencies	Decision making - meaning , definition ,importance
03.05.2022	Ра	arshuram Jayanti/Id-ul-Fi	tr
04.05.2022	Credit needs of farmers	Whistle blowing	Ration, process and limitations of decision making
05.05.2022	Sources of credit: Institutional and non - institutional sources	Whistle blowing	Class test
06.05.2022	Sources of credit: Institutional and non - institutional sources	Class disccussion	Concept of Organizing
07.05.2022	Sources of credit: Institutional and non - institutional sources	Shareholder's protection	Process of organizing
09.05.2022	Class test	Shareholder's protection	PPT on Levels of organizing
10.05.2022	NABARD	Class test	PPT on Levels of organizing
11.05.2022	NABARD	ASSIGNMENT-1st	Span of management
12.05.2022	NABARD	Corporate governance in india	Span of management

13.05.2022	Class discussion	Initiatives and present position of Corporate governance in india	Class discussion
14.05.2022	Class test	Initiatives and present position of Corporate governance in india	Forms-line , functional of organisation
16.05.2022	Rural indebtedness :- causes, consequences and debt relief measures	Issues & problems in corporate governance	Lines & Staff and committee forms of organisations
17.05.2022	Rural indebtedness :- causes, consequences and debt relief measures	Issues & problems in corporate governance	Class discussion
18.05.2022	Rural indebtedness :- causes, consequences and debt relief measures	Class disccussion	ASSIGNMENT -1st
19.05.2022	Class discussion	Corporate disclosure practices	Delegation of authority
20.05.2022	ASSIGNMENT-1	Corporate disclosure practices	Delegation of authority
21.05.2022	PPT on Micro,small & medium enterprises in haryana:- meaning, role	Class test	Delegation of authority
23.05.2022	PPT on Micro,small & medium enterprises in haryana:- meaning, role	Globalization and corporate governance in india	Class test
24.05.2022	Class discussion	Globalization and corporate governance in india	Decentralization
25.05.2022	Performance and challenges of MSME	Class disccussion	Decentralization
26.05.2022	Class test	Class test	Class discussion
27.05.2022	SEZ	Corporate governance reforms	Class discussion
28.05.2022	SEZ	Corporate governance reforms	Centralization
30.05.2022	SEZ	Class disccussion	Centralization
31.05.2022	ASSIGNMENT-2	ASSIGNMENT-2nd	Class test
01.06.2022	Growth of MNCs in haryana	Organizational structure	Concept of motivation
02.06.2022	Growth of MNCs in haryana	Maharana Pratap Jayanti Board of directors :composition and their role	Theories of motivation
04.06.2022	Growth of MNCs in haryana	Board of directors :composition and their role	Theories of motivation
06.06.2022	Growth of MNCs in haryana	Powers and responsibilities	Theories of motivation
07.06.2022	Class discussion	Board meetings	class discussion
08.06.2022	Class test Class test	Board meetings Class disccussion	Concept of leadership Leadership traits and styles
10.06.2022	Class discussion	PPT on board committees and their functions	Leadership traits and styles
11.06.2022	Role of HSIIDC	PPT on board committees and their functions	Leadership traits and styles
13.06.2022	Role of HSIIDC	Class test	Class discussion
14.06.2022		Sant Kabir Jayanti	
15.06.2022	Role of HSIIDC	SEBI norms	Concept of communication
	C1	SEBI norms	Communication process
16.06.2022	Class discussion		A
16.06.2022 17.06.2022 18.06.2022	Class discussion Class test Role of HCF	SEBI norms Class test	Communication barriers Class test

20.06.2022	Role of HCF	Independent director	Concept of controlling
21.06.2022	Role of HCF	Independent director	Process of controlling
22.06.2022	Role of HCF	Independent director	Class discussion
23.06.2022	Role of HAFED	Corporate governance and CSR	Need, feedback and feed forward control
24.06.2022	Role of HAFED	Corporate governance and CSR	Need, feedback and feed forward control
25.06.2022	Role of HAFED	Corporate governance and CSR	Need, feedback and feed forward control
27.06.2022	Class discussion	Class test	Need, feedback and feed forward control
28.06.2022	Role of HKVIB	Corporate governance and ethics	Class discussion
29.06.2022	Role of HKVIB	Corporate governance and ethics	Class test
30.06.2022	Role of HKVIB	Corporate governance and ethics	Class test
01.07.2022	Haryana budget: concept ,objectives and policies	class discussion	Class discussion
02.07.2022	Objectives and policies	Class test	Class discussion
04.07.2022	Sources of revenues and its utilisation	ICAI guidelines for corporate governance	class test
05.07.2022	Sources of revenues and its utilisation	ICAI guidelines for corporate governance	class test
06.07.2022	Sources of revenues and its utilisation	ICAI guidelines for corporate governance	class test
07.07.2022	Class discussion	ICAI guidelines for corporate governance	class revision
08.07.2022	Class test	ICAI guidelines for corporate governance	class revision
09.07.2022	Class revision	class discussion	class revision
09.07.2022			enabb i e (ibioli
11.07.2022	Class discussion	Class test	class revision
		Class test class test	
11.07.2022	Class discussion		class revision
11.07.2022 12.07.2022	Class discussion Class discussion	class test	class revision class revision
11.07.2022 12.07.2022 13.07.2022	Class discussion Class discussion Class revision	class test class revision	class revision class revision class revision
11.07.2022 12.07.2022 13.07.2022 14.07.2022	Class discussion Class discussion Class revision Class revision	class test class revision class revision	class revision class revision class revision class revision
11.07.2022 12.07.2022 13.07.2022 14.07.2022 15.07.2022	Class discussion Class discussion Class revision Class revision Class revision	class test class revision class revision class revision	class revision class revision class revision class revision class revision

Name of Teacher...Ms. Manisha Battan.....

SubjectBusiness Statistics

		ClassB.Com	
Week	Date	II	
		SemesterIV	
	12.04.2022	Introduction to syllabus	
	13.04.2022	Meaning of correlation	
	14.04.2022	Dr. B.R. Ambedkar Ja	yanti/Mahavir Jayanti
	15.04.2022	Methods of correlation	
	16.04.2022	do	
	18.04.2022	do	
	19.04.2022	properties of correlation coefficient	
	20.04.2022	Spearman rank correlation	
	21.04.2022	do	
	22.04.2022	concurrent deviation method	
	23.04.2022	Misc. questions	
	25.04.2022	do	
	26.04.2022	problem solving session	
	27.04.2022	Simple regression	
	28.04.2022	Types of regression analysis	
	29.04.2022	Regression equations	
	27.04.2022		
	30.04.2022	do	

r	7		
	04.05.2022	do	
	05.05.2022	Assignment -1	
	06.05.2022	Grouped data	
	07.05.2022	do	
	09.05.2022	do	
	10.05.2022	Standard error of estimate	
	11.05.2022	Class test	
	12.05.2022	Basic concepts of probability	
	13.05.2022	Calculation of	
	14.05.2022	probability dodo.	
	16.05.2022	combinations of	
		probability	
	17.05.2022	Additiom theorem	
	18.05.2022	do	
	19.05.2022	Assignment-2	
	20.05.2022	Multiplication theorem	
	21.05.2022	do	
	23.05.2022	do	
	24.05.2022	do	
	25.05.2022	do	
	26.05.2022	Bayes theorem	
	27.05.2022	do	
	28.05.2022	problem solving session	
	30.05.2022	problem solving session	
	31.05.2022	Binomial distribution	
	01.06.2022	do	· •
	02.06.2022	Maharana P	ratap Jayanti
	03.06.2022	do	
	04.06.2022	problem solving session	
	06.06.2022	poisson distribution	
	07.06.2022	do	
	08.06.2022	do	
	09.06.2022	do	
	10.06.2022	problem solving session	
	11.06.2022	problem solving session	
	13.06.2022	Class test	
	14.06.2022	Sant Kab	ir Iavanti
	15.06.2022	Normal distribution	ii Sayanti
	13.00.2022	Assumptions of normal	
	16.06.2022	distribution	
	17.06.2022	Measure area under	
	17.00.2022	normal curve	
	18.06.2022	do	
	20.06.2022	Applications of normal distribution	
	21.06.2022	uisuitouttoti	
	22.06.2022	do	
<u> </u>	23.06.2022	do	
	23.06.2022		
		do	
	25.06.2022		
		Problem solving session	
	28.06.2022	Class test	
	29.06.2022	Previous paper discussion	
	30.06.2022	Previous paper discussion	
	01.07.2022	Ch. wise revision	
	02.07.2022		
	04.07.2022		
	05.07.2022		
		do	
	07.07.2022		
		do	
1	109.07.2022	do	

	11 07 2022	Chantor 5		1
	11.07.2022	Cnapter 5		
		do		
	14.07.2022			
		do		
	16.07.2022			
		do		
		do		
Week	Date	ClassM.Com (F)Subject Corporate governance	Class M.Com(P) Subject Corporate Accounting	ClassB.Com IllSubject Human resource management
		Semester IV	semester ll	SemesterVl
	12.04.2022	introduction to subject	introduction to syllabus	Introduction to HRM
	13.04.2022	meaning of corporate governance	meaning of corporate	Meaning and nature of HRM
	14.04.2022	Dr. B.R. A	Ambedkar Jayanti/Mahav	ir Jayanti
	15.04.2022	concept of good governance	meaning and definition of company	History and scope
	16.04.2022	structure of good governance	types of company	Objectives of HRM
	18.04.2022	process of corporate governance	do	Significance of HRM
	19.04.2022	corporate governance and evolutionary process	issue and forfeiture of shares	Functions of HRM
	20.04.2022	do	do	HRM V/S PERSONEL MGT
	21.04.2022	do	do	HRM V/S HRD
	22.04.2022	governance improving the efficiency of corporate governance	do	DOUBT SESSION
	23.04.2022	do	do	Human Resource Planning
	25.04.2022	do	book building process	Importance of HR Planning
	26.04.2022	do	ESOP	objectives of HR Planning
	27.04.2022	assignment 1	do	Process of HR planning with PPT
	28.04.2022	Corporate governance globalisation and its position	problem solving session	Factors Affecting HR planning
	29.04.2022	do	assignment l	Problems and suggestions in HR Planning
	30.04.2022	do	Viva of assignment 1	Job analysis
	02.05.2022	do	valuation of shares	Process of Job Analysis
	03.05.2022	Pa	arshuram Jayanti/Id-ul-Fi	itr
	04.05.2022	do	do	Methods of collecting data for job analysis
	05.05.2022	corporate disclosure practices		Potentional problems with job analysis
	06.05.2022	class test	do	Job Description
	07.05.2022	Viva of assignment 1	do	Job Specification
	09.05.2022	PowerPoint presentation	do	Revision of Job Analysis with PPT
	10.05.2022	disclosure practices	do	ASSIGNMENT 1ST
	11.05.2022	do	final accounts of Companies	RECRUITMENT MEANING
	12.05.2022	do	do	PURPOSE OF RECRUITMENT
	13.05.2022	transparency and corporate governance	do	RECRUITMENT POLICY
	14.05.2022	do	do	FACTORS AFFECTING RECRUITMENT

 1			SOURCES OF
16.05.2022	do	do	RECRUITMENT
17.05.2022	do	do	METHODS OF RECRUITMENT
18.05.2022	Business Ethics	problem solving session	RECENT TRENDS IN RECRUITMENT
19.05.2022	do	amalgamation absorption and external reconstruction	SELECTION MEANING AND PROCESS
20.05.2022	do	do	PURPOSE OF SELECTION
21.05.2022	do	do	BARRIERS OF EFFECTIVE SELECTION
23.05.2022	audit committee	do	DIFFERENCE BETWEEN RECRUITMENT AND SELCTION
24.05.2022	do	do	REVISION OF RECRUITMENT AND SELECTION
 25.05.2022	do	do	DOUBT SESSION
 26.05.2022	do	do	ASSIGNMENT 2ND
27.05.2022	board of directors composition and their role	internal reconstruction	PLACEMENT INTRODUCTION OF THE CONCEPT
28.05.2022	do	do	TYPES OF PLACEMENT
30.05.2022	do	do	OBJECTIVE AND SIGNIFICANCE OF PLACEMENT
31.05.2022	do	human resource accounting	PROBLEMS IN PLACEMENT
01.06.2022	corporate board and good governance	do	INDUCTION CONCEPT
02.06.2022		Maharana Pratap Jayant	i
03.06.2022	do	do	BENEFITS OF INDUCTION PROGRAMME
04.06.2022	do	do	RESONSIBILITY OF EMPLOYEE INDUCTION
06.06.2022	do	do	INDUCTION PROCESS
07.06.2022	do	do	RESONSIBILITY OF EMPLOYEE INDUCTION
08.06.2022	corporate governance in Indian public Enterprises	lease accounting	REVISION OF INDUCTION AND PLACEMENT WITH PPT
09.06.2022	do	do	VIVA OF ASSIGNMENT
10.06.2022	do	do	VIVA OF ASSIGNMENT
11.06.2022	do	do	SESSIONAL
13.06.2022	class test	class test	INTERNAL MOBILITY
14.06.2022		Sant Kabir Jayanti	1
15.06.2022	PowerPoint presentation	consolidated financial statements	PROMOTION MEANING AND ELEMENTS
16.06.2022	PowerPoint presentation	do	OBJECTIVES OF PROMOTION

 1		1	1
18.06.2022	do	do	ESSENTIAL OF PROMOTION POLICY
 20.06.2022	do	do	DEMOTION
21.06.2022	corporate governance in banks and mutual funds	Corporate financial reporting	CAUSES AND TYPES OF TRANSFER
22.06.2022	do	do	PROBLEMS OF TRANSFERS
23.06.2022	do	do	TRANSFER POLICY
24.06.2022	do	do	REVISION
25.06.2022	depository system	social reporting	MEANING AND NEED OF TRAINING
27.06.2022	do	do	TRAINING AND DEVELOPMENT, TRAINING AND EDUCATION
28.06.2022	do	do	do
29.06.2022	do	do	PERFORMANCE APPRAISAL
30.06.2022	do	PowerPoint presentation	IMPORTANCE AND OBJECTIVES OF PERFORMANCE APPRAISAL
01.07.2022	do	PowerPoint presentation	PROCESS OF PERFORMANCE APPRAISAL
02.07.2022	do	environment reporting	METHODS OF PERFORMANCE APPRAISAL WITH PPT
04.07.2022	PowerPoint presentation	segment and periodic reporting	METHODS OF PERFORMANCE APPRAISAL WITH PPT
05.07.2022	PowerPoint presentation	harmonization in corporate reports	LIMITATIONS OF PERFORMANCE APPRAISAL
06.07.2022	PowerPoint presentation	do	PROBLEM SOLVING SESSION
	PowerPoint presentation	PowerPoint presentation	DISCUSSION
08.07.2022	Chaptet wise revision	Chaptet wise revision	Chaptet wise revision
	Chaptet wise revision	Chaptet wise revision	Chaptet wise revision
	Chaptet wise revision	Chaptet wise revision	Chaptet wise revision
	Chaptet wise revision	Chaptet wise revision	Chaptet wise revision
	Chaptet wise revision	Chaptet wise revision	Chaptet wise revision
	Chaptet wise revision	Chaptet wise revision	Chaptet wise revision
	Chaptet wise revision	Chaptet wise revision	Chaptet wise revision
	Chaptet wise revision	Chaptet wise revision	Chaptet wise revision
	Chaptet wise revision	Chaptet wise revision	Chaptet wise revision
	Chaptet wise revision	Chaptet wise revision	Chaptet wise revision

Name of Teacher Ms. Monika Subject : Income Tax II

	Subject : Income Tax II			
Week	Date	Class B.com 3rd		
week	Date	Semester VI		
	12.04.2022	Deduction U/S 80C to		
		80U		
	13.04.2022	Deduction U/S 80C to 80U		
	14.04.2022	Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti		
	15.04.2022	Deduction U/S 80C to 80U		
	16.04.2022	Deduction U/S 80C to 80U		

18.04.2022Detaction of solution19.04.2022Practical Questions20.04.2022Rebate and Relief of tax21.04.2022Practical Questions22.04.2022Assesment Of individual25.04.2022Assesment Of individual26.04.2022Practical Questions27.04.2022Practical Questions28.04.2022Practical Questions02.05.2022Class Test03.05.2022ASSESment OF HUF04.05.2022Assesment OF HUF05.05.2022Assesment OF HUF06.05.2022Assesment OF HUF07.05.2022Practical Questions10.05.2022Practical Questions10.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Practical Questions12.05.2022Practical Questions13.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Practical Questions19.05.2022P		Deduction U/S 80C to
20.04.2022Rebate and Relief of tax21.04.2022Practical Questions22.04.2022Assesment Of individual25.04.2022Assesment Of individual26.04.2022Practical Questions27.04.2022Practical Questions29.04.2022AMT credit30.04.2022Practical Questions02.05.2022Class Test03.05.2022Assesment OF HUF04.05.2022Assesment OF HUF05.05.2022Assesment OF HUF06.05.2022Practical Questions10.05.2022Practical Questions10.05.2022Practical Questions10.05.2022Practical Questions10.05.2022Practical Questions11.05.2022Assegment of HUF07.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Assignment and Viva - Voce13.05.2022Assignment and Viva - Voce13.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Revision through PPT21.05.2022Income tax Authorities23.05.2022Revision through PPT21.05.2022Income tax Authorities23.05.2022Revision through PPT21.05.2022Income tax Authorities23.05.2022Revision through PPT21.05.2022Income tax Authorities23.05.2022Revision through PPT21.05.2022Sessional test26.05.2022Types of Return	18.04.2022	
21.04.2022 Practical Questions 22.04.2022 Revision through PPT 23.04.2022 Assesment Of individual 25.04.2022 Assesment Of individual 26.04.2022 Practical Questions 27.04.2022 Practical Questions 29.04.2022 AMT credit 30.04.2022 Class Test 03.05.2022 Class Test 03.05.2022 Assesment OF HUF 04.05.2022 Assesment OF HUF 06.05.2022 Assesment OF HUF 06.05.2022 Assesment OF HUF 06.05.2022 Practical Questions 09.05.2022 Practical Questions 10.05.2022 Practical Questions 11.05.2022 Assignment and Viva - Voce 12.05.2022 Practical Questions 13.05.2022 Practical Questions 17.05.2022 Practical Questions 17.05.2022 Practical Questions 17.05.2022 Practical Questions 18.05.2022 Practical Questions 19.05.2022 Practical Questions 19.05.2022 Re	19.04.2022	Practical Questions
22.04.2022 Revision through PPT 23.04.2022 Assesment Of individual 25.04.2022 Assesment Of individual 26.04.2022 Practical Questions 27.04.2022 Practical Questions 29.04.2022 AMT credit 30.04.2022 Practical Questions 02.05.2022 Class Test 03.05.2022 Assesment OF HUF 04.05.2022 Assesment OF HUF 06.05.2022 Assesment OF HUF 06.05.2022 Practical Questions 09.05.2022 Practical Questions 10.05.2022 Practical Questions 10.05.2022 Practical Questions 11.05.2022 Assignment and Viva - Voce 13.05.2022 Practical Questions 14.05.2022 Assesment Of firm 16.05.2022 Practical Questions 17.05.2022 Practical Questions 17.05.2022 Practical Questions 18.05.2022 Practical Questions 19.05.2022 Practical Questions 19.05.2022 Practical Questions 19.05.2022	20.04.2022	Rebate and Relief of tax
23.04.2022Assesment Of individual25.04.2022Assesment Of individual26.04.2022Practical Questions27.04.2022Practical Questions29.04.2022AMT credit30.04.2022Class Test03.05.2022Class Test03.05.2022Class Test04.05.2022Assesment OF HUF05.05.2022Assesment OF HUF06.05.2022Practical Questions09.05.2022Practical Questions09.05.2022Practical Questions09.05.2022Practical Questions09.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Assegment of HUF06.05.2022Assegment and Viva - Voce12.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Practical Questions12.05.2022Practical Questions13.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Income tax Authorities23.05.2022Income tax Authorities23.05.2022Sessional test26.05.2022Sessional test26.05.2022Types of Return30.05.2022Types of Assesment01.06.2022Types of Assesment01.06.2022Types of Assesment04.06.2022Types of Assesment04.06.2022Types of Assesment <t< td=""><td>21.04.2022</td><td><u>`</u></td></t<>	21.04.2022	<u>`</u>
25.04.2022Assesment Of individual26.04.2022Practical Questions27.04.2022Practical Questions29.04.2022AMT credit30.04.2022Practical Questions02.05.2022Class Test03.05.2022Class Test03.05.2022Assesment OF HUF05.05.2022Assesment OF HUF05.05.2022Assesment OF HUF06.05.2022Assesment OF HUF07.05.2022Practical Questions09.05.2022Practical Questions10.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Assignment and Viva - Voce13.05.2022Assignment and Viva - Voce13.05.2022Practical Questions17.05.2022Practical Questions17.05.2022Practical Questions17.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Practical Questions20.05.2022Income tax Authorities23.05.2022Income tax Authorities23.05.2022Income tax Authorities25.05.2022Types of Return30.05.2022Types of Assesment01.06.2022Types of Assesment02.06.2022Types of Assesment03.06.2022Types of Assesment04.06.2022Types of Assesment04.06.2022Types of Assesment04.06.2022Types of Assesment07.06.2022Types of Assesment06.06.2022Types of As		
26.04.2022 Practical Questions 27.04.2022 Practical Questions 28.04.2022 AMT credit 30.04.2022 Practical Questions 02.05.2022 Class Test 03.05.2022 Class Test 03.05.2022 Assesment OF HUF 04.05.2022 Assessment OF HUF 05.05.2022 Assessment OF HUF 06.05.2022 Assessment OF HUF 07.05.2022 Practical Questions 09.05.2022 Practical Questions 10.05.2022 Practical Questions 11.05.2022 Assignment and Viva - Voce 12.05.2022 Assignment and Viva - Voce 13.05.2022 Practical Questions 17.05.2022 Practical Questions 17.05.2022 Practical Questions 18.05.2022 Practical Questions 19.05.2022 Practical Questions 19.05.2022 Income tax Authorities 23.05.2022 Income tax Authorities 23.05.2022 Return 24.05.2022 Types of Return 30.05.2022 Types of Ass		
27.04.2022 Practical Questions 28.04.2022 AMT credit 30.04.2022 Practical Questions 02.05.2022 Class Test 03.05.2022 Parshuram Jayanti/Idul-fit 04.05.2022 Assesment OF HUF 05.05.2022 Assessment OF HUF 06.05.2022 Assessment OF HUF 07.05.2022 Practical Questions 09.05.2022 Practical Questions 10.05.2022 Practical Questions 11.05.2022 Practical Questions 11.05.2022 Assignment and Viva - Voce 12.05.2022 Assesment Of firm 14.05.2022 Practical Questions 17.05.2022 Practical Questions 19.05.2022 Practical Questions 19.05.2022 Practical Questions 19.05.2022 Revision through PPT 21.05.2022 Income tax Authorities 23.05.2022 Revision through PPT 21.05.2022 Income tax Authorities 23.05.2022 Revision through PPT 21.05.2022 Revision through 24.05.2022 <th></th> <th></th>		
28.04.2022Practical Questions29.04.2022AMT credit30.04.2022Practical Questions02.05.2022Class Test03.05.2022Parshuram Jayanti/Idul- ul-Fitr04.05.2022Assesment OF HUF05.05.2022Assesment OF HUF07.05.2022Practical Questions09.05.2022Practical Questions10.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Assegment of HUF11.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Assegment and Viva - Voce13.05.2022Assesment Of firm16.05.2022Practical Questions17.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Income tax Authorities23.05.2022Income tax Authorities24.05.2022Sessional test26.05.2022Sessional test26.05.2022Types of Return31.05.2022Types of Assesment01.06.2022Types of Assesment02.06.2022Types of Assesment02.06.2022Types of Assesment03.06.2022Types of Assesment04.06.2022Types of Assesment01.06.2022Types of Assesment02.06.2022Types of Assesment03.06.2022Types of Assesment04.06.2022Types of Assesment07.06.2022Types of Assese		
29.04.2022AMT credit30.04.2022Practical Questions02.05.2022Class Test03.05.2022Parshuram Jayanti/Idul-UFitr04.05.2022Assesment OF HUF05.05.2022Assesment OF HUF06.05.2022Assesment OF HUF07.05.2022Practical Questions10.05.2022Practical Questions10.05.2022Practical Questions11.05.2022Assignment and Viva - Voce13.05.2022Assignment and Viva - Voce13.05.2022Assesment Of firm14.05.2022Assesment Of firm16.05.2022Practical Questions17.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Income tax Authorities23.05.2022Income tax Authorities23.05.2022Income tax Authorities25.05.2022Sessional test26.05.2022Types of Return31.05.2022Types of Return31.05.2022Types of Assesment01.06.2022Types of Assesment02.06.2022Types of Assesment04.06.2022Types of Assesment07.06.2022Types of Assesment04.06.2022Types of Assesment07.06.2022Types of Assesment06.06.2022Types of Assesment07.06.2022Types of Assesment06.06.2022Types of Assesment07.06.2022TCS14.06.2022TCS15.06.2022TCS16.06.2022T		~
30.04.2022Practical Questions02.05.2022Class Test03.05.2022Parshuram Jayanti/Iduul-Fitr04.05.2022Assesment OF HUF05.05.2022Assesment OF HUF06.05.2022Practical Questions09.05.2022Practical Questions10.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Assignment and Viva - Voce13.05.2022Assignment and Viva - Voce13.05.2022Assignment and Viva - Voce13.05.2022Practical Questions17.05.2022Practical Questions17.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Income tax Authorities23.05.2022Income tax Authorities24.05.2022Income tax Authorities25.05.2022Sessional test26.05.2022Return of Income27.05.2022Types of Return30.05.2022Types of Assesment01.06.2022Types of Assesment02.06.2022Types of Assesment02.06.2022Types of Assesment04.06.2022Types of Assesment07.06.2022Types of Assesment06.06.2022Types of Assesment07.06.2022Types of Assesment06.06.2022Types of Assesment07.06.2022Types of Assesment06.06.2022Types of Assesment07.06.2022TDS11.06.2022 <t< th=""><th></th><th>~</th></t<>		~
02.05.2022Class Test03.05.2022Parshuram Jayanti/Idul- ul-Fitr04.05.2022Assesment OF HUF05.05.2022Assesment OF HUF06.05.2022Practical Questions09.05.2022Practical Questions10.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Assignment and Viva - Voce12.05.2022Assignment and Viva - Voce13.05.2022Assignment and Viva - Voce13.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Income tax Authorities23.05.2022Income tax Authorities23.05.2022Income tax Authorities24.05.2022Types of Return28.05.2022Types of Return28.05.2022Types of Assesment01.06.2022Types of Assesment02.06.2022Types of Assesment03.05.2022Types of Assesment04.06.2022Types of Assesment05.06.2022Types of Assesment04.06.2022Types of Assesment04.06.2022Types of Assesment06.06.2022Types of Assesment07.06.2022Types of Assesment07.06.2022Types of Assesment09.06.2022Payments are covered un		
03.05.2022Parshuram Jayanti/Iduil-Fitr04.05.2022Assesment OF HUF05.05.2022Assesment OF HUF06.05.2022Practical Questions09.05.2022Practical Questions10.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Assignment and Viva - Voce12.05.2022Assignment and Viva - Voce13.05.2022Assesment Of firm14.05.2022Practical Questions15.05.2022Practical Questions16.05.2022Practical Questions17.05.2022Practical Questions18.05.2022Practical Questions19.05.2022Practical Questions19.05.2022Income tax Authorities23.05.2022Income tax Authorities23.05.2022Income tax Authorities25.05.2022Sessional test26.05.2022Return of Income27.05.2022Types of Return30.05.2022Types of Assesment01.06.2022Types of Assesment01.06.2022Types of Assesment02.06.2022Types of Assesment03.06.2022Types of Assesment07.06.2022Types of Assesment01.06.2022Types of Assesment01.06.20		
04.05.2022Assesment OF HUF $05.05.2022$ Assesment OF HUF $06.05.2022$ Practical Questions $09.05.2022$ Practical Questions $10.05.2022$ Practical Questions $11.05.2022$ Practical Questions $11.05.2022$ Assignment and Viva - Voce $12.05.2022$ Assignment and Viva - Voce $13.05.2022$ Assesment Of firm $14.05.2022$ Assesment Of firm $16.05.2022$ Practical Questions $17.05.2022$ Practical Questions $19.05.2022$ Practical Questions $19.05.2022$ Practical Questions $19.05.2022$ Practical Questions $19.05.2022$ Income tax Authorities $20.05.2022$ Income tax Authorities $23.05.2022$ Income tax Authorities $24.05.2022$ Types of Return $28.05.2022$ Types of Return $30.05.2022$ Types of Assesment $01.06.2022$ Types of Assesment $02.06.2022$ Types of Assesment $04.06.2022$ Types of Assesment $06.06.2022$ Types of Assesment $07.06.2022$ Types of Assesment $07.06.2022$ Types of Assesment $01.06.2022$ Types of Assesment		Parshuram Jayanti/Id-
05.05.2022Assesment OF HUF06.05.2022Assesment OF HUF07.05.2022Practical Questions10.05.2022Practical Questions11.05.2022Practical Questions11.05.2022Assignment and Viva - Voce12.05.2022Assignment and Viva - Voce13.05.2022Assesment Of firm14.05.2022Assesment Of firm16.05.2022Practical Questions17.05.2022Practical Questions18.05.2022Practical Questions19.05.2022Practical Questions20.05.2022Income tax Authorities23.05.2022Income tax Authorities24.05.2022Income tax Authorities25.05.2022Sessional test26.05.2022Types of Return30.05.2022Types of Return31.05.2022Types of Assesment01.06.2022Types of Assesment02.06.2022Types of Assesment03.06.2022Types of Assesment04.06.2022Types of Assesment06.06.2022Types of Assesment07.06.2022TDS09.06.2022Payments are covered under TDS11.06.2022TCS14.06.2022TCS15.06.2022TCS16.06.2022TCS16.06.2022TCS17.06.2022Assignment and Viva - Voce18.06.2022Assignment and Viva - Voce18.06.2022Assignment and Viva - Voce18.06.2022Assignment and Viva - Voce18.06.2022Assignment and Viva - Voc	04.05.2022	
06.05.2022Assesment OF HUF $07.05.2022$ Practical Questions $09.05.2022$ Practical Questions $11.05.2022$ Practical Questions $11.05.2022$ Assignment and Viva - Voce $12.05.2022$ Assignment and Viva - Voce $13.05.2022$ Assesment Of firm $14.05.2022$ Assesment Of firm $16.05.2022$ Practical Questions $17.05.2022$ Practical Questions $17.05.2022$ Practical Questions $19.05.2022$ Practical Questions $20.05.2022$ Revision through PPT $21.05.2022$ Income tax Authorities $23.05.2022$ Income tax Authorities $23.05.2022$ Return of Income $27.05.2022$ Types of Return $30.05.2022$ Types of Return $30.05.2022$ Types of Assesment $02.06.2022$ Types of Assesment $02.06.2022$ Types of Assesment $04.06.2022$ Types of Assesment $06.06.2022$ Types of Assesment $07.06.2022$ Types of Assesment $06.06.2022$ Types of Assesment $01.06.2022$ Tops $11.06.2022$ Payments are covered $11.06.2022$ TCS $14.06.2022$ Sant Kabir Jayanti $15.06.2022$ TCS $14.06.2022$ Rayments are covered $11.06.2022$ Rayments are covered <td></td> <td></td>		
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$		
10.05.2022Practical Questions11.05.2022Assignment and Viva - Voce12.05.2022Assignment and Viva - Voce13.05.2022Assignment and Viva - Voce13.05.2022Assesment Of firm14.05.2022Assesment Of firm16.05.2022Practical Questions17.05.2022Practical Questions19.05.2022Practical Questions20.05.2022Practical Questions20.05.2022Revision through PPT21.05.2022Income tax Authorities23.05.2022Income tax Authorities24.05.2022Return of Income27.05.2022Types of Return30.05.2022Types of Return31.05.2022Types of Assesment01.06.2022Types of Assesment02.06.2022Types of Assesment03.06.2022Types of Assesment04.06.2022Types of Assesment04.06.2022Types of Assesment07.06.2022TDS09.06.2022Payments are covered under TDS11.06.2022TCS14.06.2022TCS15.06.2022TCS16.06.2022TCS16.06.2022TCS16.06.2022TCS16.06.2022TCS16.06.2022TCS16.06.2022Rayments are covered under TDS13.06.2022TCS14.06.2022TCS14.06.2022TCS16.06.2022TCS16.06.2022TCS16.06.2022Rayment and Viva - Voce18.06.2022 <td>07.05.2022</td> <td>Practical Questions</td>	07.05.2022	Practical Questions
11.05.2022Assignment and Viva - Voce12.05.2022Assignment and Viva - Voce13.05.2022Assesment Of firm14.05.2022Assesment Of firm16.05.2022Practical Questions17.05.2022Practical Questions19.05.2022Practical Questions20.05.2022Revision through PPT21.05.2022Income tax Authorities23.05.2022Income tax Authorities25.05.2022Sessional test26.05.2022Types of Return28.05.2022Types of Return30.05.2022Types of Assesment01.06.2022Types of Assesment02.06.2022Types of Assesment02.06.2022Types of Assesment02.06.2022Types of Assesment04.06.2022Types of Assesment04.06.2022Types of Assesment05.06.2022Types of Assesment06.06.2022Types of Assesment07.06.2022Types of Assesment06.06.2022Types of Assesment07.06.2022TDS09.06.2022Payments are covered under TDS11.06.2022TCS14.06.2022TCS15.06.2022TCS16.06.2022TCS16.06.2022TCS16.06.2022TCS16.06.2022TCS16.06.2022TCS16.06.2022Assignment and Viva - Voce18.06.2022Assignment and Viva - Voce18.06.2022Assignment and Viva - Voce18.06.2022Assignment and Viva - Voce <td></td> <td></td>		
11.05.2022 Voce 12.05.2022 Assignment and Viva - Voce 13.05.2022 Assignment of firm 14.05.2022 Assesment Of firm 16.05.2022 Practical Questions 17.05.2022 Practical Questions 17.05.2022 Practical Questions 19.05.2022 Practical Questions 19.05.2022 Practical Questions 20.05.2022 Revision through PPT 21.05.2022 Income tax Authorities 23.05.2022 Income tax Authorities 25.05.2022 Return of Income 27.05.2022 Types of Return 30.05.2022 Types of Return 30.05.2022 Types of Assesment 01.06.2022 Types of Assesment 02.06.2022 Types of Assesment 03.06.2022 Types of Assesment 04.06.2022 Types of Assesment 04.06.2022 Types of Assesment 06.06.2022 Types of Assesment 07.06.2022 Types of Assesment 06.06.2022 Types of Assesment 08.06.2022 TD	10.05.2022	
12.05.2022Voce $13.05.2022$ Assesment Of firm $14.05.2022$ Assesment Of firm $16.05.2022$ Practical Questions $17.05.2022$ Practical Questions $19.05.2022$ Practical Questions $20.05.2022$ Revision through PPT $21.05.2022$ Income tax Authorities $23.05.2022$ Income tax Authorities $23.05.2022$ Income tax Authorities $24.05.2022$ Income tax Authorities $25.05.2022$ Sessional test $26.05.2022$ Return of Income $27.05.2022$ Types of Return $30.05.2022$ E-filing of return $31.05.2022$ E-filing of return $31.05.2022$ Types of Assesment $02.06.2022$ Types of Assesment $02.06.2022$ Types of Assesment $04.06.2022$ Types of Assesment $06.06.2022$ Types of Assesment $09.06.2022$ Types of Assesment $09.06.2022$ TDS $10.06.2022$ TDS $11.06.2022$ TCS $11.06.2022$ TCS $13.06.2022$ TCS $14.06.2022$ TCS $14.06.2022$ TCS $16.06.2022$ TCS $16.06.2022$ TCS $16.06.2022$ TCS $16.06.2022$ Rayment and Viva - Voce $18.06.2022$ Assignment and Viva - Voce	11.05.2022	Voce
14.05.2022Assesment Of firm16.05.2022Practical Questions17.05.2022Practical Questions18.05.2022Practical Questions19.05.2022Practical Questions20.05.2022Revision through PPT21.05.2022Income tax Authorities23.05.2022Income tax Authorities24.05.2022Income tax Authorities25.05.2022Sessional test26.05.2022Return of Income27.05.2022Types of Return30.05.2022Types of Return31.05.2022E-filing of return31.05.2022Types of Assesment02.06.2022Types of Assesment03.06.2022Types of Assesment04.06.2022Types of Assesment05.06.2022Types of Assesment06.06.2022Types of Assesment07.06.2022Types of Assesment07.06.2022Types of Assesment07.06.2022TDS09.06.2022Payments are covered under TDS11.06.2022TCS13.06.2022TCS14.06.2022TCS15.06.2022TCS16.06.2022Payments are covered under TDS17.06.2022TCS16.06.2022Payments are covered under TDS16.06.2022TCS16.06.2022TCS16.06.2022Payment and Viva - Voce18.06.2022Assignment and Viva - Voce	12.05.2022	-
16.05.2022Practical Questions17.05.2022Practical Questions18.05.2022Practical Questions19.05.2022Practical Questions20.05.2022Revision through PPT21.05.2022Income tax Authorities23.05.2022Income tax Authorities24.05.2022Income tax Authorities25.05.2022Sessional test26.05.2022Return of Income27.05.2022Types of Return30.05.2022E-filing of return31.05.2022Types of Assesment02.06.2022Types of Assesment02.06.2022Types of Assesment03.06.2022Types of Assesment04.06.2022Types of Assesment06.06.2022Types of Assesment07.06.2022TDS08.06.2022Payments are covered under TDS11.06.2022TCS13.06.2022TCS14.06.2022TCS15.06.2022TCS16.06.2022TCS16.06.2022TCS16.06.2022TCS16.06.2022TCS16.06.2022Rasignment and Viva - Voce18.06.2022Assignment and Viva - Voce		
17.05.2022Practical Questions18.05.2022Practical Questions19.05.2022Practical Questions20.05.2022Revision through PPT21.05.2022Income tax Authorities23.05.2022Income tax Authorities24.05.2022Income tax Authorities25.05.2022Sessional test26.05.2022Return of Income27.05.2022Types of Return30.05.2022E-filing of return31.05.2022E-filing of return01.06.2022Types of Assesment02.06.2022Types of Assesment03.06.2022Types of Assesment04.06.2022Types of Assesment07.06.2022Types of Assesment07.06.2022Types of Assesment09.06.2022Payments are covered under TDS11.06.2022TCS13.06.2022TCS14.06.2022TCS15.06.2022TCS16.06.2022Practical Questions17.06.2022Rasignment and Viva - Voce18.06.2022Assignment and Viva - Voce		
18.05.2022Practical Questions19.05.2022Practical Questions20.05.2022Revision through PPT21.05.2022Income tax Authorities23.05.2022Income tax Authorities24.05.2022Income tax Authorities25.05.2022Sessional test26.05.2022Return of Income27.05.2022Types of Return30.05.2022Types of Return31.05.2022E-filing of return31.05.2022Types of Assesment02.06.2022Types of Assesment03.06.2022Types of Assesment04.06.2022Types of Assesment06.06.2022Types of Assesment07.06.2022Types of Assesment07.06.2022Types of Assesment09.06.2022TDS10.06.2022Payments are covered under TDS11.06.2022TCS13.06.2022TCS13.06.2022TCS14.06.2022TCS15.06.2022TCS16.06.2022Paraments and Viva - Voce18.06.2022Assignment and Viva - Voce		````
19.05.2022Practical Questions20.05.2022Revision through PPT21.05.2022Income tax Authorities23.05.2022Income tax Authorities24.05.2022Income tax Authorities25.05.2022Sessional test26.05.2022Return of Income27.05.2022Types of Return30.05.2022E-filing of return31.05.2022E-filing of return01.06.2022Types of Assesment02.06.2022Types of Assesment03.06.2022Types of Assesment04.06.2022Types of Assesment07.06.2022Types of Assesment07.06.2022Types of Assesment07.06.2022Types of Assesment07.06.2022TDS09.06.2022Payments are covered under TDS11.06.2022TCS13.06.2022TCS14.06.2022TCS15.06.2022TCS16.06.2022Practical Questions17.06.2022Assignment and Viva - Voce18.06.2022Assignment and Viva - Voce		``````````````````````````````````````
20.05.2022Revision through PPT21.05.2022Income tax Authorities23.05.2022Income tax Authorities24.05.2022Income tax Authorities25.05.2022Sessional test26.05.2022Return of Income27.05.2022Types of Return30.05.2022E-filing of return31.05.2022E-filing of return01.06.2022Types of Assesment02.06.2022Types of Assesment03.06.2022Types of Assesment04.06.2022Types of Assesment06.06.2022Types of Assesment07.06.2022Types of Assesment08.06.2022Types of Assesment09.06.2022Payments are covered under TDS10.06.2022Payments are covered under TDS11.06.2022TCS13.06.2022TCS14.06.2022TCS15.06.2022TCS16.06.2022TCS16.06.2022Paratical Questions17.06.2022Assignment and Viva - Voce18.06.2022Assignment and Viva - Voce		`
21.05.2022 Income tax Authorities 23.05.2022 Income tax Authorities 24.05.2022 Income tax Authorities 25.05.2022 Sessional test 26.05.2022 Return of Income 27.05.2022 Types of Return 30.05.2022 Types of Return 31.05.2022 E-filing of return 01.06.2022 Types of Assessment 02.06.2022 Types of Assessment 03.06.2022 Types of Assessment 04.06.2022 Types of Assessment 04.06.2022 Types of Assessment 06.06.2022 Types of Assessment 07.06.2022 Types of Assessment 07.06.2022 Types of Assessment 07.06.2022 Types of Assessment 08.06.2022 Types of Assessment 09.06.2022 Payments are covered under TDS 10.06.2022 Payments are covered under TDS 11.06.2022 TCS 14.06.2022 TCS 15.06.2022 TCS 16.06.2022 TCS 16.06.2022 TCS 16.06.2022 TCS 16.06.2022		<u>`</u>
23.05.2022 Income tax Authorities 24.05.2022 Income tax Authorities 25.05.2022 Sessional test 26.05.2022 Return of Income 27.05.2022 Types of Return 30.05.2022 E-filing of return 31.05.2022 E-filing of return 01.06.2022 Types of Assesment 02.06.2022 Types of Assesment 03.06.2022 Types of Assesment 04.06.2022 Types of Assesment 06.06.2022 Types of Assesment 07.06.2022 Types of Assesment 07.06.2022 Types of Assesment 07.06.2022 Types of Assesment 08.06.2022 Types of Assesment 09.06.2022 Payments are covered under TDS 10.06.2022 Payments are covered under TDS 11.06.2022 TCS 14.06.2022 TCS 14.06.2022 TCS 15.06.2022 TCS 16.06.2022 TCS 16.06.2022 TCS 16.06.2022 Payment and Viva - Voce 18.06.2022 Assignment and Viva - Voce		
24.05.2022 Income tax Authorities 25.05.2022 Sessional test 26.05.2022 Return of Income 27.05.2022 Types of Return 30.05.2022 E-filing of return 31.05.2022 E-filing of return 01.06.2022 Types of Assesment 02.06.2022 Types of Assesment 03.06.2022 Types of Assesment 03.06.2022 Types of Assesment 04.06.2022 Types of Assesment 06.06.2022 Types of Assesment 07.06.2022 Types of Assesment 07.06.2022 Types of Assesment 07.06.2022 TDS Payments are covered under TDS 09.06.2022 Payments are covered under TDS 10.06.2022 TCS 11.06.2022 TCS 14.06.2022 TCS 15.06.2022 TCS 16.06.2022 TCS 16.06.2022 TCS 16.06.2022 TCS 16.06.2022 TCS 16.06.2022 Partical Questions 17.06.2022 Assignment and Viva - Voce		
25.05.2022 Sessional test 26.05.2022 Return of Income 27.05.2022 Types of Return 30.05.2022 E-filing of return 31.05.2022 E-filing of return 01.06.2022 Types of Assesment 02.06.2022 Types of Assesment 03.06.2022 Types of Assesment 03.06.2022 Types of Assesment 03.06.2022 Types of Assesment 04.06.2022 Types of Assesment 06.06.2022 Types of Assesment 07.06.2022 Types of Assesment 07.06.2022 Types of Assesment 07.06.2022 TDS Payments are covered under TDS 09.06.2022 Payments are covered under TDS 10.06.2022 TCS 11.06.2022 TCS 13.06.2022 TCS 14.06.2022 TCS 15.06.2022 TCS 16.06.2022 Partical Questions 17.06.2022 Rasignment and Viva - Voce 18.06.2022 Assignment and Viva - Voce		
26.05.2022 Return of Income $27.05.2022$ Types of Return $28.05.2022$ Types of Return $30.05.2022$ E-filing of return $31.05.2022$ E-filing of return $01.06.2022$ Types of Assesment $02.06.2022$ Types of Assesment $02.06.2022$ Types of Assesment $03.06.2022$ Types of Assesment $04.06.2022$ Types of Assesment $04.06.2022$ Types of Assesment $06.06.2022$ Types of Assesment $06.06.2022$ Types of Assesment $06.06.2022$ TDS $08.06.2022$ TDS $09.06.2022$ Payments are covered under TDS $09.06.2022$ Payments are covered under TDS $10.06.2022$ TCS $11.06.2022$ TCS $11.06.2022$ TCS $14.06.2022$ TCS $14.06.2022$ TCS $16.06.2022$ TCS $16.06.2022$ TCS $16.06.2022$ TCS $16.06.2022$ R		
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	 	
28.05.2022Types of Return $30.05.2022$ E-filing of return $31.05.2022$ E-filing of return $01.06.2022$ Types of Assesment $02.06.2022$ Maharana Pratap Jayanti $03.06.2022$ Types of Assesment $04.06.2022$ Types of Assesment $04.06.2022$ Types of Assesment $06.06.2022$ Types of Assesment $07.06.2022$ TDS $08.06.2022$ Payments are covered under TDS $09.06.2022$ Payments are covered under TDS $10.06.2022$ Payments are covered under TDS $11.06.2022$ TCS $13.06.2022$ TCS $14.06.2022$ TCS $16.06.2022$ TCS $16.06.2022$ Practical Questions $17.06.2022$ Assignment and Viva - Voce $18.06.2022$ Assignment and Viva - Voce		
30.05.2022E-filing of return31.05.2022E-filing of return01.06.2022Types of Assesment02.06.2022Maharana Pratap Jayanti03.06.2022Types of Assesment04.06.2022Types of Assesment06.06.2022Types of Assesment07.06.2022TDS08.06.2022Payments are covered under TDS09.06.2022Payments are covered under TDS10.06.2022Payments are covered under TDS11.06.2022TCS13.06.2022TCS14.06.2022TCS15.06.2022TCS16.06.2022Practical Questions17.06.2022Assignment and Viva - Voce18.06.2022Assignment and Viva - Voce		••
31.05.2022E-filing of return01.06.2022Types of Assesment02.06.2022Maharana Pratap Jayanti03.06.2022Types of Assesment04.06.2022Types of Assesment06.06.2022Types of Assesment07.06.2022TDS08.06.2022TDS09.06.2022Payments are covered under TDS10.06.2022Payments are covered under TDS11.06.2022Payments are covered 		
01.06.2022Types of Assesment02.06.2022Maharana Pratap Jayanti03.06.2022Types of Assesment04.06.2022Types of Assesment06.06.2022Types of Assesment07.06.2022TDS08.06.2022Payments are covered under TDS09.06.2022Payments are covered under TDS10.06.2022Payments are covered under TDS11.06.2022Payments are covered under TDS11.06.2022TCS13.06.2022TCS14.06.2022TCS15.06.2022TCS16.06.2022TCS17.06.2022Rasignment and Viva - Voce18.06.2022Assignment and Viva - Voce		
02.06.2022Maharana Pratap Jayanti03.06.2022Types of Assesment04.06.2022Types of Assesment06.06.2022Types of Assesment07.06.2022TDS08.06.2022Payments are covered under TDS09.06.2022Payments are covered under TDS10.06.2022Payments are covered under TDS11.06.2022Payments are covered under TDS13.06.2022TCS14.06.2022TCS15.06.2022TCS16.06.2022Practical Questions17.06.2022Assignment and Viva - Voce18.06.2022Assignment and Viva - Voce		
Jayann 03.06.2022 Types of Assesment 04.06.2022 Types of Assesment 06.06.2022 Types of Assesment 07.06.2022 TDS 08.06.2022 Payments are covered under TDS 09.06.2022 Payments are covered under TDS 10.06.2022 Payments are covered under TDS 11.06.2022 Payments are covered under TDS 13.06.2022 TCS 14.06.2022 TCS 16.06.2022 TCS 16.06.2022 Practical Questions 17.06.2022 Assignment and Viva - Voce 18.06.2022 Assignment and Viva - Voce	02.06.2022	Maharana Pratap
04.06.2022Types of Assesment06.06.2022Types of Assesment07.06.2022TDS08.06.2022Payments are covered under TDS09.06.2022Payments are covered under TDS10.06.2022Payments are covered under TDS11.06.2022Payments are covered under TDS13.06.2022TCS14.06.2022TCS15.06.2022TCS16.06.2022Pactical Questions17.06.2022Assignment and Viva - Voce18.06.2022Assignment and Viva - Voce		
06.06.2022 Types of Assesment 07.06.2022 TDS 08.06.2022 Payments are covered under TDS 09.06.2022 Payments are covered under TDS 10.06.2022 Payments are covered under TDS 11.06.2022 Payments are covered under TDS 13.06.2022 TCS 14.06.2022 TCS 16.06.2022 TCS 16.06.2022 TCS 16.06.2022 TCS 16.06.2022 TCS 16.06.2022 TCS 16.06.2022 TCS 18.06.2022 Assignment and Viva - Voce 18.06.2022 Assignment and Viva - Voce		
07.06.2022TDS08.06.2022Payments are covered under TDS09.06.2022Payments are covered under TDS10.06.2022Payments are covered under TDS11.06.2022Payments are covered under TDS13.06.2022TCS14.06.2022TCS16.06.2022TCS16.06.2022TCS16.06.2022TCS17.06.2022Practical Questions17.06.2022Assignment and Viva - Voce18.06.2022Assignment and Viva - Voce		
08.06.2022Payments are covered under TDS09.06.2022Payments are covered under TDS10.06.2022Payments are covered under TDS11.06.2022Payments are covered under TDS13.06.2022TCS14.06.2022TCS15.06.2022TCS16.06.2022Practical Questions17.06.2022Assignment and Viva - Voce18.06.2022Assignment and Viva - Voce		
09.06.2022Payments are covered under TDS10.06.2022Payments are covered under TDS11.06.2022Payments are covered under TDS13.06.2022TCS14.06.2022Sant Kabir Jayanti15.06.2022TCS16.06.2022Practical Questions17.06.2022Assignment and Viva - Voce18.06.2022Assignment and Viva - Voce		Payments are covered
10.06.2022Payments are covered under TDS11.06.2022Payments are covered under TDS13.06.2022TCS14.06.2022Sant Kabir Jayanti15.06.2022TCS16.06.2022Practical Questions17.06.2022Assignment and Viva - Voce18.06.2022Assignment and Viva - Voce	09.06.2022	Payments are covered
11.06.2022 Payments are covered under TDS 13.06.2022 TCS 14.06.2022 Sant Kabir Jayanti 15.06.2022 TCS 16.06.2022 Practical Questions 17.06.2022 Assignment and Viva - Voce 18.06.2022 Assignment and Viva - Voce	10.06.2022	Payments are covered
13.06.2022 TCS 14.06.2022 Sant Kabir Jayanti 15.06.2022 TCS 16.06.2022 Practical Questions 17.06.2022 Assignment and Viva - Voce 18.06.2022 Assignment and Viva - Voce	11.06.2022	Payments are covered
14.06.2022 Sant Kabir Jayanti 15.06.2022 TCS 16.06.2022 Practical Questions 17.06.2022 Assignment and Viva - Voce 18.06.2022 Assignment and Viva - Voce	13.06.2022	
15.06.2022 TCS 16.06.2022 Practical Questions 17.06.2022 Assignment and Viva - Voce 18.06.2022 Assignment and Viva - Voce		Sant Kabir Jayanti
17.06.2022 Assignment and Viva - Voce 18.06.2022 Assignment and Viva - Voce	15.06.2022	
17.06.2022 Voce 18.06.2022 Assignment and Viva - Voce	16.06.2022	
Voce	17.06.2022	-
20.06.2022 Advance payment of tax	18.06.2022	
	20.06.2022	Advance payment of tax

	21.06.2022	Advance payment of tax		
	22.06.2022	Practical Questions		
		Recovery and refund of		
	23.06.2022	tax		
	24.06.2022	Recovery and refund of tax		
	25.06.2022	Practical Questions		
	27.06.2022	Appeals and Revision		
	28.06.2022	Appeals and Revision		
	29.06.2022	Appeals and Revision		
	30.06.2022	Appeals and Revision		
	01.07.2022	Revision through PPT		
	02.07.2022	Penalties under Income tax act		
	04.07.2022	Penalties under Income		
	05.07.2022	tax act Penalties under Income		
	05.07.2022	tax act Class Test		
	07.07.2022	Offences and prosecution		
	08.07.2022	Offences and prosecution		
	09.07.2022	Offences and prosecution		
	11.07.2022	Class test		
	12.07.2022	Revision through PPT		
	13.07.2022	Oral class test		
	14.07.2022	Oral class test		
	15.07.2022	Oral class test		
	16.07.2022	Revision		
	18.07.2022	Revision		
	19.07.2022	Revision		
Week	Date	Class b.com3	Class m.com p	Class m.com F
			Cluss micom p	Cluss micom I
		Semester vi	Semester ii	Semester iv
	12.04.2022	Semester vi	-	
	12.04.2022 13.04.2022	Semester vi management accounting concept techniques and	Semester ii financial management	Semester iv consumer behaviour
	13.04.2022	Semester vi management accounting concept techniques and significance	Semester ii financial management nature and significance objective, scope,functions	Semester iv consumer behaviour theory applications
	13.04.2022 14.04.2022	Semester vi management accounting concept techniques and significance Dr. B.R. A	Semester ii financial management nature and significance objective, scope,functions Ambedkar Jayanti/Mahav	Semester iv consumer behaviour theory applications ir Jayanti
	13.04.2022	Semester vi management accounting concept techniques and significance	Semester ii financial management nature and significance objective, scope,functions	Semester iv consumer behaviour theory applications ir Jayanti cont consumers buying
	13.04.2022 14.04.2022 15.04.2022 16.04.2022	Semester vi management accounting concept techniques and significance Dr. B.R. 4 comparisons cont	Semester ii financial management nature and significance objective, scope,functions Ambedkar Jayanti/Mahav time value of money cont	Semester iv consumer behaviour theory applications ir Jayanti cont consumers buying process
	13.04.2022 14.04.2022 15.04.2022 16.04.2022 18.04.2022	Semester vi management accounting concept techniques and significance Dr. B.R. <i>A</i> comparisons cont	Semester ii financial management nature and significance objective, scope,functions Ambedkar Jayanti/Mahav time value of money cont cont	Semester iv consumer behaviour theory applications ir Jayanti cont consumers buying process cont
	13.04.2022 14.04.2022 15.04.2022 16.04.2022	Semester vi management accounting concept techniques and significance Dr. B.R. <i>A</i> comparisons cont cont management information	Semester ii financial management nature and significance objective, scope,functions Ambedkar Jayanti/Mahav time value of money cont	Semester iv consumer behaviour theory applications ir Jayanti cont consumers buying process
	13.04.2022 14.04.2022 15.04.2022 16.04.2022 18.04.2022 19.04.2022	Semester vi management accounting concept techniques and significance Dr. B.R. <i>A</i> comparisons cont cont management information systems	Semester ii financial management nature and significance objective, scope,functions Ambedkar Jayanti/Mahav time value of money cont cont cont	Semester iv consumer behaviour theory applications ir Jayanti consumers buying process cont extensive,
	13.04.2022 14.04.2022 15.04.2022 16.04.2022 18.04.2022 19.04.2022 20.04.2022	Semester vi management accounting concept techniques and significance Dr. B.R. <i>A</i> comparisons cont cont management information systems cont	Semester ii financial management nature and significance objective, scope,functions Ambedkar Jayanti/Mahav time value of money cont cont financial plaining need and importance	Semester iv consumer behaviour theory applications ir Jayanti cont consumers buying process cont extensive, limited and routine problem
	13.04.2022 14.04.2022 15.04.2022 16.04.2022 19.04.2022 20.04.2022 21.04.2022	Semester vi management accounting concept techniques and significance Dr. B.R. / comparisons cont cont management information systems cont management reporting need	Semester ii financial management nature and significance objective, scope,functions Ambedkar Jayanti/Mahav time value of money cont cont financial plaining need and importance financial plaining process	Semester iv consumer behaviour theory applications ir Jayanti cont consumers buying process cont extensive, limited and routine
	13.04.2022 14.04.2022 15.04.2022 16.04.2022 18.04.2022 19.04.2022 20.04.2022	Semester vi management accounting concept techniques and significance Dr. B.R. <i>A</i> comparisons cont cont management information systems cont	Semester ii financial management nature and significance objective, scope,functions Ambedkar Jayanti/Mahav time value of money cont cont financial plaining need and importance	Semester iv consumer behaviour theory applications ir Jayanti cont consumers buying process cont extensive, limited and routine problem
	13.04.2022 14.04.2022 15.04.2022 16.04.2022 19.04.2022 20.04.2022 21.04.2022	Semester vi management accounting concept techniques and significance Dr. B.R. / comparisons cont cont management information systems cont management reporting need	Semester ii financial management nature and significance objective, scope,functions Ambedkar Jayanti/Mahav time value of money cont cont financial plaining need and importance financial plaining process	Semester iv consumer behaviour theory applications ir Jayanti cont consumers buying process cont extensive, limited and routine problem cont
	13.04.2022 14.04.2022 15.04.2022 16.04.2022 19.04.2022 20.04.2022 21.04.2022 22.04.2022	Semester vi management accounting concept techniques and significance Dr. B.R. <i>A</i> comparisons cont cont management information systems cont management reporting need type of report	Semester ii financial management nature and significance objective, scope,functions Ambedkar Jayanti/Mahav time value of money cont cont financial plaining need and importance financial plaining process financial forecasting	Semester iv consumer behaviour theory applications ir Jayanti cont consumers buying process cont extensive, limited and routine problem cont cont cont cont cont cont cont cont
	13.04.2022 14.04.2022 15.04.2022 16.04.2022 18.04.2022 19.04.2022 20.04.2022 21.04.2022 23.04.2022	Semester vi management accounting concept techniques and significance Dr. B.R. <i>A</i> comparisons cont cont management information systems cont management reporting need type of report cont cont analysis of financial	Semester ii financial management nature and significance objective, scope,functions Ambedkar Jayanti/Mahav time value of money cont cont financial plaining need and importance financial plaining process financial forecasting cont	Semester iv consumer behaviour theory applications ir Jayanti cont consumers buying process cont extensive, limited and routine problem cont cont cont cont
	13.04.2022 14.04.2022 15.04.2022 16.04.2022 19.04.2022 20.04.2022 21.04.2022 23.04.2022 23.04.2022 26.04.2022 26.04.2022	Semester vi management accounting concept techniques and significance Dr. B.R. / comparisons cont management information systems cont management reporting need type of report cont analysis of financial statements	Semester ii financial management nature and significance objective, scope,functions Ambedkar Jayanti/Mahav time value of money cont cont cont financial plaining need and importance financial plaining process financial forecasting cont cont techniques of forcasting	Semester iv consumer behaviour theory applications applications ir Jayanti cont consumers buying process cont extensive, limited and routine problem cont cont cont cont cont cont cont involvmen, information processing consumer perception
	13.04.2022 14.04.2022 15.04.2022 16.04.2022 19.04.2022 20.04.2022 21.04.2022 23.04.2022 23.04.2022 25.04.2022 26.04.2022 27.04.2022	Semester vi management accounting concept techniques and significance Dr. B.R. / comparisons cont management information systems cont management reporting need type of report cont analysis of financial statements comparative statements	Semester ii financial management nature and significance objective, scope,functions Ambedkar Jayanti/Mahav time value of money cont cont cont financial plaining need and importance financial plaining process financial forecasting cont cont techniques of forcasting cont	Semester iv consumer behaviour theory applications ir Jayanti cont consumers buying process cont extensive, limited and routine problem cont cont consumer behaviour need. motivation involvmen, information processing consumer perception
	13.04.2022 14.04.2022 15.04.2022 16.04.2022 19.04.2022 20.04.2022 21.04.2022 23.04.2022 23.04.2022 25.04.2022 26.04.2022 26.04.2022 27.04.2022 28.04.2022	Semester vi management accounting concept techniques and significance Dr. B.R. / comparisons cont management information systems cont management reporting need type of report cont analysis of financial statements comparative statements common size statements	Semester ii financial management nature and significance objective, scope,functions Ambedkar Jayanti/Mahav time value of money cont cont cont financial plaining need and importance financial plaining process financial forecasting cont cont techniques of forcasting cont source of finance	Semester iv consumer behaviour theory applications ir Jayanti cont consumers buying process cont extensive, limited and routine problem cont cont cont consumer behaviour need. motivation involvmen, information processing consumer perception
	13.04.2022 14.04.2022 15.04.2022 16.04.2022 19.04.2022 20.04.2022 21.04.2022 23.04.2022 23.04.2022 25.04.2022 26.04.2022 27.04.2022	Semester vi management accounting concept techniques and significance Dr. B.R. / comparisons cont management information systems cont management reporting need type of report cont analysis of financial statements comparative statements	Semester ii financial management nature and significance objective, scope,functions Ambedkar Jayanti/Mahav time value of money cont cont cont financial plaining need and importance financial plaining process financial forecasting cont cont techniques of forcasting cont	Semester iv consumer behaviour theory applications ir Jayanti cont consumers buying process cont extensive, limited and routine problem cont cont consumer behaviour need. motivation involvmen, information processing consumer perception cont learning cont attitude and attitude
	13.04.2022 14.04.2022 15.04.2022 16.04.2022 19.04.2022 20.04.2022 21.04.2022 22.04.2022 23.04.2022 26.04.2022 27.04.2022 28.04.2022 29.04.2022 23.04.2022 23.04.2022 23.04.2022 23.04.2022 23.04.2022 23.04.2022 23.04.2022 23.04.2022 23.04.2022 23.04.2022	Semester vi management accounting concept techniques and significance Dr. B.R. / comparisons cont management information systems cont management reporting need type of report cont analysis of financial statements comparative statements common size statements ratio analysis	Semester ii financial management nature and significance objective, scope,functions Ambedkar Jayanti/Mahav time value of money cont cont cont financial plaining need and importance financial plaining process financial forecasting cont cont techniques of forcasting cont source of finance cont	Semester iv consumer behaviour theory applications ir Jayanti cont consumers buying process cont extensive, limited and routine problem cont consumer behaviour need. motivation involvmen, information processing consumer perception cont learning cont
	13.04.2022 14.04.2022 15.04.2022 16.04.2022 19.04.2022 20.04.2022 21.04.2022 22.04.2022 23.04.2022 26.04.2022 28.04.2022 29.04.2022 20.04.2022 23.04.2022 23.04.2022 20.04.2022 20.04.2022 20.04.2022 20.04.2022 20.04.2022 20.04.2022 20.04.2022 20.04.2022 20.04.2022 20.05.2022	Semester vi management accounting concept techniques and significance Dr. B.R. A comparisons cont management information systems cont management reporting need type of report cont analysis of financial statements comparative statements common size statements ratio analysis cont	Semester ii financial management nature and significance objective, scope,functions Ambedkar Jayanti/Mahav time value of money cont cont cont financial plaining need and importance financial plaining process financial plaining process financial forecasting cont cont techniques of forcasting cont source of finance cont cont cont cont	Semester iv consumer behaviour theory applications ir Jayanti cont consumers buying process cont extensive, limited and routine problem cont cont consumer behaviour need. motivation involvmen, information processing consumer perception cont learning cont attitude and attitude change cont
	13.04.2022 14.04.2022 15.04.2022 16.04.2022 19.04.2022 20.04.2022 21.04.2022 22.04.2022 23.04.2022 26.04.2022 28.04.2022 23.04.2022 23.04.2022 23.04.2022 20.04.2022 20.04.2022 20.04.2022 20.04.2022 20.05.2022 30.04.2022 30.05.2022	Semester vi management accounting concept techniques and significance Dr. B.R. A comparisons cont management information systems cont management reporting need type of report cont analysis of financial statements comparative statements comparative statements ratio analysis cont	Semester ii financial management nature and significance objective, scope,functions Ambedkar Jayanti/Mahav time value of money cont cont cont financial plaining need and importance financial plaining process financial forecasting cont cont techniques of forcasting cont source of finance cont cont asource of finance	Semester iv consumer behaviour theory applications ir Jayanti cont consumers buying process cont extensive, limited and routine problem cont cont consumer behaviour need. motivation involvmen, information processing consumer perception cont learning cont attitude and attitude change cont
	13.04.2022 14.04.2022 15.04.2022 16.04.2022 19.04.2022 20.04.2022 21.04.2022 22.04.2022 23.04.2022 26.04.2022 28.04.2022 29.04.2022 20.04.2022 23.04.2022 23.04.2022 20.04.2022 20.04.2022 20.04.2022 20.04.2022 20.04.2022 20.04.2022 20.04.2022 20.04.2022 20.04.2022 20.05.2022	Semester vi management accounting concept techniques and significance Dr. B.R. A comparisons cont management information systems cont management reporting need type of report cont analysis of financial statements comparative statements common size statements ratio analysis cont	Semester ii financial management nature and significance objective, scope,functions Ambedkar Jayanti/Mahav time value of money cont cont cont financial plaining need and importance financial plaining process financial forecasting cont cont techniques of forcasting cont source of finance cont cont asource of finance cont	Semester iv consumer behaviour theory applications ir Jayanti cont consumers buying process cont extensive, limited and routine problem cont cont consumer behaviour need. motivation involvmen, information processing consumer perception cont learning cont attitude and attitude change cont
	13.04.2022 14.04.2022 15.04.2022 16.04.2022 19.04.2022 20.04.2022 21.04.2022 22.04.2022 23.04.2022 26.04.2022 28.04.2022 23.04.2022 23.04.2022 23.04.2022 20.04.2022 20.04.2022 20.04.2022 20.04.2022 20.05.2022 30.04.2022 30.05.2022	Semester vi management accounting concept techniques and significance Dr. B.R. A comparisons cont management information systems cont management reporting need type of report cont analysis of financial statements comparative statements comparative statements ratio analysis cont	Semester ii financial management nature and significance objective, scope,functions Ambedkar Jayanti/Mahav time value of money cont cont cont financial plaining need and importance financial plaining process financial forecasting cont cont techniques of forcasting cont source of finance cont cont asource of finance	Semester iv consumer behaviour theory applications ir Jayanti cont consumers buying process cont extensive, limited and routine problem cont consumer behaviour need. motivation involvmen, information processing consumer perception cont learning cont attitude and attitude change cont itr

06.05.2022	cont	cont	personality
07.05.2022	cont	cont	cont
09.05.2022	turnover ratio	cont	cont
10.05.2022	cont	CAPM	psychographic
11.05.2022	cont	cont	cont
12.05.2022	cont	problem computation of cost of capital	cont
13.05.2022	cash flow statements theory	assignment 1	value and life style
14.05.2022	cont	cont	cont
16.05.2022	cont	cont	cont
17.05.2022	pratical start	class test	external determination buying behaviour
18.05.2022	cont	working capital need,type	family
19.05.2022	fund flow statements	cont	reference group
20.05.2022	theory	cont	cont
21.05.2022	cont	determinant assessment of WC	cont
23.05.2022	cont	cont	social class
 24.05.2022	class test	cont	cont
 25.05.2022	Absorption costing meaning	management of cash	influence of cultural
26.05.2022	features, income determination	cont	cont
27.05.2022	cost volume profit analysis	cont	sub cultural aspect of behaviour
28.05.2022	cont	marketable securities receivable	cont
30.05.2022	cont	cont	cont
31.05.2022	cont	cont	sessional test
01.06.2022	break even analysis	financing of WC	opinion leadership
02.06.2022		Maharana Pratap Jayanti	
03.06.2022	cont	cont	cont
04.06.2022	cont	cont	diffusion of innovation
06.06.2022	pv ratio	cont	cont
07.06.2022	sessional test	sessional test	cont
08.06.2022	cont	capital budgeting nature	assignment 1
09.06.2022	angle of incidence	importance, factors	opinion leadership process
10.06.2022	determination of cost indifference point	cont	cont
11.06.2022	cont	capital expenditures decision	cont
13.06.2022	cont	capital budgeting process	cont
14.06.2022		Sant Kabir Jayanti	
15.06.2022	cont	cont	measurment profile
16.06.2022	assignment 1	cont	cont
17.06.2022	margin of safety	evaluation criteria and risk analysis	cont
18.06.2022	cont	cont	cont
20.06.2022	cont	cont	innovation diffusion an adoption process
21.06.2022	cont	capital expenditures control	cont
22.06.2022	budgeting and budgetary contol	cont	cont
 23.06.2022	cont	cont	cont
 24.06.2022	cont	cont	cont
 25.06.2022		presentation	model of buyer behaviou
27.06.2022		cont	cont
 28.06.2022	type of budgey	cont	cont
 29.06.2022		cont	cot
 30.06.2022	essential of budgetary	class test	cont
 	contol		

cont	cont	model of buyer behaviour
cont	cont	cont
cont	cont	cont
budgetary contol system	cont	presentation
cont	cont	cont
cont	cont	cont
cont	cont	cont
assignment 2	cont	cont
cont	cont	cont
cont	cont	cont
cont	cont	cont
revision	revision	revision
cont	cont	cont
cont	cont	cont
cont	cont	cont
	cont. cont. budgetary contol system cont cont cont assignment 2 cont cont cont revision cont cont cont cont	cont.contcont.contbudgetary contol systemcontcontcontcontcontcontcontcontcontcontcontcont.cont

Name of Teacher - Reena Madaan Subject ..

	Subject				
		Class B.Com (III)	Class B.Com(l)		
Week	Date	Subject - Fundamental	s of insurance, financial		
		Semester VIth	Semester 1st		
	12.04.2022	Introduction to Insurance	Branch Accounts- Types of Branches		
	13.04.2022	Concept of Life Insurance	PPT on Home Branches- Dependent Branches: Debtors System		
	14.04.2022	Dr. B.R. Ambedkar Ja	yanti/Mahavir Jayanti		
	15.04.2022	Purpose of life insurance	Practical Problems of Debtors System		
	16.04.2022	Importance of Life insurance	Practical Problems of Debtors System		
	18.04.2022	Principles of insurance	Practical Problems of Debtors System		
	19.04.2022	Insurance as a social security tool	Dependent Branches- Stock and debtors System		
	20.04.2022	Insurance as a social security tool	Practical Problems of Stock and Debtors system		
	21.04.2022	Insurance and economic development	Dependent Branches- Final Accounts method		
	22.04.2022	ASSIGNMENT 1st	Practical Problems of Final accounts Method		
	23.04.2022	Contract of Life insurance	Dependent Branches- Wholesale Price Branch method		
	25.04.2022	Principles and practices of Life insurance	Practical Problems of Wholesale Price Branch method		
	26.04.2022	Parties to the contract	Revision and Problem Discussion of Branch Accounts		
	27.04.2022	Rights and Duties	Class Test (Topic- Branch accounts)		
	28.04.2022	Conditions and terms and policies	Partnership Accounts- Characterstics of Partnership, Partnership deed		
	29.04.2022	Effects of non compliance	Recording of Partnership Transactions, Capital accounts of Partners		
	30.04.2022	Nomination and assignment practices	Practical Problems of Capital Accounts of Partners		

Image: system of practices Partners 03.05.2022 Parshuram Jayant//Id-ul-Fitr 04.05.2022 Collection of Premium Practical Problems of Adjustment after closing the accounts 05.05.2022 Revival concepts Practical Problems of Adjustment after closing the accounts 06.05.2022 Ioans and surrenders Assignments-1 Topic-Partnership Accounts 07.05.2022 Claims Addimission of Partner-Calculation of new profit sharing ratio 09.05.2022 Claims Goodwill-Methods of valuation of Goodwill 10.05.2022 DOUBT SESSION Goodwill-Methods of valuation of Goodwill 11.05.2022 DOUBT SESSION Goodwill-Methods of valuation of Goodwill 11.05.2022 Bonuses andannunity payments concept Practical problems of Methods of Valuation of Goodwill 11.05.2022 Bonuses andannunity payments concept Class Test Topic-Generic Business Strategy 14.05.2022 Present structure Concept of Internal Environment and process, Functional analysis of a firm 19.05.2022 Present structure Goadwill danalysing of Corporate Capabilities 18.05.2022 Present structure Goneept of Internal Environmental Analysis 19.05.2022 Concept	02.05.2022	Nomination and	Practical Problems of
04.05.2022 Collection of Premium Adjustment after closing the accounts Assignments-I Topic- Partnership Accounts Distribution of Profits 06.05.2022 Ioans and surrenders Assignment and Viva Admission of Partner- Signment and Viva Admission of Partner- Signment and Viva Admission of Goodwill 07.05.2022 Claims Calculation of new profit sharing ratio 09.05.2022 Claims Goodwill-Methods of valuation of Goodwill 11.05.2022 DOUBT SESSION Goodwill-Methods of valuation of Goodwill 11.05.2022 TEST 1 Methods of Valuation of Goodwill 11.05.2022 Bonuses andannunity payments concept Practical problems of Methods of Valuation of Goodwill 11.05.2022 Present structure Cass Test Topic- Generic Business Strategy 14.05.2022 Present structure Concept of Internal Environment and process, Functional analysis of a firm 19.05.2022 Present structure Concept and Components of External Environmental Analysis 20.05.2022 Concept of claims settlement Environmental Scanning concept, Problems 23.05.2022 Concept of claims settlement Environmental Scanning conpetitor Analysis 24.05.2022 Concept of Marine in surance Environmental Analysis, Analysis of Competitior Analysis <td colspan="2">assignment practices</td> <td></td>	assignment practices		
04.05.2022 Collection of Premium the accounts 05.05.2022 Revival concepts 05.05.2022 Revival concepts 06.05.2022 Ioans and surrenders 07.05.2022 Claims 09.05.2022 Claims 09.05.2022 Claims 09.05.2022 Claims 10.05.2022 Revision 09.05.2022 Revision 10.05.2022 Revision Goodwill-Methods of valuation of Goodwill 11.05.2022 DOUBT SESSION Goodwill-Methods of Valuation of Goodwill 11.05.2022 DOUBT SESSION 12.05.2022 TEST 1 Goodwill Methods of Valuation of Goodwill 13.05.2022 Bonuses andannunity paymemts concept 14.05.2022 Bonuses andannunity paymemts concept 16.05.2022 Present structure 17.05.2022 Present structure 19.05.2022 Present structure 19.05.2022 Present structure 19.05.2022 Growth of Life insurance in india 19.05.2022 Concept of claims settlement procedure </td <td> 03.05.2022</td> <td>Parshuram Ja</td> <td></td>	 03.05.2022	Parshuram Ja	
05.05.2022 Revival concepts Partnership Accounts 06.05.2022 Ioans and surrenders Assignment and Viva 07.05.2022 Claims Admission of Partner- Calculation of new profit sharing ratio 09.05.2022 Claims Goodwill-Methods of valuation of Goodwill 10.05.2022 Revision Goodwill-Methods of valuation of Goodwill 11.05.2022 DOUBT SESSION Goodwill-Methods of valuation of Goodwill 12.05.2022 TEST 1 Methods of Valuation of Goodwill 13.05.2022 Bonuses andannunity payments concept Practical problems of Methods of Valuation of Goodwill 14.05.2022 Present structure Concept of Internal Environment and process, Functional analysis of a Firm 17.05.2022 Present structure Methods of Analysing Corporate Capabilities 18.05.2022 Present structure Concept and Components of External Environmental Analysis 19.05.2022 Growth of Life insurance in india Techniques of Environmental analysis 21.05.2022 Concept of claims occept, Problems Concept and Factors to be Analysis of a firm 23.05.2022 Claims settlement procedure Concept and Factors to be Analyses for Industry and Competitive Analysis	04.05.2022	Collection of Premium	Adjustment after closing the accounts
07.05.2022 Claims Admission of Partner-Calculation of new profit sharing ratio 09.05.2022 Claims Goodwill-Methods of valuation of Goodwill 10.05.2022 Revision Quation of Goodwill-Methods of valuation of Goodwill 11.05.2022 DOUBT SESSION Goodwill-Methods of valuation of Goodwill 11.05.2022 TEST 1 Methods of Valuation of Goodwill 12.05.2022 TEST 1 Methods of Valuation of Goodwill 13.05.2022 Bonuses andanunity paymemts concept Practical problems of Methods of Valuation of Goodwill 14.05.2022 Bonuses andannunity paymemts concept Concept of Internal Environment and process, Functional analysis of a Firm 16.05.2022 Present structure Concept of Internal Environmental Analysis of a firm 19.05.2022 Growth of Life insurance in india Concept of Components of External Environmental Analysis 21.05.2022 Concept of claims settlement procedure Concept of Foldiustry and Competition analysis, Analysis of Competition Analysis 21.05.2022 Claims settlement procedure Concept of Competition analysis, Analysis of Competitive Forces 23.05.2022 Claims settlement procedure Concept of Competition analysis, Paisy of Competitive Strategy	05.05.2022	Revival concepts	Partnership Accounts Distribution of Profits
07.05.2022ClaimsCalculation of new profit sharing ratio09.05.2022ClaimsGoodwill-Methods of valuation of Goodwill10.05.2022RevisionGoodwill-Methods of valuation of Goodwill11.05.2022DOUBT SESSION valuation of GoodwillGoodwill-Methods of valuation of Goodwill12.05.2022TEST 1Goodwill-Methods of valuation of Goodwill13.05.2022Bonuses andannunity paymemts conceptPractical problems of Methods of Valuation of Goodwill14.05.2022Bonuses andannunity paymemts conceptClass Test Topic-Generic Business Strategy14.05.2022Present structureConcept of Internal Environment and process, Functional analysis of a Firm17.05.2022Present structureMethods of Analysing Conpate Capabilities18.05.2022Growth of Life insurance in indiaConcept and Components of External Environmental Analysis20.05.2022Growth of Life insurance in indiaConcept and Factors to be Analysis of a firm23.05.2022Claims settlement procedureConcept of claims concept, Problems23.05.2022Claims settlement procedureConcept of competition analysis, Analysis of Competitor Analysis24.05.2022Concept of Marine insuranceConcept of competition analysis, Analysis of Competitor analysis, Porter's General Competitor analysis, Porter's General Competitor analysis, Matrix24.05.2022Concept of Marine insuranceConcept, Rules, Tools and SWOT Analysis Matrix25.05.2022policy conditiondSWOT Analy	06.05.2022	loans and surrenders	Assignment and Viva
09.05.2022Claimsvaluation of Goodwill10.05.2022RevisionGoodwill-Methods of valuation of Goodwill11.05.2022DOUBT SESSIONGoodwill-Methods of valuation of Goodwill11.05.2022TEST 1Goodwill-Methods of Valuation of Goodwill13.05.2022Bonuses andannunity paymemts conceptPractical problems of Methods of Valuation of Goodwill14.05.2022Bonuses andannunity paymemts conceptClass Test Topic-Generic Business Strategy16.05.2022present structureConcept of Internal Environment and process, Functional analysis of a Firm17.05.2022Present structureGAP Analysing Corporate Capabilities19.05.2022Growth of Life insurance in indiaConcept and Components of External Environmental analysis21.05.2022Concept of claims settlement procedureConcept and Factors to be Analysis of Competitive Forces23.05.2022Claims settlement procedureConcept of Industry and Competitive Forces24.05.2022Concept of Marine insurance procedureConcept of competition analysis, Analysis of Competitive Forces25.05.2022Concept of Marine insurance policy conditiondConcept and Factors to be Analysis of Competitive Forces26.05.2022Concept of Marine insurance policy conditiondAssignmental Topic- Internal Environmental analysis, Analysis27.05.2022policy conditiondSWOT Analysis Matrix30.05.2022premium concept of Double insuranceConcept and Techniques of Portfolio Analysis <td>07.05.2022</td> <td>Claims</td> <td>Calculation of new profit</td>	07.05.2022	Claims	Calculation of new profit
10.05.2022Revisionvaluation of Goodwill11.05.2022DOUBT SESSIONGoodwill- Methods of Valuation of Goodwill12.05.2022TEST 1Practical problems of Methods of Valuation of Goodwill13.05.2022Bonuses andannunity payments conceptPractical problems of Methods of Valuation of Goodwill14.05.2022Bonuses andannunity payments conceptClass Test Topic-Generic Business Strategy14.05.2022present structureConcept of Internal Environment and process, Functional analysis of a firm17.05.2022Present structureMethods of Analysis of a firm Corporate Capabilities19.05.2022Growth of Life insurance in indiaConcept and Components of External Environmental Analysis21.05.2022Growth of Life insurance in indiaConcept and Components of External Environmental Analysis21.05.2022Concept of claims settlement procedureConcept and Factors to be Analysis of Competitive Strategy24.05.2022Claims settlement procedureConcept of competition analysis, Porter's General Competitive Strategy25.05.2022Concept of Marine insuranceConcept of competition analysis, Porter's General Competitive Strategy26.05.2022policy conditiondSwOT Analysis Matrix30.05.2022premium concept of Double insuranceConcept and Techniques of Portfolio Analysis31.05.2022premium concept of Double insuranceConcept and Techniques of Portfolio Analysis31.05.2022premium concept of Double insurance<	09.05.2022	Claims	
11.05.2022DOUBT SESSIONvaluation of Goodwill12.05.2022TEST 1Practical problems of Methods of Valuation of Goodwill13.05.2022Bonuses andannunity payments conceptHybrid Strategy, Tactics for Business strategy14.05.2022Bonuses andannunity payments conceptHybrid Strategy, Tactics for Business Strategy16.05.2022Bonuses andannunity payments conceptConcept of Internal Environment and process, Functional analysis of a Firm17.05.2022Present structureConcept of Internal Environment and process, Functional analysis of a firm Corporate Capabilities19.05.2022Growth of Life insurance in indiaConcept and Components of Extranal Environmental Analysis20.05.2022Concept of claims settlement procedureConcept and Factors to be Analysed for Industry and Competitor Analysis of Competitive Forces23.05.2022Claims settlement procedureConcept of competition analysis of Competitive Strategy24.05.2022Concept of Marine insuranceConcept of competition analysis of Competitive Strategy26.05.2022Concept of Marine insuranceAssignments-I Topic- Internal Environmental analysis27.05.2022marine insurance policy policy conditiondAssignment and Viva SWOT Analysis Matrix30.05.2022premium concept of Double insuranceConcept and Techniques of Portfolio Analysis31.05.2022premium concept of Double insuranceConcept and Techniques of Portfolio Analysis31.05.2022premium concept of Double<	10.05.2022	Revision	
12.05.2022TEST 1Methods of Valuation of Goodwill13.05.2022Bonuses andannunity payments conceptHybrid Strategy, Tactics for Business strategy14.05.2022Bonuses andannunity payments conceptClass Test Topic- Generic Business Strategy16.05.2022present structureConcept of Internal Environment and process, Functional analysis of a Firm17.05.2022Present structureMethods of Analysing Corporate Capabilities18.05.2022Present structureMethods of Analysing Corporate Capabilities19.05.2022Growth of Life insurance in indiaConcept and Components of External Environmental Analysis20.05.2022Growth of Life insurance in indiaTechniques of Environmental analysis21.05.2022Concept of claims settlementEnvironmental analysis23.05.2022Claims settlement procedureConcept and Factors to be Analysed for Industry and Competitor Analysis24.05.2022Claims settlement procedureConcept of competition analysis, Analysis of Competitive Strategy26.05.2022Concept of Marine insuranceConcept and Factors to be Analysis Natrix28.05.2022Concept of Marine insuranceCompetitive Strategy Assignment and Viva28.05.2022policy conditiondSWOT Analysis Matrix30.05.2022premium ordiciondConcept and Techniques of Portfolio Analysis31.05.2022concept of Double insuranceRevision01.06.2022assignment of policy warantiesRevision	11.05.2022	DOUBT SESSION	
13.05.2022paymemts conceptfor Business strategy14.05.2022Bonuses andannunity paymemts conceptClass Test Topic- Generic Business Strategy16.05.2022present structureConcept of Internal Environment and process, Functional analysis of a Firm17.05.2022Present structureMethods of Analysing Corporate Capabilities18.05.2022Present structureGAP Analysis of a firm Concept and Components of External Environmental Analysis19.05.2022Growth of Life insurance in indiaConcept and Components of External Environmental Analysis20.05.2022Concept of claims settlement procedureConcept and Factors to be Analysis of Competitor Analysis23.05.2022Claims settlement procedureConcept and Factors to be Analysis of Competitor Analysis24.05.2022Claims settlement procedureConcept of competition analysis, Analysis of Competitive Forces25.05.2022Concept of Marine insuranceAssignments-I Topic- Internal Environmental analysis26.05.2022marine insurance policy policy conditiondAssignment and Viva SWOT Analysis Matrix30.05.2022policy conditiondWOT Analysis Revision31.05.2022assignment of policy warantiesConcept and Techniques of Portfolio Analysis	12.05.2022		Methods of Valuation of
14.05.2022paymemts conceptClass fest fopte-Generic Business Strategy16.05.2022present structureConcept of Internal Environment and process, Functional analysis of a Firm17.05.2022Present structureMethods of Analysing Corporate Capabilities18.05.2022Present structureGAP Analysis of a firm Concept and Components of External Environmental Analysis20.05.2022Growth of Life insurance in indiaConcept and Components of External Environmental Analysis21.05.2022Concept of claims settlement procedureEnvironmental Scanning concept, Problems23.05.2022Claims settlement procedureConcept and Factors to be Analysis of concept of nulustry and Competitor Analysis24.05.2022Claims settlement procedureConcept and Factors to be Analysed for Industry and Competitor Analysis24.05.2022Claims settlement procedureConcept of Competition analysis, Analysis of Competitior Strategy25.05.2022Concept of Marine insuranceConcept, Rules, Topic- Internal Environmental analysis26.05.2022policy conditiondSwOT Analysis Matrix30.05.2022premium concept of Double insuranceConcept and Techniques of Portfolio Analysis31.05.2022concept of Double insuranceRevision01.06.2022assignment of policy warantiesDOUBT SESSION	13.05.2022		
16.05.2022present structureEnvironment and process, Functional analysis of a Firm17.05.2022Present structureMethods of Analysing Corporate Capabilities18.05.2022Present structureGAP Analysis of a firm19.05.2022Growth of Life insurance in indiaConcept and Components of External Environmental Analysis20.05.2022Growth of Life insurance in indiaTechniques of Environmental analysis21.05.2022Concept of claims settlementEnvironmental Scanning concept, Problems23.05.2022Claims settlement procedureConcept of competition analysis, Analysis of Competitive Forces24.05.2022Claims settlement procedureConcept of competition analysis, Porter's General Competitive Strategy26.05.2022Concept of Marine insuranceConcept, Rules, Tools and SWOT Analysis Matrix30.05.2022premiumConcept of Concept, Rules, Tools and SWOT Analysis Matrix31.05.2022premiumConcept of Concept and Techniques of Portfolio Analysis31.05.2022premiumConcept of Double insurance01.06.2022assignment of policy warantiesDOUBT SESSION	14.05.2022	•	Class Test Topic- Generic Business Strategy
17.05.2022Present structureCorporate Capabilities18.05.2022Present structureGAP Analysis of a firm19.05.2022Growth of Life insurance in indiaConcept and Components of External Environmental Analysis20.05.2022Growth of Life insurance 	16.05.2022	present structure	Environment and process, Functional analysis of a
19.05.2022Growth of Life insurance in indiaConcept and Components of External Environmental Analysis20.05.2022Growth of Life insurance 	17.05.2022	Present structure	
19.05.2022Growth of Life insurance in indiaof External Environmental Analysis20.05.2022Growth of Life insurance in indiaTechniques of Environmental analysis21.05.2022Concept of claims settlementEnvironmental Scanning concept, Problems23.05.2022Claims settlement procedureConcept and Factors to be Analysed for Industry and Competitor Analysis24.05.2022Claims settlement procedureConcept of competition analysis, Analysis of Competitive Forces25.05.2022Claims settlement procedureConcept of competition analysis, Analysis of Competitive Forces25.05.2022Concept of Marine insuranceCompetitive Strategy26.05.2022Concept of Marine insuranceAssignment and Viva28.05.2022policy conditiondSWOT Analysis Matrix30.05.2022premiumConcept and Techniques of Portfolio Analysis31.05.2022concept of Double insuranceRevision01.06.2022assignment of policy warantiesDOUBT SESSION	18.05.2022	Present structure	
20.05.2022in indiaEnvironmental analysis21.05.2022Concept of claims settlementEnvironmental Scanning concept, Problems23.05.2022Claims settlement procedureConcept and Factors to be Analysed for Industry and Competitor Analysis24.05.2022Claims settlement procedureConcept of competition analysis, Analysis of Competitive Forces25.05.2022Claims settlement procedureConcept of competition analysis, Analysis of Competitive Forces25.05.2022revisonConcept of Competition analysis, Porter's General Competitive Strategy26.05.2022Concept of Marine insuranceAssignments-I Topic- Internal Environmental analysis27.05.2022marine insurance policyAssignment and Viva Concept, Rules, Tools and SWOT Analysis Matrix30.05.2022premiumConcept and Techniques of Portfolio Analysis31.05.2022concept of Double insuranceRevision01.06.2022assignment of policy warantiesDOUBT SESSION	19.05.2022		of External Environmental
21.03.2022settlementconcept, Problems23.05.2022Claims settlement procedureConcept and Factors to be Analysed for Industry and Competitor Analysis24.05.2022Claims settlement procedureConcept of competition analysis, Analysis of Competitive Forces25.05.2022revisonConcept of competition analysis, Porter's General Competitive Strategy26.05.2022Concept of Marine insuranceConcept of Segments-I Topic- Internal Environmental analysis27.05.2022marine insurance policyAssignment and Viva Concept, Rules, Tools and SWOT Analysis Matrix30.05.2022premiumConcept of Double insurance31.05.2022concept of Double insuranceRevision01.06.2022assignment of policy warantiesDOUBT SESSION	20.05.2022	in india	Environmental analysis
23.05.2022procedureAnalysed for Industry and Competitor Analysis24.05.2022Claims settlement procedureConcept of competition analysis, Analysis of Competitive Forces25.05.2022revisonConcept of competition analysis, Analysis, Porter's General Competitive Strategy26.05.2022Concept of Marine insuranceAssignments-I Topic- Internal Environmental analysis27.05.2022marine insurance policyAssignment and Viva28.05.2022policy conditiondConcept, Rules, Tools and SWOT Analysis Matrix30.05.2022premiumConcept and Techniques of Portfolio Analysis31.05.2022concept of Double insuranceRevision01.06.2022assignment of policy warantiesDOUBT SESSION	21.05.2022		
24.05.2022Claims settlement procedureanalysis, Analysis of Competitive Forces25.05.2022revisonCompetitive Forces26.05.2022Concept of Marine insuranceAssignments-I Topic- Internal Environmental analysis27.05.2022marine insurance policyAssignment and Viva28.05.2022policy conditiondConcept, Rules, Tools and SWOT Analysis Matrix30.05.2022premiumConcept and Techniques of Portfolio Analysis31.05.2022concept of Double insuranceRevision01.06.2022assignment of policy warantiesDOUBT SESSION	23.05.2022		
25.05.2022revisonPorter's General Competitive Strategy26.05.2022Concept of Marine insuranceAssignments-I Topic- Internal Environmental analysis27.05.2022marine insurance policyAssignment and Viva28.05.2022policy conditiondConcept, Rules, Tools and SWOT Analysis Matrix30.05.2022premiumConcept and Techniques of Portfolio Analysis31.05.2022concept of Double insuranceRevision01.06.2022assignment of policy warantiesDOUBT SESSION	24.05.2022		analysis, Analysis of
26.05.2022 Concept of Marine insurance Assignments-I Topic-Internal Environmental analysis 27.05.2022 marine insurance policy Assignment and Viva 28.05.2022 policy conditiond Concept, Rules, Tools and SWOT Analysis Matrix 30.05.2022 premium Concept and Techniques of Portfolio Analysis 31.05.2022 concept of Double insurance Revision 01.06.2022 assignment of policy waranties DOUBT SESSION	25.05.2022	revison	Porter's General
28.05.2022 policy conditiond Concept, Rules, Tools and SWOT Analysis Matrix 30.05.2022 premium Concept and Techniques of Portfolio Analysis 31.05.2022 concept of Double insurance Revision 01.06.2022 assignment of policy waranties DOUBT SESSION	26.05.2022		Assignments-I Topic- Internal Environmental
28.05.2022 policy conditiond Concept, Rules, Tools and SWOT Analysis Matrix 30.05.2022 premium Concept and Techniques of Portfolio Analysis 31.05.2022 concept of Double insurance Revision 01.06.2022 assignment of policy waranties DOUBT SESSION	27.05.2022	marine insurance policy	Assignment and Viva
Image: organization of the second system Image: organization of the second system Image: organization of the second system 31.05.2022 concept of Double insurance Revision 01.06.2022 assignment of policy waranties DOUBT SESSION			Concept, Rules, Tools and
31.05.2022 insurance 01.06.2022 assignment of policy waranties DOUBT SESSION	30.05.2022	premium	
01.06.2022 waranties DOUBT SESSION	31.05.2022	insurance	Revision
02.06.2022 Maharana Proton Javanti		waranties	
02.06.2022 Maharana Pratap Jayanti	02.06.2022	Maharana P	ratap Jayanti

	r	
03.06.2022	loss and abondonment	Class Test Topic- SWOT and Portfolio Analysis
04.06.2022	loss and abondonment	Concept, Benefits and Basis of Market Segmentation
06.06.2022	loss and abondonment	PPT on Market segmentation concept, Benefits and Basis
07.06.2022	measures of indeminity	Market Segmentation strategies
08.06.2022	claim settlement procedure	Targeting- Meaning and Strategies
09.06.2022	claim settlement procedure	Target Market- Meaning Process and Profile
10.06.2022	DOUBT SESSION	Positioning- Concept, Strategies and Repositioning
11.06.2022	TEST 1	Group Discussion Topic- Industry and Competitor Analysis
13.06.2022	Assignment 2	Marketing Strategy for
14 06 2022	Sant Kab	New Market Entries ir Jayanti
14.06.2022	Sant Kab VIVA OF ASSIGNMENT	
15.06.2022	1	
16.06.2022	VIVA OF ASSIGNMENT 1	Continued
17.06.2022	VIVA OF ASSIGNMENT 1	Selecting Right entry Strategy, New Product development and Introduction Strategies
18.06.2022	Concept of Accident insurance	Assesment test
20.06.2022		A life cycle analysis for New Products, Growth in Existing Product markets
21.06.2022	claims settlement procedure	Opportunities in Growth Markets, Growth Market Strategies
22.06.2022	claims settlement procedure	Mature Markets, Mature Market Strategies
23.06.2022	Motor insurance	Declining Markets, Marketing Strategies for declining Market ,Creating Growth in Declining Market
24.06.2022	policy	Business Strategies and Marketing Mix- Types of Business Strategies, Marketing mix, Marketing mix
25.06.2022	claims settlement procedure	Components of Marketing Mix, Strategy Formulation for Marketing mix
27.06.2022	SESSIONAL	Product, Price, promotion Strategies, Factors affecting Marketing Mix
28.06.2022	insurance intermediaries	Relationship Between Business Strategies and Marketing mix

29.06.2022 role of agents Class Test Topic- Marketing Strategies for Growth, Mature and Declining markets 30.06.2022 procedure for becoming an agent Marketing Strategy Implementation 01.07.2022 procedure for becoming agent Factors Causing Unsuccessful Implementation of Strategy 02.07.2022 cancelation of license Activating Strategy, Strategic Implementation Marketing Strategy Evaluation and Control 04.07.2022 revocation Continued 05.07.2022 termination of agent appointment Continued 06.07.2022 termination of agent appointment Revision 08.07.2022 code of conduct Do 09.07.2022 Unfair practices Do 11.07.2022 REVISION Do 13.07.2022 REVISION Do 14.07.2022 DOUBT SESSION REVISION 15.07.2022 DOUBT SESSION REVISION 00.07.2022 DOUBT SESSION REVISION 14.07.2022 DOUBT SESSION REVISION 15.07.2022 DOUBT SESSION REVISION 14.04.2022 DVERSENT Impodentin <t< th=""><th>29.06.2022role of agentsMarketing Strategies for Growth, Mature and Declining markets30.06.2022procedure for becoming an agentMarketing Strategy Implementation01.07.2022procedure for becoming an agentFactors Causing Unsuccessful Implementation of Strategy02.07.2022cancelation of licenseActivating Strategy, Strategic Implementation04.07.2022revocationMarketing Strategy Evaluation and Control05.07.2022suspensionContinued06.07.2022termination of agent appointmentRevision08.07.2022code of conductDo09.07.2022code of conductDo09.07.2022code of conductDo11.07.2022Unfair practicesDo12.07.2022REVISIONDo14.07.2022REVISIONTEST16.07.2022DUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti11.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP116.04.2022PERSONAL SELLING PROCESSInstallation of tallyERP119.04.2022THEORIES OF SALES MANAGEMENTInstallation of tallyERP119.04.2022PERSONAL SELLING PROCESSInstallation of tallyERP119.04.2022THEORIES OF SELLING PROCESSIntroduction of tallyERP119.04.2022THEORIES OF SELLING PROCESSIntroduction of tallyERP</th></t<>	29.06.2022role of agentsMarketing Strategies for Growth, Mature and Declining markets30.06.2022procedure for becoming an agentMarketing Strategy Implementation01.07.2022procedure for becoming an agentFactors Causing Unsuccessful Implementation of Strategy02.07.2022cancelation of licenseActivating Strategy, Strategic Implementation04.07.2022revocationMarketing Strategy Evaluation and Control05.07.2022suspensionContinued06.07.2022termination of agent appointmentRevision08.07.2022code of conductDo09.07.2022code of conductDo09.07.2022code of conductDo11.07.2022Unfair practicesDo12.07.2022REVISIONDo14.07.2022REVISIONTEST16.07.2022DUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti11.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP116.04.2022PERSONAL SELLING PROCESSInstallation of tallyERP119.04.2022THEORIES OF SALES MANAGEMENTInstallation of tallyERP119.04.2022PERSONAL SELLING PROCESSInstallation of tallyERP119.04.2022THEORIES OF SELLING PROCESSIntroduction of tallyERP119.04.2022THEORIES OF SELLING PROCESSIntroduction of tallyERP
29.06.2022 role of agents Growth, Mature and Declining markets 30.06.2022 procedure for becoming an agent Marketing Strategy Implementation 01.07.2022 procedure for becoming an agent Factors Causing 02.07.2022 cancelation of license Activating Strategy, Strategic Implementation of Strategy 04.07.2022 revocation Activating Strategy, Strategic Implementation 05.07.2022 termination of agent appointment Continued 06.07.2022 termination of agent appointment Revision 08.07.2022 code of conduct Do 09.07.2022 code of conduct Do 01.07.2022 Unfair practices Do 11.07.2022 REVISION DoUBT SESSION 14.07.2022 REVISION DOUBT SESSION 15.07.2022 REVISION DOUBT SESSION 18.07.2022 DOUBT SESSION TEST 19.07.2022 DOUBT SESSION TEST 13.04.2022 MANAGEMENT ERP10 13.04.2022 MANAGEMENT ERP10 14.04.2022 Dr. B.R.Ambedkar Jay=nt/Mahavir Jayanti 15.04.2022 PERSONAL SELLING (CONCEPT OF SALES Introduction of Tally ERP10 14.04.2022 Dr. B.R.Ambedkar Jay=nt/Mahavir Jayanti 15.04.2022	29.06.2021role of agentsGrowth, Mature and Declining markets30.06.2022procedure for becoming an agentMarketing Strategy Implementation01.07.2022procedure for becoming an agentFactors Causing Unsuccessful Implementation of Strategy01.07.2022cancelation of licenseActivating Strategy, Strategic Implementation04.07.2022revocationMarketing Strategy, Evaluation and Control05.07.2022suspensionContinued06.07.2022termination of agent appointmentRevision08.07.2022ced of conductDo09.07.2022ced of conductDo09.07.2022Unfair practicesDo11.07.2022Unfair practicesDo12.07.2022REVISIONTEST16.07.2022DOUBT SESSIONREVISION15.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST13.04.2022OUBT SESSIONIntroduction of Tally ERP913.04.2022Dr. B.R.Ambedkar Javatti/Mahavir JayantiFUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP116.04.2022PERSONAL SELLING PERSONAL SELLINGInstallation of tallyERP119.04.2022PERSONAL SELLING PERSONAL SELLINGIccensing Configuration19.04.2022PERSONAL SELLING PERSONAL SELLINGIccensing Configuration19.04.2022PERSONAL SELLING PERSONAL SELLINGIccensing Configuration19.04.2022PERSON
International and the anal of the anal section of the anal and	Image: state of the section of the sectin the section of the section of the sect
30.06.2022 procedure for becoming an agent Marketing Strategy Implementation 01.07.2022 procedure for becoming an agent Factors Causing Unsuccessful Implementation of Strategy 02.07.2022 cancelation of license Activating Strategy Evaluation and Control 04.07.2022 revocation Marketing Strategy Evaluation and Control 05.07.2022 suspension Continued 06.07.2022 termination of agent appointment Continued 07.07.2022 code of conduct Do 08.07.2022 code of conduct Do 09.07.2022 code of conduct Do 09.07.2022 code of conduct Do 11.07.2022 REVISION DOUBT SESSION 15.07.2022 REVISION DOUBT SESSION 16.07.2022 DOUBT SESSION TEST 19.07.2022 DOUBT SESSION TEST 19.04.2022 DF. B. R.	30.06.2022procedure for becoming an agentMarketing Strategy Implementation01.07.2022procedure for becoming an agentFactors Causing Unsuccessful Implementation of Strategy02.07.2022cancelation of licenseActivating Strategy, Strategic Implementation04.07.2022revocationMarketing Strategy Evaluation and Control05.07.2022suspensionContinued06.07.2022termination of agent appointmentRevision07.07.2022termination of agent appointmentRevision08.07.2022code of conductDo09.07.2022code of conductDo11.07.2022Unfair practicesDo13.07.2022REVISIONDOUBT SESSION14.07.2022REVISIONDOUBT SESSION15.07.2022DOUBT SESSIONTEST16.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST12.04.2022CONCEPT OF SALESIntroduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP118.04.2022PERSONAL SELLING PROCESSLicensing Configuration FRP019.04.2022PERSONAL SELLING PROCESSLicensing Configuration FRP019.04.2022THEORIES OF SELLING PROCESSLicensing Configuration FRP019.04.2022THEORIES OF SELLING PROCESSLicensing Con
30.06.2022 an agent Implementation 01.07.2022 procedure for becoming an agent Factors Causing Unsuccessful Implementation of Strategy 02.07.2022 cancelation of license Activating Strategy, Strategic Implementation 04.07.2022 revocation Continued 05.07.2022 suspension Continued 06.07.2022 termination of agent appointment Revision 08.07.2022 code of conduct Do 08.07.2022 code of conduct Do 08.07.2022 code of conduct Do 11.07.2022 Unfair practices Do 12.07.2022 REVISION DOUBT SESSION 15.07.2022 DOUBT SESSION TEST 16.07.2022 DOUBT SESSION TEST 19.07.2022 DOUBT SESSION TEST 19.07.2022 DOUBT SESSION TEST 19.07.2022 DOUBT SESSION TEST 19.07.2022 DOUBT SESSION TEST 13.07.2022 DOUBT SESSION TEST 14.07.2022 DOUBT SESSION Test 15.07.2022 DOUBT SESSION Test 18.07.2022 DOUBT SESSION Test 19.07.2022 DOUBT SESSION Semester IV 11.07.2022	30.06.2022an agentImplementation01.07.2022an agentFactors Causing Unsuccessful Implementation of Strategy01.07.2022cancelation of licenseActivating Strategy, Strategic Implementation Strategy04.07.2022revocationActivating Strategy, Strategic Implementation04.07.2022revocationContinued05.07.2022suspensionContinued06.07.2022suspensionContinued07.07.2022code of conductDo08.07.2022code of conductDo09.07.2022code of conductDo11.07.2022Unfair practicesDo12.07.2022Unfair practicesDo13.07.2022REVISIONTEST16.07.2022DOUBT SESSIONTEST16.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST11.3.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP911.3.04.2022DIFECTIVES OF SALES MANAGEMENTInstallation of tallyERP114.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP114.04.2022PERSONAL SELLING PERSONAL SELLINGLicensing Configuration PERSONAL SELLING PERSONAL SELLINGLicensing Configuration PERSONAL SELLING PERSONAL SELLINGLicensing Configuration PERSONAL SELLING PERSONAL SELLINGLicensing Configuration PERSONAL SELLING
Implementation Implementation 01.07.2022 procedure for becoming an agent Factors Causing Unsuccessful Implementation of Strategy 02.07.2022 cancelation of license Activating Strategy Evaluation and Control 05.07.2022 revocation Marketing Strategy Evaluation and Control 06.07.2022 suspension Continued 06.07.2022 suspension Continued 07.07.2022 termination of agent appointment Revision 08.07.2022 code of conduct Do 09.07.2022 code of conduct Do 11.07.2022 REVISION Do 11.07.2022 REVISION DOUBT SESSION 15.07.2022 DOUBT SESSION TEST 16.07.2022 DOUBT SESSION TEST 19.07.2022 CONCEPT OF SALES Introduction of Tally MANAGEMENT Semester IV 13.04.2022 DVB BESSION EXPISION DOUBT SESSION 14.04.2022 Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti ERP9 13.04.2022 PERSONAL SELLING Introduction of Tally MANAGEMENT Installation of tallyERP9	an agentImplementation01.07.2022procedure for becoming an agentFactors Causing Unsuccessful Implementation of Strategy02.07.2022cancelation of licenseActivating Strategy, Strategic Implementation04.07.2022revocationMarketing Strategy Evaluation and Control05.07.2022suspensionContinued06.07.2022termination of agent appointmentRevision07.07.2022termination of agent appointmentRevision08.07.2022code of conductDo09.07.2022code of conductDo11.07.2022Unfair practicesDo13.07.2022REVISIONDOUBT SESSION15.07.2022DOBT SESSIONTEST16.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022CONCEPT OF SALESIntroduction of Tally ERP10WeekDateClass BTM(II) Semester VISemester IV12.04.2022DDIBCTIVES OF SALES MANAGEMENTIntroduction of Tally ERP1014.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP116.04.2022PERSONAL SELLING PROCESSLicensing Configuration Tally vault password19.04.2022THEORIES OF SELLING PROCESSLicensing Configuration Tally vault password20.04.2022THEORIES OF SELLING PROCESSLicensing Configuration Tally vault password
01.07.2022procedure for becoming an agentUnsuccessful Implementation of Strategy02.07.2022cancelation of licenseActivating Strategy Strategic Implementation04.07.2022revocationMarketing Strategy Evaluation and Control05.07.2022suspensionContinued06.07.2022termination of agent appointmentContinued07.07.2022termination of agent appointmentRevision08.07.2022code of conductDo09.07.2022code of conductDo11.07.2022Unfair practicesDo11.07.2022REVISIONDo14.07.2022REVISIONDoUBT SESSION15.07.2022REVISIONDOUBT SESSION16.07.2022DOUBT SESSIONTEST16.07.2022DOUBT SESSIONDOUBT SESSION18.07.2022DOUBT SESSIONDOUBT SESSION18.07.2022DOUBT SESSIONDOUBT SESSION19.07.2022DOUBT SESSIONDOUBT SESSION11.07.2022CONCEPT OF SALESIntroduction of Tally ERP1014.04.2022Dr. B. R. Ambedkar Datamative accounting.13.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP1014.04.2022PERSONAL SELLING PROCESSInstallation of tallyERP1018.04.2022PERSONAL SELLING PROCESSIcensing Configuration19.04.2022PERSONAL SELLING PROCESSTally vault password20.04.2022CONCEPT OF SALES PLANNINGSecurity control in tally ERP921.04.2022CONCEPT OF SALES <br< td=""><td>01.07.2022procedure for becoming an agentUnsuccessful Implementation of Strategy02.07.2022cancelation of licenseActivating Strategy, Strategic Implementation Marketing Strategy Evaluation and Control04.07.2022revocationMarketing Strategy Evaluation and Control05.07.2022suspensionContinued06.07.2022termination of agent appointmentRevision07.07.2022code of conductDo08.07.2022code of conductDo09.07.2022code of conductDo11.07.2022Unfair practicesDo13.07.2022REVISIONDOUBT SESSION14.07.2022REVISIONTEST16.07.2022DOUBT SESSIONTEST16.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST11.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST11.04.2022CONCEPT OF SALESIntroduction of Tally ERP913.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALESInstallation of tallyERP114.04.2022PERSONAL SELLING PROCRANCE OF PERSONAL SELLINGLicensing Configuration FERSONAL SELLING19.04.2022PERSONAL SELLING PROCRANCE OF PERSONAL SELLINGLicensing Configuration FERSONAL SELLING<</td></br<>	01.07.2022procedure for becoming an agentUnsuccessful Implementation of Strategy02.07.2022cancelation of licenseActivating Strategy, Strategic Implementation Marketing Strategy Evaluation and Control04.07.2022revocationMarketing Strategy Evaluation and Control05.07.2022suspensionContinued06.07.2022termination of agent appointmentRevision07.07.2022code of conductDo08.07.2022code of conductDo09.07.2022code of conductDo11.07.2022Unfair practicesDo13.07.2022REVISIONDOUBT SESSION14.07.2022REVISIONTEST16.07.2022DOUBT SESSIONTEST16.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST11.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST11.04.2022CONCEPT OF SALESIntroduction of Tally ERP913.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALESInstallation of tallyERP114.04.2022PERSONAL SELLING PROCRANCE OF PERSONAL SELLINGLicensing Configuration FERSONAL SELLING19.04.2022PERSONAL SELLING PROCRANCE OF PERSONAL SELLINGLicensing Configuration FERSONAL SELLING<
01.07.2022 Implementation of Strategy 02.07.2022 cancelation of license Activating Strategy, Strategic Implementation 04.07.2022 revocation Marketing Strategy Evaluation and Control 05.07.2022 supension Continued 06.07.2022 supension Continued 06.07.2022 termination of agent appointment Revision 08.07.2022 code of conduct Do 09.07.2022 code of conduct Do 09.07.2022 REVISION Do 11.07.2022 Unfair practices Do 13.07.2022 REVISION TEST 16.07.2022 DUBT SESSION REVISION 18.07.2022 DOUBT SESSION TEST 19.07.2022 DOUBT SESSION Test 18.04.2022 Dr.B.R.Ambedkar Jayanti/Mahavir Jayanti 19.04.2022 Dr.B.R.Ambedkar Jayanti/Mahavir Jayanti 19.04.2022 PERSONAL SELLING PROCESS OF SALES <t< td=""><td>01.07.2022 an agentImplementation of Strategy02.07.2022cancelation of licenseActivating Strategy, Strategic Implementation Marketing Strategy Evaluation and Control05.07.2022suspensionContinued06.07.2022suspensionContinued07.07.2022termination of agent appointmentRevision08.07.2022code of conductDo09.07.2022Unfair practicesDo11.07.2022Unfair practicesDo12.07.2022REVISIONDo13.07.2022REVISIONTEST16.07.2022DOUBT SESSIONREVISION15.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST11.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTest11.04.2022DR.Ambedkar Jayatti11.04.2022DR.B.Ambedkar Jayatti13.04.2022DR.B.CAMBEMENT15.04.2022PERSONAL SELLING PERSONAL SELLING19.04.2022PERSONAL SELLING PERSONAL SELLING</td></t<>	01.07.2022 an agentImplementation of Strategy02.07.2022cancelation of licenseActivating Strategy, Strategic Implementation Marketing Strategy Evaluation and Control05.07.2022suspensionContinued06.07.2022suspensionContinued07.07.2022termination of agent appointmentRevision08.07.2022code of conductDo09.07.2022Unfair practicesDo11.07.2022Unfair practicesDo12.07.2022REVISIONDo13.07.2022REVISIONTEST16.07.2022DOUBT SESSIONREVISION15.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST11.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTest11.04.2022DR.Ambedkar Jayatti11.04.2022DR.B.Ambedkar Jayatti13.04.2022DR.B.CAMBEMENT15.04.2022PERSONAL SELLING PERSONAL SELLING19.04.2022PERSONAL SELLING PERSONAL SELLING
Implementation of strategy 02.07.2022 cancelation of license Strategy 04.07.2022 revocation Marketing Strategy Evaluation and Control 05.07.2022 suspension Continued 06.07.2022 suspension Continued 06.07.2022 suspension Continued 07.07.2022 termination of agent appointment Revision 08.07.2022 code of conduct Do 09.07.2022 code of conduct Do 11.07.2022 Unfair practices Do 13.07.2022 REVISION DOUBT SESSION 15.07.2022 DOUBT SESSION TEST 16.07.2022 DOUBT SESSION TEST 19.07.2022 DOUBT SESSION TEST 19.07.2022 DOUBT SESSION TEST 19.07.2022 DOUBT SESSION TEST 19.07.2022 DOUBT SESSION TEST 12.04.2022 MANAGEMENT Introduction of Tally 12.04.2022 Dr. B.R.Ambedkar Javati/Mahavir Jayanti 15.04.2022 Dr. B.R.Ambedkar Javati/Mahavir J	an agentImperientation of Strategy02.07.2022cancelation of licenseActivating Strategy, Strategic Implementation04.07.2022revocationMarketing Strategy Evaluation and Control05.07.2022suspensionContinued06.07.2022termination of agent appointmentRevision08.07.2022code of conductDo09.07.2022code of conductDo09.07.2022code of conductDo09.07.2022code of conductDo11.07.2022Unfair practicesDo13.07.2022REVISIONDOUBT SESSION14.07.2022REVISIONTEST16.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmaship in tourism, Computerized accounting, MANAGEMENTClass B.com2ndWeekDateCONCEPT OF SALES MANAGEMENTIntroduction of Tally
02.07.2022 cancelation of license Activating Strategy, Strategic Implementation 04.07.2022 revocation Marketing Strategy, Evaluation and Control 05.07.2022 suspension Continued 06.07.2022 suspension Continued 07.07.2022 suspension Continued 07.07.2022 code of conduct Do 09.07.2022 code of conduct Do 09.07.2022 code of conduct Do 11.07.2022 Unfair practices Do 11.07.2022 REVISION DOUBT SESSION 15.07.2022 DOUBT SESSION TEST 16.07.2022 DOUBT SESSION TEST 19.07.2022 DOUBT SESSION TEST 12.04.2022 MANAGEMENT ERP9 12.04.2022 Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti 15.04.2022 <	02.07.2022cancelation of licenseActivating Strategy, Strategic Implementation04.07.2022revocationMarketing Strategy Evaluation and Control05.07.2022suspensionContinued06.07.2022termination of agent appointmentRevision07.07.2022code of conductDo09.07.2022code of conductDo01.07.2022code of conductDo09.07.2022code of conductDo11.07.2022Unfair practicesDo13.07.2022REVISIONDo14.07.2022REVISIONTEST16.07.2022DOUBT SESSIONREVISION15.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting, MANAGEMENTClass B.com2nd12.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti16.04.2022PERSONAL SELLING
Image: constraint of the second sec	NumberStrategic Implementation04.07.2022revocationMarketing Strategy Evaluation and Control05.07.2022suspensionContinued06.07.2022termination of agent appointmentContinued07.07.2022code of conductDo08.07.2022code of conductDo09.07.2022code of conductDo11.07.2022Unfair practicesDo12.07.2022REVISIONDo14.07.2022REVISIONDo14.07.2022REVISIONDo15.07.2022REVISIONTEST16.07.2022DOUBT SESSIONREVISION18.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmaship in tourism, Computerized accounting, CONCEPT OF SALESIntroduction of Tally ERP913.04.2022OCNCEPT OF SALESIntroduction of Tally ERP913.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti14.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP116.04.2022PERSONAL SELLING CONCEPTLicensing Configuration Tally ERP1019.04.2022PERSONAL SELLING PERSONAL SELLINGLicensing Configuration Tally vault password19.04.2022THEORIES OF SELLING CONCEPTLicensing Configuration Tally vault password19.04.2022FERSONAL SELLING PERSONAL SELLING CONCEPTLicensing Configuration Tally vault password19.04.2022CONCARS NANAGEMENTLicensing Configuration TALLY PROCESS19.04.2022CONCEPT OF SELLING CONCEPTLicensing Conf
Image: constraint of the second sec	NumberStrategic Implementation04.07.2022revocationMarketing Strategy Evaluation and Control05.07.2022suspensionContinued06.07.2022termination of agent appointmentContinued07.07.2022code of conductDo08.07.2022code of conductDo09.07.2022code of conductDo11.07.2022Unfair practicesDo12.07.2022REVISIONDo14.07.2022REVISIONDo14.07.2022REVISIONDo15.07.2022REVISIONTEST16.07.2022DOUBT SESSIONREVISION18.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmaship in tourism, Computerized accounting, CONCEPT OF SALESIntroduction of Tally ERP913.04.2022OCNCEPT OF SALESIntroduction of Tally ERP913.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti14.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP116.04.2022PERSONAL SELLING CONCEPTLicensing Configuration Tally ERP1019.04.2022PERSONAL SELLING PERSONAL SELLINGLicensing Configuration Tally vault password19.04.2022THEORIES OF SELLING CONCEPTLicensing Configuration Tally vault password19.04.2022FERSONAL SELLING PERSONAL SELLING CONCEPTLicensing Configuration Tally vault password19.04.2022CONCARS NANAGEMENTLicensing Configuration TALLY PROCESS19.04.2022CONCEPT OF SELLING CONCEPTLicensing Conf
Image: constraint of the second sec	NumberStrategic Implementation04.07.2022revocationMarketing Strategy Evaluation and Control05.07.2022suspensionContinued06.07.2022termination of agent appointmentContinued07.07.2022code of conductDo08.07.2022code of conductDo09.07.2022code of conductDo11.07.2022Unfair practicesDo12.07.2022REVISIONDo14.07.2022REVISIONDo14.07.2022REVISIONDOUBT SESSION15.07.2022REVISIONTEST16.07.2022DOUBT SESSIONREVISION18.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmaship in tourism, Computerized accounting, CONCEPT OF SALESIntroduction of Tally ERP913.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti14.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022PERSONAL SELLING PERSONAL SELLINGInstallation of tallyERP118.04.2022IMPORTANCE OF PERSONAL SELLINGLicensing Configuration Tally cult password19.04.2022THEORIES OF SELLING CONCEPTLicensing Configuration Tally cult password19.04.2022FERSONAL SELLING PERSONAL SELLINGLicensing Configuration Tally cult password19.04.2022FERSONAL SELLING PERSONAL SELLING CONCEPTLicensing Configuration Tally vault password19.04.2022CONCARSTally vault password19.04.2022CONCESSSecurity control in tally ERP9
04.07.2022 revocation Marketing Strategy Evaluation and Control 05.07.2022 suspension Continued 06.07.2022 termination of agent appointment Continued 07.07.2022 termination of agent appointment Revision 08.07.2022 code of conduct Do 09.07.2022 code of conduct Do 11.07.2022 Unfair practices Do 13.07.2022 REVISION DoUBT SESSION 15.07.2022 REVISION TEST 16.07.2022 DOUBT SESSION TEST 19.07.2022 DOUBT SESSION DOUBT SESSION 19.04.2022 DR.B.R.Ambedkar Jayanti/Mahavir Jayanti 11.04.02022 Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti <td>04.07.2022revocationMarketing Strategy Evaluation and Control05.07.2022suspensionContinued06.07.2022termination of agent appointmentContinued07.07.2022termination of agent appointmentRevision08.07.2022code of conductDo09.07.2022code of conductDo11.07.2022Unfair practicesDo12.07.2022REVISIONDo14.07.2022REVISIONDo14.07.2022REVISIONDOUBT SESSION15.07.2022REVISIONDOUBT SESSION16.07.2022DOUBT SESSIONTEST16.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting, MANAGEMENTClass BTM(III) ERP9VeekDateCONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir JayantiFUNCTIONS OF SALES I 15.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP116.04.2022PERSONAL SELLING PROCESSInstallation of tallyERP118.04.2022PERSONAL SELLING PROCESSLicensing Configuration Tally vault password20.04.2022THEORIES OF SELLING CHALLENGES IN TOURISMTally vault password</br></br></br></td>	04.07.2022revocationMarketing Strategy Evaluation and Control05.07.2022suspensionContinued06.07.2022termination of agent appointmentContinued07.07.2022termination of agent appointmentRevision08.07.2022code of conductDo09.07.2022code of conductDo11.07.2022Unfair practicesDo12.07.2022REVISIONDo14.07.2022REVISIONDo14.07.2022REVISIONDOUBT SESSION15.07.2022REVISIONDOUBT SESSION16.07.2022DOUBT SESSIONTEST16.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting, MANAGEMENTClass BTM(III) ERP9VeekDateCONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir JayantiFUNCTIONS OF SALES I 15.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP116.04.2022PERSONAL SELLING
04.07.2022revocationEvaluation and Control05.07.2022suspensionContinued06.07.2022termination of agent appointmentContinued07.07.2022code of conductDo09.07.2022code of conductDo11.07.2022Unfair practicesDo13.07.2022REVISIONDOUBT SESSION14.07.2022REVISIONDOUBT SESSION15.07.2022REVISIONDOUBT SESSION16.07.2022DOUBT SESSIONREVISION16.07.2022DOUBT SESSIONTEST16.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONDOUBT SESSIONVeckDateClass BTM(II)Class B.com2nd13.04.2022ONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP916.04.2022PERSONAL SELLING PROCESSLicensing Configuration19.04.2022PERSONAL SELLING PROCESSLicensing Configuration19.04.2022PERSONAL SELLING PROCESSLicensing Configuration21.04.2022CONCEPT OF SALES MANAGEMENTSpliting company data22.04.2022VIVABack up data and restore23.04.2022IMPORTANCE OF SALES PLANNINGSpliting company data23.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC25.04.2022APPROACHES OF SALES PLANNINGPractical on PC26.04.2022REVISION <td>04.07.2022revocationEvaluation and Control$05.07.2022$suspensionContinued$06.07.2022$termination of agent appointmentRevision$07.07.2022$termination of agent appointmentRevision$08.07.2022$code of conductDo$09.07.2022$code of conductDo$11.07.2022$Unfair practicesDo$11.07.2022$Unfair practicesDo$13.07.2022$REVISIONDOUBT SESSION$15.07.2022$REVISIONTEST$16.07.2022$DOUBT SESSIONREVISION$15.07.2022$DOUBT SESSIONTEST$19.07.2022$DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting, MeekClass BTM(III)$Meek$DateClass BTM(III) Subject TVES OF SALES MANAGEMENTClass B.com2nd Semester VI$13.04.2022$Dr. B.R.Ambedkar Javanti/Mahavir Jayanti$15.04.2022$PERSONAL SELLING CONCEPTInstallation of tallyERP1$16.04.2022$PERSONAL SELLING CONCEPTInstallation of tallyERP1$18.04.2022$PERSONAL SELLING PERSONAL SELLING PROCESSLicensing Configuration Tally vault password$19.04.2022$THEORIES OF SELLING PROCESSTally vault password$21.04.2022$SALES MANAGEMENTTally vault password</td>	04.07.2022revocationEvaluation and Control $05.07.2022$ suspensionContinued $06.07.2022$ termination of agent appointmentRevision $07.07.2022$ termination of agent appointmentRevision $08.07.2022$ code of conductDo $09.07.2022$ code of conductDo $11.07.2022$ Unfair practicesDo $11.07.2022$ Unfair practicesDo $13.07.2022$ REVISIONDOUBT SESSION $15.07.2022$ REVISIONTEST $16.07.2022$ DOUBT SESSIONREVISION $15.07.2022$ DOUBT SESSIONTEST $19.07.2022$ DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting, MeekClass BTM(III) $Meek$ DateClass BTM(III) Subject TVES OF SALES MANAGEMENTClass B.com2nd Semester VI $13.04.2022$ Dr. B.R.Ambedkar Javanti/Mahavir Jayanti $15.04.2022$ PERSONAL SELLING CONCEPTInstallation of tallyERP1 $16.04.2022$ PERSONAL SELLING CONCEPTInstallation of tallyERP1 $18.04.2022$ PERSONAL SELLING PERSONAL SELLING PROCESSLicensing Configuration Tally vault password $19.04.2022$ THEORIES OF SELLING PROCESSTally vault password $21.04.2022$ SALES MANAGEMENTTally vault password
05.07.2022suspensionContinued06.07.2022termination of agent appointmentContinued07.07.2022termination of agent appointmentRevision08.07.2022code of conductDo09.07.2022Unfair practicesDo11.07.2022REVISIONDo12.07.2022REVISIONDOUBT SESSION15.07.2022REVISIONTEST16.07.2022DOUBT SESSIONREVISION15.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONTEST19.07.2022CONCEPT OF SALESIntroduction of Tally ERP913.04.2022Dr. B.R.Ambedkar Jayanti/Ahaavir Jayanti15.04.2022FUNCTIONS OF SALESInstallation of tallyERP1014.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP1016.04.2022PERSONAL SELLING PROCESSLicensing Configuration PROCESS19.04.2022THEORIES OF SELLING PROCESSLicensing Configuration ERP921.04.2022CONCEPT OF SALES PLANNINGSecurity control in tally ERP922.04.2022CONCEPT OF SALES PLANNINGSecurity control in tally ERP923.04.2022CONCEPT OF SALES PLANNINGPractical on PC Practical on PC26.04.2022APPROACHES OF SALES PLANNINGPra	
$06.07.2021$ termination of agent appointmentContinued $07.07.2022$ termination of agent appointmentRevision $08.07.2022$ code of conductDo $09.07.2022$ code of conductDo $11.07.2022$ Unfair practicesDo $11.07.2022$ REVISIONDo $11.07.2022$ REVISIONDOUBT SESSION $15.07.2022$ REVISIONTEST $16.07.2022$ DOUBT SESSIONREVISION $15.07.2022$ DOUBT SESSIONREVISION $16.07.2022$ DOUBT SESSIONREVISION $18.07.2022$ DOUBT SESSIONTEST $19.07.2022$ DOUBT SESSIONDOUBT SESSION \mathbf{Week} DateClass BTM(II) Semester VIClass B.Com2nd Semester VI \mathbf{Week} DateCONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP9 $13.04.2022$ Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti $15.04.2022$ PERSONAL SELLING CONCEPTInstallation of tallyERP10 $14.04.2022$ PERSONAL SELLING PERSONAL SELLINGInstallation of tallyERP10 $14.04.2022$ PERSONAL SELLING PROCESSLicensing Configuration PROCESS $19.04.2022$ THEORIES OF SELLING PROCESSSelurity control in tally ERP9 $21.04.2022$ CONCEPT OF SALES PLANNINGSelurity control in tally ERP9 $22.04.2022$ THEORIES OF SELLING SALES PLANNINGSelurity control in tally ERP9 $22.04.2022$ CONCEPT OF SALES PLANNINGPractical on PC Practical on PC $23.04.2022$ <td< td=""><td>06.07.2022termination of agent appointmentContinued$07.07.2022$termination of agent appointmentRevision$08.07.2022$code of conductDo$09.07.2022$code of conductDo$11.07.2022$Unfair practicesDo$12.07.2022$Unfair practicesDo$13.07.2022$REVISIONDo$14.07.2022$REVISIONDOUBT SESSION$15.07.2022$REVISIONTEST$16.07.2022$DOUBT SESSIONREVISION$15.07.2022$DOUBT SESSIONTEST$16.07.2022$DOUBT SESSIONTEST$19.07.2022$DOUBT SESSIONDOUBT SESSIONWeekDateClass BTM(III)Class B.Com2nd$Merk$DateSemester VISemester IV$12.04.2022$CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP10$14.04.2022$Dr. B.R.Ambedkar Japati/Mahavir Japanti$15.04.2022$PERSONAL SELLING CONCEPTInstallation of tallyERP1$16.04.2022$PERSONAL SELLING PERSONAL SELLING PROCESSLicensing Configuration Tally vault password$19.04.2022$PERSONAL SELLING PROCESSTally vault password$12.04.2022$SALES MANAGEMENT PROCESSTally vault password</td></td<>	06.07.2022termination of agent appointmentContinued $07.07.2022$ termination of agent appointmentRevision $08.07.2022$ code of conductDo $09.07.2022$ code of conductDo $11.07.2022$ Unfair practicesDo $12.07.2022$ Unfair practicesDo $13.07.2022$ REVISIONDo $14.07.2022$ REVISIONDOUBT SESSION $15.07.2022$ REVISIONTEST $16.07.2022$ DOUBT SESSIONREVISION $15.07.2022$ DOUBT SESSIONTEST $16.07.2022$ DOUBT SESSIONTEST $19.07.2022$ DOUBT SESSIONDOUBT SESSION Week DateClass BTM(III)Class B.Com2nd $Merk$ DateSemester VISemester IV $12.04.2022$ CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP10 $14.04.2022$ Dr. B.R.Ambedkar Japati/Mahavir Japanti $15.04.2022$ PERSONAL SELLING CONCEPTInstallation of tallyERP1 $16.04.2022$ PERSONAL SELLING PERSONAL SELLING PROCESSLicensing Configuration Tally vault password $19.04.2022$ PERSONAL SELLING PROCESSTally vault password $12.04.2022$ SALES MANAGEMENT PROCESSTally vault password
06.07.2022appointmentContinued $07.07.2022$ termination of agent appointmentRevision $08.07.2022$ code of conductDo $09.07.2022$ code of conductDo $11.07.2022$ Unfair practicesDo $11.07.2022$ Unfair practicesDo $11.07.2022$ REVISIONDo $14.07.2022$ REVISIONTEST $16.07.2022$ REVISIONTEST $16.07.2022$ DOUBT SESSIONDOUBT SESSION $18.07.2022$ DOUBT SESSIONDOUBT SESSION $18.07.2022$ DOUBT SESSIONDOUBT SESSION $19.07.2022$ DOUBT SESSIONDOUBT SESSION $Subject - Salesmanship in tourism, Computerized accounting,Class BTM(III)12.04.2022CONCEPT OF SALESIntroduction of TallyERP1012.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022PERSONAL SELLINGCONCEPTInstallation of tallyERP1014.04.2022PERSONAL SELLINGPROCESSLicensing Configuration19.04.2022PERSONAL SELLINGPROCESSLicensing Configuration19.04.2022CONCEPT OF SALESPLANNINGSecurity control in tallyERP920.04.2022CONCEPT OF SALESPLANNINGSecurity control in tallyERP921.04.2022CONCEPT OF SALESPLANNINGSecurity control in tallyERP922.04.2022CONCEPT OF SALESPLANNINGSpliting company data23.04.2022VIVABack up data and restore25.04.2022APPROACHES OFSALES PLANNI$	
Image: Product of the product of th	Image: Product of the product of th
07.07.2022appointment08.07.2022code of conductDo09.07.2022code of conductDo11.07.2022Unfair practicesDo11.07.2022REVISIONDo14.07.2022REVISIONDOUBT SESSION15.07.2022REVISIONTEST16.07.2022DOUBT SESSIONREVISION18.07.2022DOUBT SESSIONREVISION19.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting,Class BTM(II)MeekClass BTM(II)Class B.com2ndSemester VISemester IV12.04.2022CONCEPT OF SALES13.04.2022MANAGEMENT15.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALES15.04.2022INPORTANCE OF PERSONAL SELLING PERSONAL SELLING19.04.2022PERSONAL SELLING PORCESS19.04.2022THEORIES OF SELLING PERSONAL SELLING19.04.2022THEORIES OF SELLING PLANNING21.04.2022CONCEPT OF SALES PLANNING22.04.2022CONCEPT OF SALES PLANNING23.04.2022VIVABack up data and restore24.04.2022PROCESS OF SALES PLANNING25.04.2022PROCESS OF SALES PLANNING20.04.2022PROCESS OF SALES PLANNING20.04.2022PROCESS OF SALES PLANNING20.04.2022PROCESS OF SALES PLANNING25.04.2022PROCESS OF SALES PLANNIN	
$08.07.2022$ code of conductDo $09.07.2022$ code of conductDo $11.07.2022$ Unfair practicesDo $12.07.2022$ REVISIONDo $13.07.2022$ REVISIONDo $14.07.2022$ REVISIONTEST $16.07.2022$ DOUBT SESSIONREVISION $18.07.2022$ DOUBT SESSIONREVISION $18.07.2022$ DOUBT SESSIONREVISION $18.07.2022$ DOUBT SESSIONDOUBT SESSION $19.07.2022$ DOUBT SESSIONDOUBT SESSION \mathbf{Veck} DateClass BTM(II) Semester VIClass B.com2nd Semester IV $12.04.2022$ CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP9 $13.04.2022$ Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti $14.04.2022$ PERSONAL SELLING CONCEPTInstallation of tallyERP10 $14.04.2022$ PERSONAL SELLING PERSONAL SELLING PROCESSLicensing Configuration tally configuration $19.04.2022$ PERSONAL SELLING PROCESSLicensing Configuration $21.04.2022$ CONCEPT OF SALES PLANNINGSecurity control in tally ERP9 $22.04.2022$ CONCEPT OF SALES PLANNINGSecurity control in tally ERP9 $23.04.2022$ CONCEPT OF SALES PLANNINGSecurity control in tally ERP9 $25.04.2022$ CONCEPT OF SALES PLANNINGSecurity control in tally ERP9 $23.04.2022$ CONCEPT OF SALES PLANNINGSecurity control in tally ERP9 $24.04.2022$ CONCEPT OF SALES PLANNINGSecurity control in tally ERP9 <td>$08.07.2022$code of conductDo$09.07.2022$code of conductDo$11.07.2022$Unfair practicesDo$12.07.2022$Unfair practicesDo$13.07.2022$REVISIONDo$14.07.2022$REVISIONDOUBT SESSION$15.07.2022$REVISIONTEST$16.07.2022$DOUBT SESSIONREVISION$18.07.2022$DOUBT SESSIONDOUBT SESSION$19.07.2022$DOUBT SESSIONDOUBT SESSION<math>\mathbf{Subject} - Salesmaship in tourism, Computerized accounting,Semester VIClass BTM(III)Semester VIWeekDateCONCEPT OF SALESMANAGEMENTIntroduction of TallyERP9$13.04.2022$Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti$14.04.2022$PERSONAL SELLING PERSONAL SELLINGInstallation of tallyERP1$16.04.2022$PERSONAL SELLING PERSONAL SELLINGLicensing Configuration PROCESS$19.04.2022$THEORIES OF SELLING PERSONAL SELLINGLicensing Configuration Tally vault password$20.04.2022$SALES MANAGEMENTTally vault password</math></td>	$08.07.2022$ code of conductDo $09.07.2022$ code of conductDo $11.07.2022$ Unfair practicesDo $12.07.2022$ Unfair practicesDo $13.07.2022$ REVISIONDo $14.07.2022$ REVISIONDOUBT SESSION $15.07.2022$ REVISIONTEST $16.07.2022$ DOUBT SESSIONREVISION $18.07.2022$ DOUBT SESSIONDOUBT SESSION $19.07.2022$ DOUBT SESSIONDOUBT SESSION $\mathbf{Subject} - Salesmaship in tourism, Computerized accounting,Semester VIClass BTM(III)Semester VIWeekDateCONCEPT OF SALESMANAGEMENTIntroduction of TallyERP913.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti14.04.2022PERSONAL SELLINGPERSONAL SELLINGInstallation of tallyERP116.04.2022PERSONAL SELLINGPERSONAL SELLINGLicensing ConfigurationPROCESS19.04.2022THEORIES OF SELLINGPERSONAL SELLINGLicensing ConfigurationTally vault password20.04.2022SALES MANAGEMENTTally vault password$
09.07.2022code of conductDo11.07.2022Unfair practicesDo12.07.2022RevISIONDo13.07.2022REVISIONDOUBT SESSION15.07.2022REVISIONDOUBT SESSION16.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting,Class BTM(III)WeekDateClass BTM(III)12.04.2022CONCEPT OF SALES13.04.2022MANAGEMENT14.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALES15.04.2022PERSONAL SELLING CONCEPT18.04.2022PERSONAL SELLING CONCEPT19.04.2022PERSONAL SELLING PROCESS19.04.2022THEORIES OF SALES MANAGEMENT19.04.2022PERSONAL SELLING PROCESS20.04.2022THEORIES OF SALES MANAGEMENT21.04.2022CONCEPT of SALES PLANNING22.04.2022CONCEPT OF SALES PLANNING23.04.2022CONCEPT OF SALES PLANNING23.04.2022CONCEPT OF SALES PLANNING25.04.2022IMPORTANCE OF SALES PLANNING25.04.2022IMPORTANCE OF SALES PLANNING27.04.2022PROCESS OF SALES PLANNING28.04.2022REVISION28.04.2022REVISION28.04.2022REVISION28.04.2022REVISION28.04.2022SALES PLANNING28.04.2022REVISION28.04.2022SALES BUDGETING <t< td=""><td>09.07.2022code of conductDo11.07.2022Unfair practicesDo12.07.2022Unfair practicesDo13.07.2022REVISIONDo14.07.2022REVISIONDOUBT SESSION15.07.2022REVISIONTEST16.07.2022DOUBT SESSIONREVISION18.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting,Class BTM(III)VeekDateClass BTM(III)12.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP116.04.2022PERSONAL SELLING PERSONAL SELLINGInstallation of tallyERP118.04.2022IMPORTANCE OF PERSONAL SELLING PROCESSLicensing Configuration Tally vault password20.04.2022THEORIES OF SELLING CHALLENGES IN TOURISMSecurity control in tally ERP9</td></t<>	09.07.2022code of conductDo11.07.2022Unfair practicesDo12.07.2022Unfair practicesDo13.07.2022REVISIONDo14.07.2022REVISIONDOUBT SESSION15.07.2022REVISIONTEST16.07.2022DOUBT SESSIONREVISION18.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting,Class BTM(III)VeekDateClass BTM(III)12.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP116.04.2022PERSONAL SELLING PERSONAL SELLINGInstallation of tallyERP118.04.2022IMPORTANCE OF PERSONAL SELLING PROCESSLicensing Configuration Tally vault password20.04.2022THEORIES OF SELLING CHALLENGES IN TOURISMSecurity control in tally ERP9
11.07.2022 Unfair practices Do 12.07.2022 REVISION Do 13.07.2022 REVISION Do 14.07.2022 REVISION DOUBT SESSION 15.07.2022 REVISION TEST 16.07.2022 DOUBT SESSION DOUBT SESSION 18.07.2022 DOUBT SESSION DOUBT SESSION Subject - Salesmaship in tourism, Computerized accounting, Class BTM(III) Semester VI Semester IV 12.04.2022 CONCEPT OF SALES Introduction of Tally ERP9 0BJECTIVES OF SALES MANAGEMENT Introduction of Tally ERP10 14.04.2022 Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti FUNCTIONS OF SALES MANAGEMENT Installation of tallyERP10 16.04.2022 PERSONAL SELLING PERSONAL SELLING Installation of tallyERP10 19.04.2022 PERSONAL SELLING PROCESS Licensing Configuration PROCESS 21.04.2022 THEORIES OF SALES PLANNING Security control in tally ERP9 22.04.2022 CONCEPT OF SALES PLANNING Security control in tally ERP9 23.04.2022 VIVA Back up data and restore SALES PLANNING 25.04.2022 SALE	11.07.2022Unfair practicesDo12.07.2022Unfair practicesDo13.07.2022REVISIONDo14.07.2022REVISIONDOUBT SESSION15.07.2022REVISIONTEST16.07.2022DOUBT SESSIONREVISION18.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting,Class BTM(III)VeekDateClass BTM(III)12.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP116.04.2022PERSONAL SELLING PERSONAL SELLING PERSONAL SELLINGLicensing Configuration function of tallyERP119.04.2022THEORIES OF SELLING PERSONAL SELLING POCESSLicensing Configuration fully ault password20.04.2022CALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP9
12.07.2022 Unfair practices Do 13.07.2022 REVISION Do 14.07.2022 REVISION TEST 15.07.2022 DOUBT SESSION REVISION 18.07.2022 DOUBT SESSION TEST 19.07.2022 DOUBT SESSION DOUBT SESSION Subject - Salesmanship in tourism, Computerized accounting, Class BTM(III) Class B.com2nd Week Date Semester VI Semester VI 12.04.2022 CONCEPT OF SALES Introduction of Tally MANAGEMENT ERP9 0BJECTIVES OF SALES Introduction of Tally 13.04.2022 Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti FUNCTIONS OF SALES Installation of tallyERP9 16.04.2022 PERSONAL SELLING CONCEPT Installation of tallyERP10 18.04.2022 PERSONAL SELLING PROCESS Licensing Configuration 19.04.2022 PERSONAL SELLING PROCESS Tally vault password 20.04.2022 CONCEPT OF SALES PLANNING Security control in tally ERP9 21.04.2022 CONCEPT OF SALES Security control in tally ERP9 22.04.2022 CONCEPT OF SALES Security control in tally ERP9 23.04.2022 VIVA Back up data and restore 25.04.2022 IMPORTANCE OF SALES PLANNING Prac	12.07.2022Unfair practicesDo13.07.2022REVISIONDo14.07.2022REVISIONDOUBT SESSION15.07.2022REVISIONTEST16.07.2022DOUBT SESSIONREVISION18.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting,Class BTM(III)VeekDateClass BTM(III)Class B.com2nd12.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022OBJECTIVES OF SALES MANAGEMENTIntroduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP516.04.2022PERSONAL SELLING PERSONAL SELLING 20.04.2022IMPORTANCE OF PERSONAL SELLING PROCESSLicensing Configuration Tally vault password20.04.2022THEORIES OF SELLING CHALLENGES IN TOURISMSecurity control in tally ERP9
13.07.2022REVISIONDo14.07.2022REVISIONDOUBT SESSION15.07.2022REVISIONTEST16.07.2022DOUBT SESSIONREVISION18.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmaship in tourism, Computerized accounting,WeekDateCONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP1012.04.2022OBJECTIVES OF SALES MANAGEMENTIntroduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP1016.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP1018.04.2022PERSONAL SELLING PERSONAL SELLING PROCESSLicensing Configuration19.04.2022THEORIES OF SALES MANAGEMENTTally vault password20.04.2022CONCEPT OF SALES PLANNINGSecurity control in tally ERP921.04.2022CONCEPT OF SALES PLANNINGSecurity control in tally ERP922.04.2022CONCEPT OF SALES PLANNINGSecurity control in tally ERP923.04.2022VIVABack up data and restore25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC Practical on PC26.04.2022PROCESS OF SALES PLANNINGRevision29.04.2022SALES PLANNING PARCICAS OF SALES PLANNINGRevision29.04.2022SALES PLANNING PLANNINGCreation of company Practical on PC SALES PLANNING20.04.202	13.07.2022REVISIONDo14.07.2022REVISIONDOUBT SESSION15.07.2022REVISIONTEST16.07.2022DOUBT SESSIONREVISION18.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting,WeekDateClass BTM(III)12.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022OBJECTIVES OF SALES MANAGEMENTIntroduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP116.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP118.04.2022IMPORTANCE OF PERSONAL SELLING PROCESSLicensing Configuration Tally vault password20.04.2022THEORIES OF SELLING CHALLENGES IN TOURISMSecurity control in tally ERP9
14.07.2022REVISIONDOUBT SESSION15.07.2022REVISIONTEST16.07.2022DOUBT SESSIONREVISION18.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting,WeekDateClass BTM(III)Class B.com2nd8Semester VISemester VISemester IV12.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP916.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP918.04.2022PERSONAL SELLING PERSONAL SELLING PROCESSLicensing Configuration19.04.2022THEORIES OF SALES PERSONAL SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SALES PLANNINGSecurity control in tally ERP921.04.2022CONCEPT OF SALES PLANNINGSecurity control in tally ERP922.04.2022CONCEPT OF SALES PLANNINGSecurity control in tally ERP923.04.2022VIVABack up data and restore25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC Practical on PC27.04.2022PROCESS OF SALES PLANNINGRevision28.04.2022SALES BUDGETING SALES DLANNINGCreation of company 29.04.202220.04.2022SALES BUDGETING SALES DLANNINGCreation of ledger	14.07.2022REVISIONDOUBT SESSION15.07.2022REVISIONTEST16.07.2022DOUBT SESSIONREVISION18.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting,WeekDateClass BTM(III)Class B.com2nd12.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022OBJECTIVES OF SALES MANAGEMENTIntroduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP916.04.2022PERSONAL SELLING PERSONAL SELLING PROCESSInstallation of tallyERP119.04.2022IMPORTANCE OF PERSONAL SELLING PROCESSLicensing Configuration Tally vault password20.04.2022THEORIES OF SELLING CHALLENGES IN TOURISMSecurity control in tally ERP9
15.07.2022REVISIONTEST16.07.2022DOUBT SESSIONREVISION18.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting,WeekDateClass BTM(III)Class B.com2nd800/02Semester VISemester IVSemester IV12.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti14.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP916.04.2022PERSONAL SELLING PERSONAL SELLINGLicensing Configuration19.04.2022PERSONAL SELLING PERSONAL SELLINGLicensing Configuration19.04.2022THEORIES OF SELLING PERSONAL SELLINGTally vault password20.04.2022CONCEPT OF SALES PLANNINGSecurity control in tally ERP921.04.2022CONCEPT OF SALES PLANNINGSpliting company data23.04.2022IMPORTANCE OF SALES PLANNINGSpliting company data25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC27.04.2022APPROACHES OF SALES PLANNINGPractical on PC27.04.2022REVISIONCreation of company29.04.2022REVISIONCreation of company29.04.2022SALES BUDGETINGCreation of ledger30.04 2022SALESCreation of ledger	15.07.2022REVISIONTEST16.07.2022DOUBT SESSIONREVISION18.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting,WeekDateClass BTM(III)Class B.com2ndSemester VISemester IV12.04.2022CONCEPT OF SALES MANAGEMENT13.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP914.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP916.04.2022PERSONAL SELLING PERSONAL SELLING PERSONAL SELLINGInstallation of tallyERP119.04.2022IMPORTANCE OF PERSONAL SELLING PROCESSLicensing Configuration Tally vault password20.04.2022THEORIES OF SELLING CONCEPTLicensing Configuration Tally vault password21.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP9
16.07.2022DOUBT SESSIONREVISION $18.07.2022$ DOUBT SESSIONTEST $19.07.2022$ DOUBT SESSIONDOUBT SESSIONSubjet - Salesmanship in tourism, Computerized accounting,WeekDateClass BTM(III)Class BTM(III)Class BTM(III)Class BTM(III)Class BTM(III)Class B.Com2ndSemester V1Semester V1Semester V1Semester V1CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP10Id.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir JayantiFUNCTIONS OF SALES MANAGEMENTIntroduction of tallyERP1016.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP1018.04.2022PERSONAL SELLING PROCESSLicensing Configuration19.04.2022PERSONAL SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLING PROCESSLicensing Configuration21.04.2022CONCEPT OF SALES PLANNINGSecurity control in tally ERP923.04.2022CONCEPT OF SALES PLANNINGSpliting company data25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC26.04.2022APPROACHES OF SALES PLANNINGPractical on PC27.04.2022PROCESS OF SALES PLANNINGRevision28.04.2022REVISIONCreation of ledger29.04.2022SALES BUDGETING </td <td>16.07.2022DOUBT SESSIONREVISION18.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting, Class BTM(III)Class BTM(III)Class B.com2ndSemester VISemester VI</td>	16.07.2022DOUBT SESSIONREVISION18.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting, Class BTM(III)Class BTM(III)Class B.com2ndSemester VISemester VI
18.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting, Semester VIClass B.com2nd Semester VIWeekDateClass BTM(III) Semester VIClass B.com2nd Semester VI12.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti14.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALES MANAGEMENT16.04.2022PERSONAL SELLING CONCEPT18.04.2022PERSONAL SELLING PERSONAL SELLING 20.04.202219.04.2022PERSONAL SELLING PROCESS20.04.2022THEORIES OF SELLING PROCESS21.04.2022CONCEPT OF SALES PLANNING23.04.2022CONCEPT OF SALES PLANNING23.04.2022IMPORTANCE OF PLANNING25.04.2022CONCEPT OF SALES PLANNING26.04.2022IMPORTANCE OF SALES PLANNING27.04.2022IMPORTANCE OF SALES PLANNING28.04.2022IMPORTANCE OF SALES PLANNING29.04.2022PROCESS OF SALES PLANNING20.04.2022PROCESS OF SALES PLANNING20.04.2022IMPORTANCE OF SALES PLANNING20.04.2022PROCESS OF SALES PLANNING20.04.2022PROCESS OF SALES PLANNING20.04.2022APPROACHES OF SALES PLANNING20.04.2022PROCESS OF SALES PLANNING20.04.2022REVISION21.04.2022CONCEPT OF SALES PLANNING <td>18.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting,WeekDateClass BTM(III) Semester VIClass B.com2nd12.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022OBJECTIVES OF SALES MANAGEMENTIntroduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP916.04.2022PERSONAL SELLING PERSONAL SELLING POCESSInstallation of tallyERP119.04.2022IMPORTANCE OF PERSONAL SELLING POCESSLicensing Configuration Tally vault password20.04.2022THEORIES OF SELLING CONCEPTLicensing Configuration Tally vault password21.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP9</td>	18.07.2022DOUBT SESSIONTEST19.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting,WeekDateClass BTM(III) Semester VIClass B.com2nd12.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022OBJECTIVES OF SALES MANAGEMENTIntroduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP916.04.2022PERSONAL SELLING PERSONAL SELLING POCESSInstallation of tallyERP119.04.2022IMPORTANCE OF PERSONAL SELLING POCESSLicensing Configuration Tally vault password20.04.2022THEORIES OF SELLING CONCEPTLicensing Configuration Tally vault password21.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP9
19.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting, Semester VIClass B.com2nd Semester VIWeekDateClass BTM(III) Semester VIClass B.com2nd Semester IV12.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti14.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022PERSONAL SELLING CONCEPT16.04.2022PERSONAL SELLING PERSONAL SELLING19.04.2022PERSONAL SELLING PROCESS20.04.2022THEORIES OF SALES PROCESS21.04.2022CONCEPT OF SALES PROCESS22.04.2022CONCEPT OF SALES PROCESS23.04.2022CONCEPT OF SALES PLANNING23.04.2022CONCEPT OF SALES PLANNING25.04.2022CONCEPT OF SALES PLANNING26.04.2022CONCEPT OF SALES PLANNING27.04.2022NIPORTANCE OF PLANNING27.04.2022IMPORTANCE OF SALES PLANNING28.04.2022NIVA26.04.2022APPROACHES OF SALES PLANNING27.04.2022PROCESS OF SALES PLANNING28.04.2022REVISION29.04.2022REVISION29.04.2022REVISION29.04.2022REVISION21.04.2022REVISION21.04.2022CONCEPT OF SALES PLANNING22.04.2022CONCEPT OF SALES PLANNING23.04.2022CONCEPT OF SALES PLANNING23.04.2022NIPORTANCE OF SALES PLANNING<	19.07.2022DOUBT SESSIONDOUBT SESSIONSubject - Salesmanship in tourism, Computerized accounting,WeekDateClass BTM(III) Semester VIClass B.com2nd12.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022OBJECTIVES OF SALES MANAGEMENTIntroduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti FUNCTIONS OF SALES MANAGEMENTIntroduction of tally ERP1016.04.2022PERSONAL SELLING PERSONAL SELLING PERSONAL SELLING PROCESSInstallation of tallyERP119.04.2022THEORIES OF SELLING PERSONAL SELLING PROCESSLicensing Configuration Tally vault password20.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP9
Subject - Salesmanship in tourism, Computerized accounting, Class BTM(III) Semester VIClass B.com2nd Semester IVWeekDateCONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP912.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti FUNCTIONS OF SALES MANAGEMENTIntroduction of tallyERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP916.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP1018.04.2022IMPORTANCE OF PERSONAL SELLING POCESSLicensing Configuration19.04.2022PERSONAL SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLING CHALLENGES IN TOURISMSecurity control in tally ERP921.04.2022CONCEPT OF SALES PLANNINGSpliting company data23.04.2022IMPORTANCE OF SALES PLANNINGSpliting company data23.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC26.04.2022APPROACHES OF SALES PLANNINGPractical on PC27.04.2022PROCESS OF SALES PLANNINGRevision28.04.2022REVISIONCreation of company29.04.2022SALES BUDGETINGCreation of ledger	Subject - Salesmanship in tourism, Computerized accounting, Class BTM(III) Semester VIClass B.com2nd Semester IVWeekDateClass BTM(III) Semester VIClass B.com2nd Semester IV12.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022OBJECTIVES OF SALES MANAGEMENTIntroduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti FUNCTIONS OF SALES MANAGEMENTIntroduction of tallyERP1016.04.2022PERSONAL SELLING PERSONAL SELLING PERSONAL SELLING PROCESSInstallation of tallyERP119.04.2022PERSONAL SELLING PERSONAL SELLING PROCESSLicensing Configuration Tally vault password20.04.2022THEORIES OF SELLING CONCEPTLicensing Configuration Tally vault password21.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP9
WeekDateClass BTM(III) Semester V1Class B.com2nd Semester IV12.04.2022CONCEPT OF SALES Introduction of Tally ERP913.04.2022OBJECTIVES OF SALES Introduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jay 	WeekDateClass BTM(III) Semester VIClass B.com2nd12.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022OBJECTIVES OF SALES MANAGEMENTIntroduction of Tally ERP1013.04.2022OBJECTIVES OF SALES MANAGEMENTIntroduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Ja- MANAGEMENTIntroduction of Tally ERP1014.04.2022PCRSONAL SELLING CONCEPTInstallation of tallyERP116.04.2022PERSONAL SELLING PERSONAL SELLING PROCESSIscensing Configuration Tally vault password19.04.2022IHEORIES OF SELLING PROCESSIccensing Configuration Tally vault password21.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP9
WeekDateClass BTM(III) Semester V1Class B.com2nd Semester IV12.04.2022CONCEPT OF SALES Introduction of Tally ERP913.04.2022OBJECTIVES OF SALES Introduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jay 	WeekDateClass BTM(III) Semester VIClass B.com2nd $12.04.2022$ CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP9 $13.04.2022$ OBJECTIVES OF SALES MANAGEMENTIntroduction of Tally ERP10 $13.04.2022$ OBJECTIVES OF SALES MANAGEMENTIntroduction of Tally ERP10 $14.04.2022$ Dr. B.R.Ambedkar Japanet MANAGEMENTIntroduction of Tally ERP10 $15.04.2022$ FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP1 $16.04.2022$ PERSONAL SELLING PERSONAL SELLING PROCESSIscensing Configuration International Section of PROCESS $19.04.2022$ IHEORIES OF SELLING PROCESSIccensing Configuration Tally vault password $12.04.2022$ SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP9
ImageSemester VISemester IV12.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022OBJECTIVES OF SALES MANAGEMENTIntroduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP916.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP1018.04.2022IMPORTANCE OF PERSONAL SELLING PROCESSLicensing Configuration19.04.2022PERSONAL SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLING TOURISMSecurity control in tally ERP921.04.2022CONCEPT OF SALES PLANNINGSecurity control in tally ERP923.04.2022CONCEPT OF SALES PLANNINGSpliting company data25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC Practical on PC26.04.2022PROCESS OF SALES PLANNINGPractical on PC27.04.2022PROCESS OF SALES PLANNINGRevision28.04.2022REVISIONCreation of company 29.04.202229.04.2022SALES BUDGETINGCreation of company29.04.2022SALES BUDGETINGCreation of ledger	Semester VISemester IV12.04.2022CONCEPT OF SALES MANAGEMENTIntroduction of Tally ERP913.04.2022OBJECTIVES OF SALES MANAGEMENTIntroduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP516.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP118.04.2022IMPORTANCE OF PERSONAL SELLING PROCESSLicensing Configuration19.04.2022THEORIES OF SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLING TOURISMTally vault password
12.04.2022MANAGEMENTERP913.04.2022OBJECTIVES OF SALES MANAGEMENTIntroduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP916.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP1018.04.2022IMPORTANCE OF PERSONAL SELLING PROCESSLicensing Configuration19.04.2022PERSONAL SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLING TALLENGES IN TOURISMSecurity control in tally ERP921.04.2022CONCEPT OF SALES PLANNINGSpliting company data23.04.2022IMPORTANCE OF SALES PLANNINGSpliting company data25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC26.04.2022APPROACHES OF SALES PLANNINGPractical on PC27.04.2022REVISIONCreation of company 29.04.202228.04.2022REVISIONCreation of company 29.04.202229.04.2022REVISIONCreation of ledger	12.04.2022MANAGEMENTERP913.04.2022OBJECTIVES OF SALES MANAGEMENTIntroduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti14.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP916.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP118.04.2022IMPORTANCE OF PERSONAL SELLING PROCESSLicensing Configuration19.04.2022THEORIES OF SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLING TOURISMTally vault password
MANAGEMENTERP913.04.2022OBJECTIVES OF SALES MANAGEMENTIntroduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti14.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP916.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP1018.04.2022IMPORTANCE OF PERSONAL SELLING PROCESSLicensing Configuration19.04.2022PERSONAL SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLING PROCESSTally vault password21.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP923.04.2022CONCEPT OF SALES PLANNINGSpliting company data23.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC25.04.2022APPROACHES OF SALES PLANNINGPractical on PC26.04.2022REVISIONCreation of company29.04.2022REVISIONCreation of company29.04.2022SALES BUDGETINGCreation of ledger30.04 2022SALESSALESCreation of ledger	MANAGEMENTERP913.04.2022OBJECTIVES OF SALES MANAGEMENTIntroduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP916.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP118.04.2022IMPORTANCE OF PERSONAL SELLING POCESSLicensing Configuration19.04.2022PERSONAL SELLING PERSONAL SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLING CHALLENGES IN TOURISMSecurity control in tally ERP9
13.04.2022MANAGEMENTIntroduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP916.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP1018.04.2022IMPORTANCE OF PERSONAL SELLING PERSONAL SELLINGLicensing Configuration19.04.2022PERSONAL SELLING PERSONAL SELLINGLicensing Configuration20.04.2022THEORIES OF SELLING TOURISMTally vault password21.04.2022CONCEPT OF SALES PLANNINGSecurity control in tally ERP923.04.2022CONCEPT OF SALES PLANNINGSpliting company data25.04.2022IMPORTANCE OF SALES PLANNINGSpliting company data25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC26.04.2022APPROACHES OF SALES PLANNINGPractical on PC27.04.2022REVISIONCreation of company29.04.2022REVISIONCreation of company29.04.2022SALES BUDGETINGCreation of ledger30.04 2022SALESCreation of ledger	13.04.2022MANAGEMENTIntroduction of Tally ERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti14.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP515.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP116.04.2022IMPORTANCE OF PERSONAL SELLING PERSONAL SELLINGLicensing Configuration19.04.2022PERSONAL SELLING PERSONAL SELLINGLicensing Configuration20.04.2022THEORIES OF SELLING PROCESSTally vault password21.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP9
13.04.2022MANAGEMENTERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti14.04.2022FUNCTIONS OF SALES15.04.2022MANAGEMENT16.04.2022PERSONAL SELLING CONCEPT18.04.2022IMPORTANCE OF PERSONAL SELLING PROCESS19.04.2022PERSONAL SELLING PERSONAL SELLING19.04.2022THEORIES OF SELLING PROCESS20.04.2022THEORIES OF SELLING TOURISM21.04.2022CONCEPT OF SALES PLANNING23.04.2022CONCEPT OF SALES PLANNING25.04.2022IMPORTANCE OF SALES PLANNING26.04.2022IMPORTANCE OF SALES PLANNING27.04.2022PROCESS OF SALES PLANNING28.04.2022REVISION28.04.2022REVISION29.04.2022REVISION29.04.2022SALES BUDGETING Creation of company 29.04.202220.04.2022SALES BUDGETING	13.04.2022MANAGEMENTERP1014.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti15.04.2022FUNCTIONS OF SALES15.04.2022MANAGEMENT16.04.2022PERSONAL SELLING CONCEPT18.04.2022IMPORTANCE OF PERSONAL SELLING PROCESS19.04.2022PERSONAL SELLING PROCESS20.04.2022THEORIES OF SELLING CHALLENGES IN TOURISM21.04.2022SALES MANAGEMENT CHALLENGES IN TOURISM
Image: 14.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti14.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP915.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP1016.04.2022PERSONAL SELLING PERSONAL SELLINGLicensing Configuration19.04.2022PERSONAL SELLING PERSONAL SELLINGLicensing Configuration19.04.2022PERSONAL SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLING PROCESSTally vault password21.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP921.04.2022CONCEPT OF SALES PLANNINGSpliting company data23.04.2022VIVABack up data and restore25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC26.04.2022APPROACHES OF SALES PLANNINGPractical on PC27.04.2022REVISIONCreation of company 29.04.202228.04.2022REVISIONCreation of ledger30.04 2022SALES BUDGETINGCreation of ledger	14.04.2022Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti14.04.2022FUNCTIONS OF SALES FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERPS15.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP116.04.2022IMPORTANCE OF PERSONAL SELLING PROCESSLicensing Configuration19.04.2022PERSONAL SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLING PROCESSLicensing Configuration21.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP9
IsourceFUNCTIONS OF SALES MANAGEMENTInstallation of tallyERP916.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP1018.04.2022IMPORTANCE OF PERSONAL SELLINGLicensing Configuration19.04.2022PERSONAL SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLING CHALLENGES IN TOURISMTally vault password21.04.2022CONCEPT OF SALES PLANNINGSecurity control in tally ERP922.04.2022CONCEPT OF SALES PLANNINGSpliting company data23.04.2022VIVABack up data and restore25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC26.04.2022APPROACHES OF SALES PLANNINGPractical on PC27.04.2022REVISIONCreation of company 29.04.202230.04 2022SALES BUDGETINGCreation of ledger30.04 2022SALESCreation of ledger	15.04.2022FUNCTIONS OF SALES MANAGEMENTInstallation of tallyERPS16.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP118.04.2022IMPORTANCE OF PERSONAL SELLINGLicensing Configuration19.04.2022PERSONAL SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLING CHALLENGES IN TOURISMTally vault password
15.04.2022MANAGEMENTInstallation of tallyERP916.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP1018.04.2022IMPORTANCE OF PERSONAL SELLINGLicensing Configuration19.04.2022PERSONAL SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLING PROCESSLicensing Configuration21.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP922.04.2022CONCEPT OF SALES PLANNINGSpliting company data23.04.2022VIVABack up data and restore25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC26.04.2022APPROACHES OF SALES PLANNINGPractical on PC27.04.2022REVISIONCreation of company29.04.2022REVISIONCreation of ledger30.04 2022SALES BUDGETINGCreation of ledger	15.04.2022MANAGEMENTInstallation of tallyERPS16.04.2022PERSONAL SELLING CONCEPTInstallation of tallyERP118.04.2022IMPORTANCE OF PERSONAL SELLINGLicensing Configuration19.04.2022PERSONAL SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLING CHALLENGES IN TOURISMTally vault password
13.01.2022PERSONAL SELLING CONCEPTInstallation of tallyERP1016.04.2022PERSONAL SELLING PERSONAL SELLINGInstallation of tallyERP1019.04.2022PERSONAL SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLING PROCESSLicensing Configuration21.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP922.04.2022CONCEPT OF SALES PLANNINGSpliting company data23.04.2022VIVABack up data and restore25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC26.04.2022PROCESS OF SALES PLANNINGPractical on PC27.04.2022REVISIONCreation of company29.04.2022REVISIONCreation of ledger30.04 2022SALES BUDGETINGCreation of ledger	16.04.2022 PERSONAL SELLING CONCEPT Installation of tallyERP1 18.04.2022 IMPORTANCE OF PERSONAL SELLING Licensing Configuration 19.04.2022 PERSONAL SELLING PROCESS Licensing Configuration 20.04.2022 THEORIES OF SELLING CHALLENGES IN TOURISM Security control in tally ERP9
16.04.2022Installation of tallyERP1018.04.2022IMPORTANCE OF PERSONAL SELLINGLicensing Configuration19.04.2022PERSONAL SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLING PROCESSLicensing Configuration21.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP922.04.2022CONCEPT OF SALES PLANNINGSpliting company data23.04.2022VIVABack up data and restore25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC26.04.2022APPROACHES OF SALES PLANNINGPractical on PC27.04.2022REVISIONCreation of company 29.04.202220.042023SALES BUDGETINGCreation of ledger30.04 2022SALESCreation of ledger	16.04.2022 CONCEPT Installation of tallyERP1 18.04.2022 IMPORTANCE OF PERSONAL SELLING Licensing Configuration 19.04.2022 PERSONAL SELLING PROCESS Licensing Configuration 20.04.2022 THEORIES OF SELLING CHALLENGES IN TOURISM Tally vault password
16.04.2022Installation of tallyERP1018.04.2022IMPORTANCE OF PERSONAL SELLINGLicensing Configuration19.04.2022PERSONAL SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLING PROCESSLicensing Configuration21.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP922.04.2022CONCEPT OF SALES PLANNINGSpliting company data23.04.2022VIVABack up data and restore25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC26.04.2022APPROACHES OF SALES PLANNINGPractical on PC27.04.2022REVISIONCreation of company 29.04.202220.042023SALES BUDGETINGCreation of ledger30.04 2022SALESCreation of ledger	16.04.2022 CONCEPT Installation of tallyERP1 18.04.2022 IMPORTANCE OF PERSONAL SELLING Licensing Configuration 19.04.2022 PERSONAL SELLING PROCESS Licensing Configuration 20.04.2022 THEORIES OF SELLING CHALLENGES IN TOURISM Tally vault password
Image: ConceptImportance of PERSONAL SELLINGLicensing Configuration19.04.2022PERSONAL SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLING PROCESSTally vault password21.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP922.04.2022CONCEPT OF SALES PLANNINGSpliting company data23.04.2022VIVABack up data and restore25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC26.04.2022APPROACHES OF SALES PLANNINGPractical on PC27.04.2022REVISIONCreation of company Creation of ledger30.04 2022SALES BUDGETINGCreation of ledger	Image: Concept Image: Concept 18.04.2022 IMPORTANCE OF PERSONAL SELLING Licensing Configuration 19.04.2022 PERSONAL SELLING PROCESS Licensing Configuration 20.04.2022 THEORIES OF SELLING Tally vault password 21.04.2022 SALES MANAGEMENT CHALLENGES IN TOURISM Security control in tally ERP9
18.04.2022IMPORTANCE OF PERSONAL SELLINGLicensing Configuration19.04.2022PERSONAL SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLING PROCESSTally vault password21.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP922.04.2022CONCEPT OF SALES PLANNINGSpliting company data23.04.2022VIVABack up data and restore25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC26.04.2022PROCESS OF SALES PLANNINGPractical on PC27.04.2022REVISIONCreation of company29.04.2022SALES BUDGETINGCreation of ledger30.04 2022SALESCreation of ledger	18.04.2022 IMPORTANCE OF PERSONAL SELLING Licensing Configuration 19.04.2022 PERSONAL SELLING PROCESS Licensing Configuration 20.04.2022 THEORIES OF SELLING Tally vault password 21.04.2022 SALES MANAGEMENT CHALLENGES IN TOURISM Security control in tally ERP9
18.04.2022PERSONAL SELLINGLicensing Configuration19.04.2022PERSONAL SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLING THEORIES OF SELLINGTally vault password21.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP922.04.2022CONCEPT OF SALES PLANNINGSpliting company data23.04.2022VIVABack up data and restore25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC26.04.2022APPROACHES OF SALES PLANNINGPractical on PC27.04.2022REVISIONCreation of company 29.04.202230.04 2022SALES BUDGETINGCreation of ledger30.04 2022SALESCreation of ledger	18.04.2022 PERSONAL SELLING Eleensing Configuration 19.04.2022 PERSONAL SELLING PROCESS Licensing Configuration 20.04.2022 THEORIES OF SELLING Tally vault password 21.04.2022 SALES MANAGEMENT CHALLENGES IN TOURISM Security control in tally ERP9
19.04.2022PERSONAL SELLING PROCESSLicensing Configuration20.04.2022THEORIES OF SELLINGTally vault password20.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP922.04.2022CONCEPT OF SALES PLANNINGSpliting company data23.04.2022VIVABack up data and restore25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC26.04.2022APPROACHES OF SALES PLANNINGPractical on PC27.04.2022REVISIONCreation of company Creation of ledger30.04 2022SALESCreation of ledger	19.04.2022 PERSONAL SELLING PROCESS Licensing Configuration 20.04.2022 THEORIES OF SELLING Tally vault password 21.04.2022 SALES MANAGEMENT CHALLENGES IN TOURISM Security control in tally ERP9
19.04.2022PROCESSLicensing Configuration20.04.2022THEORIES OF SELLINGTally vault password21.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP922.04.2022CONCEPT OF SALES PLANNINGSpliting company data23.04.2022VIVABack up data and restore25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC26.04.2022APPROACHES OF SALES PLANNINGPractical on PC27.04.2022PROCESS OF SALES PLANNINGRevision28.04.2022REVISIONCreation of company Creation of ledger30.04 2022SALESCreation of ledger	19.04.2022 PROCESS Licensing Configuration 20.04.2022 THEORIES OF SELLING Tally vault password 21.04.2022 SALES MANAGEMENT CHALLENGES IN TOURISM Security control in tally ERP9
20.04.2022THEORIES OF SELLING SALES MANAGEMENT CHALLENGES IN TOURISMTally vault password21.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP922.04.2022CONCEPT OF SALES PLANNINGSpliting company data23.04.2022VIVABack up data and restore25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC26.04.2022APPROACHES OF SALES PLANNINGPractical on PC27.04.2022PROCESS OF SALES 	20.04.2022 THEORIES OF SELLING Tally vault password 21.04.2022 SALES MANAGEMENT CHALLENGES IN TOURISM Security control in tally ERP9
20.04.2022Tally vault password21.04.2022SALES MANAGEMENT CHALLENGES IN TOURISMSecurity control in tally ERP922.04.2022CONCEPT OF SALES PLANNINGSpliting company data23.04.2022VIVABack up data and restore25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC26.04.2022APPROACHES OF SALES PLANNINGPractical on PC27.04.2022PROCESS OF SALES PLANNINGRevision28.04.2022REVISIONCreation of company Creation of ledger30.04 2022SALESCreation of ledger	20.04.2022 Tally vault password 21.04.2022 SALES MANAGEMENT CHALLENGES IN TOURISM Security control in tally ERP9
21.04.2022CHALLENGES IN TOURISMSecurity control in tally ERP922.04.2022CONCEPT OF SALES PLANNINGSpliting company data23.04.2022VIVABack up data and restore25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC26.04.2022APPROACHES OF SALES PLANNINGPractical on PC27.04.2022PROCESS OF SALES PLANNINGRevision28.04.2022REVISIONCreation of company29.04.2022SALES BUDGETINGCreation of ledger30.04 2022SALESCreation of ledger	21.04.2022 CHALLENGES IN TOURISM ERP9
21.04.2022CHALLENGES IN TOURISMSecurity control in tally ERP922.04.2022CONCEPT OF SALES PLANNINGSpliting company data23.04.2022VIVABack up data and restore25.04.2022IMPORTANCE OF 	21.04.2022 CHALLENGES IN TOURISM ERP9
21.04.2022TOURISMERP922.04.2022CONCEPT OF SALES PLANNINGSpliting company data23.04.2022VIVABack up data and restore25.04.2022IMPORTANCE OF SALES PLANNINGPractical on PC26.04.2022APPROACHES OF SALES PLANNINGPractical on PC27.04.2022PROCESS OF SALES 	TOURISM ERP9
22.04.2022 CONCEPT OF SALES PLANNING Spliting company data 23.04.2022 VIVA Back up data and restore 25.04.2022 IMPORTANCE OF SALES PLANNING Practical on PC 26.04.2022 APPROACHES OF SALES PLANNING Practical on PC 27.04.2022 PROCESS OF SALES PLANNING Revision 28.04.2022 REVISION Creation of company 29.04.2022 SALES BUDGETING Creation of ledger 30.04 2022 SALES Creation of ledger	
22.04.2022 PLANNING Spliting company data 23.04.2022 VIVA Back up data and restore 25.04.2022 IMPORTANCE OF SALES PLANNING Practical on PC 26.04.2022 APPROACHES OF SALES PLANNING Practical on PC 27.04.2022 PROCESS OF SALES PLANNING Revision 28.04.2022 REVISION Creation of company 29.04.2022 SALES BUDGETING Creation of ledger 30.04 2022 SALES Creation of ledger	
22.04.2022 PLANNING Spliting company data 23.04.2022 VIVA Back up data and restore 25.04.2022 IMPORTANCE OF SALES PLANNING Practical on PC 26.04.2022 APPROACHES OF SALES PLANNING Practical on PC 27.04.2022 PROCESS OF SALES PLANNING Revision 28.04.2022 REVISION Creation of company 29.04.2022 SALES BUDGETING Creation of ledger 30.04 2022 SALES Creation of ledger	
PLANNING PLANNING 23.04.2022 VIVA Back up data and restore 25.04.2022 IMPORTANCE OF SALES PLANNING 26.04.2022 APPROACHES OF SALES PLANNING 27.04.2022 PROCESS OF SALES PLANNING 28.04.2022 REVISION 28.04.2022 REVISION 29.04.2022 SALES BUDGETING 30.04.2022 SALES	22 04 2022 Spliting company data
23.04.2022 Back up data and restore 25.04.2022 IMPORTANCE OF SALES PLANNING Practical on PC 26.04.2022 APPROACHES OF SALES PLANNING Practical on PC 27.04.2022 PROCESS OF SALES PLANNING Revision 28.04.2022 REVISION Creation of company 29.04.2022 SALES BUDGETING Creation of ledger 30.04 2022 SALES Creation of ledger	PLANNING
Importance of SALES PLANNING Practical on PC 25.04.2022 IMPORTANCE OF SALES PLANNING Practical on PC 26.04.2022 APPROACHES OF SALES PLANNING Practical on PC 27.04.2022 PROCESS OF SALES PLANNING Revision 28.04.2022 REVISION Creation of company 29.04.2022 SALES BUDGETING Creation of ledger 30.04 2022 SALES Creation of ledger	23.04.2022 VIVA Back up data and restore
25.04.2022 SALES PLANNING Practical on PC 26.04.2022 APPROACHES OF SALES PLANNING Practical on PC 27.04.2022 PROCESS OF SALES PLANNING Revision 28.04.2022 REVISION Creation of company 29.04.2022 SALES BUDGETING Creation of ledger 30.04.2022 SALES Creation of ledger	*
SALES PLANNING 26.04.2022 APPROACHES OF SALES PLANNING Practical on PC 27.04.2022 PROCESS OF SALES PLANNING Revision 28.04.2022 REVISION Creation of company 29.04.2022 SALES BUDGETING Creation of ledger 30.04.2022 SALES Creation of ledger	25 04 2022 Practical on PC
26.04.2022 SALES PLANNING Practical on PC 27.04.2022 PROCESS OF SALES PLANNING Revision 28.04.2022 REVISION Creation of company 29.04.2022 SALES BUDGETING Creation of ledger 30.04.2022 SALES Creation of ledger	SALES PLANNING Practical on PC
PROCESS OF SALES Revision 27.04.2022 PROCESS OF SALES PLANNING Revision 28.04.2022 REVISION 29.04.2022 SALES BUDGETING 30.04.2022 SALES	APPROACHES OF
27.04.2022 PROCESS OF SALES PLANNING Revision 28.04.2022 REVISION Creation of company 29.04.2022 SALES BUDGETING Creation of ledger 30.04.2022 SALES Creation of ledger	20.04.2022 SALES PLANNING Practical on PC
27.04.2022 PLANNING Revision 28.04.2022 REVISION Creation of company 29.04.2022 SALES BUDGETING Creation of ledger 30.04.2022 SALES Creation of ledger	
28.04.2022 REVISION Creation of company 29.04.2022 SALES BUDGETING Creation of ledger 30.04.2022 SALES Creation of ledger	
29.04.2022 SALES BUDGETING Creation of ledger 30.04.2022 SALES Creation of ledger	27 04 2022 Revision
30.04.2022 SALES Creation of ledger	27.04.2022 PLANNING Revision
[30.04.7077] [Creation of ledger	27.04.2022 PLANNING Revision 28.04.2022 REVISION Creation of company
	27.04.2022 PLANNING Revision 28.04.2022 REVISION Creation of company 29.04.2022 SALES BUDGETING Creation of ledger

	1	PURPOSE OF SETTING	
	02.05.2022	SALES	Creation of ledger
		ORGANISATION	
	03.05.2022	PRINCIPLES	
		PROCESS OF SETTING	
	04.05.2022	SALES	Accounting voucher entry
		ORGANISATION	
		SALES	
	05.05.2022	ORGANISATION STRUCTURE WITH PPT	Accounting voucher entry
	06.05.2022	ORGANIZING FOR GLOBAL SALES	Accounting voucher entry
	07.05.2022	DETERMINING THE SIZE OF SALES FORCE	Accounting voucher entry
	09.05.2022	ASSIGNMENNT 1ST	Practical on PC
	10.05.2022	MANAGING THE SALES FORCE RECRUITMENT	Practical on PC
	11.05.2022	MANAGING THE SALES FORCE RECRUITMENT	Budget
	12.05.2022	SOURCES OF RECRUITMENT	Budget
	13.05.2022	METHODS OF RECRUITMENT	Practical on PC
	14.05.2022	REVISION	Practical on PC
	16.05.2022	TEST	Cost centres
	17.05.2022	VIVA	Cost centres
 		SELECTION	Balance sheet and profit
1	18.05.2022	SELECTION	and loss account
	19.05.2022	SELECTION PROCESS	Class test
	20.05.2022	TRAINING	Assignment and Viva voce
	21.05.2022	IMPORTANCE OF	Assignment and Viva
	21.03.2022	TRAINING	voce
	23.05.2022	METHODS OF TRAINING	Currency
	24.05.2022	METHODS OF	Currency
	21.03.2022	TRAINING	
	25.05.2022	COMPENSATION	Sessional test
	26.05.2022	TYPES OF PROVIDING COMPENSATION	Debit note &Credit note
	27.05.2022	TYPES OF PROVIDING COMPENSATION	Intrerest calculation
	28.05.2022	MOTIVATION	Intrerest calculation
	30.05.2022	IMPORTANCE OF	Practical on PC
	31.05.2022	MOTIVATION METHODS OF	
	01.06.2022	MOTIVATION REVISION	Inventory
	02.06.2022	Maharanapratap	in ventory
		Jayanti VIVA OF ASSIGNMENT	
	03.06.2022	VIVA OF ASSIGNMENT	Stock item
	04.06.2022		Stock item
	06.06.2022	SESSIONAL	Sales order
L	07.06.2022	DISCUSSION	Purchase order
	08.06.2022	2ND ASSIGNMENT	Deleivery note
	09.06.2022	TIME MANAGEMENT	Rejection out
	10.06.2022	2ND ASSIGNMENT	Practical on PC
		-	

 11.06.2022	TIME MANAGEMENT	Practical on PC
12.06.2022	SALES QUOTAS	Practical on PC
 13.06.2022	Sant Kabir Jayanti	Practical on PC
	PURPOSE OF FIXING	Computerized Tax
 15.06.2022	QUOTAS	liability calculation
16.06.2022	TYPES OF QUOTAS	Computerized Tax liability calculation
17.06.2022	VIVA	Computerized Tax liability calculation
	VIVA	Assignment and Viva
18.06.2022	VIVA	voce
20.06.2022	CONTROL PROCESS	Assignment and Viva voce
21.06.2022	ANALYSIS OF SALES VOLUME	Payroll salary accounting
22.06.2022	COST AND PROFITABILITY	Introduction to payroll
22.06.2022	MANAGEMENT OF	11 .
23.06.2022	SALES EXPENSES	payroll masters
	EVALUATION OF	
24.06.2022	SALES FORCE	payroll masters
	PERFORMANCE	
	EVALUATION OF	
25.06.2022	SALES FORCE	Payroll vouchers
	PERFORMANCE	
	ROLE OF IT IN SALES	
27.06.2022	MANAGEMENT	Overtime payment
	ETHICAL ISSUES IN	
28.06.2022	SALESMANAGEMENT	Gratuity
	WITH PPT	
	ETHICAL ISSUES IN	
29.06.2022	SALESMANAGEMENT	Advanced payroll
	WITH PPT	transactions
30.06.2022	REVISION	Advanced payroll
30.06.2022		transactions
 01.07.2022	TEST	Advanced payroll transactions
 01.07.2022		transactions
	SOURCES OF	
 01.07.2022	SOURCES OF RECRUITMENT	transactions Practical on PC
 01.07.2022	SOURCES OF	transactions
 01.07.2022 02.07.2022 04.07.2022	SOURCES OF RECRUITMENT SOURCES OF RECRUITMENT METHODS OF	transactions Practical on PC Practical on PC
 01.07.2022	SOURCES OF RECRUITMENT SOURCES OF RECRUITMENT METHODS OF RECRUITMENT	transactions Practical on PC
 01.07.2022 02.07.2022 04.07.2022 05.07.2022	SOURCES OF RECRUITMENT SOURCES OF RECRUITMENT METHODS OF RECRUITMENT ETHICAL ISSUES IN	transactions Practical on PC Practical on PC Practical on PC Practical on PC
 01.07.2022 02.07.2022 04.07.2022	SOURCES OF RECRUITMENT SOURCES OF RECRUITMENT METHODS OF RECRUITMENT ETHICAL ISSUES IN SALESMANAGEMENT	transactions Practical on PC Practical on PC
 01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022	SOURCES OF RECRUITMENT SOURCES OF RECRUITMENT METHODS OF RECRUITMENT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT	transactions Practical on PC Practical on PC Practical on PC Revision on Computer
 01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022	SOURCES OF RECRUITMENT SOURCES OF RECRUITMENT METHODS OF RECRUITMENT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT SALES QUOTAS	transactions Practical on PC Practical on PC Practical on PC Revision on Computer Revision on Computer
01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022	SOURCES OF RECRUITMENT SOURCES OF RECRUITMENT METHODS OF RECRUITMENT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT SALES QUOTAS SALES QUOTAS	transactions Practical on PC Practical on PC Practical on PC Revision on Computer
01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022 08.07.2022	SOURCES OF RECRUITMENT SOURCES OF RECRUITMENT METHODS OF RECRUITMENT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT SALES QUOTAS SALES QUOTAS ETHICAL ISSUES IN	transactions Practical on PC Practical on PC Practical on PC Revision on Computer Revision on Computer
 01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022	SOURCES OF RECRUITMENT SOURCES OF RECRUITMENT METHODS OF RECRUITMENT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT SALES QUOTAS SALES QUOTAS	transactions Practical on PC Practical on PC Practical on PC Revision on Computer Revision on Computer
01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022 08.07.2022	SOURCES OF RECRUITMENT SOURCES OF RECRUITMENT METHODS OF RECRUITMENT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT SALES QUOTAS SALES QUOTAS ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT	transactions Practical on PC Practical on PC Practical on PC Revision on Computer Revision on Computer Revision on Computer
01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022 08.07.2022 09.07.2022	SOURCES OF RECRUITMENT SOURCES OF RECRUITMENT METHODS OF RECRUITMENT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT SALES QUOTAS SALES QUOTAS SALES QUOTAS SALES QUOTAS SALES QUOTAS SALES QUOTAS SALES MANAGEMENT SALESMANAGEMENT WITH PPT	transactions Practical on PC Practical on PC Practical on PC Revision on Computer Revision on Computer Revision on Computer
01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022 08.07.2022	SOURCES OF RECRUITMENT SOURCES OF RECRUITMENT METHODS OF RECRUITMENT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT SALES QUOTAS SALES QUOTAS ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT	transactions Practical on PC Practical on PC Practical on PC Revision on Computer Revision on Computer Revision on Computer
01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022 08.07.2022 09.07.2022	SOURCES OF RECRUITMENT SOURCES OF RECRUITMENT METHODS OF RECRUITMENT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT SALES QUOTAS SALES QUOTAS SALES QUOTAS SALES QUOTAS SALES QUOTAS ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT SALESMANAGEMENT SALESMANAGEMENT SALESMANAGEMENT SALESMANAGEMENT WITH PPT	transactions Practical on PC Practical on PC Practical on PC Revision on Computer Revision on Computer Revision on Computer
01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022 08.07.2022 09.07.2022	SOURCES OF RECRUITMENT SOURCES OF RECRUITMENT METHODS OF RECRUITMENT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT SALES QUOTAS SALES QUOTAS SALES QUOTAS SALES QUOTAS ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT	transactions Practical on PC Practical on PC Practical on PC Revision on Computer Revision on Computer Revision on Computer
01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022 09.07.2022 11.07.2022 12.07.2022	SOURCES OF RECRUITMENT SOURCES OF RECRUITMENT METHODS OF RECRUITMENT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT SALES QUOTAS SALES QUOTAS SALES QUOTAS SALES QUOTAS SALES QUOTAS ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT SALESMANAGEMENT WITH PPT SALESMANAGEMENT SALESMANAGEMENT SALESMANAGEMENT SALESMANAGEMENT SALESMANAGEMENT SALESMANAGEMENT	transactions Practical on PC Practical on PC Practical on PC Revision on Computer
01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022 08.07.2022 09.07.2022 11.07.2022 12.07.2022 13.07.2022	SOURCES OF RECRUITMENT SOURCES OF RECRUITMENT METHODS OF RECRUITMENT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT SALES QUOTAS SALES QUOTAS SALES QUOTAS SALES QUOTAS ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT SALESMANAGEMENT WITH PPT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT SALESMANAGEMENT WITH PPT	transactions Practical on PC Practical on PC Practical on PC Revision on Computer
01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022 09.07.2022 11.07.2022 12.07.2022 13.07.2022 14.07.2022	SOURCES OF RECRUITMENT SOURCES OF RECRUITMENT METHODS OF RECRUITMENT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT SALES QUOTAS SALES QUOTAS SALES QUOTAS SALES QUOTAS SALES QUOTAS ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT DOUBT SESSION	transactions Practical on PC Practical on PC Practical on PC Revision on Computer
01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022 09.07.2022 11.07.2022 12.07.2022 13.07.2022 15.07.2022	SOURCES OF RECRUITMENT SOURCES OF RECRUITMENT METHODS OF RECRUITMENT ETHICAL ISSUES IN SALES QUOTAS SALES QUOTAS SALES QUOTAS ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT DOUBT SESSION DOUBT SESSION	transactions Practical on PC Practical on PC Practical on PC Revision on Computer
01.07.2022 02.07.2022 04.07.2022 05.07.2022 06.07.2022 07.07.2022 09.07.2022 11.07.2022 12.07.2022 13.07.2022 14.07.2022	SOURCES OF RECRUITMENT SOURCES OF RECRUITMENT METHODS OF RECRUITMENT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT SALES QUOTAS SALES QUOTAS SALES QUOTAS SALES QUOTAS SALES QUOTAS ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT DOUBT SESSION	transactions Practical on PC Practical on PC Practical on PC Revision on Computer

Name of Teacher... MS. Sobiya Subject Commerce

eek	Date	B.com 1(SFS+VOC)	B.com 3rd	Class B.com 2 Sec X	ClassB.com 2 Sec X	ClassM.com p
		Semester 2nd	Semester6th	Semester4th	Semester 4th	2nd
	12.04.2022	Brief overview of syllabus	introduction to business env.	Brief overview of syllabus	Brief overview of syllabus	Introduction to subject
	13.04.2022	Meaning and concept of marketing	Business env. concept	Membership in companies: meaning and concept	Membership in companies: meaning and concept	Syllabus discussion
	14.04.2022	Dr BR	Ambedkar Jayanti/Mahay	*		
		Evolution of marketing	components	ways of aquiring	ways of aquiring membership	linear regression equation
		concept		membership		U 1
		principles of marketing	imp.of business env.	Termination of membership	Termination of membership	do
	18.04.2022		env. and org. scanning	Register and index of members	Register and index of members	simple correlation
	19.04.2022	meaning of marketing management	doubt session	company management and administration	company management and administration	do
	20.04.2022	Functions	env. and org. scanning	Directors :- Legal position	Directors :- Legal position	coefficients
	21.04.2022	components of marketing mix	techniques of env.scanning	Qualification of directors	Qualification of directors	coefficients
	22.04.2022	РРТ	techniques of env. scanning	Appointment, removal of directors	Appointment, removal of directors	do
	23.04.2022	revision with discussion	revision	powers,duties,and liabilties of directors	powers,duties,and liabilties of directors	Reliability of the estimate
	25.04.2022	marketing environment	class test	powers,duties,and liabilities of directors	powers,duties,and liabilities of directors	Multiple correlation
	26.04.2022	internal and external environment	public sector	group discussion &		do
	27.04.2022		public sector	class test	class test	do
		demographic and sociocultural environment	private sector	Managerial remuneration	Managerial remuneration	partial correlation
	29.04.2022	political, economic and cultural environment	joint sector in india	Key management personal:- managing directors	Key management personal:- managing directors	do
	30.04.2022	technological and legal enironment	economic systems intro.	Key management personal:- managing directors	Key management personal:- managing directors	do
	02.05.2022	PPT on components of marketing environment	capitalist	Whole time directors	Whole time directors	do
	03.05.2022	ç	arshuram Javanti/Id-ul-F	'itr		revision with ppt
	04.05.2022		socialist	Managers	Managers	class test
	05.05.2022		mixed economy	revision	revision	meaning and types of inde numbers
	06.05.2022	market segmentation	revision & group discussion	doubt session	doubt session	do
	07.05.2022	concept and bases	Economic planning in india	class test	class test	uses of index no.
	09.05.2022	Bases of market segmentation	Economic planning in india	Company secretary:- meaning,categories	Company secretary:- meaning,categories	simple and aggregate
	10.05.2022	0	its achievements	Qualification of secretary	Qualification of secretary	do
	11.05.2022	PPT with revision	failures of economic planning	Qualities,appointment of secretary	Qualities,appointment of secretary	do
	12.05.2022	understanding consumer behaviour	planning machinery in india	Role of secretary	Role of secretary	ppt
	13.05.2022	understanding consumer behaviour	planning machinery in india	Duties and liabilities of secretary	Duties and liabilties of secretary	Test of adequacy
	14.05.2022	understanding consumer behaviour	revision	Rights of secretary	Rights of secretary	do
	16.05.2022	Meaning of product	doubt session	Dismissal of secreatry	Dismissal of secreatry	do
		its classification	class test	revision	revision	chain base index numbers
		product mix	Assignment 1&2, viva	doubt session	doubt session	do
			VOICE			
		product line decisions	do	class test	class test	ppt
	19.05.2022	product line decisions product life cycle		class test Assignment 1	class test Assignment 1	ppt Base shifting

	new product dev. process	economic planning in india	Meetings:-meaning and concept	Meetings:-meaning and concept	splicing and deflating
23.05.2022		revision	Kinds of meetings	Kinds of meetings	do
24.05.2022	Branding	class test	Annual general meetings	Annual general meetings	problems in constructin index numbers
25.05.2022	Branding strategies	ppt on topic monetary policy	Extraordinary meetings	Extraordinary meetings	do
26.05.2022	Brand equity	monetory policy	Board of directors meetings	Board of directors meetings	ppt
27.05.2022	Product packaging	fiscal policy	Creditors, Debenturholder meetings	Creditors, Debenturholder meetings	consumer price index
28.05.2022	objectives of packaging	fiscal policy	Chairperson and conduct of meetings	Chairperson and conduct of meetings	do
30.05.2022	packaging strategies	make in india	Resolutions	Resolutions	assignment with viva
	Product Labeling	make in india	do	do	do
	purpose and advantages of Labeling		do	do	do
02.06.2022	-	Maharana Pratap Jayant	i		
	Assignment 1	concept	revision	revision	Test
	pricing strategy	need and types	class test	class test	Time series
	factors influencing the	barrier in foreign inv.	doubt session	doubt session	do
	product pricing decision				
07.06.2022	Methods of price	revision	Revision of company	Revision of company	methods of constructing
	determination		management and resolution	management and resolution	seasonal index
08.06.2022	promotion mix	Multinational corporations	doubt session	doubt session	probability as a concept
09.06.2022	elements of promotion mix	MNCs in india	class test	class test	do
10.06.2022	Advertising	MNCs in india	Profit :- meaning and concepts	Profit :- meaning and concepts	approaches to defining probability
11.06.2022	Sales promotion	globalization of indian bus.	Ascertainment of real profits	Ascertainment of real profits	addition and multiplicat laws of probability
13.06.2022	Public relation	globalization of indian bus.	Divisible profits	Divisible profits	producting
14.06.2022		Sant Kabir Jayanti	Į		l
	revision with group	group discussion	Dividend	Dividend	conditional probability
	discussion distribution channel	doubt session	Do	Do	
	factors affecting the				do do
17.06.2022	factors affecting the choice of distribution channel	class test	Interim dividend	Interim dividend	uu
18.06.2022		revision	revision	revision	Bayes theorem
20.06.2022	sessional	revision	Assignment 2	Assignment 2	do
21.06.2022		revision	Prevention of oppression & mismanagement	Prevention of oppression & mismanagement	Binominal distribution
22.06.2022	Revision of distribution channel with PPT	sessional	Do	Do	do
23.06.2022	Assignment 2	competition act	Do	Do	poisson distribution
24.06.2022	viva voice	competition act	Do	Do	do
	revision of marketing concepts and principles	competition act	revision	revision	Normal distributions
27.06.2022	revision of components of marketing environment	revision class with ppt	Viva voice	Viva voice	do
28.06.2022	revision of market segmentation	doubt session	Reconstruction and amalgamation	Reconstruction and amalgamation	ppt with revision
20100.2022	<u> </u>	foreign exchange mgt. act	do	do	ppt with revision
29.06.2022	-			do	ppt with revision
29.06.2022	new product development	doubt session	do	00	rr
29.06.2022 30.06.2022	_	doubt session revision	do Winding up of company:- meaning ,modes	Winding up of company:- meaning ,modes	ppt with revision

04.07.2022	product packaging	foreign exchange market	Revision of dividend, account and	Revision of dividend,account and audit	ppt with revision
05.07.2022	product labeling	revision	audit Revision of company secretary	Revision of company secretary	ppt with revision
06.07.2022	price determination	class test	Revision of Meetings,procedure or requisities	Revision of Meetings,procedure or requisities	ppt with revision
07.07.2022	strategies of price determination	revision	Doubt session	Doubt session	ppt with revision
08.07.2022	Revision	class test			ppt with revision
09.07.2022	Revision	class test	class test	class test	ppt with revision
11.07.2022	Revision	class test	class test	class test	ppt with revision
12.07.2022	Doubt Session	class test	class test	class test	ppt with revision
13.07.2022	Doubt Session	class test	class test	class test	ppt with revision
14.07.2022	Doubt Session	doubt session	doubt session	doubt session	ppt with revision
15.07.2022	Doubt Session	doubt session	doubt session	doubt session	ppt with revision
16.07.2022	Test	doubt session	doubt session	doubt session	ppt with revision
18.07.2022	Test	doubt session	doubt session	doubt session	ppt with revision
19.07.2022	Test	revision	revision	revision	ppt with revision

Name of Teacher Ms. Veenu Madan

Week	Date	Class B.com 3rd	Buss. Env. Class M.com(F)		
WUUK	Date	Semester VI	Class B.com2nd Semester IV	Class M.com(P) Semester II nd	Semester Ivth
	12.04.2022	Deduction U/S 80C to	Introduction of Tally	Introduction of	Introduction of Project
	12.04.2022	80U	ERP9	International Business	
	12.04.2022				planning& management
	13.04.2022	Deduction U/S 80C to	Introduction of Tally	Introduction of	Introduction of Project
		80U	ERP10	International Business	planning& management
	14.04.2022			ayanti/Mahavir Jayanti	
	15.04.2022	Deduction U/S 80C to 80U	Installation of tallyERP9	Nature and scope of Inernational business	Nature, scope of project management
	16.04.2022	Deduction U/S 80C to 80U	Installation of tallyERP10	Nature and scope of Inernational business	Process and elements
	18.04.2022	Deduction U/S 80C to 80U	Licensing Configuration	Framework of analysing International Business Environmet	Significance and emerging isssues
	19.04.2022	Practical Questions	Licensing Configuration	Framework of analysing International Business Environmet	Indentification of investmen opportunities
	20.04.2022	Rebate and Relief of tax	Tally vault password	Framework of analysing International Business Environmet	Feasibility analysis
	21.04.2022	Practical Questions	Security control in tally ERP9	Multinational Corporations	Market analysis
	22.04.2022	Revision through PPT	Spliting company data	Multinational Corporations	Market analysis
	23.04.2022	Assesment Of individual	Back up data and restore	Multinational Corporations	Market analysis
	25.04.2022	Assesment Of individual	Practical on PC	Revision Through PPT	Demand analysis
	26.04.2022	Practical Questions	Practical on PC	Class Test	Demand analysis
	27.04.2022	Practical Questions	Revision	Technological Environmnet	Demand analysis
	28.04.2022	Practical Questions	Creation of company	Technological Environmnet	Class test
	29.04.2022	AMT credit	Creation of ledger	Technological Environmnet	Technical analysis
	30.04.2022	Practical Questions	Creation of ledger	Foreign Investment	Technical analysis
	02.05.2022	Class Test	Creation of ledger	Foreign Investment	Technical analysis
	03.05.2022		Parshuram J	avanti/Id-ul-Fitr	ř
	04.05.2022	Assesment OF HUF	Accounting voucher entry	Foreign Investment	Technical analysis
	05.05.2022	Assesment OF HUF	Accounting voucher entry	WTO	Technical analysis
	06.05.2022	Assesment OF HUF	Accounting voucher entry	WTO	Financial analysis
	07.05.2022	Practical Questions	Accounting voucher entry	WTO	Financial analysis
	09.05.2022	Practical Questions	Practical on PC	WTO	Financial analysis

10.05.2022	Practical Questions	Practical on PC	Assignment and Viva-	Assignment and viva voce
11.05.2022	A	Des 1. st	Voce	A
11.05.2022	Assignment and Viva - Voce	Budget	Assignment and Viva- Voce	Assignment and viva voce
12.05.2022	Assignment and Viva - Voce	Budget	UNCTAD	Project appraisal
13.05.2022	Assesment Of firm	Practical on PC	UNCTAD	Project appraisal
14.05.2022	Assesment Of firm	Practical on PC	UNCTAD	Project appraisal
16.05.2022	Practical Questions	Cost centres	Oral Test	Project appraisal
17.05.2022	Practical Questions	Cost centres	International Monetary Fund	Risk analysis
18.05.2022	Practical Questions	Balance sheet and profit and loss account	International Monetary Fund	Risk analysis
19.05.2022	Practical Questions	Class test	International Monetary Fund	Risk analysis
20.05.2022	Revision through PPT	Assignment and Viva voce	World Bank	Risk analysis
21.05.2022	Income tax Authorities	Assignment and Viva voce	World Bank	CAPM
23.05.2022	Income tax Authorities	Currency	World Bank	CAPM
24.05.2022	Income tax Authorities	Currency	Revision Through PPT	CAPM
25.05.2022		Sessional test	Sessional test	Sessional test
26.05.2022	Return of Income	Debit note &Credit note	Generalised system of	Network techniques for
20.00.2022			preferences	project management
27.05.2022	Types of Return	Intrerest calculation	Generalised system of preferences	PERT
28.05.2022	Types of Return	Intrerest calculation	International Commodity agreements	СРМ
30.05.2022	E-filing of return	Practical on PC	International Commodity agreements	Time cost trade off
31.05.2022	E-filing of return		Prominent Economic grouping	Resource leveling
01.06.2022	Types of Assesment	Inventory	Prominent Economic grouping	SCBA
02.06.2022		Maharana	Pratap Jayanti	
03.06.2022	Types of Assesment	Stock item	Prominent Economic grouping	SCBA
04.06.2022	Types of Assesment	Stock item	Class Test	UNIDO approach
06.06.2022	Types of Assesment	Sales order	Foreign Exchange Market	UNIDO approach
07.06.2022	TDS	Purchase order	Foreign Exchange Market	Oral Revision
08.06.2022	Payments are covered under TDS	Deleivery note	Foreign Exchange Market	Shadow pricing
09.06.2022	under TDS	Rejection out	Foreign Exchange Market	Shadow pricing
10.06.2022	under TDS	Practical on PC	Revision Through PPT	PPT by student
11.06.2022	Payments are covered under TDS	Practical on PC	PPT by Student	PPT by student
13.06.2022		Practical on PC	PPT by Student	PPT by student
14.06.2022			abir Jayanti	
15.06.2022	TCS	Computerized Tax liability calculation	PPT by Student	PPT by student
16.06.2022	Practical Questions	Computerized Tax liability calculation	PPT by Student	PPT by student
	Assignment and Viva - Voce	Computerized Tax liability calculation	PPT by Student	PPT by student
18.06.2022	Assignment and Viva - Voce	Assignment and Viva voce	PPT by Student	PPT by student
20.06.2022	Advance payment of tax	Assignment and Viva voce	PPT by Student	PPT by student
	Advance payment of tax	Payroll salary accounting	PPT by Student	PPT by student
21.06.2022				
	Practical Questions	Introduction to payroll	PPT by Student	PPT by student

24.06.202	2 Recovery and refund of tax	payroll masters	PPT by Student	PPT by student
25.06.202	2 Practical Questions	Payroll vouchers	PPT by Student	PPT by student
27.06.202	2 Appeals and Revision	Overtime payment	PPT by Student	PPT by student
	2 Appeals and Revision	Gratuity	PPT by Student	PPT by student
29.06.202	2 Appeals and Revision	Advanced payroll transactions	PPT by Student	PPT by student
30.06.202	2 Appeals and Revision	Advanced payroll transactions	PPT by Student	PPT by student
01.07.202	2 Revision through PPT	Advanced payroll transactions	PPT by Student	PPT by student
02.07.202	2 Penalties under Income tax act	Practical on PC	PPT by Student	PPT by student
04.07.202	2 Penalties under Income tax act	Practical on PC	PPT by Student	PPT by student
05.07.202	2 Penalties under Income tax act	Practical on PC	PPT by Student	PPT by student
06.07.202	2 Class Test	Revision on Computer	PPT by Student	PPT by student
07.07.202	2 Offences and prosecution	Revision on Computer	PPT by Student	PPT by student
08.07.202	2 Offences and prosecution	Revision on Computer	PPT by Student	PPT by student
09.07.202	2 Offences and prosecution	Revision on Computer	PPT by Student	PPT by student
11.07.202	2 Class test	Revision on Computer	PPT by Student	PPT by student
12.07.202	2 Revision through PPT	Revision on Computer	PPT by Student	PPT by student
	2 Oral class test	Revision on Computer	PPT by Student	PPT by student
14.07.202	2 Oral class test	Revision on Computer	PPT by Student	PPT by student
15.07.202	2 Oral class test	Revision on Computer	PPT by Student	PPT by student
16.07.202	2 Revision	Revision on Computer	PPT by Student	PPT by student
18.07.202	2 Revision	Revision on Computer	PPT by Student	PPT by student
19.07.202	2 Revision	Revision on Computer	PPT by Student	PPT by student