

**Dayanand Mahila Mahavidyalaya, Kurukshetra**  
**Lesson Plan (Even Semester)**  
**Session 2021-22 (12.04.2022 to 19.07.2022)**  
**Name of Teacher.....Mrs. Minakshi Thakral**

Week	Date	Class B.com III (GEN) Management Accounting	B.com 1 (GEN) Fundamental of Marketing	Class ...B.Com III...Subject Human resource management .....
		Semester vi	Semester 2nd	Semester ...VI.....
	12.04.2022	management accounting concept	Brief overview of syllabus	Introduction to HRM
	13.04.2022	techniques and significance	Meaning and concept of marketing	Meaning and nature of HRM
	14.04.2022	<b>Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti</b>		
	15.04.2022	comparisons	Evolution of marketing concept	History and scope
	16.04.2022	cont..	principles of marketing	Objectives of HRM
	18.04.2022	cont..	do	Significance of HRM
	19.04.2022	management information systems	meaning of marketing management	Functions of HRM
	20.04.2022	cont..	Functions	HRM V/S PERSONEL MGT
	21.04.2022	management reporting need	components of marketing mix	HRM V/S HRD
	22.04.2022	type of report	PPT	DOUBT SESSION
	23.04.2022	cont..	revision with discussion	Human Resource Planning
	25.04.2022	cont..	marketing environment	Importance of HR Planning
	26.04.2022	analysis of financial statements	internal and external environment	objectives of HR Planning
	27.04.2022	comparative statements	do	Process of HR planning with PPT
	28.04.2022	common size statements	demographic and sociocultural environment	Factors Affecting HR planning
	29.04.2022	ratio analysis	political, economic and cultural environment	Problems and suggestions in HR Planning
	30.04.2022	cont..	technological and legal enironment	Job analysis
	02.05.2022	cont...	PPT on components of marketing environment	Process of Job Analysis
	03.05.2022	<b>Parshuram Jayanti/Id-ul-Fitr</b>		
	04.05.2022	solvency ratio	revision	Methods of collecting data for job analysis
	05.05.2022	profitability ratio	class test	Potential problems with job analysis
	06.05.2022	cont..	market segmentation	Job Description
	07.05.2022	cont..	concept and bases	Job Specification
	09.05.2022	turnover ratio	Bases of market segmentation	Revision of Job Analysis with PPT
	10.05.2022	cont..	do	ASSIGNMENT 1ST
	11.05.2022	cont...	PPT with revision	RECRUITMENT MEANING
	12.05.2022	cont..	understanding consumer behaviour	PURPOSE OF RECRUITMENT
	13.05.2022	cash flow statements theory	understanding consumer behaviour	RECRUITMENT POLICY
	14.05.2022	cont..	understanding consumer behaviour	FACTORS AFFECTING RECRUITMENT
	16.05.2022	cont..	Meaning of product	SOURCES OF RECRUITMENT
	17.05.2022	practical start	its classification	METHODS OF RECRUITMENT

	18.05.2022	cont..	product mix	RECENT TRENDS IN RECRUITMENT
	19.05.2022	fund flow statements	product line decisions	SELECTION MEANING AND PROCESS
	20.05.2022	theory	product life cycle	PURPOSE OF SELECTION
	21.05.2022	cont..	new product dev. process	BARRIERS OF EFFECTIVE SELECTION
	23.05.2022	cont..	PPT	DIFFERENCE BETWEEN RECRUITMENT AND SELCTION
	24.05.2022	class test	Branding	REVISION OF RECRUITMENT AND SELECTION
	25.05.2022	Absorption costing meaning	Branding strategies	DOUBT SESSION
	26.05.2022	features, income determination	Brand equity	ASSIGNMENT 2ND
	27.05.2022	cost volume profit analysis	Product packaging	PLACEMENT INTRODUCTION OF THE CONCEPT
	28.05.2022	cont	objectives of packaging	TYPES OF PLACEMENT
	30.05.2022	cont	packaging strategies	OBJECTIVE AND SIGNIFICANCE OF PLACEMENT
	31.05.2022	cont	Product Labeling	PROBLEMS IN PLACEMENT
	01.06.2022	break even analysis	purpose and advantages of Labeling	INDUCTION CONCEPT
	02.06.2022	<b>Maharana Pratap Jayanti</b>		
	03.06.2022	cont	Assignment 1	BENEFITS OF INDUCTION PROGRAMME
	04.06.2022	cont	pricing strategy	RESONSIBILITY OF EMPLOYEE INDUCTION
	06.06.2022	pv ratio	factors influencing the product pricing decision	INDUCTION PROCESS
	07.06.2022	sessional test	Methods of price determination	RESONSIBILITY OF EMPLOYEE INDUCTION
	08.06.2022	cont	promotion mix	REVISION OF INDUCTION AND PLACEMENT WITH PPT
	09.06.2022	angle of incidence	elements of promotion mix	VIVA OF ASSIGNMENT
	10.06.2022	determination of cost indifference point	Advertising	VIVA OF ASSIGNMENT
	11.06.2022	cont	Sales promotion	SESSIONAL
	13.06.2022	cont	Public relation	INTERNAL MOBILITY
	14.06.2022	<b>Sant Kabir Jayanti</b>		
	15.06.2022	cont..	revision with group discussion	PROMOTION MEANING AND ELEMENTS
	16.06.2022	assignment 1	distribution channel	OBJECTIVES OF PROMOTION
	17.06.2022	margin of safety	factors affecting the choice of distribution channel	BASIS OFF PROMOTION
	18.06.2022	cont..	do	ESSENTIAL OF PROMOTION POLICY

	20.06.2022	cont	sessional	DEMOTION
	21.06.2022	cont	types ,role	CAUSES AND TYPES OF TRANSFER
	22.06.2022	budgeting and budgetary contol	Revision of distribution channel with PPT	PROBLEMS OF TRANSFERS
	23.06.2022	cont..	Assignment 2	TRANSFER POLICY
	24.06.2022	cont	viva voice	REVISION
	25.06.2022	cont..	revision of marketing concepts and principles	MEANING AND NEED OF TRAINING
	27.06.2022	cont	revision of components of marketing environment	TRAINING AND DEVELOPMENT, TRAINING AND EDUCATION
	28.06.2022	type of budgery	revision of market segmentation	.....do.....
	29.06.2022	cont	revision of product mix	PERFORMANCE APPRAISAL
	30.06.2022	essential of budgetary contol	new product development process	IMPORTANCE AND OBJECTIVES OF PERFORMANCE APPRAISAL
	01.07.2022	cont	product life cycle	PROCESS OF PERFORMANCE APPRAISAL
	02.07.2022	cont..	product branding	METHODS OF PERFORMANCE APPRAISAL WITH PPT
	04.07.2022	cont..	product packaging	METHODS OF PERFORMANCE APPRAISAL WITH PPT
	05.07.2022	cont..	product labeling	LIMITATIONS OF PERFORMANCE APPRAISAL
	06.07.2022	budgetary contol system	price determination	PROBLEM SOLVING SESSION
	07.07.2022	cont	strategies of price determination	DISCUSSION
	08.07.2022	cont	Revision	Chaptet wise revision
	09.07.2022	cont	Revision	Chaptet wise revision
	11.07.2022	assignment 2	Revision	Chaptet wise revision
	12.07.2022	cont..	Doubt Session	Chaptet wise revision
	13.07.2022	cont..	Doubt Session	Chaptet wise revision
	14.07.2022	cont..	Doubt Session	Chaptet wise revision
	15.07.2022	revision	Doubt Session	Chaptet wise revision
	16.07.2022	cont..	Test	Chaptet wise revision
	18.07.2022	cont	Test	Chaptet wise revision
	19.07.2022	cont..	Test	Chaptet wise revision

Week	Date	Class - B.COM 2nd Semester- 4th
	12.04.2022	Bridge Course
	13.04.2022	Concept of goodwill
	14.04.2022	<b>Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti</b>
	15.04.2022	origin & need for valuation of goodwill
	16.04.2022	Methods of valuation of goodwill
	18.04.2022	Average Profit Method
	19.04.2022	Average Profit Method
	20.04.2022	super Profit Method
	21.04.2022	super Profit Method
	22.04.2022	Capitalization Method
	23.04.2022	Capitalization Method
	25.04.2022	Purchase Consideration

	26.04.2022	Annuity Method
	27.04.2022	Annuity Method
	28.04.2022	Class Revision
	29.04.2022	Valuation of shares
	30.04.2022	Factors Affecting Valuation OF Shares
	02.05.2022	Methods of valuation of shares
	03.05.2022	<b>Parshuram Jayanti/Id- ul-Fitr</b>
	04.05.2022	Net Assets Method
	05.05.2022	Net Assets Method
	06.05.2022	Net Assets Method
	07.05.2022	Net Assets Method
	09.05.2022	Dividend Yield Method
	10.05.2022	Dividend Yield Method
	11.05.2022	Dividend Yield Method
	12.05.2022	Dividend Yield Method
	13.05.2022	Earning Capacity Method
	14.05.2022	Earning Capacity Method
	16.05.2022	Earning Capacity Method
	17.05.2022	Average Method /Mean Method
	18.05.2022	Average Method /Mean Method
	19.05.2022	Average Method /Mean Method
	20.05.2022	Class Revision
	21.05.2022	Class test
	23.05.2022	Concept of Holding companies
	24.05.2022	Consolidated Finacial statements
	25.05.2022	Consolidated Balance sheet
	26.05.2022	Consolidated Balance sheet
	27.05.2022	Consolidated Balance sheet
	28.05.2022	Consolidated Balance sheet
	30.05.2022	Consolidated Balance sheet
	31.05.2022	Pre -Acquisition & Post - Acquisition Profits/ Reserves
	01.06.2022	Pre -Acquisition & Post - Acquisition Profits/ Reserves
	02.06.2022	<b>Maharana Pratap Jayanti</b>
	03.06.2022	Shares of Subsidiary acquired During the course of the year
	04.06.2022	Adjustment for unrealised Profits Included In Inventory
	06.06.2022	Elimination of Mutual or Inter- Company Owings
	07.06.2022	Debentures in Subsidiary Company
	08.06.2022	Preference Shares in the Subsidiary Company

09.06.2022	Dividend Received from Subsidiary Company out of Pre-Acquisition Profits
10.06.2022	Interim Dividend Received From the Subsidiary Company
11.06.2022	Interim Dividend Received From the Subsidiary Company
13.06.2022	Proposed Dividend
14.06.2022	<b>Sant Kabir Jayanti</b>
15.06.2022	Class Revision
16.06.2022	Class test
17.06.2022	Concept of Liquidation Company
18.06.2022	Methods Of Liquidation
20.06.2022	Methods Of Liquidation
21.06.2022	Order of Payment
22.06.2022	Liquidator's Financial Statement of Account
23.06.2022	Liquidator's Remuneration on Amounts Distributed to Equity Shareholders
24.06.2022	Distribution of surplus
25.06.2022	Call in advance & call in arrears
27.06.2022	calls on equity shares
28.06.2022	Receiver for debentureholders
29.06.2022	Statement of Affairs
30.06.2022	Statement of Affairs
01.07.2022	Accounting of banking organisations
02.07.2022	Accounting of banking organisations
04.07.2022	Accounting of banking organisations
05.07.2022	Accounting of insurance Companies
06.07.2022	Accounting of insurance Companies
07.07.2022	Accounting of insurance Companies
08.07.2022	Accounting of insurance Companies
09.07.2022	Class Revision
11.07.2022	Class Revision
12.07.2022	Class Revision
13.07.2022	Class Revision
14.07.2022	Class test
15.07.2022	Class test
16.07.2022	Class test
18.07.2022	Class test
19.07.2022	Class test

**Name of Teacher - Mrs. Anju Chwla**

**Subject .Fundamental of Insurance, Income Tax- II**

Week	Date	Class B.Com (III)	Class B.Com (III)
		Semester VIth	Semester VIth
	12.04.2022	Introduction to Insurance	Deduction U/S 80C to 80U
	13.04.2022	Concept of Life Insurance	Deduction U/S 80C to 80U
	14.04.2022	<b>Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti</b>	
	15.04.2022	Purpose of life insurance	Deduction U/S 80C to 80U

	16.04.2022	Importance of Life insurance	Deduction U/S 80C to 80U
	18.04.2022	Principles of insurance	Deduction U/S 80C to 80U
	19.04.2022	Insurance as a social security tool	Practical Questions
	20.04.2022	Insurance as a social security tool	Rebate and Relief of tax
	21.04.2022	Insurance and economic development	Practical Questions
	22.04.2022	Assignment - 1	Revision through PPT
	23.04.2022	Contract of Life insurance	Assesment Of individual
	25.04.2022	Principles and practices of Life insurance	Assesment Of individual
	26.04.2022	Parties to the contract	Practical Questions
	27.04.2022	Rights and Duties	Practical Questions
	28.04.2022	Conditions and terms and policies	Practical Questions
	29.04.2022	Effects of non compliance	AMT credit
	30.04.2022	Nomination and assignment practices	Practical Questions
	02.05.2022	Nomination and assignment practices	Class Test
	03.05.2022	<b>Parshuram Jayanti/Id-ul-Fitr</b>	
	04.05.2022	Collection of Premium	Assesment OF HUF
	05.05.2022	Revival concepts	Assesment OF HUF
	06.05.2022	loans and surrenders	Assesment OF HUF
	07.05.2022	Claims	Practical Questions
	09.05.2022	Claims	Practical Questions
	10.05.2022	Revision	Practical Questions
	11.05.2022	Doubt Session	Assignment and Viva - Voce
	12.05.2022	Test-1	Assignment and Viva - Voce
	13.05.2022	Bonuses and annuity payments concept	Assesment Of firm
	14.05.2022	Bonuses and annuity payments concept	Assesment Of firm
	16.05.2022	present structure	Practical Questions
	17.05.2022	Present structure	Practical Questions
	18.05.2022	Present structure	Practical Questions
	19.05.2022	Growth of Life insurance in india	Practical Questions
	20.05.2022	Growth of Life insurance in india	Revision through PPT
	21.05.2022	Concept of claims settlement	Income tax Authorities
	23.05.2022	Claims settlement procedure	Income tax Authorities
	24.05.2022	Claims settlement procedure	Income tax Authorities
	25.05.2022	Revison class	Sessional test
	26.05.2022	Concept of Marine insurance	Return of Income
	27.05.2022	Marine insurance policy	Types of Return
	28.05.2022	Policy conditiond	Types of Return
	30.05.2022	Premium	E-filing of return
	31.05.2022	Concept of Double insurance	E-filing of return
	01.06.2022	Assignment of policy waranties	Types of Assesment
	02.06.2022	<b>Maharana Pratap Jayanti</b>	
	03.06.2022	Loss and abondonment	Types of Assesment
	04.06.2022	Loss and abondonment	Types of Assesment
	06.06.2022	Loss and abondonment	Types of Assesment
	07.06.2022	Measures of indemnity	TDS

	08.06.2022	Claim settlement procedure	Payments are covered under TDS
	09.06.2022	Claim settlement procedure	Payments are covered under TDS
	10.06.2022	Doubt Session	Payments are covered under TDS
	11.06.2022	Test-1	Payments are covered under TDS
	13.06.2022	Assignment 2	TCS
	14.06.2022	<b>Sant Kabir Jayanti</b>	
	15.06.2022	VIVA	TCS
	16.06.2022	VIVA	Practical Questions
	17.06.2022	VIVA	Assignment and Viva - Voce
	18.06.2022	Concept of Accident insurance	Assignment and Viva - Voce
	20.06.2022	Policy conditioned	Advance payment of tax
	21.06.2022	Claims settlement procedure	Advance payment of tax
	22.06.2022	Claims settlement procedure	Practical Questions
	23.06.2022	Motor insurance	Recovery and refund of tax
	24.06.2022	policy	Recovery and refund of tax
	25.06.2022	claims settlement procedure	Practical Questions
	27.06.2022	Sessional	Appeals and Revision
	28.06.2022	Insurance intermediaries	Appeals and Revision
	29.06.2022	Role of agents	Appeals and Revision
	30.06.2022	Procedure for becoming an agent	Appeals and Revision
	01.07.2022	Procedure for becoming an agent	Revision through PPT
	02.07.2022	Cancelation of license	Penalties under Income tax act
	04.07.2022	Revocation	Penalties under Income tax act
	05.07.2022	Suspension	Penalties under Income tax act
	06.07.2022	Termination of agent appointment	Class Test
	07.07.2022	Termination of agent appointment	Offences and prosecution
	08.07.2022	Code of conduct	Offences and prosecution
	09.07.2022	Code of conduct	Offences and prosecution
	11.07.2022	Unfair practices	Class test
	12.07.2022	Unfair practices	Revision through PPT
	13.07.2022	Revision	Oral class test
	14.07.2022	Revision	Oral class test
	15.07.2022	Revision	Oral class test
	16.07.2022	Doubt Session	Revision
	18.07.2022	Doubt Session	Revision
	19.07.2022	Doubt Session	Revision
<b>Week</b>	<b>Date</b>	<b>Class ...B.com 2 (Semester-4) Advertising</b>	<b>Class ...B.com 2 (Semester-4) Company Law</b>
	12.04.2022	Brief overview of syllabus	Brief overview of syllabus
	13.04.2022	Meaning, Definition and Features of Advertising	Membership in companies: meaning and concept
	14.04.2022	<b>Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti</b>	

15.04.2022	functions of advertising	ways of acquiring membership
16.04.2022	Structure of Advertising industry, Advertisability of Product	Termination of membership
18.04.2022	Advertising as a tool of Marketing	Register and index of members
19.04.2022	Recent Trends in Advertising	company management and administration
20.04.2022	Revision Class	Directors :- Legal position
21.04.2022	Assignment 1	Qualification of directors
22.04.2022	Meaning of communication and promotion Mix, Components of Promotion Mix	Appointment, removal of directors
23.04.2022	components of promotion mix, Factors Determining Promotion Mix	powers,duties,and liabilities of directors
25.04.2022	Optimum Promotion mix and Promotion mix determination process	powers,duties,and liabilities of directors
26.04.2022	Elements of communication mix and difference between Advertising and Sales Promotion, Advertising and Personal Selling, Advertising and Publicity	group discussion & revision
27.04.2022	Revision and Discussion	class test
28.04.2022	Meaning of Advertising Process and Steps involved in Advertising Process	Managerial remuneration
29.04.2022	do	Key management personal:- managing directors
30.04.2022	Advertising Strategy	Key management personal:- managing directors
02.05.2022	Assignment 2	Whole time directors
03.05.2022	<b>Parshuram Jayanti/Id-ul-Fitr</b>	
04.05.2022	Meaning, Definition and characteristics of Communication	Managers
05.05.2022	communication Process	revision
06.05.2022	Factors affecting communication process	doubt session
07.05.2022	Functions of Communication in Marketing, Steps in Effective Marketing Communication	class test
09.05.2022	Sources in Marketing Communication	Company secretary:- meaning, categories
10.05.2022	Message, Barriers in Marketing communication, Suggestions	Qualification of secretary
11.05.2022	Class test 2	Qualities, appointment of secretary
12.05.2022	Types of Advertising Mix	Role of secretary



	13.05.2022	do	Duties and liabilities of secretary
	14.05.2022	do	Rights of secretary
	16.05.2022	do	Dismissal of secretary
	17.05.2022	E-Advertising	revision
	18.05.2022	revision	doubt session
	19.05.2022	Economic and Social Aspects of Advertising	class test
	20.05.2022	Importance of Advertising	Assignment 1
	21.05.2022	Economic and social objections	Meetings:-meaning and concept
	23.05.2022	Advertising Justified	Kinds of meetings
	24.05.2022	Legal Aspects in Advertising	Annual general meetings
	25.05.2022	Ethical Aspects in Advertising	Extraordinary meetings
	26.05.2022	control over Unethical Advertising, suggestions	Board of directors meetings
	27.05.2022	Meaning, Need and Types of Advertising Objectives	Creditors, Debenturholder meetings
	28.05.2022	do	Chairperson and conduct of meetings
	30.05.2022	Factors Determining Advertising Objectives	Resolutions
	31.05.2022	DAGMAR Approach	do
	01.06.2022	Assessment 2	do
	02.06.2022	<b>Maharana Pratap Jayanti</b>	
	03.06.2022	Meaning and Process of Advertising Budget	revision
	04.06.2022	methods of Advertising Appropriation	class test
	06.06.2022	do	doubt session
	07.06.2022	do	Revision of company management and resolution
	08.06.2022	Factors Affecting Advertising Budget	doubt session
	09.06.2022	Creative Design Process in Advertising, Advertising Copy-Writing	class test
	10.06.2022	Ad-Copy Strategy, types	Profit :- meaning and concepts
	11.06.2022	Message, Advertising Appeals	Ascertainment of real profits
	13.06.2022	components of Print Advertising Copy	Divisible profits
	14.06.2022	<b>Sant Kabir Jayanti</b>	
	15.06.2022	broadcast advertising copy	Dividend
	16.06.2022	Types of Advertising Media	Do
	17.06.2022	.....do.....	Interim dividend
	18.06.2022	do	revision
	20.06.2022	Revision	Assignment 2
	21.06.2022	Meaning and Factors Affecting Media Planning	Prevention of oppression & mismanagement
	22.06.2022	Steps Involved in Media Planning	Do
	23.06.2022	Importance of Media Planning, Problems in Media Planning	Do
	24.06.2022	Media Scheduling, Media Testing and Media Strategy	Do

25.06.2022	revision chapter 2	revision
27.06.2022	Benefits of Ad-Agency, Types of Advertising Agencies	Viva voice
28.06.2022	revision chapter 3	Reconstruction and amalgamation
29.06.2022	Client Agency Relationship	do
30.06.2022	Advertising Department	do
01.07.2022	Meaning, Elements of Consumer behaviour, Factors Affecting Consumer Behaviour	Winding up of company:- meaning ,modes
02.07.2022	Impact, Importance of Consumer Behaviour, Buying Process and Buying Motives	Procedure and consequences of winding up
04.07.2022	Meaning, Need and Approaches of Advertising Effectiveness	Revision of dividend,account and audit
05.07.2022	methods of measuring Advertising Effectiveness	Revision of company secretary
06.07.2022	Pre-Testing and Post-Testing Methods	Revision of Meetings,procedure or requisities
07.07.2022	Difficulties in Evaluating Advertising Effectiveness	Doubt session
08.07.2022	class test	class test
09.07.2022	class test	class test
11.07.2022	class test	class test
12.07.2022	class test	class test
13.07.2022	class test	class test
14.07.2022	doubt session	doubt session
15.07.2022	doubt session	doubt session
16.07.2022	doubt session	doubt session
18.07.2022	doubt session	doubt session
19.07.2022	revision	revision

Name of Teacher..Mrs Sapna Arora

Subject ..Business Law, Retail Management, Financial Accounting, Business Statistics

Week	Date	Class ..B.COM	Class ...B. Com III	Class B.Com(I)	Class ...B.Com II.....
		Semester ..IV	Semester ...VI	Semester 2nd	Semester ...IV.....
	12.04.2022	Introduction of Negotiable Act,1881	Overview of the syllabus contents and Introduction to Retaining	Branch Accounts- Types of Branches	Introduction to syllabus
	13.04.2022	Feature of NI Act	Concept and Nature of Retailing	PPT on Home Branches- Dependent Branches: Debtors System	Meaning of correlation
	14.04.2022	<b>Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti</b>			
	15.04.2022	Presumptions	Scope of Retailing	Practical Problems of Debtors System	Methods of correlation
	16.04.2022	Types of NI	Retailing in India	Practical Problems of Debtors System	.....do.....
	18.04.2022	Types of NI	Theories of Retailing	Practical Problems of Debtors System	.....do.....
	19.04.2022	Negotiation	Theories of Retailing	Dependent Branches- Stock and debtors System	properties of correlation coefficient
	20.04.2022	Revision Class	Models of Retailing	Practical Problems of Stock and Debtors system	Spearman rank correlation
	21.04.2022	Crossing of Cheque	Models of Retailing	Dependent Branches- Final Accounts method	.....do.....

	22.04.2022	Crossing of Cheque	Organised and unorganized retailing	Practical Problems of Final accounts Method	concurrent deviation method
	23.04.2022	Dishonour of Cheque	Organised and unorganized retailing	Dependent Branches- Wholesale Price Branch method	Misc. questions
	25.04.2022	Discharge of NI	Revision class	Practical Problems of Wholesale Price Branch method	.....do.....
	26.04.2022	Revision Class	Retail strategy and Strategic planning process	Revision and Problem Discussion of Branch Accounts	problem solving session
	27.04.2022	Problem Solving Class	Operations management in Retailing	Class Test (Topic- Branch accounts)	Simple regression
	28.04.2022	Test-1	Tools for conducting Situation Analysis	Partnership Accounts- Characteristics of Partnership, Partnership deed	Types of regression analysis
	29.04.2022	Indian Partnership Act 1932	Revision class	Recording of Partnership Transactions, Capital accounts of Partners	Regression equations
	30.04.2022	Nature of Partnership Act	Primary retailing strategies	Practical Problems of Capital Accounts of Partners	.....do.....
	02.05.2022	Rights and Duties of partner	Retail location and its types	Practical Problems of Capital Accounts of Partners	.....do.....
	03.05.2022	<b>Parshuram Jayanti/Id-ul-Fitr</b>			
	04.05.2022	Rights and Duties of partner	Factors affecting choice and process of choosing a retail location	Practical Problems of Adjustment after closing the accounts	.....do.....
	05.05.2022	Relation of partner to IIIrd parties	Trading area analysis and choice of general location	Assignments-I Topic- Partnership Accounts Distribution of Profits	Assignment -1
	06.05.2022	Relation of partner to IIIrd parties	Assignment 1 and its discussion	Test	Grouped data
	07.05.2022	Liabilities of firm	Merchandise planning and its process	Admission of Partner- Calculation of new profit sharing ratio	.....do.....
	09.05.2022	Liabilities of Partner	Retail communication	Goodwill- Methods of valuation of Goodwill	.....do.....
	10.05.2022	Minor as a Partner	promotion budget	Goodwill- Methods of valuation of Goodwill	Standard error of estimate
	11.05.2022	Position of a Minor	Security issues in retailing	Goodwill- Methods of valuation of Goodwill	Class test
	12.05.2022	Revision Class	Security issues in retailing	viva of Assignment 1	Basic concepts of probability
	13.05.2022	Problem Solving Class	Revision and discussion	viva of Assignment 1	Calculation of probability
	14.05.2022	Assignment-1	Sessional test	Practical Problems on Hidden Goodwill	.....do.....
	16.05.2022	Reconstitution of Partnership firm	Discussion class	Practical problems on Hidden Goodwill	combinations of probability
	17.05.2022	Dissolution of firm	Concept of store design	DOUBT SESSION	Addition theorem
	18.05.2022	Dissolution of firm	Components of store design	Change in Profit Sharing ratio	.....do.....
	19.05.2022	Settlement of Accounts	components of store design	Practical Questions	Assignment-2
	20.05.2022	Settlement of Accounts	store layout and its types	Practical Questions	Multiplication theorem
	21.05.2022	Registration of firm	Types of store layout	Adjustment of Joint Insurance Policy	.....do.....
	23.05.2022	effect of non-registration	Assignment 2 and discussion	Adjustment of Joint Insurance Policy	.....do.....
	24.05.2022	Revision Class	Organizational structure of Retailing	Assignment 2	.....do.....
	25.05.2022	Test-2	Organizational structure of Retailing	Revaluation Account	.....do.....
	26.05.2022	Assignment-2	HRM in retailing	Revaluation Account	Bayes theorem

27.05.2022	Limited Liability Partnership Act 2008	Information Technology in Retailing	Practical Questions on Revaluation Account	.....do.....
28.05.2022	Characteristics	Application of information technology in retailing	Memorandum Revaluation Account	problem solving session
30.05.2022	Incorporation of LLP	FDI in retailing	Memorandum Revaluation Account	problem solving session
31.05.2022	Audit of Taxation of LLP	FDI in retailing	Adjustment of undistributed Profit or Losses and Reserves	Binomial distribution
01.06.2022	Audit of Taxation of LLP	FDI in retailing	Practical Questions	.....do.....
02.06.2022	<b>Maharana Pratap Jayanti</b>			
03.06.2022	Conversion	Revision and class test	viva of Assignment 2	.....do.....
04.06.2022	Conversion	discussion	viva of Assignment 2	problem solving session
06.06.2022	Winding up and Dissolution	Retail store management	Adjustment of Capital	poisson distribution
07.06.2022	Winding up and Dissolution	Blue print operations and premises management	Practical questions	.....do.....
08.06.2022	Revision Class	Managing inventory and display	DOUBT SESSION	.....do.....
09.06.2022	Doubt Session	Managing receipts and customer service	Retirement And Death of a Partner	.....do.....
10.06.2022	Introduction to IT Act 2000	Revision	Adjustment of Goodwill and its treatment	problem solving session
11.06.2022	Features of IT Act	Management of employees, promotion, events and partnership	Revaluation of Assets and Liabilities	problem solving session
13.06.2022	Digital Signature	Energy management	practical questions	Class test
14.06.2022	<b>Sant Kabir Jayanti</b>			
15.06.2022	Electronic Governance	Revision	Practical Questions	Normal distribution
16.06.2022	Electronic Governance	class test	Settlement of Loan	Assumptions of normal distribution
17.06.2022	Attribution	Revision of theories of Retailing	Practical Questions	Measure area under normal curve
18.06.2022	Acknowledgement of electronic records	Revision: models of retailing	Practical Questions	.....do.....
20.06.2022	Acknowledgement of electronic records	Revision: strategic planning	Death of a Partner	Applications of normal distribution
21.06.2022	Dispatch of electronic records	Revision: operations management	Practical Questions	
22.06.2022	Dispatch of electronic records	Planning retail location	Practical Questions	.....do.....
23.06.2022	Revision Class	Revision: retail communication	Practical Questions	.....do.....
24.06.2022	Problem Solving Class	Revision: security issues in retailing	DOUBT SESSION	.....do.....
25.06.2022	Certifying Digital Signature	Revision: store design	Sessional Test	.....do.....
27.06.2022	Penalties ,Compensation and Adjudication	Organizational structure of Retailing	Dissolution of Partnership Firm	Problem solving session
28.06.2022	Penalties ,Compensation and Adjudication	Revision: Application of IT in retailing	Accounting Treatment of Reserves and Provision	Class test
29.06.2022	Penalties ,Compensation and Adjudication	FDI in retailing	Practical Questions	Previous paper discussion
30.06.2022	Other Provisions	Revision: retail store management functions	Practical Questions	Previous paper discussion
01.07.2022	Other Provisions	chapter wise revision	When all partners become Insolvent Except one	Ch. wise revision
02.07.2022	Revision Class	test	Practical Questions	chapter 1
04.07.2022	Revision Class	chapter wise revision	Practical Questions	Chapter 2

05.07.2022	Doubt session	test	Concept and Legal Provisions regarding Hire purchase Account	Chapter 3
06.07.2022	Concept of RTI Act, 2005	chapter wise revision	Continued	.....do.....
07.07.2022	Concept of RTI Act, 2005	test	Accounting Records for Goods of Substantial Sale Value	Chapter 4
08.07.2022	Features of RTI Act	chapter wise revision	Practical Questions	.....do.....
09.07.2022	Procedure of RTI Act	test	Do	.....do.....
11.07.2022	Procedure of RTI Act	chapter wise revision	Do	Chapter 5
12.07.2022	Importance of RTI Act	test	Do	.....do.....
13.07.2022	Appeals	chapter wise revision	Do	.....do.....
14.07.2022	Appeals	test	DOUBT SESSION	Chapter 6
15.07.2022	Assumptions from Disclosure of Information	chapter wise revision	TEST	.....do.....
16.07.2022	Constitution of information Commission	test	REVISION	Chapter 7
18.07.2022	Constitution of Information Commission	chapter wise revision	TEST	.....do.....
19.07.2022	Revision Class	test	DOUBT SESSION	.....do.....

**Name of Teacher..Dr.Geetanjali Chawla**  
**Subject ..Business Law-11**

Week	Date	Class ..B.COM	Class ..B.COM	Class ..B.COM
		Semester ..IIIrd	Semester ..IIIrd	Semester ..IIIrd
	12.04.2022	Introduction of Negotiable Act,1881		
	13.04.2022	Feature of NI Act		
	14.04.2022	<b>Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti</b>		
	15.04.2022	Presumptions		
	16.04.2022	Types of NI		
	18.04.2022	Types of NI		
	19.04.2022	Negotiation		
	20.04.2022	Revision Class		
	21.04.2022	Crossing of Cheque		
	22.04.2022	Crossing of Cheque		
	23.04.2022	Dishonour of Cheque		
	25.04.2022	Discharge of NI		
	26.04.2022	Revision Class		
	27.04.2022	Problem Solving Class		
	28.04.2022	Test-1		
	29.04.2022	Indian Partenership Act 1932		
	30.04.2022	Nature of Partnership Act		
	02.05.2022	Rights and Duties of partner		
	03.05.2022	<b>Parshuram Jayanti/Id-ul-Fitr</b>		
	04.05.2022	Rights and Duties of partner		
	05.05.2022	Relation of partner to IIIrd parties		
	06.05.2022	Relation of partner to IIIrd parties		
	07.05.2022	Liabilities of firm		
	09.05.2022	Liabilities of Partner		
	10.05.2022	Minor as a Partner		
	11.05.2022	Position of a Minor		
	12.05.2022	Revision Class		
	13.05.2022	Problem Solving Class		
	14.05.2022	Assignment-1		
	16.05.2022	Reconstitution of Partnership firm		
	17.05.2022	Dissolution of firm		
	18.05.2022	Dissolution of firm		
	19.05.2022	Settlement of Accounts		
	20.05.2022	Settlement of Accounts		

	21.05.2022	Registration of firm		
	23.05.2022	effect of non-registration		
	24.05.2022	Revision Class		
	25.05.2022	Test-2		
	26.05.2022	Assignment-2		
	27.05.2022	Limited Liability Partnership Act 2008		
	28.05.2022	Characteristics		
	30.05.2022	Incorporation of LLP		
	31.05.2022	Audit of Taxation of LLP		
	01.06.2022	Audit of Taxation of LLP		
	02.06.2022	<b>Maharana Pratap Jayanti</b>		
	03.06.2022	Conversion		
	04.06.2022	Conversion		
	06.06.2022	Winding up and Dissolution		
	07.06.2022	Winding up and Dissolution		
	08.06.2022	Revision Class		
	09.06.2022	Doubt Session		
	10.06.2022	Introductionn to IT Act 2000		
	11.06.2022	Features of IT Act		
	13.06.2022	Digital Signature		
	14.06.2022	<b>Sant Kabir Jayanti</b>		
	15.06.2022	Electronic Governance		
	16.06.2022	Electronic Governance		
	17.06.2022	Attribution		
	18.06.2022	Acknowledgement of electronic records		
	20.06.2022	Acknowledgement of electronic records		
	21.06.2022	Dispatch of electronic records		
	22.06.2022	Dispatch of electronic records		
	23.06.2022	Revision Class		
	24.06.2022	Problem Solving Class		
	25.06.2022	Certifying Digital Signature		
	27.06.2022	Penalties ,Compensation and Adjudication		
	28.06.2022	Penalties ,Compensation and Adjudication		
	29.06.2022	Penalties ,Compensation and Adjudication		
	30.06.2022	Other Provisions		
	01.07.2022	Other Provisions		
	02.07.2022	Revision Class		
	04.07.2022	Revision Class		
	05.07.2022	Doubt session		
	06.07.2022	Concept of RTI Act, 2005		
	07.07.2022	Concept of RTI Act, 2005		
	08.07.2022	Features of RTI Act		

	09.07.2022	Procedure of RTI Act		
	11.07.2022	Procedure of RTI Act		
	12.07.2022	Importance of RTI Act		
	13.07.2022	Appeals		
	14.07.2022	Appeals		
	15.07.2022	Assumptions from Disclosure of Information		
	16.07.2022	Constitution of information Commission		
	18.07.2022	Constitution of Information Commission		
	19.07.2022	Revision Class		

**Subject ..Fundamental of Insurance,HRM,International HRM**

Week	Date	Class B.Com (III)	Class ..M.com-P	Class ..M.com -F
		Semester VIth	Semester ..2nd	Class ..M.com -F
	12.04.2022	Introduction to Insurance	Concept of HRM	Introduction to IHRM
	13.04.2022	Concept of Life Insurance	Evolution	Concept and Definitions
	14.04.2022	<b>Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti</b>		
	15.04.2022	Purpose of life insurance	Evolution	Nature of international management
	16.04.2022	Importance of Life insurance	Scope of HRM	Importance of international management
	18.04.2022	Principles of insurance	Importance of HRM	Scope of International Management
	19.04.2022	Insurance as a social security tool	Importance of HRM	Trends of International Management
	20.04.2022	Insurance as a social security tool	Objectives	Objectives
	21.04.2022	Insurance and economic development		Schools of Thought of Int. Mgt.
	22.04.2022	Assignment - 1	Functions	Schools of Thought of Int. Mgt.
	23.04.2022	Contract of Life insurance	Functions	Comparative Management
	25.04.2022	Principles and practices of Life insurance	Revision Class	Importance of comparative management
	26.04.2022	Parties to the contract	HRM in dynamic Environment	Scope of Comparative Management
	27.04.2022	Rights and Duties	HRM in dynamic Environment	Models
	28.04.2022	Conditions and terms and policies	HRM in dynamic Environment	Models
	29.04.2022	Effects of non compliance	HR Manager Skills	Models
	30.04.2022	Nomination and assignment practices	Test-1	Models
	02.05.2022	Nomination and assignment practices	Global HRM	Issues of Comparative management
	03.05.2022	<b>Parshuram Jayanti/Id-ul-Fitr</b>		
	04.05.2022	Collection of Premium	Factors affecting Global HRM	Legal Issues
	05.05.2022	Revival concepts	Process of HRP	Political Issues
	06.05.2022	loans and surrenders	Suggestions and Effectiveness	Ethical Issues
	07.05.2022	Claims	Assignment-1	Cultural Issues
	09.05.2022	Claims	HR Information System	Test
	10.05.2022	Revision	Needs of HRIS	Assignment-1
	11.05.2022	Doubt Session	Objectives	Doubt Session
	12.05.2022	Test-1	Process of HRIS	Management Styles and Practices

13.05.2022	Bonuses and annuity payments concept	Revision Class	Management Styles and Practices
14.05.2022	Bonuses and annuity payments concept	Test-2	USA
16.05.2022	present structure	Human Resource Policy	USA
17.05.2022	Present structure	Features	JAPAN
18.05.2022	Present structure	Importance of HRM	JAPAN
19.05.2022	Growth of Life insurance in india	Objectives	CHINA
20.05.2022	Growth of Life insurance in india	Revision Class	CHINA
21.05.2022	Concept of claims settlement	Job Analysis	KOREA
23.05.2022	Claims settlement procedure	Objectives and Benefits	KOREA
24.05.2022	Claims settlement procedure	Process	EUROPE
25.05.2022	Revision class	Recruitment	EUROPE
26.05.2022	Concept of Marine insurance	Needs, Objectives	INDIA
27.05.2022	Marine insurance policy	Procedure of Recruitment	INDIA
28.05.2022	Policy condition	Procedure of Recruitment	Organisational Design in Different Countries
30.05.2022	Premium	Sources of Recruitment	Organisational Design in Different Countries
31.05.2022	Concept of Double insurance	Sources of Recruitment	VIVA
01.06.2022	Assignment of policy warranties	Concept of Selection	VIVA
02.06.2022	<b>Maharana Pratap Jayanti</b>		
03.06.2022	Loss and abandonment	Procedure of Selection	Transactional Organisational Behaviour
04.06.2022	Loss and abandonment	Procedure of Selection	Transactional Organisational Behaviour
06.06.2022	Loss and abandonment	Placement and Induction	Motivation
07.06.2022	Measures of indemnity	Placement and Induction	Perception
08.06.2022	Claim settlement procedure	Objectives and Principles	Leadership
09.06.2022	Claim settlement procedure	Problems	Leadership
10.06.2022	Doubt Session	Assignment-2	Leadership
11.06.2022	Test-1	Promotion Concept	Communication
13.06.2022	Assignment 2	Purposes and principles	Communication
14.06.2022	<b>Sant Kabir Jayanti</b>		
15.06.2022	VIVA	Purposes and principles	Job Satisfaction
16.06.2022	VIVA	Transfers and Separations	Attitudes
17.06.2022	VIVA	Transfers and Separations	Performance Appraisal
18.06.2022	Concept of Accident insurance	Types	Performance Appraisal
20.06.2022	Policy conditioned	Types	Performance Appraisal
21.06.2022	Claims settlement procedure	Policies	Sessional
22.06.2022	Claims settlement procedure	Policies	Revision class
23.06.2022	Motor insurance	Forms of Separation	Revision class
24.06.2022	policy	Forms of Separation	DOUBT SESSION
25.06.2022	claims settlement procedure	Revision Class	Test
27.06.2022	Sessional	Employees Training	Assignment-2
28.06.2022	Insurance intermediaries	Employees Training	Management Styles and Practices



	29.06.2022	Role of agents	Executive Development	Management Styles and Practices
	30.06.2022	Procedure for becoming an agent	Career planning and development	Management styles and Practices
	01.07.2022	Procedure for becoming an agent	Career planning and development	Management Multinational Business Operations
	02.07.2022	Cancelation of license	Performance Appraisal Concept	Management Multinational Business Operations
	04.07.2022	Revocation	Process	Management Multinational Business Operations
	05.07.2022	Suspension	Performance Appraisal Methods	In Finance
	06.07.2022	Termination of agent appointment	Performance Appraisal Methods	In Finance
	07.07.2022	Termination of agent appointment	Quality of Work Life	In Marketing
	08.07.2022	Code of conduct	Compensation	In Marketing
	09.07.2022	Code of conduct	Incentives	Negotiating Across Culture
	11.07.2022	Unfair practices	Job Satisfaction	Negotiating Across Culture
	12.07.2022	Unfair practices	Job Stress Management	Power Point Presentations
	13.07.2022	Revision	Job Stress Management	Power Point Presentations
	14.07.2022	Revision	Power Point Presentations	Power Point Presentations
	15.07.2022	Revision	Power Point Presentations	Power Point Presentations
	16.07.2022	Doubt Session	Power Point Presentations	Power Point Presentations
	18.07.2022	Doubt Session	Power Point Presentations	Power Point Presentations
	19.07.2022	Doubt Session	Power Point Presentations	Power Point Presentations

Name of Teacher- Ms. Garima Arora

**Subject- Corporate Accounting (BC-401), Rural Marketing (MC-412)**

Week	Date	Class - B.COM 2nd	Class- M.COM (FINAL)
		Semester- 4th	Semester- 4th
	12.04.2022	Bridge Course	Bridge Course
	13.04.2022	Concept of goodwill	Rural Marketing
	14.04.2022	<b>Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti</b>	
	15.04.2022	origin & need for valuation of goodwill	Concept of Rural Marketing
	16.04.2022	Methods of valuation of goodwill	Characterstics of Rural Marketing
	18.04.2022	Average Profit Method	Characterstics of Rural Marketing
	19.04.2022	Average Profit Method	Opportunities to Rural Marketing
	20.04.2022	super Profit Method	Opportunities to Rural Marketing
	21.04.2022	super Profit Method	Challenges to Rural Market in India
	22.04.2022	Capitalization Method	Challenges to Rural Market in India
	23.04.2022	Capitalization Method	Rural Marketing environment
	25.04.2022	Purchase Consideration	Rural Marketing environment
	26.04.2022	Annuity Method	Internal Environment
	27.04.2022	Annuity Method	External Environment
	28.04.2022	Class Revision	Rural marketing research

29.04.2022	Valuation of shares	Rural marketing research
30.04.2022	Factors Affecting Valuation OF Shares	Class Revision
02.05.2022	Methods of valuation of shares	Class test
03.05.2022	<b>Parshuram Jayanti/Id-ul-Fitr</b>	
04.05.2022	Net Assets Method	Rural consumer behaviour
05.05.2022	Net Assets Method	Factors of Rural consumer behaviour
06.05.2022	Net Assets Method	Segmenting rural markets
07.05.2022	Net Assets Method	Segmenting rural markets
09.05.2022	Dividend Yield Method	Rural marketing strategies
10.05.2022	Dividend Yield Method	Rural marketing strategies
11.05.2022	Dividend Yield Method	Class revision
12.05.2022	Dividend Yield Method	Rural market vs. urban market
13.05.2022	Earning Capacity Method	New product development for the rural market
14.05.2022	Earning Capacity Method	New product development for the rural market
16.05.2022	Earning Capacity Method	New product development for the rural market
17.05.2022	Average Method /Mean Method	Rural marketing mix
18.05.2022	Average Method /Mean Method	Product Mix
19.05.2022	Average Method /Mean Method	Price Mix
20.05.2022	Class Revision	Place Mix
21.05.2022	Class test	Promotion Mix
23.05.2022	Concept of Holding companies	Class test
24.05.2022	Consolidated Financial statements	Media planning for rural markets
25.05.2022	Consolidated Balance sheet	Media planning for rural markets
26.05.2022	Consolidated Balance sheet	Personal selling in rural market
27.05.2022	Consolidated Balance sheet	Process of personal selling
28.05.2022	Consolidated Balance sheet	Marketing of consumer durables
30.05.2022	Consolidated Balance sheet	Marketing of consumer durables
31.05.2022	Pre -Acquisition & Post - Acquisition Profits/ Reserves	Marketing of consumer durables
01.06.2022	Pre -Acquisition & Post - Acquisition Profits/ Reserves	Class revision
02.06.2022	<b>Maharana Pratap Jayanti</b>	
03.06.2022	Shares of Subsidiary acquired During the course of the year	Marketing of consumer non durables
04.06.2022	Adjustment for unrealised Profits Included In Inventory	Marketing of consumer non durables
06.06.2022	Elimination of Mutual or Inter- Company Owings	Marketing of consumer non durables

	07.06.2022	Debentures in Subsidiary Company	Marketing of agriculture produce
	08.06.2022	Preference Shares in the Subsidiary Company	Marketing of agriculture produce
	09.06.2022	Dividend Received from Subsidiary Company out of Pre-Acquisition Profits	Marketing of agriculture produce
	10.06.2022	Interim Dividend Received From the Subsidiary Company	Sessional test
	11.06.2022	Interim Dividend Received From the Subsidiary Company	Marketing of agriculture produce
	13.06.2022	Proposed Dividend	Class revision
	14.06.2022	<b>Sant Kabir Jayanti</b>	
	15.06.2022	Class Revision	Class revision
	16.06.2022	Class test	E-Commerce in rural market
	17.06.2022	Concept of Liquidation Company	E-Commerce in rural market
	18.06.2022	Methods Of Liquidation	E-Commerce in rural market
	20.06.2022	Methods Of Liquidation	E-Commerce in rural market
	21.06.2022	Order of Payment	E-Commerce in rural market
	22.06.2022	Liquidator's Financial Statement of Account	Class Presentation
	23.06.2022	Liquidator's Remuneration on Amounts Distributed to Equity Shareholders	Class Presentation
	24.06.2022	Distribution of surplus	Class Presentation
	25.06.2022	Call in advance & call in arrears	Class Presentation
	27.06.2022	calls on equity shares	Class Presentation
	28.06.2022	Receiver for debentureholders	Class Presentation
	29.06.2022	Statement of Affairs	Class Presentation
	30.06.2022	Statement of Affairs	Class Presentation
	01.07.2022	Accounting of banking organisations	Class Presentation
	02.07.2022	Accounting of banking organisations	Class Presentation
	04.07.2022	Accounting of banking organisations	Class Presentation
	05.07.2022	Accounting of insurance Companies	Class Presentation
	06.07.2022	Accounting of insurance Companies	Class Presentation
	07.07.2022	Accounting of insurance Companies	Class Presentation
	08.07.2022	Accounting of insurance Companies	Class Presentation
	09.07.2022	Class Revision	Class Presentation
	11.07.2022	Class Revision	Class Presentation
	12.07.2022	Class Revision	Class Revision
	13.07.2022	Class Revision	Class Revision
	14.07.2022	Class test	Class Revision
	15.07.2022	Class test	Class Revision
	16.07.2022	Class test	class test
	18.07.2022	Class test	class test
	19.07.2022	Class test	class test

**Subject- Corporate Accounting (BC-401), Rural Marketing (MC-412)**

Week	Date	Class - B.COM 2nd	Class- M.COM (FINAL)
		Semester- 4th	Semester- 4th

12.04.2022	Bridge Course	Bridge Course
13.04.2022	Concept of goodwill	Rural Marketing
14.04.2022	<b>Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti</b>	
15.04.2022	origin & need for valuation of goodwill	Concept of Rural Marketing
16.04.2022	Methods of valuation of goodwill	Characterstics of Rural Marketing
18.04.2022	Average Profit Method	Characterstics of Rural Marketing
19.04.2022	Average Profit Method	Opportunities to Rural Marketing
20.04.2022	super Profit Method	Opportunities to Rural Marketing
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22.04.2022	Capitalization Method	Challenges to Rural Market in India
23.04.2022	Capitalization Method	Rural Marketing environment
25.04.2022	Purchase Consideration	Rural Marketing environment
26.04.2022	Annuity Method	Internal Environment
27.04.2022	Annuity Method	External Environment
28.04.2022	Class Revision	Rural marketing research
29.04.2022	Valuation of shares	Rural marketing research
30.04.2022	Factors Affecting Valuation OF Shares	Class Revision
02.05.2022	Methods of valuation of shares	Class test
03.05.2022	<b>Parshuram Jayanti/Id-ul-Fitr</b>	
04.05.2022	Net Assets Method	Rural consumer behaviour
05.05.2022	Net Assets Method	Factors of Rural consumer behaviour
06.05.2022	Net Assets Method	Segmenting rural markets
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10.05.2022	Dividend Yield Method	Rural marketing strategies
11.05.2022	Dividend Yield Method	Class revision
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13.05.2022	Earning Capacity Method	New product development for the rural market
14.05.2022	Earning Capacity Method	New product development for the rural market
16.05.2022	Earning Capacity Method	New product development for the rural market
17.05.2022	Average Method /Mean Method	Rural marketing mix
18.05.2022	Average Method /Mean Method	Product Mix
19.05.2022	Average Method /Mean Method	Price Mix
20.05.2022	Class Revision	Place Mix
21.05.2022	Class test	Promotion Mix
23.05.2022	Concept of Holding companies	Class test
24.05.2022	Consolidated Finacial statements	Media planning for rural markets

25.05.2022	Consolidated Balance sheet	Media planning for rural markets
26.05.2022	Consolidated Balance sheet	Personal selling in rural market
27.05.2022	Consolidated Balance sheet	Process of personal selling
28.05.2022	Consolidated Balance sheet	Marketing of consumer durables
30.05.2022	Consolidated Balance sheet	Marketing of consumer durables
31.05.2022	Pre -Acquisition & Post - Acquisition Profits/ Reserves	Marketing of consumer durables
01.06.2022	Pre -Acquisition & Post - Acquisition Profits/ Reserves	Class revision
02.06.2022	<b>Maharana Pratap Jayanti</b>	
03.06.2022	Shares of Subsidiary acquired During the course of the year	Marketing of consumer non durables
04.06.2022	Adjustment for unrealised Profits Included In Inventory	Marketing of consumer non durables
06.06.2022	Elimination of Mutual or Inter- Company Owings	Marketing of consumer non durables
07.06.2022	Debentures in Subsidiary Company	Marketing of agriculture produce
08.06.2022	Preference Shares in the Subsidiary Company	Marketing of agriculture produce
09.06.2022	Dividend Received fom Subsidiary Company out of Pre-Acquisition Profits	Marketing of agriculture produce
10.06.2022	Interim Dividend Received From the Subsidiary Company	Sessional test
11.06.2022	Interim Dividend Received From the Subsidiary Company	Marketing of agriculture produce
13.06.2022	Proposed Dividend	Class revision
14.06.2022	<b>Sant Kabir Jayanti</b>	
15.06.2022	Class Revision	Class revision
16.06.2022	Class test	E-Commerce in rural market
17.06.2022	Concept of Liquidation Company	E-Commerce in rural market
18.06.2022	Methods Of Liquidation	E-Commerce in rural market
20.06.2022	Methods Of Liquidation	E-Commerce in rural market
21.06.2022	Order of Payment	E-Commerce in rural market
22.06.2022	Liquidator's Finacial Statement of Account	Class Presentation
23.06.2022	Liquidator's Remuneration on Amounts Distributed to Equity Shareholders	Class Presentation
24.06.2022	Disrtibution of surplus	Class Presentation
25.06.2022	Call in advance & call in arrears	Class Presentation
27.06.2022	calls on equity shares	Class Presentation
28.06.2022	Receiver for debentureholders	Class Presentation
29.06.2022	Statement of Affairs	Class Presentation
30.06.2022	Statement of Affairs	Class Presentation
01.07.2022	Accounting of banking organisations	Class Presentation

02.07.2022	Accounting of banking organisations	Class Presentation
04.07.2022	Accounting of banking organisations	Class Presentation
05.07.2022	Accounting of insurance Companies	Class Presentation
06.07.2022	Accounting of insurance Companies	Class Presentation
07.07.2022	Accounting of insurance Companies	Class Presentation
08.07.2022	Accounting of insurance Companies	Class Presentation
09.07.2022	Class Revision	Class Presentation
11.07.2022	Class Revision	Class Presentation
12.07.2022	Class Revision	Class Revision
13.07.2022	Class Revision	Class Revision
14.07.2022	Class test	Class Revision
15.07.2022	Class test	Class Revision
16.07.2022	Class test	class test
18.07.2022	Class test	class test
19.07.2022	Class test	class test

**Name of Teacher - Miss Jyoti**

**Subject - Strategic marketing.**

**MC -203**

**Subject - Human resource management**

**BC-603**

Week	Date	Class - M.com (P)	Class -B.com 3rd
		Semester - 2nd	Semester -6th
	12.04.2022	Introduction to Strategic marketing	Introduction to HRM
	13.04.2022	Concept of strategy and Marketing Strategy	Meaning and nature of HRM
	14.04.2022	<b>Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti</b>	
	15.04.2022	Concept of strategy and Marketing Strategy	History and scope
	16.04.2022	Challenges of strategic marketing	Objectives of HRM
	18.04.2022	Formulation of marketing Strategy, Hierarchy of strategies	Significance of HRM
	19.04.2022	Strategic Marketing Planning process-Meaning, Approaches	Functions of HRM
	20.04.2022	Strategic Marketing Planning process-Meaning, Approaches	HRM V/S PERSONEL MGT
	21.04.2022	PPT on Strategy Formulation and its Process	HRM V/S HRD
	22.04.2022	Levels and Aspects of Strategy Formulation	DOUBT SESSION
	23.04.2022	Marketing Mix Strategy	Human Resource Planning
	25.04.2022	Class Test	Importance of HR Planning
	26.04.2022	Corporate Strategy Decision and Corporate Growth Strategies-Meaning, Features, Types	objectives of HR Planning
	27.04.2022	Mission and Mission Statement	Process of HR planning with PPT
	28.04.2022	Vision, Goals and objectives, Factors affecting objective setting	Factors Affecting HR planning
	29.04.2022	Revision and Group discussion on Corporate Strategy Decision	Problems and suggestions in HR Planning

30.04.2022	Concept and types of Corporate Growth Strategies	Job analysis
02.05.2022	Concentration and Integration Strategies	Process of Job Analysis
03.05.2022	<b>Parshuram Jayanti/Id-ul-Fitr</b>	
04.05.2022	Diversification Strategies	Methods of collecting data for job analysis
05.05.2022	Concept of Business Strategy	Potential problems with job analysis
06.05.2022	Porter's Generic Business Strategy, Critical assessment of Generic Business Strategy	Job Description
07.05.2022	Hybrid Strategy, Tactics for Business strategy	Job Specification
09.05.2022	Hybrid Strategy, Tactics for Business strategy	Revision of Job Analysis with PPT
10.05.2022	Class Test Topic- Generic Business Strategy	ASSIGNMENT 1ST
11.05.2022	Concept of Internal Environment and process, Functional analysis of a Firm	RECRUITMENT MEANING
12.05.2022	Methods of Analysing Corporate Capabilities	PURPOSE OF RECRUITMENT
13.05.2022	GAP Analysis of a firm	RECRUITMENT POLICY
14.05.2022	Concept and Components of External Environmental Analysis	FACTORS AFFECTING RECRUITMENT
16.05.2022	Techniques of Environmental analysis	METHODS OF RECRUITMENT
17.05.2022	Environmental Scanning concept, Problems	RECENT TRENDS IN RECRUITMENT
18.05.2022	Concept and Factors to be Analysed for Industry and Competitor Analysis	SELECTION MEANING AND PROCESS
19.05.2022	Concept of competition analysis, Analysis of Competitive Forces	PURPOSE OF SELECTION
20.05.2022	Competitor analysis, Porter's General Competitive Strategy	BARRIERS OF EFFECTIVE SELECTION
21.05.2022	Assignment and Viva -1	DIFFERENCE BETWEEN RECRUITMENT AND SELECTION
23.05.2022	Concept, Rules, Tools and SWOT Analysis Matrix	REVISION OF RECRUITMENT AND SELECTION
24.05.2022	Concept and Techniques of Portfolio Analysis	DOUBT SESSION
25.05.2022	Techniques of Portfolio Analysis	ASSIGNMENT 2ND
26.05.2022	Class Test Topic- SWOT and Portfolio Analysis	PLACEMENT INTRODUCTION OF THE CONCEPT
27.05.2022	Concept, Benefits and Basis of Market Segmentation	TYPES OF PLACEMENT
28.05.2022	PPT on Market segmentation concept, Benefits and Basis	OBJECTIVE AND SIGNIFICANCE OF PLACEMENT

30.05.2022	Market Segmentation strategies	PROBLEMS IN PLACEMENT
31.05.2022	Targeting- Meaning and Strategies	INDUCTION CONCEPT. BENEFITS OF INDUCTION PROGRAMME
01.06.2022	Target Market- Meaning Process and Profile	
02.06.2022	<b>Maharana Pratap Jayanti</b>	
03.06.2022	Positioning- Concept, Strategies and Repositioning	RESONSIBILITY OF EMPLOYEE INDUCTION
04.06.2022	Group Discussion Topic- Industry and Competitor Analysis	INDUCTION PROCESS
06.06.2022	Marketing Strategy for New Market Entries	RESONSIBILITY OF EMPLOYEE INDUCTION
07.06.2022	Marketing Strategy for New Market Entries	REVISION OF INDUCTION AND PLACEMENT WITH PPT
08.06.2022	Marketing Strategy for New Market Entries	BASIS OF ESSENTIAL OF PROMOTION POLICY PROMOTION
09.06.2022	Marketing Strategy for New Market Entries	DEMOTION
10.06.2022	Selecting Right entry Strategy, New Product development and Introduction Strategies	CAUSES AND TYPES OF TRANSFER
11.06.2022	Assesment test	PROBLEMS OF TRANSFERS
13.06.2022	A life cycle analysis for New Products, Growth in Existing Product markets	TRANSFER POLICY
14.06.2022	<b>Sant Kabir Jayanti</b>	
15.06.2022	Opportunities in Growth Markets, Growth Market Strategies	CLASS TEST
16.06.2022	Mature Markets, Mature Market Strategies	MEANING AND NEED OF TRAINING
17.06.2022	Declining Markets, Marketing Strategies for declining Market ,Creating Growth in Declining Market	TRAINING AND DEVELOPMENT, TRAINING AND EDUCATION
18.06.2022	Business Strategies and Marketing Mix- Types of Business Strategies, Marketing mix, Marketing mix	TRAINING AND DEVELOPMENT, TRAINING AND EDUCATION
20.06.2022	Components of Marketing Mix, Strategy Formulation for Marketing mix	PERFORMANCE APPRAISAL
21.06.2022	Components of Marketing Mix, Strategy Formulation for Marketing mix	PERFORMANCE APPRAISAL



22.06.2022	Product, Price, promotion Strategies, Factors affecting Marketing Mix	IMPORTANCE AND OBJECTIVES OF PERFORMANCE APPRAISAL
23.06.2022	Relationship Between Business Strategies and Marketing mix	PROCESS OF PERFORMANCE APPRAISAL
24.06.2022	class test	PROCESS OF PERFORMANCE APPRAISAL
25.06.2022	Marketing Strategy Implementation	Class discussion
27.06.2022	Factors Causing Unsuccessful Implementation of Strategy	METHODS OF PERFORMANCE APPRAISAL WITH PPT
28.06.2022	Factors Causing Unsuccessful Implementation of Strategy	METHODS OF PERFORMANCE APPRAISAL WITH PPT
29.06.2022	Activating Strategy, Strategic Implementation	METHODS OF PERFORMANCE APPRAISAL WITH PPT
30.06.2022	Activating Strategy, Strategic Implementation	METHODS OF PERFORMANCE APPRAISAL WITH PPT
01.07.2022	Activating Strategy, Strategic Implementation	LIMITATIONS OF PERFORMANCE APPRAISAL
02.07.2022	Marketing Strategy Evaluation and Control	PROBLEM SOLVING SESSION
04.07.2022	Marketing Strategy Evaluation and Control	CLASS TEST
05.07.2022	Marketing Strategy Evaluation and Control	CLASS TEST
06.07.2022	Class discussion	CLASS TEST
07.07.2022	Class discussion	CLASS TEST
08.07.2022	Class discussion	CLASS REVISION
09.07.2022	Class discussion	CLASS REVISION
11.07.2022	Class discussion	CLASS REVISION
12.07.2022	class revision	CLASS REVISION
13.07.2022	class revision	CLASS REVISION
14.07.2022	class revision	CLASS REVISION
15.07.2022	class revision	CLASS REVISION
16.07.2022	class revision	CLASS REVISION
18.07.2022	class revision	CLASS REVISION
19.07.2022	class revision	CLASS REVISION

**Subject -- Business environment of haryana Paper-BC -206**

**Subject- Corporate Governance. Paper-BC-606(ii)**

**Subject - Principles of Management. BC- 403**

Week	Date	Class-B.com 1st	Class- B.com 3rd	Class- BTM 2ND
		Semester -2nd	Semester -6th	Semester -4th
	12.04.2022	Haryana economy :- nature , characteristics and problems	Corporate governance : Concept and structure	Concept of management
	13.04.2022	Concept of economic development	Corporate governance : Concept and structure	Nature, purpose, management as an art ,science and a profession
	14.04.2022	<b>Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti</b>		
	15.04.2022	State of the haryana economy since its inception : Inome, population, Health,& Nutrition and declining sex ratio	Principles of corporate governance	Functions of management

16.04.2022	State of the haryana economy since its inception : Incme, population, Health,& Nutrition and declining sex ratio	Models of corporate governance	Functions of management
18.04.2022	State of the haryana economy since its inception : Incme, population, Health,& Nutrition and declining sex ratio	Models of corporate governance	Class discussion
19.04.2022	Class discussion	class discussion	Systems approach to management
20.04.2022	Class test	PPT on Process and regulation, parties to corporate governance	Systems approach to management
21.04.2022	PPT on haryana agriculture : nature , cropping pattern	Mechanism and controls of corporate governance	Class test
22.04.2022	Role of agriculture in haryana economy	Mechanism and controls of corporate governance	Concept of planning
23.04.2022	Role of agriculture in haryana economy	Class test	PPT on steps in planning process, purpose
25.04.2022	Measures for development in agriculture, crop insurance	Requirement of effective corporate governance	Types of plans
26.04.2022	Measures for development in agriculture, crop insurance	Requirement of effective corporate governance	Types of plans
27.04.2022	Class test	Insider trading	Management by objectives
28.04.2022	Agriculture credit and agriculture finance	Insider trading	Management by objectives
29.04.2022	Agriculture credit and agriculture finance	Insider trading	Class discussion
30.04.2022	Types of agriculture finance	PPT on rating agencies	Decision making - meaning , definition ,importance
02.05.2022	Types of agriculture finance	PPT on rating agencies	Decision making - meaning , definition ,importance
03.05.2022	<b>Parshuram Jayanti/Id-ul-Fitr</b>		
04.05.2022	Credit needs of farmers	Whistle blowing	Ration, process and limitations of decision making
05.05.2022	Sources of credit: Institutional and non - institutional sources	Whistle blowing	Class test
06.05.2022	Sources of credit: Institutional and non - institutional sources	Class discussion	Concept of Organizing
07.05.2022	Sources of credit: Institutional and non - institutional sources	Shareholder's protection	Process of organizing
09.05.2022	Class test	Shareholder's protection	PPT on Levels of organizing
10.05.2022	NABARD	Class test	PPT on Levels of organizing
11.05.2022	NABARD	ASSIGNMENT-1st	Span of management
12.05.2022	NABARD	Corporate governance in india	Span of management

	13.05.2022	Class discussion	Initiatives and present position of Corporate governance in india	Class discussion
	14.05.2022	Class test	Initiatives and present position of Corporate governance in india	Forms-line , functional of organisation
	16.05.2022	Rural indebtedness :- causes, consequences and debt relief measures	Issues & problems in corporate governance	Lines & Staff and committee forms of organisations
	17.05.2022	Rural indebtedness :- causes, consequences and debt relief measures	Issues & problems in corporate governance	Class discussion
	18.05.2022	Rural indebtedness :- causes, consequences and debt relief measures	Class discussion	ASSIGNMENT -1st
	19.05.2022	Class discussion	Corporate disclosure practices	Delegation of authority
	20.05.2022	ASSIGNMENT-1	Corporate disclosure practices	Delegation of authority
	21.05.2022	PPT on Micro,small & medium enterprises in haryana:- meaning, role	Class test	Delegation of authority
	23.05.2022	PPT on Micro,small & medium enterprises in haryana:- meaning, role	Globalization and corporate governance in india	Class test
	24.05.2022	Class discussion	Globalization and corporate governance in india	Decentralization
	25.05.2022	Performance and challenges of MSME	Class discussion	Decentralization
	26.05.2022	Class test	Class test	Class discussion
	27.05.2022	SEZ	Corporate governance reforms	Class discussion
	28.05.2022	SEZ	Corporate governance reforms	Centralization
	30.05.2022	SEZ	Class discussion	Centralization
	31.05.2022	ASSIGNMENT-2	ASSIGNMENT-2nd	Class test
	01.06.2022	Growth of MNCs in haryana	Organizational structure	Concept of motivation
	02.06.2022	<b>Maharana Pratap Jayanti</b>		
	03.06.2022	Growth of MNCs in haryana	Board of directors :composition and their role	Theories of motivation
	04.06.2022	Growth of MNCs in haryana	Board of directors :composition and their role	Theories of motivation
	06.06.2022	Growth of MNCs in haryana	Powers and responsibilities	Theories of motivation
	07.06.2022	Class discussion	Board meetings	class discussion
	08.06.2022	Class test	Board meetings	Concept of leadership
	09.06.2022	Class test	Class discussion	Leadership traits and styles
	10.06.2022	Class discussion	PPT on board committees and their functions	Leadership traits and styles
	11.06.2022	Role of HSIIDC	PPT on board committees and their functions	Leadership traits and styles
	13.06.2022	Role of HSIIDC	Class test	Class discussion
	14.06.2022	<b>Sant Kabir Jayanti</b>		
	15.06.2022	Role of HSIIDC	SEBI norms	Concept of communication
	16.06.2022	Class discussion	SEBI norms	Communication process
	17.06.2022	Class test	SEBI norms	Communication barriers
	18.06.2022	Role of HCF	Class test	Class test

	20.06.2022	Role of HCF	Independent director	Concept of controlling
	21.06.2022	Role of HCF	Independent director	Process of controlling
	22.06.2022	Role of HCF	Independent director	Class discussion
	23.06.2022	Role of HAFED	Corporate governance and CSR	Need, feedback and feed forward control
	24.06.2022	Role of HAFED	Corporate governance and CSR	Need, feedback and feed forward control
	25.06.2022	Role of HAFED	Corporate governance and CSR	Need, feedback and feed forward control
	27.06.2022	Class discussion	Class test	Need, feedback and feed forward control
	28.06.2022	Role of HKVIB	Corporate governance and ethics	Class discussion
	29.06.2022	Role of HKVIB	Corporate governance and ethics	Class test
	30.06.2022	Role of HKVIB	Corporate governance and ethics	Class test
	01.07.2022	Haryana budget: concept ,objectives and policies	class discussion	Class discussion
	02.07.2022	Objectives and policies	Class test	Class discussion
	04.07.2022	Sources of revenues and its utilisation	ICAI guidelines for corporate governance	class test
	05.07.2022	Sources of revenues and its utilisation	ICAI guidelines for corporate governance	class test
	06.07.2022	Sources of revenues and its utilisation	ICAI guidelines for corporate governance	class test
	07.07.2022	Class discussion	ICAI guidelines for corporate governance	class revision
	08.07.2022	Class test	ICAI guidelines for corporate governance	class revision
	09.07.2022	Class revision	class discussion	class revision
	11.07.2022	Class discussion	Class test	class revision
	12.07.2022	Class discussion	class test	class revision
	13.07.2022	Class revision	class revision	class revision
	14.07.2022	Class revision	class revision	class revision
	15.07.2022	Class revision	class revision	class revision
	16.07.2022	Class revision	class revision	class revision
	18.07.2022	Class revision	class revision	class revision
	19.07.2022	Class revision	class revision	class revision

Name of Teacher...Ms. Manisha Battan.....

Subject ...Business Statistics .....

Week	Date	Class ...B.Com II.....	
		Semester ...IV.....	
	12.04.2022	Introduction to syllabus	
	13.04.2022	Meaning of correlation	
	14.04.2022	<b>Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti</b>	
	15.04.2022	Methods of correlation	
	16.04.2022	.....do.....	
	18.04.2022	.....do.....	
	19.04.2022	properties of correlation coefficient	
	20.04.2022	Spearman rank correlation	
	21.04.2022	.....do.....	
	22.04.2022	concurrent deviation method	
	23.04.2022	Misc. questions	
	25.04.2022	.....do.....	
	26.04.2022	problem solving session	
	27.04.2022	Simple regression	
	28.04.2022	Types of regression analysis	
	29.04.2022	Regression equations	
	30.04.2022	.....do.....	
	02.05.2022	.....do.....	
	03.05.2022	<b>Parshuram Jayanti/Id-ul-Fitr</b>	

	04.05.2022	.....do.....	
	05.05.2022	Assignment -1	
	06.05.2022	Grouped data	
	07.05.2022	.....do.....	
	09.05.2022	.....do.....	
	10.05.2022	Standard error of estimate	
	11.05.2022	Class test	
	12.05.2022	Basic concepts of probability	
	13.05.2022	Calculation of probability	
	14.05.2022	.....do.....	
	16.05.2022	combinations of probability	
	17.05.2022	Addition theorem	
	18.05.2022	.....do.....	
	19.05.2022	Assignment-2	
	20.05.2022	Multiplication theorem	
	21.05.2022	.....do.....	
	23.05.2022	.....do.....	
	24.05.2022	.....do.....	
	25.05.2022	.....do.....	
	26.05.2022	Bayes theorem	
	27.05.2022	.....do.....	
	28.05.2022	problem solving session	
	30.05.2022	problem solving session	
	31.05.2022	Binomial distribution	
	01.06.2022	.....do.....	
	02.06.2022	<b>Maharana Pratap Jayanti</b>	
	03.06.2022	.....do.....	
	04.06.2022	problem solving session	
	06.06.2022	poisson distribution	
	07.06.2022	.....do.....	
	08.06.2022	.....do.....	
	09.06.2022	.....do.....	
	10.06.2022	problem solving session	
	11.06.2022	problem solving session	
	13.06.2022	Class test	
	14.06.2022	<b>Sant Kabir Jayanti</b>	
	15.06.2022	Normal distribution	
	16.06.2022	Assumptions of normal distribution	
	17.06.2022	Measure area under normal curve	
	18.06.2022	.....do.....	
	20.06.2022	Applications of normal distribution	
	21.06.2022		
	22.06.2022	.....do.....	
	23.06.2022	.....do.....	
	24.06.2022	.....do.....	
	25.06.2022	.....do.....	
	27.06.2022	Problem solving session	
	28.06.2022	Class test	
	29.06.2022	Previous paper discussion	
	30.06.2022	Previous paper discussion	
	01.07.2022	Ch. wise revision	
	02.07.2022	chapter 1	
	04.07.2022	Chapter 2	
	05.07.2022	Chapter 3	
	06.07.2022	.....do.....	
	07.07.2022	Chapter 4	
	08.07.2022	.....do.....	
	09.07.2022	.....do.....	

	11.07.2022	Chapter 5		
	12.07.2022	.....do.....		
	13.07.2022	.....do.....		
	14.07.2022	Chapter 6		
	15.07.2022	.....do.....		
	16.07.2022	Chapter 7		
	18.07.2022	.....do.....		
	19.07.2022	.....do.....		
Week	Date	Class ...M.Com (F)...Subject Corporate governance .....	Class M.Com(P) Subject Corporate Accounting	Class ...B.Com III...Subject Human resource management .....
		<b>Semester IV</b>	<b>semester II</b>	<b>Semester ...VI.....</b>
	12.04.2022	introduction to subject	introduction to syllabus	Introduction to HRM
	13.04.2022	meaning of corporate governance	meaning of corporate	Meaning and nature of HRM
	14.04.2022	<b>Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti</b>		
	15.04.2022	concept of good governance	meaning and definition of company	History and scope
	16.04.2022	structure of good governance	types of company	Objectives of HRM
	18.04.2022	process of corporate governance	.....do.....	Significance of HRM
	19.04.2022	corporate governance and evolutionary process	issue and forfeiture of shares	Functions of HRM
	20.04.2022	.....do.....	.....do.....	HRM V/S PERSONEL MGT
	21.04.2022	.....do.....	.....do.....	HRM V/S HRD
	22.04.2022	governance improving the efficiency of corporate governance	.....do.....	DOUBT SESSION
	23.04.2022	.....do.....	.....do.....	Human Resource Planning
	25.04.2022	.....do.....	book building process	Importance of HR Planning
	26.04.2022	.....do.....	ESOP	objectives of HR Planning
	27.04.2022	assignment 1	.....do.....	Process of HR planning with PPT
	28.04.2022	Corporate governance globalisation and its position	problem solving session	Factors Affecting HR planning
	29.04.2022	.....do.....	assignment 1	Problems and suggestions in HR Planning
	30.04.2022	.....do.....	Viva of assignment 1	Job analysis
	02.05.2022	.....do.....	valuation of shares	Process of Job Analysis
	03.05.2022	<b>Parshuram Jayanti/Id-ul-Fitr</b>		
	04.05.2022	.....do.....	.....do.....	Methods of collecting data for job analysis
	05.05.2022	corporate disclosure practices		Potential problems with job analysis
	06.05.2022	class test	.....do.....	Job Description
	07.05.2022	Viva of assignment 1	.....do.....	Job Specification
	09.05.2022	PowerPoint presentation	.....do.....	Revision of Job Analysis with PPT
	10.05.2022	disclosure practices	.....do.....	ASSIGNMENT 1ST
	11.05.2022	.....do.....	final accounts of Companies	RECRUITMENT MEANING
	12.05.2022	.....do.....	.....do.....	PURPOSE OF RECRUITMENT
	13.05.2022	transparency and corporate governance	.....do.....	RECRUITMENT POLICY
	14.05.2022	.....do.....	.....do.....	FACTORS AFFECTING RECRUITMENT

	16.05.2022	.....do.....	.....do.....	SOURCES OF RECRUITMENT
	17.05.2022	.....do.....	.....do.....	METHODS OF RECRUITMENT
	18.05.2022	Business Ethics	problem solving session	RECENT TRENDS IN RECRUITMENT
	19.05.2022	.....do.....	amalgamation absorption and external reconstruction	SELECTION MEANING AND PROCESS
	20.05.2022	.....do.....	.....do.....	PURPOSE OF SELECTION
	21.05.2022	.....do.....	.....do.....	BARRIERS OF EFFECTIVE SELECTION
	23.05.2022	audit committee	.....do.....	DIFFERENCE BETWEEN RECRUITMENT AND SELECTION
	24.05.2022	.....do.....	.....do.....	REVISION OF RECRUITMENT AND SELECTION
	25.05.2022	.....do.....	.....do.....	DOUBT SESSION
	26.05.2022	.....do.....	.....do.....	ASSIGNMENT 2ND
	27.05.2022	board of directors composition and their role	internal reconstruction	PLACEMENT INTRODUCTION OF THE CONCEPT
	28.05.2022	.....do.....	.....do.....	TYPES OF PLACEMENT
	30.05.2022	.....do.....	.....do.....	OBJECTIVE AND SIGNIFICANCE OF PLACEMENT
	31.05.2022	.....do.....	human resource accounting	PROBLEMS IN PLACEMENT
	01.06.2022	corporate board and good governance	.....do.....	INDUCTION CONCEPT
	02.06.2022	<b>Maharana Pratap Jayanti</b>		
	03.06.2022	.....do.....	.....do.....	BENEFITS OF INDUCTION PROGRAMME
	04.06.2022	.....do.....	.....do.....	RESPONSIBILITY OF EMPLOYEE INDUCTION
	06.06.2022	.....do.....	.....do.....	INDUCTION PROCESS
	07.06.2022	.....do.....	.....do.....	RESPONSIBILITY OF EMPLOYEE INDUCTION
	08.06.2022	corporate governance in Indian public Enterprises	lease accounting	REVISION OF INDUCTION AND PLACEMENT WITH PPT
	09.06.2022	.....do.....	.....do.....	VIVA OF ASSIGNMENT
	10.06.2022	.....do.....	.....do.....	VIVA OF ASSIGNMENT
	11.06.2022	.....do.....	.....do.....	SESSIONAL
	13.06.2022	class test	class test	INTERNAL MOBILITY
	14.06.2022	<b>Sant Kabir Jayanti</b>		
	15.06.2022	PowerPoint presentation	consolidated financial statements	PROMOTION MEANING AND ELEMENTS
	16.06.2022	PowerPoint presentation	.....do.....	OBJECTIVES OF PROMOTION
	17.06.2022	corporatization of agriculture	.....do.....	BASIS OFF PROMOTION

18.06.2022	.....do.....	.....do.....	ESSENTIAL OF PROMOTION POLICY
20.06.2022	.....do.....	.....do.....	DEMOTION
21.06.2022	corporate governance in banks and mutual funds	Corporate financial reporting	CAUSES AND TYPES OF TRANSFER
22.06.2022	.....do.....	.....do.....	PROBLEMS OF TRANSFERS
23.06.2022	.....do.....	.....do.....	TRANSFER POLICY
24.06.2022	.....do.....	.....do.....	REVISION
25.06.2022	depository system	social reporting	MEANING AND NEED OF TRAINING
27.06.2022	.....do.....	.....do.....	TRAINING AND DEVELOPMENT, TRAINING AND EDUCATION
28.06.2022	.....do.....	.....do.....	.....do.....
29.06.2022	.....do.....	.....do.....	PERFORMANCE APPRAISAL
30.06.2022	.....do.....	PowerPoint presentation	IMPORTANCE AND OBJECTIVES OF PERFORMANCE APPRAISAL
01.07.2022	.....do.....	PowerPoint presentation	PROCESS OF PERFORMANCE APPRAISAL
02.07.2022	.....do.....	environment reporting	METHODS OF PERFORMANCE APPRAISAL WITH PPT
04.07.2022	PowerPoint presentation	segment and periodic reporting	METHODS OF PERFORMANCE APPRAISAL WITH PPT
05.07.2022	PowerPoint presentation	harmonization in corporate reports	LIMITATIONS OF PERFORMANCE APPRAISAL
06.07.2022	PowerPoint presentation	.....do.....	PROBLEM SOLVING SESSION
07.07.2022	PowerPoint presentation	PowerPoint presentation	DISCUSSION
08.07.2022	Chaptet wise revision	Chaptet wise revision	Chaptet wise revision
09.07.2022	Chaptet wise revision	Chaptet wise revision	Chaptet wise revision
11.07.2022	Chaptet wise revision	Chaptet wise revision	Chaptet wise revision
12.07.2022	Chaptet wise revision	Chaptet wise revision	Chaptet wise revision
13.07.2022	Chaptet wise revision	Chaptet wise revision	Chaptet wise revision
14.07.2022	Chaptet wise revision	Chaptet wise revision	Chaptet wise revision
15.07.2022	Chaptet wise revision	Chaptet wise revision	Chaptet wise revision
16.07.2022	Chaptet wise revision	Chaptet wise revision	Chaptet wise revision
18.07.2022	Chaptet wise revision	Chaptet wise revision	Chaptet wise revision
19.07.2022	Chaptet wise revision	Chaptet wise revision	Chaptet wise revision

Name of Teacher Ms. Monika

Subject : Income Tax II

Week	Date	Class B.com 3rd Semester VI
	12.04.2022	Deduction U/S 80C to 80U
	13.04.2022	Deduction U/S 80C to 80U
	14.04.2022	<b>Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti</b>
	15.04.2022	Deduction U/S 80C to 80U
	16.04.2022	Deduction U/S 80C to 80U



	18.04.2022	Deduction U/S 80C to 80U
	19.04.2022	Practical Questions
	20.04.2022	Rebate and Relief of tax
	21.04.2022	Practical Questions
	22.04.2022	Revision through PPT
	23.04.2022	Assesment Of individual
	25.04.2022	Assesment Of individual
	26.04.2022	Practical Questions
	27.04.2022	Practical Questions
	28.04.2022	Practical Questions
	29.04.2022	AMT credit
	30.04.2022	Practical Questions
	02.05.2022	Class Test
	03.05.2022	<b>Parshuram Jayanti/Id-ul-Fitr</b>
	04.05.2022	Assesment OF HUF
	05.05.2022	Assesment OF HUF
	06.05.2022	Assesment OF HUF
	07.05.2022	Practical Questions
	09.05.2022	Practical Questions
	10.05.2022	Practical Questions
	11.05.2022	Assignment and Viva - Voce
	12.05.2022	Assignment and Viva - Voce
	13.05.2022	Assesment Of firm
	14.05.2022	Assesment Of firm
	16.05.2022	Practical Questions
	17.05.2022	Practical Questions
	18.05.2022	Practical Questions
	19.05.2022	Practical Questions
	20.05.2022	Revision through PPT
	21.05.2022	Income tax Authorities
	23.05.2022	Income tax Authorities
	24.05.2022	Income tax Authorities
	25.05.2022	Sessional test
	26.05.2022	Return of Income
	27.05.2022	Types of Return
	28.05.2022	Types of Return
	30.05.2022	E-filing of return
	31.05.2022	E-filing of return
	01.06.2022	Types of Assesment
	02.06.2022	<b>Maharana Pratap Jayanti</b>
	03.06.2022	Types of Assesment
	04.06.2022	Types of Assesment
	06.06.2022	Types of Assesment
	07.06.2022	TDS
	08.06.2022	Payments are covered under TDS
	09.06.2022	Payments are covered under TDS
	10.06.2022	Payments are covered under TDS
	11.06.2022	Payments are covered under TDS
	13.06.2022	TCS
	14.06.2022	<b>Sant Kabir Jayanti</b>
	15.06.2022	TCS
	16.06.2022	Practical Questions
	17.06.2022	Assignment and Viva - Voce
	18.06.2022	Assignment and Viva - Voce
	20.06.2022	Advance payment of tax

	21.06.2022	Advance payment of tax
	22.06.2022	Practical Questions
	23.06.2022	Recovery and refund of tax
	24.06.2022	Recovery and refund of tax
	25.06.2022	Practical Questions
	27.06.2022	Appeals and Revision
	28.06.2022	Appeals and Revision
	29.06.2022	Appeals and Revision
	30.06.2022	Appeals and Revision
	01.07.2022	Revision through PPT
	02.07.2022	Penalties under Income tax act
	04.07.2022	Penalties under Income tax act
	05.07.2022	Penalties under Income tax act
	06.07.2022	Class Test
	07.07.2022	Offences and prosecution
	08.07.2022	Offences and prosecution
	09.07.2022	Offences and prosecution
	11.07.2022	Class test
	12.07.2022	Revision through PPT
	13.07.2022	Oral class test
	14.07.2022	Oral class test
	15.07.2022	Oral class test
	16.07.2022	Revision
	18.07.2022	Revision
	19.07.2022	Revision

Week	Date	Class b.com3	Class m.com p	Class m.com F
		Semester vi	Semester ii	Semester iv
	12.04.2022	management accounting concept	financial management nature and significance	consumer behaviour theory
	13.04.2022	techniques and significance	objective, scope, functions	applications
	14.04.2022	<b>Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti</b>		
	15.04.2022	comparisons	time value of money	cont
	16.04.2022	cont..	cont	consumers buying process
	18.04.2022	cont..	cont	cont
	19.04.2022	management information systems	cont	extensive,
	20.04.2022	cont..	financial planning need and importance	limited and routine problem
	21.04.2022	management reporting need	financial planning process	cont
	22.04.2022	type of report	financial forecasting	cont
	23.04.2022	cont..	cont	consumer behaviour need. motivation
	25.04.2022	cont..	cont	involvement, information processing
	26.04.2022	analysis of financial statements	techniques of forecasting	consumer perception
	27.04.2022	comparative statements	cont	cont
	28.04.2022	common size statements	source of finance	learning
	29.04.2022	ratio analysis	cont	cont
	30.04.2022	cont..	cont	attitude and attitude change
	02.05.2022	cont...	cont	cont
	03.05.2022	<b>Parshuram Jayanti/Id-ul-Fitr</b>		
	04.05.2022	solvency ratio	cost of capital	cont
	05.05.2022	profitability ratio	computation of cost of capital	cont

	06.05.2022	cont..	cont	personality
	07.05.2022	cont..	cont	cont
	09.05.2022	turnover ratio	cont	cont
	10.05.2022	cont..	CAPM	psychographic
	11.05.2022	cont..	cont	cont
	12.05.2022	cont..	problem computation of cost of capital	cont
	13.05.2022	cash flow statements theory	assignment 1	value and life style
	14.05.2022	cont..	cont	cont
	16.05.2022	cont..	cont	cont
	17.05.2022	practical start	class test	external determination of buying behaviour
	18.05.2022	cont..	working capital need,type	family
	19.05.2022	fund flow statements	cont	reference group
	20.05.2022	theory	cont	cont
	21.05.2022	cont..	determinant assessment of WC	cont
	23.05.2022	cont..	cont	social class
	24.05.2022	class test	cont	cont
	25.05.2022	Absorption costing meaning	management of cash	influence of cultural
	26.05.2022	features, income determination	cont	cont
	27.05.2022	cost volume profit analysis	cont	sub cultural aspect of behaviour
	28.05.2022	cont	marketable securities receivable	cont
	30.05.2022	cont	cont	cont
	31.05.2022	cont	cont	sessional test
	01.06.2022	break even analysis	financing of WC	opinion leadership
	02.06.2022	<b>Maharana Pratap Jayanti</b>		
	03.06.2022	cont	cont	cont
	04.06.2022	cont	cont	diffusion of innovation
	06.06.2022	pv ratio	cont	cont
	07.06.2022	sessional test	sessional test	cont
	08.06.2022	cont	capital budgeting nature	assignment 1
	09.06.2022	angle of incidence	importance, factors	opinion leadership process
	10.06.2022	determination of cost indifference point	cont	cont
	11.06.2022	cont	capital expenditures decision	cont
	13.06.2022	cont	capital budgeting process	cont
	14.06.2022	<b>Sant Kabir Jayanti</b>		
	15.06.2022	cont..	cont	measurment profile
	16.06.2022	assignment 1	cont	cont
	17.06.2022	margin of safety	evaluation criteria and risk analysis	cont
	18.06.2022	cont..	cont	cont
	20.06.2022	cont	cont	innovation diffusion and adoption process
	21.06.2022	cont	capital expenditures control	cont
	22.06.2022	budgeting and budgetary control	cont	cont
	23.06.2022	cont..	cont	cont
	24.06.2022	cont	cont	cont
	25.06.2022	cont..	presentation	model of buyer behaviour
	27.06.2022	cont	cont	cont
	28.06.2022	type of budgery	cont	cont
	29.06.2022	cont	cont	cot
	30.06.2022	essential of budgetary control	class test	cont
	01.07.2022	cont	presentation	class test

	02.07.2022	cont..	cont	model of buyer behaviour
	04.07.2022	cont..	cont	cont
	05.07.2022	cont..	cont	cont
	06.07.2022	budgetary control system	cont	presentation
	07.07.2022	cont	cont	cont
	08.07.2022	cont	cont	cont
	09.07.2022	cont	cont	cont
	11.07.2022	assignment 2	cont	cont
	12.07.2022	cont..	cont	cont
	13.07.2022	cont..	cont	cont
	14.07.2022	cont..	cont	cont
	15.07.2022	revision	revision	revision
	16.07.2022	cont..	cont	cont
	18.07.2022	cont	cont	cont
	19.07.2022	cont..	cont	cont

**Name of Teacher - Reena Madaan**

**Subject ..**

Week	Date	Class B.Com (III)	Class B.Com(I)
		Subject - Fundamentals of insurance, financial	
		Semester VIth	Semester 1st
	12.04.2022	Introduction to Insurance	Branch Accounts- Types of Branches
	13.04.2022	Concept of Life Insurance	PPT on Home Branches- Dependent Branches: Debtors System
	14.04.2022	<b>Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti</b>	
	15.04.2022	Purpose of life insurance	Practical Problems of Debtors System
	16.04.2022	Importance of Life insurance	Practical Problems of Debtors System
	18.04.2022	Principles of insurance	Practical Problems of Debtors System
	19.04.2022	Insurance as a social security tool	Dependent Branches- Stock and debtors System
	20.04.2022	Insurance as a social security tool	Practical Problems of Stock and Debtors system
	21.04.2022	Insurance and economic development	Dependent Branches- Final Accounts method
	22.04.2022	ASSIGNMENT 1st	Practical Problems of Final accounts Method
	23.04.2022	Contract of Life insurance	Dependent Branches- Wholesale Price Branch method
	25.04.2022	Principles and practices of Life insurance	Practical Problems of Wholesale Price Branch method
	26.04.2022	Parties to the contract	Revision and Problem Discussion of Branch Accounts
	27.04.2022	Rights and Duties	Class Test (Topic- Branch accounts)
	28.04.2022	Conditions and terms and policies	Partnership Accounts- Characteristics of Partnership, Partnership deed
	29.04.2022	Effects of non compliance	Recording of Partnership Transactions, Capital accounts of Partners
	30.04.2022	Nomination and assignment practices	Practical Problems of Capital Accounts of Partners

02.05.2022	Nomination and assignment practices	Practical Problems of Capital Accounts of Partners
03.05.2022	<b>Parshuram Jayanti/Id-ul-Fitr</b>	
04.05.2022	Collection of Premium	Practical Problems of Adjustment after closing the accounts
05.05.2022	Revival concepts	Assignments-I Topic- Partnership Accounts Distribution of Profits
06.05.2022	loans and surrenders	Assignment and Viva
07.05.2022	Claims	Admission of Partner- Calculation of new profit sharing ratio
09.05.2022	Claims	Goodwill- Methods of valuation of Goodwill
10.05.2022	Revision	Goodwill- Methods of valuation of Goodwill
11.05.2022	DOUBT SESSION	Goodwill- Methods of valuation of Goodwill
12.05.2022	TEST 1	Practical problems of Methods of Valuation of Goodwill
13.05.2022	Bonuses and annuity payments concept	Hybrid Strategy, Tactics for Business strategy
14.05.2022	Bonuses and annuity payments concept	Class Test Topic- Generic Business Strategy
16.05.2022	present structure	Concept of Internal Environment and process, Functional analysis of a Firm
17.05.2022	Present structure	Methods of Analysing Corporate Capabilities
18.05.2022	Present structure	GAP Analysis of a firm
19.05.2022	Growth of Life insurance in india	Concept and Components of External Environmental Analysis
20.05.2022	Growth of Life insurance in india	Techniques of Environmental analysis
21.05.2022	Concept of claims settlement	Environmental Scanning concept, Problems
23.05.2022	Claims settlement procedure	Concept and Factors to be Analysed for Industry and Competitor Analysis
24.05.2022	Claims settlement procedure	Concept of competition analysis, Analysis of Competitive Forces
25.05.2022	revision	Competitor analysis, Porter's General Competitive Strategy
26.05.2022	Concept of Marine insurance	Assignments-I Topic- Internal Environmental analysis
27.05.2022	marine insurance policy	Assignment and Viva
28.05.2022	policy conditiond	Concept, Rules, Tools and SWOT Analysis Matrix
30.05.2022	premium	Concept and Techniques of Portfolio Analysis
31.05.2022	concept of Double insurance	Revision
01.06.2022	assignment of policy warranties	DOUBT SESSION
02.06.2022	<b>Maharana Pratap Jayanti</b>	

	03.06.2022	loss and abandonment	Class Test Topic- SWOT and Portfolio Analysis
	04.06.2022	loss and abandonment	Concept, Benefits and Basis of Market Segmentation
	06.06.2022	loss and abandonment	PPT on Market segmentation concept, Benefits and Basis
	07.06.2022	measures of indemnity	Market Segmentation strategies
	08.06.2022	claim settlement procedure	Targeting- Meaning and Strategies
	09.06.2022	claim settlement procedure	Target Market- Meaning Process and Profile
	10.06.2022	DOUBT SESSION	Positioning- Concept, Strategies and Repositioning
	11.06.2022	TEST 1	Group Discussion Topic- Industry and Competitor Analysis
	13.06.2022	Assignment 2	Marketing Strategy for New Market Entries
	14.06.2022	<b>Sant Kabir Jayanti</b>	
	15.06.2022	VIVA OF ASSIGNMENT 1	Continued
	16.06.2022	VIVA OF ASSIGNMENT 1	Continued
	17.06.2022	VIVA OF ASSIGNMENT 1	Selecting Right entry Strategy, New Product development and Introduction Strategies
	18.06.2022	Concept of Accident insurance	Assesment test
	20.06.2022	policy conditioned	A life cycle analysis for New Products, Growth in Existing Product markets
	21.06.2022	claims settlement procedure	Opportunities in Growth Markets, Growth Market Strategies
	22.06.2022	claims settlement procedure	Mature Markets, Mature Market Strategies
	23.06.2022	Motor insurance	Declining Markets, Marketing Strategies for declining Market ,Creating Growth in Declining Market
	24.06.2022	policy	Business Strategies and Marketing Mix- Types of Business Strategies, Marketing mix, Marketing mix
	25.06.2022	claims settlement procedure	Components of Marketing Mix, Strategy Formulation for Marketing mix
	27.06.2022	SESSIONAL	Product, Price, promotion Strategies, Factors affecting Marketing Mix
	28.06.2022	insurance intermediaries	Relationship Between Business Strategies and Marketing mix

29.06.2022	role of agents	Class Test Topic- Marketing Strategies for Growth, Mature and Declining markets
30.06.2022	procedure for becoming an agent	Marketing Strategy Implementation
01.07.2022	procedure for becoming an agent	Factors Causing Unsuccessful Implementation of Strategy
02.07.2022	cancelation of license	Activating Strategy, Strategic Implementation
04.07.2022	revocation	Marketing Strategy Evaluation and Control
05.07.2022	suspension	Continued
06.07.2022	termination of agent appointment	Continued
07.07.2022	termination of agent appointment	Revision
08.07.2022	code of conduct	Do
09.07.2022	code of conduct	Do
11.07.2022	Unfair practices	Do
12.07.2022	Unfair practices	Do
13.07.2022	REVISION	Do
14.07.2022	REVISION	DOUBT SESSION
15.07.2022	REVISION	TEST
16.07.2022	DOUBT SESSION	REVISION
18.07.2022	DOUBT SESSION	TEST
19.07.2022	DOUBT SESSION	DOUBT SESSION

**Subject - Salesmanship in tourism, Computerized accounting,**

Week	Date	Class BTM(III) Semester VI	Class B.com2nd Semester IV
		12.04.2022	CONCEPT OF SALES MANAGEMENT
13.04.2022	OBJECTIVES OF SALES MANAGEMENT	Introduction of Tally ERP10	
14.04.2022	<b>Dr. B.R.Ambedkar Jayanti/Mahavir Jayanti</b>		
15.04.2022	FUNCTIONS OF SALES MANAGEMENT	Installation of tallyERP9	
16.04.2022	PERSONAL SELLING CONCEPT	Installation of tallyERP10	
18.04.2022	IMPORTANCE OF PERSONAL SELLING	Licensing Configuration	
19.04.2022	PERSONAL SELLING PROCESS	Licensing Configuration	
20.04.2022	THEORIES OF SELLING	Tally vault password	
21.04.2022	SALES MANAGEMENT CHALLENGES IN TOURISM	Security control in tally ERP9	
22.04.2022	CONCEPT OF SALES PLANNING	Splitting company data	
23.04.2022	VIVA	Back up data and restore	
25.04.2022	IMPORTANCE OF SALES PLANNING	Practical on PC	
26.04.2022	APPROACHES OF SALES PLANNING	Practical on PC	
27.04.2022	PROCESS OF SALES PLANNING	Revision	
28.04.2022	REVISION	Creation of company	
29.04.2022	SALES BUDGETING	Creation of ledger	
30.04.2022	SALES ORGANISATION	Creation of ledger	

02.05.2022	PURPOSE OF SETTING SALES ORGANISATION	Creation of ledger
03.05.2022	PRINCIPLES	
04.05.2022	PROCESS OF SETTING SALES ORGANISATION	Accounting voucher entry
05.05.2022	SALES ORGANISATION STRUCTURE WITH PPT	Accounting voucher entry
06.05.2022	ORGANIZING FOR GLOBAL SALES	Accounting voucher entry
07.05.2022	DETERMINING THE SIZE OF SALES FORCE	Accounting voucher entry
09.05.2022	ASSIGNMENNT 1ST	Practical on PC
10.05.2022	MANAGING THE SALES FORCE RECRUITMENT	Practical on PC
11.05.2022	MANAGING THE SALES FORCE RECRUITMENT	Budget
12.05.2022	SOURCES OF RECRUITMENT	Budget
13.05.2022	METHODS OF RECRUITMENT	Practical on PC
14.05.2022	REVISION	Practical on PC
16.05.2022	TEST	Cost centres
17.05.2022	VIVA	Cost centres
18.05.2022	SELECTION	Balance sheet and profit and loss account
19.05.2022	SELECTION PROCESS	Class test
20.05.2022	TRAINING	Assignment and Viva voce
21.05.2022	IMPORTANCE OF TRAINING	Assignment and Viva voce
23.05.2022	METHODS OF TRAINING	Currency
24.05.2022	METHODS OF TRAINING	Currency
25.05.2022	COMPENSATION	Sessional test
26.05.2022	TYPES OF PROVIDING COMPENSATION	Debit note & Credit note
27.05.2022	TYPES OF PROVIDING COMPENSATION	Intrereest calculation
28.05.2022	MOTIVATION	Intrereest calculation
30.05.2022	IMPORTANCE OF MOTIVATION	Practical on PC
31.05.2022	METHODS OF MOTIVATION	
01.06.2022	REVISION	Inventory
02.06.2022	<b>Maharanapratap Jayanti</b>	
03.06.2022	VIVA OF ASSIGNMENT	Stock item
04.06.2022	VIVA OF ASSIGNMENT	Stock item
06.06.2022	SESSIONAL	Sales order
07.06.2022	DISCUSSION	Purchase order
08.06.2022	2ND ASSIGNMENT	Deleivery note
09.06.2022	TIME MANAGEMENT	Rejection out
10.06.2022	2ND ASSIGNMENT	Practical on PC



11.06.2022	TIME MANAGEMENT	Practical on PC
13.06.2022	SALES QUOTAS	Practical on PC
14.06.2022	<b>Sant Kabir Jayanti</b>	
15.06.2022	PURPOSE OF FIXING QUOTAS	Computerized Tax liability calculation
16.06.2022	TYPES OF QUOTAS	Computerized Tax liability calculation
17.06.2022	VIVA	Computerized Tax liability calculation
18.06.2022	VIVA	Assignment and Viva voce
20.06.2022	CONTROL PROCESS	Assignment and Viva voce
21.06.2022	ANALYSIS OF SALES VOLUME	Payroll salary accounting
22.06.2022	COST AND PROFITABILITY	Introduction to payroll
23.06.2022	MANAGEMENT OF SALES EXPENSES	payroll masters
24.06.2022	EVALUATION OF SALES FORCE PERFORMANCE	payroll masters
25.06.2022	EVALUATION OF SALES FORCE PERFORMANCE	Payroll vouchers
27.06.2022	ROLE OF IT IN SALES MANAGEMENT	Overtime payment
28.06.2022	ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT	Gratuity
29.06.2022	ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT	Advanced payroll transactions
30.06.2022	REVISION	Advanced payroll transactions
01.07.2022	TEST	Advanced payroll transactions
02.07.2022	SOURCES OF RECRUITMENT	Practical on PC
04.07.2022	SOURCES OF RECRUITMENT	Practical on PC
05.07.2022	METHODS OF RECRUITMENT	Practical on PC
06.07.2022	ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT	Revision on Computer
07.07.2022	SALES QUOTAS	Revision on Computer
08.07.2022	SALES QUOTAS	Revision on Computer
09.07.2022	ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT	Revision on Computer
11.07.2022	ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT	Revision on Computer
12.07.2022	ETHICAL ISSUES IN SALESMANAGEMENT WITH PPT	Revision on Computer
13.07.2022	DOUBT SESSION	Revision on Computer
14.07.2022	DOUBT SESSION	Revision on Computer
15.07.2022	TEST	Revision on Computer
16.07.2022	TEST	Revision on Computer
18.07.2022	DOUBT SESSION	Revision on Computer
19.07.2022	DOUBT SESSION	Revision on Computer

Name of Teacher... MS. Sobiya  
Subject ..... Commerce

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Week	Date	B.com 1(SFS+VOC)	B.com 3rd	Class B.com 2 Sec X...	Class ...B.com 2 Sec X	Class ...M.com p
		Semester 2nd	Semester ...6th	Semester ...4th	Semester 4th	2nd
	12.04.2022	Brief overview of syllabus	introduction to business env.	Brief overview of syllabus	Brief overview of syllabus	Introduction to subject
	13.04.2022	Meaning and concept of marketing	Business env. concept	Membership in companies: meaning and concept	Membership in companies: meaning and concept	Syllabus discussion
	14.04.2022	<b>Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti</b>				
	15.04.2022	Evolution of marketing concept	components	ways of acquiring membership	ways of acquiring membership	linear regression equation
	16.04.2022	principles of marketing	imp.of business env.	Termination of membership	Termination of membership	do
	18.04.2022	do	env. and org. scanning	Register and index of members	Register and index of members	simple correlation
	19.04.2022	meaning of marketing management	doubt session	company management and administration	company management and administration	do
	20.04.2022	Functions	env. and org. scanning	Directors :- Legal position	Directors :- Legal position	coefficients
	21.04.2022	components of marketing mix	techniques of env.scanning	Qualification of directors	Qualification of directors	coefficients
	22.04.2022	PPT	techniques of env. scanning	Appointment, removal of directors	Appointment, removal of directors	do
	23.04.2022	revision with discussion	revision	powers,duties,and liabilities of directors	powers,duties,and liabilities of directors	Reliability of the estimate
	25.04.2022	marketing environment	class test	powers,duties,and liabilities of directors	powers,duties,and liabilities of directors	Multiple correlation
	26.04.2022	internal and external environment	public sector	group discussion & revision	group discussion & revision	do
	27.04.2022	do	public sector	class test	class test	do
	28.04.2022	demographic and sociocultural environment	private sector	Managerial remuneration	Managerial remuneration	partial correlation
	29.04.2022	political, economic and cultural environment	joint sector in india	Key management personal:- managing directors	Key management personal:- managing directors	do
	30.04.2022	technological and legal environment	economic systems intro.	Key management personal:- managing directors	Key management personal:- managing directors	do
	02.05.2022	PPT on components of marketing environment	capitalist	Whole time directors	Whole time directors	do
	03.05.2022	<b>Parshuram Jayanti/Id-ul-Fitr</b>				revision with ppt
	04.05.2022	revision	socialist	Managers	Managers	class test
	05.05.2022	class test	mixed economy	revision	revision	meaning and types of index numbers
	06.05.2022	market segmentation	revision & group discussion	doubt session	doubt session	do
	07.05.2022	concept and bases	Economic planning in india	class test	class test	uses of index no.
	09.05.2022	Bases of market segmentation	Economic planning in india	Company secretary:- meaning, categories	Company secretary:- meaning, categories	simple and aggregate
	10.05.2022	do	its achievements	Qualification of secretary	Qualification of secretary	do
	11.05.2022	PPT with revision	failures of economic planning	Qualities,appointment of secretary	Qualities,appointment of secretary	do
	12.05.2022	understanding consumer behaviour	planning machinery in india	Role of secretary	Role of secretary	ppt
	13.05.2022	understanding consumer behaviour	planning machinery in india	Duties and liabilities of secretary	Duties and liabilities of secretary	Test of adequacy
	14.05.2022	understanding consumer behaviour	revision	Rights of secretary	Rights of secretary	do
	16.05.2022	Meaning of product	doubt session	Dismissal of secretary	Dismissal of secretary	do
	17.05.2022	its classification	class test	revision	revision	chain base index numbers
	18.05.2022	product mix	Assignment 1&2, viva voice	doubt session	doubt session	do
	19.05.2022	product line decisions	do	class test	class test	ppt
	20.05.2022	product life cycle	role of govt. in economic development	Assignment 1	Assignment 1	Base shifting

21.05.2022	new product dev. process	economic planning in india	Meetings:-meaning and concept	Meetings:-meaning and concept	splicing and deflating
23.05.2022	PPT	revision	Kinds of meetings	Kinds of meetings	do
24.05.2022	Branding	class test	Annual general meetings	Annual general meetings	problems in constructing index numbers
25.05.2022	Branding strategies	ppt on topic monetary policy	Extraordinary meetings	Extraordinary meetings	do
26.05.2022	Brand equity	monetary policy	Board of directors meetings	Board of directors meetings	ppt
27.05.2022	Product packaging	fiscal policy	Creditors, Debenturholder meetings	Creditors, Debenturholder meetings	consumer price index
28.05.2022	objectives of packaging	fiscal policy	Chairperson and conduct of meetings	Chairperson and conduct of meetings	do
30.05.2022	packaging strategies	make in india	Resolutions	Resolutions	assignment with viva
31.05.2022	Product Labeling	make in india	do	do	do
01.06.2022	purpose and advantages of Labeling	foreign investment and ppt	do	do	do
02.06.2022	<b>Maharana Pratap Jayanti</b>				
03.06.2022	Assignment 1	concept	revision	revision	Test
04.06.2022	pricing strategy	need and types	class test	class test	Time series
06.06.2022	factors influencing the product pricing decision	barrier in foreign inv.	doubt session	doubt session	do
07.06.2022	Methods of price determination	revision	Revision of company management and resolution	Revision of company management and resolution	methods of constructing seasonal index
08.06.2022	promotion mix	Multinational corporations	doubt session	doubt session	probability as a concept
09.06.2022	elements of promotion mix	MNCs in india	class test	class test	do
10.06.2022	Advertising	MNCs in india	Profit :- meaning and concepts	Profit :- meaning and concepts	approaches to defining probability
11.06.2022	Sales promotion	globalization of indian bus.	Ascertainment of real profits	Ascertainment of real profits	addition and multiplication laws of probability
13.06.2022	Public relation	globalization of indian bus.	Divisible profits	Divisible profits	
14.06.2022	<b>Sant Kabir Jayanti</b>				
15.06.2022	revision with group discussion	group discussion	Dividend	Dividend	conditional probability
16.06.2022	distribution channel	doubt session	Do	Do	do
17.06.2022	factors affecting the choice of distribution channel	class test	Interim dividend	Interim dividend	<b>do</b>
18.06.2022	do	revision	revision	revision	Bayes theorem
20.06.2022	sessional	revision	Assignment 2	Assignment 2	do
21.06.2022	types ,role	revision	Prevention of oppression & mismanagement	Prevention of oppression & mismanagement	Binominal distribution
22.06.2022	Revision of distribution channel with PPT	sessional	Do	Do	<b>do</b>
23.06.2022	Assignment 2	competition act	Do	Do	poisson distribution
24.06.2022	viva voice	competition act	Do	Do	do
25.06.2022	revision of marketing concepts and principles	competition act	revision	revision	Normal distributions
27.06.2022	revision of components of marketing environment	revision class with ppt	Viva voice	Viva voice	<b>do</b>
28.06.2022	revision of market segmentation	doubt session	Reconstruction and amalgamation	Reconstruction and amalgamation	ppt with revision
29.06.2022	revision of product mix	foreign exchange mgt. act	do	do	ppt with revision
30.06.2022	new product development process	doubt session	do	do	ppt with revision
01.07.2022	product life cycle	revision	Winding up of company:- meaning ,modes	Winding up of company:- meaning ,modes	ppt with revision
02.07.2022	product branding	class test	Procedure and consequences of winding up	Procedure and consequences of winding up	<b>ppt with revision</b>

04.07.2022	product packaging	foreign exchange market	Revision of dividend,account and audit	Revision of dividend,account and audit	ppt with revision
05.07.2022	product labeling	revision	Revision of company secretary	Revision of company secretary	ppt with revision
06.07.2022	price determination	class test	Revision of Meetings,procedure or requisities	Revision of Meetings,procedure or requisities	ppt with revision
07.07.2022	strategies of price determination	revision	Doubt session	Doubt session	ppt with revision
08.07.2022	Revision	class test			ppt with revision
09.07.2022	Revision	class test	class test	class test	ppt with revision
11.07.2022	Revision	class test	class test	class test	ppt with revision
12.07.2022	Doubt Session	class test	class test	class test	ppt with revision
13.07.2022	Doubt Session	class test	class test	class test	ppt with revision
14.07.2022	Doubt Session	doubt session	doubt session	doubt session	ppt with revision
15.07.2022	Doubt Session	doubt session	doubt session	doubt session	ppt with revision
16.07.2022	Test	doubt session	doubt session	doubt session	ppt with revision
18.07.2022	Test	doubt session	doubt session	doubt session	ppt with revision
19.07.2022	Test	revision	revision	revision	ppt with revision

**Name of Teacher Ms. Veenu Madan**

**Subject : Income Tax II,Comp. Acct. System Project planning & control,Int. Buss. Env.**

Week	Date	Class B.com 3rd	Class B.com2nd	Class M.com(P)	Class M.com(F)
		Semester VI	Semester IV	Semester II nd	Semester Ivth
	12.04.2022	Deduction U/S 80C to 80U	Introduction of Tally ERP9	Introduction of International Business	Introduction of Project planning& management
	13.04.2022	Deduction U/S 80C to 80U	Introduction of Tally ERP10	Introduction of International Business	Introduction of Project planning& management
	14.04.2022	<b>Dr. B.R. Ambedkar Jayanti/Mahavir Jayanti</b>			
	15.04.2022	Deduction U/S 80C to 80U	Installation of tallyERP9	Nature and scope of International business	Nature, scope of project management
	16.04.2022	Deduction U/S 80C to 80U	Installation of tallyERP10	Nature and scope of International business	Process and elements
	18.04.2022	Deduction U/S 80C to 80U	Licensing Configuration	Framework of analysing International Business Environmet	Significance and emerging issues
	19.04.2022	Practical Questions	Licensing Configuration	Framework of analysing International Business Environmet	Indentification of investment opportunities
	20.04.2022	Rebate and Relief of tax	Tally vault password	Framework of analysing International Business Environmet	Feasibility analysis
	21.04.2022	Practical Questions	Security control in tally ERP9	Multinational Corporations	Market analysis
	22.04.2022	Revision through PPT	Splitting company data	Multinational Corporations	Market analysis
	23.04.2022	Assesment Of individual	Back up data and restore	Multinational Corporations	Market analysis
	25.04.2022	Assesment Of individual	Practical on PC	Revision Through PPT	Demand analysis
	26.04.2022	Practical Questions	Practical on PC	Class Test	Demand analysis
	27.04.2022	Practical Questions	Revision	Technological Environmnet	Demand analysis
	28.04.2022	Practical Questions	Creation of company	Technological Environmnet	Class test
	29.04.2022	AMT credit	Creation of ledger	Technological Environmnet	Technical analysis
	30.04.2022	Practical Questions	Creation of ledger	Foreign Investment	Technical analysis
	02.05.2022	Class Test	Creation of ledger	Foreign Investment	Technical analysis
	03.05.2022	<b>Parshuram Jayanti/Id-ul-Fitr</b>			
	04.05.2022	Assesment OF HUF	Accounting voucher entry	Foreign Investment	Technical analysis
	05.05.2022	Assesment OF HUF	Accounting voucher entry	WTO	Technical analysis
	06.05.2022	Assesment OF HUF	Accounting voucher entry	WTO	Financial analysis
	07.05.2022	Practical Questions	Accounting voucher entry	WTO	Financial analysis
	09.05.2022	Practical Questions	Practical on PC	WTO	Financial analysis

10.05.2022	Practical Questions	Practical on PC	Assignment and Viva-Voce	Assignment and viva voce
11.05.2022	Assignment and Viva - Voce	Budget	Assignment and Viva-Voce	Assignment and viva voce
12.05.2022	Assignment and Viva - Voce	Budget	UNCTAD	Project appraisal
13.05.2022	Assesment Of firm	Practical on PC	UNCTAD	Project appraisal
14.05.2022	Assesment Of firm	Practical on PC	UNCTAD	Project appraisal
16.05.2022	Practical Questions	Cost centres	Oral Test	Project appraisal
17.05.2022	Practical Questions	Cost centres	International Monetary Fund	Risk analysis
18.05.2022	Practical Questions	Balance sheet and profit and loss account	International Monetary Fund	Risk analysis
19.05.2022	Practical Questions	Class test	International Monetary Fund	Risk analysis
20.05.2022	Revision through PPT	Assignment and Viva voce	World Bank	Risk analysis
21.05.2022	Income tax Authorities	Assignment and Viva voce	World Bank	CAPM
23.05.2022	Income tax Authorities	Currency	World Bank	CAPM
24.05.2022	Income tax Authorities	Currency	Revision Through PPT	CAPM
25.05.2022	Sessional test	Sessional test	Sessional test	Sessional test
26.05.2022	Return of Income	Debit note & Credit note	Generalised system of preferences	Network techniques for project management
27.05.2022	Types of Return	Intrereest calculation	Generalised system of preferences	PERT
28.05.2022	Types of Return	Intrereest calculation	International Commodity agreements	CPM
30.05.2022	E-filing of return	Practical on PC	International Commodity agreements	Time cost trade off
31.05.2022	E-filing of return		Prominent Economic grouping	Resource leveling
01.06.2022	Types of Assesment	Inventory	Prominent Economic grouping	SCBA
02.06.2022	<b>Maharana Pratap Jayanti</b>			
03.06.2022	Types of Assesment	Stock item	Prominent Economic grouping	SCBA
04.06.2022	Types of Assesment	Stock item	Class Test	UNIDO approach
06.06.2022	Types of Assesment	Sales order	Foreign Exchange Market	UNIDO approach
07.06.2022	TDS	Purchase order	Foreign Exchange Market	Oral Revision
08.06.2022	Payments are covered under TDS	Deleivery note	Foreign Exchange Market	Shadow pricing
09.06.2022	Payments are covered under TDS	Rejection out	Foreign Exchange Market	Shadow pricing
10.06.2022	Payments are covered under TDS	Practical on PC	Revision Through PPT	PPT by student
11.06.2022	Payments are covered under TDS	Practical on PC	PPT by Student	PPT by student
13.06.2022	TCS	Practical on PC	PPT by Student	PPT by student
14.06.2022	<b>Sant Kabir Jayanti</b>			
15.06.2022	TCS	Computerized Tax liability calculation	PPT by Student	PPT by student
16.06.2022	Practical Questions	Computerized Tax liability calculation	PPT by Student	PPT by student
17.06.2022	Assignment and Viva - Voce	Computerized Tax liability calculation	PPT by Student	PPT by student
18.06.2022	Assignment and Viva - Voce	Assignment and Viva voce	PPT by Student	PPT by student
20.06.2022	Advance payment of tax	Assignment and Viva voce	PPT by Student	PPT by student
21.06.2022	Advance payment of tax	Payroll salary accounting	PPT by Student	PPT by student
22.06.2022	Practical Questions	Introduction to payroll	PPT by Student	PPT by student
23.06.2022	Recovery and refund of tax	payroll masters	PPT by Student	PPT by student

24.06.2022	Recovery and refund of tax	payroll masters	PPT by Student	PPT by student
25.06.2022	Practical Questions	Payroll vouchers	PPT by Student	PPT by student
27.06.2022	Appeals and Revision	Overtime payment	PPT by Student	PPT by student
28.06.2022	Appeals and Revision	Gratuity	PPT by Student	PPT by student
29.06.2022	Appeals and Revision	Advanced payroll transactions	PPT by Student	PPT by student
30.06.2022	Appeals and Revision	Advanced payroll transactions	PPT by Student	PPT by student
01.07.2022	Revision through PPT	Advanced payroll transactions	PPT by Student	PPT by student
02.07.2022	Penalties under Income tax act	Practical on PC	PPT by Student	PPT by student
04.07.2022	Penalties under Income tax act	Practical on PC	PPT by Student	PPT by student
05.07.2022	Penalties under Income tax act	Practical on PC	PPT by Student	PPT by student
06.07.2022	Class Test	Revision on Computer	PPT by Student	PPT by student
07.07.2022	Offences and prosecution	Revision on Computer	PPT by Student	PPT by student
08.07.2022	Offences and prosecution	Revision on Computer	PPT by Student	PPT by student
09.07.2022	Offences and prosecution	Revision on Computer	PPT by Student	PPT by student
11.07.2022	Class test	Revision on Computer	PPT by Student	PPT by student
12.07.2022	Revision through PPT	Revision on Computer	PPT by Student	PPT by student
13.07.2022	Oral class test	Revision on Computer	PPT by Student	PPT by student
14.07.2022	Oral class test	Revision on Computer	PPT by Student	PPT by student
15.07.2022	Oral class test	Revision on Computer	PPT by Student	PPT by student
16.07.2022	Revision	Revision on Computer	PPT by Student	PPT by student
18.07.2022	Revision	Revision on Computer	PPT by Student	PPT by student
19.07.2022	Revision	Revision on Computer	PPT by Student	PPT by student