

Dayanand Mahila Mahavidyalaya, Kurukshetra

Lesson Plan (Even Semester)

Session 2022-23 (01.02.2023 to 26.05.2023)

Name of Teacher.....Mrs Anju Chawla.....

Subject ...Commerce

Week	Date	Class B.Com I, Semester - II	Class B.Com III Semester VI
		Subject Principles of marketing	Subject Insurance
	01.02.2023	Brief overview of syllabus	Introduction to subject
	02.02.2023	Meaning and concept of marketing	Introduction to insurance
	03.02.2023	Evolution of marketing concept	Life Insurance
	04.02.2023	principles of marketing	general insurance
	06.02.2023	do	principles of insurance
	07.02.2023	meaning of marketing management	.....do.....
	08.02.2023	Functions	parties to the contract
	09.02.2023	components of marketing mix	conditions and terms of policy
	10.02.2023	PPT	.....do.....
	11.02.2023	revision with discussion	loans
	13.02.2023	marketing environment	surrenders
	14.02.2023	internal and external environment	claim
	15.02.2023	do	claim settlement procedure
	16.02.2023	demographic and sociocultural environment	revision
	17.02.2023	political, economic and cultural environment	class test
	18.02.2023	Maha Shivratri	Maha Shivratri
	20.02.2023	technological and legal environment	Viva of assignment 1
	21.02.2023	PPT on components of marketing environment	fire insurance
	22.02.2023	revision	.....do.....
	23.02.2023	class test	.....do.....
	24.02.2023	market segmentation	.....do.....
	25.02.2023	concept and bases	.....do.....
	27.02.2023	Bases of market segmentation	marine insurance
	28.02.2023	do	.....do.....
	01.03.2023	PPT with revision	.....do.....
	02.03.2023	understanding consumer behaviour	.....do.....
	03.03.2023	understanding consumer behaviour	.....do.....
	04.03.2023	understanding consumer behaviour	.....do.....
	05.03.2023 to 12.03.2023	Holi Vacations	Holi Vacations

Week	Date	Class B.Com I, Semester - II	Class B.Com III Semester VI
		Subject Principles of marketing	Subject Insurance
	13.03.2023	Meaning of product	salvage
	14.03.2023	its classification	measures of indemnity
	15.03.2023	product mix	revision
	16.03.2023	product line decisions	class test
	17.03.2023	product life cycle	assignment 2
	18.03.2023	new product dev. process	Viva of assignment 2
	20.03.2023	PPT	accident and motor insurance
	21.03.2023	Branding	.....do.....
	22.03.2023	Branding strategies	.....do.....
	23.03.2023	Shaheedi Diwas	Shaheedi Diwas
	24.03.2023	Brand equity	.....do.....
	25.03.2023	Product packaging	.....do.....
	27.03.2023	objectives of packaging	.....do.....
	28.03.2023	packaging strategies	revision
	29.03.2023	Product Labeling	role of agents
	30.03.2023	Ram Navmi	Ram Navmi
	31.03.2023	purpose and advantages of Labeling	.....do.....
	01.04.2023	Assignment 1	procedure for becoming an agent
	03.04.2023	pricing strategy	.....do.....
	04.04.2023	Mahavir Jayanti	Mahavir Jayanti
	05.04.2023	factors influencing the product pricing decision	.....do.....
	06.04.2023	Methods of price determination	.....do.....
	07.04.2023	promotion mix	cancellation of licence
	08.04.2023	elements of promotion mix	.....do.....
	10.04.2023	Advertising	.....do.....
	11.04.2023	Sales promotion	code of conduct
	12.04.2023	Public relation	.....do.....
	13.04.2023		.....do.....
	14.04.2023	Vaisakhi/Dr. B.R. Ambedkar Jayanti	Vaisakhi/Dr. B.R. Ambedkar Jayanti
	15.04.2023	revision with group discussion	unfair practices
	17.04.2023	distribution channel	revision
	18.04.2023	factors affecting the choice of distribution	class test
	19.04.2023	do	chapter wise revision
	20.04.2023	sessional	revision chapter 1
	21.04.2023	types ,role	class test

Week	Date	Class B.Com I, Semester - II	Class B.Com III Semester VI
		Subject Principles of marketing	Subject Insurance
	22.04.2023	Id-Ul-Fitr/Parshuram Jayant	Id-Ul-Fitr/Parshuram Jayant
	24.04.2023	Revision of distribution channel with PPT	class test
	25.04.2023	Assignment 2	class test
	26.04.2023	viva voice	class test
	27.04.2023	revision of marketing concepts and principles	revision chapter 2
	28.04.2023	revision of components of marketing environment	class test
	29.04.2023	revision of market segmentation	revision chapter 3
	01.05.2023	revision of product mix	class test
	02.05.2023	new product development process	class test
	03.05.2023	product life cycle	class test
	04.05.2023	product branding	revision Chapter 4
	05.05.2023	product packaging	class test
	06.05.2023	product labeling	class test
	08.05.2023	price determination	class test
	09.05.2023	strategies of price determination	revision Chapter 5
	10.05.2023	Revision	class test
	11.05.2023	Revision	class test
	12.05.2023	Revision	revision Chapter 5
	13.05.2023	Revision	class test
	15.05.2023	Doubt Session	class test
	16.05.2023	Doubt Session	Revision
	17.05.2023	Doubt Session	Revision
	18.05.2023	Doubt Session	Revision
	19.05.2023	Class test	Revision
	20.05.2023	Revision	Revision
	22.05.2023	Maharan Partap Jayanti	Maharan Partap Jayanti
	23.05.2023	Revision	Revision
	24.05.2023	Revision	Revision
	25.05.2023	Class test	Revision
	26.05.2023	Revision	Revision

Dayanand Mahila Mahavidyalaya, Kurukshetra

Lesson Plan (Even Semester)

Session 2022-23 (01.02.2023 to 26.05.2023)

Name of Teacher.....Mrs Anju Chawla.....

Subject ...Fundamentals of insurance

Week	Date	Class ...B.com 2 (Semester-4)	Class ...B.com 2 (Semester-4)
		Advertising	Company Law
	01.02.2023	Brief overview of syllabus	Brief overview of syllabus
	02.02.2023	Meaning, Definition and Features of Advertising	Membership in companies: meaning and concept
	03.02.2023	functions of advertising	ways of aquiring membership
	04.02.2023	Structure of Advertising industry, Advertisability of Product	Termination of membership
	06.02.2023	Advertising as a tool of Marketing	Register and index of members
	07.02.2023	Recent Trends in Advertising	company management and administration
	08.02.2023	Revision Class	Directors :- Legal position
	09.02.2023	Assignment 1	Qualification of directors
	10.02.2023	Meaning of communication and prommption Mix, Components of Promotion Mix	Appointment, removal of directors
	11.02.2023	components of promotion mix, Factors Determining Promotion Mix	powers,duties, and liabilties of directors
	13.02.2023	Optimum Promotion mix and Promotion mix determination process	powers,duties, and liabilties of directors
	14.02.2023	Elements of communication mix and difference between Advertising and Sales Promotion, Advertising and Personal Selling, Advertising and Publicity	group discussion & revision
	15.02.2023	Revision and Discussion	class test
	16.02.2023	Meaning of Advertising Process and Steps involved in Advertising Process	Managerial remuneration
	17.02.2023	do	Key management personal:- managing directors
	18.02.2023	Maha Shivratri	
	20.02.2023	Advertising Strategy	Key management personal:- managing directors
	21.02.2023	Assignment 2	Whole time directors
	22.02.2023	Meaning, Definition and characterstics of Communication	Managers
	23.02.2023	communication Process	revision
	24.02.2023	Factors affecting communictaion process	doubt session
	25.02.2023	Functions of Communication in Marketing, Steps in Effective Marketing Communication	class test
	27.02.2023	Sources in Marketing Communication	Company secretary:-meaning, categories
	28.02.2023	Message, Barriers in Marketing communication, Suggestions	Qualification of secretary
	01.03.2023	Class test 2	Qualities,appointment of secretary
	02.03.2023	Types of Advertising Mix	Role of secretary
	03.03.2023	do	Duties and liabilties of secretary
	04.03.2023	do	Rights of secretary

Week	Date	Class ...B.com 2 (Semester-4)	Class ...B.com 2 (Semester-4)	
		Advertising	Company Law	
	05.03.2023 to 12.03.2023	Holi Vacations		
	13.03.2023	E-Advertising	Dismissal of secretry	
	14.03.2023	revision	revision	
	15.03.2023	Economic and Social Aspects of Advertising	doubt session	
	16.03.2023	Importance of Advertising	class test	
	17.03.2023	Economic and social objections	Assignment 1	
	18.03.2023	Advertising Justified	Meetings:-meaning and concept	
	20.03.2023	Legal Aspects in Advertising	Kinds of meetings	
	21.03.2023	Ethical Aspects in Advertising	Annual general meetings	
	22.03.2023	control over Unethical Advertising, suggestions	Extraordinary meetings	
	23.03.2023	Shaheedi Diwas		
	24.03.2023	Meaning, Need and Types of Advertising Objectives	Board of directors meetings	
	25.03.2023	do	Creditors, Debenturholder meetings	
	27.03.2023	Factors Determining Advertising Objectives	Chairperson and conduct of meetings	
	28.03.2023	DAGMAR Approach	Resolutions	
	29.03.2023	Assinmnet 2	do	
	30.03.2023	Ram Navmi		
	31.03.2023	Meaning and Process of Advertising Budget	revision	
	01.04.2023	methods of Advertising Appropriation	class test	
	03.04.2023	do	doubt session	
	04.04.2023	Mahavir Jayanti		
	05.04.2023	Factors Affecting Advertising Budget	Revision of company management and resolution	
	06.04.2023	CreativeDesign Process in Advertising, Advertising Copy-Writing	doubt session	
	07.04.2023	Ad-Copy Strategy, types	class test	
	08.04.2023	Message, Advertising Appeals	Profit :- meaning and concepts	
	10.04.2023	components of Print Advertising Copy	Ascertainment of real profits	
	11.04.2023	broadcast advertising copy	Divisible profits	
	12.04.2023	Types of Advertising Media	Dividend	
	13.04.2023	.....do.....	do
	14.04.2023	Vaisakhi/Dr. B.R. Ambedkar Jayanti		
	15.04.2023	Revision	Interim dividend	
	17.04.2023	Meaning and Factors Affecting Media Planning	revision	
	18.04.2023	Steps Involved in Media Planning	Assignment 2	
	19.04.2023	Importance of Media Planning, Problems in Media Planning	Prevention of oppression & mismanagement	
	20.04.2023	Media Scheduling, Media Testing and Media Strategy	Do	
	21.04.2023	revision chapter 2	Do	
	22.04.2023	Id-Ul-Fitr/Parshuram Jayant		
	24.04.2023	Benefits of Ad-Agency, Types of Advertising Agencies	Viva voice	
	25.04.2023	revision chapter 3	Reconstruction and amalgamation	
	26.04.2023	Client Agency Relationship	do	
	27.04.2023	Advertising Department	do	

Week	Date	Class ...B.com 2 (Semester-4)	Class ...B.com 2 (Semester-4)
		Advertising	Company Law
	28.04.2023	Meaning, Elements of Consumer behaviour, Factors Affecting Consumer Behaviour	Winding up of company:-meaning ,modes
	29.04.2023	Impact, Importance of Consumer Behaviour, Buying Process and Buying Motives	Procedure and consequences of winding up
	01.05.2023	Meaning, Need and Approaches of Advertising Effectiveness	Revision of dividend,account and audit
	02.05.2023	methods of measuring Advertising Effectiveness	Revision of company secretary
	03.05.2023	Pre-Testing and Post- Testing Methods	Revision of Meetings,procedure or requisities
	04.05.2023	Difficulties in Evaluating Advertising Effectiveness	Doubt session
	05.05.2023	class test	class test
	06.05.2023	class test	class test
	08.05.2023	class test	class test
	09.05.2023	class test	class test
	10.05.2023	class test	class test
	11.05.2023	doubt session	doubt session
	12.05.2023	doubt session	doubt session
	13.05.2023	doubt session	doubt session
	15.05.2023	doubt session	doubt session
	16.05.2023	doubt session	doubt session
	17.05.2023	doubt session	doubt session
	18.05.2023	doubt session	doubt session
	19.05.2023	revision	revision
	20.05.2023	revision	revision
	22.05.2023	Maharan Partap Jayanti	
	23.05.2023	revision	revision
	24.05.2023	revision	revision
	25.05.2023	revision	revision
	26.05.2023	revision	revision

Dayanand Mahila Mahavidyalaya, Kurukshetra

Lesson Plan (Even Semester)

Session 2022-23 (01.02.2023 to 26.05.2023)

Name of Teacher...Mrs. Sapna Arora

Subject ..Business law-II, Financial Accounting, Retail Management, Business Statistics

Date	Class ..B.COM	Class B.Com I	Class.....B. Com. III(Gen. & sfs)	Class ...B. Com II.....
	Semester ..IV	Semester II	Semester VI	Semester ...IV.....
01.02.2023	Introduction of Negotiable Act,1881	Branch Accounts- Types of Branches	Overview and Introduction of the syllabus	Introduction to syllabus
02.02.2023	Features of NI Act	PPT on Home Branches-Dependent Branches: Debtors System	Concept and definition of Retailing	Meaning of correlation
03.02.2023	Presumptions of NI	Practical Problems of Debtors System	Nature of Retailing	Methods of correlation
04.02.2023	Types of Negotiable Instrument	Practical Problems of Debtors System	Scope of Retailing	.....do.....
06.02.2023	Types of Negotiable Instrument	Practical Problems of Debtors System	Factors affecting Retailing and Retailing in India	.....do.....
07.02.2023	Negotiation	Dependent Branches- Stock and debtors System	chapter revision and discussion	properties of correlation coefficient
08.02.2023	Revision Class	Practical Problems of Stock and Debtors system	Theories of Retailing	Spearman rank correlation
09.02.2023	Crossing of Cheque	Dependent Branches- Final Accounts method	Theories of Retailing	.....do.....
10.02.2023	Crossing of Cheque	Practical Problems of Final accounts Method	Models of Retailing	concurrent deviation method
11.02.2023	Dishonour of Cheque	Dependent Branches-Wholesale Price Branch method	Store based Retailing	Misc. questions
13.02.2023	Discharge of NI	Practical Problems of Wholesale Price Branch method	Non-store based Retailing and Service retailing	.....do.....
14.02.2023	Discharge of NI	Revision and Problem Discussion of Branch Accounts	Organised and unorganized retailing	problem solving session
15.02.2023	Revision Class	Class Test (Topic- Branch accounts)	Organised and unorganized retailing	Simple regression

	Date	Class ..B.COM	Class B.Com I	Class.....B. Com. III(Gen. & sfs)	Class ...B. Com II.....
		Semester ..IV	Semester II	Semester VI	Semester ...IV.....
	16.02.2023	Test-1	Partnership Accounts- Characterstics of Partnership, Partnership deed	Current landscape of retailing in India	Regression analysis
	17.02.2023	Indian Partnership Act 1932, Concept	Recording of Partnership Transactions, Capital accounts of Partners	Retail strategic planning	Regression equations
	18.02.2023	Maha Shivratri	Maha Shivratri	Maha Shivratri	Maha Shivratri
	20.02.2023	Nature of Partnership Act	Practical Problems of Capital Accounts of Partners	Retail Strategy and its formation	.....do.....
	21.02.2023	Rights and Duties of partner	Practical Problems of Capital Accounts of Partners	Retail Growth Strategy	.....do.....
	22.02.2023	Rights and Duties of partner	Practical Problems of Adjustment after closing the accounts	Operations Management in Retailing	.....do.....
	23.02.2023	Relation of partner to IIIrd parties	Assignments-I Topic- Partnership Accounts Distribution of Profits	Tools for Situation Analysis	Assignment -1
	24.02.2023	Relation of partner to IIIrd parties	Assignment and Viva	Strategic Alternatives and Ansoff Matrix	Grouped data
	25.02.2023	Relation of partner to IIIrd parties	Admission of Partner- Calculation of new profit sharing ratio	Revision and discussion	.....do.....
	27.02.2023	Liabilities of firm	Goodwill- Methods of valuation of Goodwill	Store Location and its types	.....do.....
	28.02.2023	Liabilities of firm	Goodwill- Methods of valuation of Goodwill	Factors affecting choice of retail locations	Standard error of estimate
	01.03.2023	Liabilities of Partner	Goodwill- Methods of valuation of Goodwill	Analysis of Trading Area	Class test
	02.03.2023	Liabilities of Partner	Practical problems of Methods of Valuation of Goodwill	Primary Retailing Strategies	Basic concepts of probability
	03.03.2023	Position of a Minor	viva of Assignment 1	Retailing Strategies	Calculation of probability
	04.03.2023	Position of a Minor	viva of Assignment 1	Merchandise planning, Assignment-1	.....do.....
	05.03.2023 to 12.03.2023	Holi Vacations	Holi Vacations	Holi Vacations	Holi Vacations

	Date	Class ..B.COM	Class B.Com I	Class.....B. Com. III(Gen. & sfs)	Class ...B. Com II.....
		Semester ..IV	Semester II	Semester VI	Semester ...IV.....
	13.03.2023	Revision Class	Practical Problems on Hidden Goodwill	Merchandise hierarchy and types of Merchandise	combinations in probability
	14.03.2023	doubt session	Practical problems on Hidden Goodwill	Process of Merchandise Planning	Additiom theorem
	15.03.2023	Assignment-1	DOUBT SESSION	Retail Communication	.....do.....
	16.03.2023	Reconstitution of Partnership firm	Change in Profit Sharing ratio	Promotion Budget and its preparation	Assignment-2
	17.03.2023	Dissolution of firm	Practical Questions	Revision and discussion	Multiplication theorem
	18.03.2023	Dissolution of firm	Practical Questions	Security issues in retailing	.....do.....
	20.03.2023	Settlement of Accounts	Adjustment of Joint Insurance Policy	Security issues in retailing	.....do.....
	21.03.2023	Settlement of Accounts	Adjustment of Joint Insurance Policy	Use of Information Technology in minimizing Retail Threats	.....do.....
	22.03.2023	Settlement of Accounts	Assignment 2	Class test and Assignment 2	.....do.....
	23.03.2023	Shaheedi Diwas	Shaheedi Diwas	Shaheedi Diwas	Shaheedi Diwas
	24.03.2023	Settlement of Accounts	Revaluation Account	Store design	Bayes theorem
	25.03.2023	Registration of firm	Practical Questions on Revaluation Account	Store Exteriors	.....do.....
	27.03.2023	effect of non-registration	Memorandum Revaluation Account	Store interiors	problem solving session
	28.03.2023	Revision Class	Memorandum Revaluation Account	Store Layout and its designing	problem solving session
	29.03.2023	Test-2	Adjustment of undistributed Profit or Losses and Reserves	Types of Store Layout	Binomial distribution
	30.03.2023	Ram Navmi	Ram Navmi	Ram Navmi	Ram Navmi
	31.03.2023	Assignment-2	viva of Assignment 2	Types of Retail layout	.....do.....
	01.04.2023	Limited Liability Partnership Act 2008	viva of Assignment 2	Importance of store layout & Revision	.....do.....
	03.04.2023	Characteristics of LLP	Adjustment of Capital	Organizational structure in retail institutions	problem solving session
	04.04.2023	Mahavir Jayanti	Mahavir Jayanti	Mahavir Jayanti	Mahavir Jayanti
	05.04.2023	Incorporation of LLP	Practical questions	Organizational structure in retailing	poisson distribution

	Date	Class ..B.COM	Class B.Com I	Class.....B. Com. III(Gen. & sfs)	Class ...B. Com II.....
		Semester ..IV	Semester II	Semester VI	Semester ...IV.....
	06.04.2023	Incorporation of LLP	DOUBT SESSION	Classification of Organizational structures	.....do.....
	07.04.2023	Incorporation of LLP	Retirement And Death of a Partner	HRM in Retailing	.....do.....
	08.04.2023	Incorporation of LLP	Adjustment of Goodwill and its treatment	Revision and Class test	.....do.....
	10.04.2023	Audit of Taxation of LLP	Revaluation of Assets and Liabilities	Application of IT in Retailing	problem solving session
	11.04.2023	Audit of Taxation of LLP	Practical questions	Use of IT in Retailing	problem solving session
	12.04.2023	Audit of Taxation of LLP	DOUBT SESSION	Application of IT in Retailing	Class test
	13.04.2023	Audit of Taxation of LLP	DOUBT SESSION	Sessional Test	Normal distribution
	14.04.2023	Vaisakhi/Dr. B.R. Ambedkar Jayanti	Vaisakhi/Dr. B.R. Ambedkar Jayanti	Vaisakhi/Dr. B.R. Ambedkar Jayanti	Vaisakhi/Dr. B.R. Ambedkar Jayanti
	15.04.2023	Conversion	Retirement And Death of a Partner	FDI in Retailing	Normal distribution
	17.04.2023	Conversion	Adjustment of Goodwill and its treatment	Foreign direct investment Routes	Assumptions of normal distribution
	18.04.2023	Conversion	Revaluation of Assets and Liabilities	FDI on single brand retail and Multi brand retail	Measure area under normal curve
	19.04.2023	Winding up and Dissolution	practical questions	Threats if FDI in retail current out	.....do.....
	20.04.2023	Winding up and Dissolution	practical questions	Advantages and disadvantages of FDI	Applications of normal distribution
	21.04.2023	Winding up and Dissolution	DOUBT SESSION	Retail store management	.....do.....
	22.04.2023	Id-Ul-Fitr/Parshuram Jayant	Id-Ul-Fitr/Parshuram Jayant	Id-ul-fitr	Id-Ul-Fitr/Parshuram Jayant
	24.04.2023	Revision Class	Practical Questions	Store Administration and premises	.....do.....
	25.04.2023	Doubt Session	Settlement of Loan	Blue print operations	.....do.....
	26.04.2023	Introductionn to IT Act 2000	Practical Questions	Managing inventory and display	.....do.....
	27.04.2023	Features of IT Act	Practical Questions	Managing receipts and customer service	.....do.....
	28.04.2023	Features of IT Act	Death of a Partner	Employees management	Problem solving session
	29.04.2023	Features of IT Act	Practical Questions	Managing promotions, Events and	Class test
	01.05.2023	Digital Signature	Practical Questions	Energy Management	Previous paper discussion
	02.05.2023	Digital Signature	Practical Questions	Energy management in retail stores	Previous paper discussion
	03.05.2023	Digital Signature	DOUBT SESSION	Human Resource Management in Retail	Ch. wise revision
	04.05.2023	Electronic Governance	Sessional Test	Oral test and discussion	chapter 1
	05.05.2023	Electronic Governance	Dissolution of Partnership Firm	Revision and class test	Chapter 2

	Date	Class ..B.COM	Class B.Com I	Class.....B. Com. III(Gen. & sfs)	Class ...B. Com II.....
		Semester ..IV	Semester II	Semester VI	Semester ...IV.....
	06.05.2023	Attribution	Accounting Treatment of Reserves and Provision	Merchandise planning	Chapter 3
	08.05.2023	Attribution	Practical Questions	Process of Merchandise Planning	.....do.....
	09.05.2023	Acknowledgement of electronic records	Practical Questions	Retail Communication	Chapter 4
	10.05.2023	Acknowledgement of electronic records	When all partners become Insolvent Except one	Promotional Strategy in Retail	.....do.....
	11.05.2023	Dispatch of electronic records	Practical Questions	Class test	.....do.....
	12.05.2023	Dispatch of electronic records	Practical Questions	Chapter wise revision	.....do.....
	13.05.2023	Certifying digital signature	Concept and Legal Provisions regarding Hire purchase Account	Chapter wise revision	.....do.....
	15.05.2023	Penalties, compensation and Adjudication	Continued	Test	Chapter 6
	16.05.2023	Penalties compensation	Accounting Records for Goods of Substantial Sale Value	Chapter wise revision	.....do.....
	17.05.2023	Concept of RTI and RTI	Practical Questions	Chapter wise revision	Chapter 7
	18.05.2023	Features of RTI	Practical Questions	Revision and test	.....do.....
	19.05.2023	Procedure under RTI Act	DO	Revision and test	.....do.....
	20.05.2023	Procedure under RTI Act	DO	Chapter wise revision	Revision
	22.05.2023	Maharan Partap Jayanti	Maharan Partap Jayanti	Maharan Partap Jayanti	Maharan Partap Jayanti
	23.05.2023	Appeals	DOUBT SESSION TEST REVISION REVISION	Revision and test	Revision
	24.05.2023	Appeals		Revision and test	Revision
	25.05.2023	Revision		Revision and discussion	Revision
	26.05.2023	Revision		Revision and test	Revision

Dayanand Mahila Mahavidyalaya, Kurukshetra

Lesson Plan (Even Semester)

Session 2022-23 (01.02.2023 to 26.05.2023)

Name of Teacher: SUDHA RANI

Subject : E-COMMERCE

Week	Date	Class B.COM I (G)	
		Semester EVEN	
	01.02.2023	Introduction to Internet	
	02.02.2023	Internet : Concept	
	03.02.2023	Application of Internet	
	04.02.2023		
	06.02.2023	Uses of Internet	
	07.02.2023	Internet Services	
	08.02.2023	Internet Services (cont...)	
	09.02.2023		
	10.02.2023		
	11.02.2023		
	13.02.2023	IT & Business	
	14.02.2023	Concept of Data & Information	
	15.02.2023	Information System	
	16.02.2023		
	17.02.2023		
	18.02.2023	Maha Shivratri	
	20.02.2023	Effects of IT on Business	
	21.02.2023	Types of Information System	
	22.02.2023	Transaction Processing System	
	23.02.2023		
	24.02.2023		
	25.02.2023		
	27.02.2023	Cont....	
	28.02.2023	Management Information System	
	01.03.2023	Cont....	
	02.03.2023		
	03.03.2023		
	04.03.2023		
	05.03.2023 to 12.03.2023	Holi Vacations	

Week	Date	Class B.COM I (G)	
		Semester EVEN	
	13.03.2023	Revision	
	14.03.2023	Introduction to E-Commerce	
	15.03.2023	E-Commerce	
	16.03.2023		
	17.03.2023		
	18.03.2023		
	20.03.2023	WWW	
	21.03.2023	E-Commerce Application Services	
	22.03.2023	Cont....	
	23.03.2023	Shaheedi Diwas	
	24.03.2023		
	25.03.2023		
	27.03.2023	WWW	
	28.03.2023	E-Commerce Application Services	
	29.03.2023	Cont....	
	30.03.2023	Ram Navmi	
	31.03.2023		
	01.04.2023		
	03.04.2023	E-Commerce Models	
	04.04.2023	Mahavir Jayanti	
	05.04.2023	B2B,B2C,C2C	
	06.04.2023		
	07.04.2023		
	08.04.2023		
	10.04.2023	Cont.....	
	11.04.2023	Electronic Data Interchange	
	12.04.2023	Cont....	
	13.04.2023		
	14.04.2023	Vaisakhi/Dr. B.R. Ambedkar Jayanti	
	15.04.2023		
	17.04.2023	Benefits of EDI	
	18.04.2023	Cont....	
	19.04.2023	Components of EDI	
	20.04.2023		
	21.04.2023		

Week	Date	Class B.COM I (G)	
		Semester EVEN	
	22.04.2023	Id-Ul-Fitr/Parshuram Jayant	
	24.04.2023	EDI Implementation	
	25.04.2023	Security Issues in E-Commerce	
	26.04.2023	Cont....	
	27.04.2023		
	28.04.2023		
	29.04.2023		
	01.05.2023	M-Commerce	
	02.05.2023	E-Governance	
	03.05.2023	Revision OF OLD Q.PAPERS	
	04.05.2023	Revision OF OLD Q.PAPERS	
	05.05.2023	Revision OF OLD Q.PAPERS	
	06.05.2023	Revision OF OLD Q.PAPERS	
	08.05.2023	Revision OF OLD Q.PAPERS	
	09.05.2023	Revision OF OLD Q.PAPERS	
	10.05.2023	Revision OF OLD Q.PAPERS	
	11.05.2023	Revision OF OLD Q.PAPERS	
	12.05.2023	Revision OF OLD Q.PAPERS	
	13.05.2023	Revision OF OLD Q.PAPERS	
	15.05.2023	Revision	
	16.05.2023	Revision	
	17.05.2023	Revision	
	18.05.2023	Revision	
	19.05.2023	Revision	
	20.05.2023	Revision	
	22.05.2023	Maharan Partap Jayanti	
	23.05.2023	Revision	
	24.05.2023	Revision	
	25.05.2023	Revision	
	26.05.2023	Revision	

Dayanand Mahila Mahavidyalaya, Kurukshetra

Lesson Plan (Even Semester)

Session 2022-23 (01.02.2023 to 26.05.2023)

Name of Teacher- Ms. Garima Arora (Department of Commerce)

Subject - Corporate Accounting BC-401 , Computerized Accounting System BC- 405 , Rural Marketing MC-412

Week	Date	Class-B.COM 2nd	Class- B.COM 2nd	Class-M.COM (FINAL)
		Semester-4th	Semester- 4th	Semester - 4th
	01.02.2023	Bridge Course	Bridge Course	Bridge Course
	02.02.2023	Concept of goodwill	Introduction of Tally ERP9	Rural Marketing
	03.02.2023	origin & need for valuation of goodwill	Introduction of Tally ERP9	Concept of Rural Marketing
	04.02.2023	Methods of valuation of goodwill	Installation of tallyERP9	Characterstics of Rural Marketing
	06.02.2023	Average Profit Method	Installation of tallyERP9	Characterstics of Rural Marketing
	07.02.2023	Average Profit Method	Licensing Configuration	Opportunities to Rural Marketing
	08.02.2023	super Profit Method	Licensing Configuration	Opportunities to Rural Marketing
	09.02.2023	super Profit Method	Tally vault password	Challenges to Rural Market in India
	10.02.2023	Capitalization Method	Security control in tally ERP9	Challenges to Rural Market in India
	11.02.2023	Capitalization Method	Spliting company data	Rural Marketing environment
	13.02.2023	Purchase Consideration	Back up data and restore	Rural Marketing environment
	14.02.2023	Annuity Method	Practical on PC	Internal Environment
	15.02.2023	Annuity Method	Practical on PC	External Environment
	16.02.2023	Class Revisiom	Revision	Rural marketing research
	17.02.2023	Valuation of shares	Creation of company	Rural marketing research
18.02.2023		Maha Shivratri		
	20.02.2023	Factors Affecting Valuation OF Shares	Creation of ledger	Class Revision
	21.02.2023	Methods of valuation of shares	Creation of ledger	Class test
	22.02.2023	Net Assets Method	Creation of ledger	Rural consumer behaviour
	23.02.2023	Net Assets Method	Creation of ledger	Factors of Rural consumer behaviour
	24.02.2023	Net Assets Method	Accounting voucher entry	Segmenting rural markets
	25.02.2023	Net Assets Method	Accounting voucher entry	Segmenting rural markets
	27.02.2023	Dividend Yield Method	Accounting voucher entry	Rural marketing strategies
	28.02.2023	Dividend Yield Method	Accounting voucher entry	Rural marketing strategies
	01.03.2023	Dividend Yield Method	Practical on PC	Class revision
	02.03.2023	Dividend Yield Method	Practical on PC	Rural market vs. urban market
	03.03.2023	Earning Capacity Method	Budget	New product development for the rural market
	04.03.2023	Earning Capacity Method	Budget	New product development for the rural market

Week	Date	Class-B.COM 2nd	Class- B.COM 2nd	Class-M.COM (FINAL)
		Semester-4th	Semester- 4th	Semester - 4th
	05.03.2023 to 12.03.2023	Holi Vacations		
	13.03.2023	Earning Capacity Method	Practical on PC	New product development for the rural market
	14.03.2023	Average Method /Mean Method	Practical on PC	Rural marketing mix
	15.03.2023	Average Method /Mean Method	Cost centres	Product Mix
	16.03.2023	Average Method /Mean Method	Cost centres	Price Mix
	17.03.2023	Class Revision	Balance sheet and profit and loss account	Place Mix
	18.03.2023	Class test	Class test	Promotion Mix
	20.03.2023	Concept of Holding companies	Assignment and Viva voce	Class test
	21.03.2023	Consolidated Financial statements	Assignment and Viva voce	Media planning for rural markets
	22.03.2023	Consolidated Balance sheet	Currency	Media planning for rural markets
	23.03.2023	Shaheedi Diwas		
	24.03.2023	Consolidated Balance sheet	Currency	Personal selling in rural market
	25.03.2023	Consolidated Balance sheet	Sessional test	Process of personal selling
	27.03.2023	Consolidated Balance sheet	Debit note & Credit note	Marketing of consumer durables
	28.03.2023	Consolidated Balance sheet	Interest calculation	Marketing of consumer durables
	29.03.2023	Pre -Acquisition & Post -Acquisition Profits/ Reserves	Interest calculation	Marketing of consumer durables
	30.03.2023	Ram Navmi		
	31.03.2023	Pre -Acquisition & Post -Acquisition Profits/ Reserves	Practical on PC	Class revision
	01.04.2023	Shares of Subsidiary acquired During the course of the year	Practical on PC	Marketing of consumer non durables
	03.04.2023	Adjustment for unrealised Profits Included In Inventory	Inventory	Marketing of consumer non durables
	04.04.2023	Mahavir Jayanti		
	05.04.2023	Elimination of Mutual or Inter- Company Owings	Stock item	Marketing of consumer non durables
	06.04.2023	Debentures in Subsidiary Company	Stock item	Marketing of agriculture produce
	07.04.2023	Preference Shares in the Subsidiary Company	Sales order	Marketing of agriculture produce
	08.04.2023	Dividend Received from Subsidiary Company out of Pre-Acquisition Profits	Purchase order	Marketing of agriculture produce

Week	Date	Class-B.COM 2nd	Class- B.COM 2nd	Class-M.COM (FINAL)
		Semester-4th	Semester- 4th	Semester - 4th
	10.04.2023	Interim Dividend Received From the Subsidiary Company	Deleivery note	Sessional test
	11.04.2023	Interim Dividend Received From the Subsidiary Company	Rejection out	Marketing of agriculture produce
	12.04.2023	Proposed Dividend	Practical on PC	Class revision
	13.04.2023	Class Revisiom	Practical on PC	Class revision
	14.04.2023	Vaisakhi/Dr. B.R. Ambedkar Jayanti		
	15.04.2023	Class test	Practical on PC	E-Commerce in rural market
	17.04.2023	Concept of Liquidation Company	Computerized Tax liability calculation	E-Commerce in rural market
	18.04.2023	Methods Of Liquidation	Computerized Tax liability calculation	E-Commerce in rural market
	19.04.2023	Methods Of Liquidation	Computerized Tax liability calculation	E-Commerce in rural market
	20.04.2023	Order of Payment	Assignment and Viva voce	E-Commerce in rural market
	21.04.2023	Liquidator's Finacial Statement of Account	Assignment and Viva voce	E-Commerce in rural market
	22.04.2023	Id-Ul-Fitr/Parshuram Jayant		
	24.04.2023	Liquidator's Remuneration on Amounts Distributed to Equity Shareholders	Payroll salary accounting	Class revision
	25.04.2023	Disrtibution of surplus	Introduction to payroll	Class revision
	26.04.2023	Call in advance & call in arrears	payroll masters	Class revision
	27.04.2023	calls on equity shares	payroll masters	Class revision
	28.04.2023	Receiver for debentureholders	Payroll vouchers	class test
	29.04.2023	Statement of Affairs	Overtime payment	class test
	01.05.2023	Statement of Affairs	Gratuity	class test
	02.05.2023	Accounting of banking organisations	Advanced payroll transactions	class test
	03.05.2023	Accounting of banking organisations	Advanced payroll transactions	class test
	04.05.2023	Accounting of banking organisations	Advanced payroll transactions	Class revision
	05.05.2023	Accounting of insurance Companies	Practical on PC	Class revision
	06.05.2023	Accounting of insurance Companies	Practical on PC	Class revision
	08.05.2023	Accounting of insurance Companies	Practical on PC	Class revision
	09.05.2023	Accounting of insurance Companies	Revision on Computer	class test
	10.05.2023	class revision	Revision on Computer	class test
	11.05.2023	class revision	Revision on Computer	Class revision
	12.05.2023	class revision	Revision on Computer	Class revision
	13.05.2023	class revision	Revision on Computer	Class revision
	15.05.2023	class revision	Revision on Computer	Class revision
	16.05.2023	class revision	Revision on Computer	Class revision

Week	Date	Class-B.COM 2nd	Class- B.COM 2nd	Class-M.COM (FINAL)
		Semester-4th	Semester- 4th	Semester - 4th
	17.05.2023	class revision	Revision on Computer	Class revision
	18.05.2023	class revision	Revision on Computer	Class revision
	19.05.2023	class revision	Revision on Computer	Class revision
	20.05.2023	class revision	Revision on Computer	Class revision
	22.05.2023	Maharan Partap Jayanti		
	23.05.2023	class test	class test	class test
	24.05.2023	class test	class test	class test
	25.05.2023	class test	class test	class test
	26.05.2023	class test	class test	class test

Dayanand Mahila Mahavidyalaya, Kurukshetra				
Lesson Plan (Even Semester)				
Session 2022-23 (01.02.2023 to 26.05.2023)				
Name of Teacher...Dr. Geetanjali Chawla				
Subject ..Business law/Income Tax/Management Accounting				
Week	Date	Class ..B.COM	Class ..B.COM	Class ..B.COM
		Semester ..IV	Semester ..VI	Semester ..VI
	01.02.2023	Introduction of Negotiable Act,1881	Deduction U/S 80C to 80U	Management accounting concept
	02.02.2023	Features of NI Act	Deduction U/S 80C to 80U	Techniques and significance
	03.02.2023	Presumptions	Deduction U/S 80C to 80U	comparisons with cost accounting
	04.02.2023	Types of NI	Deduction U/S 80C to 80U	comparisons with financial A/c
	06.02.2023	Types of NI	Deduction U/S 80C to 80U	comparison with financial acc.
	07.02.2023	Negotiation	Practical Questions	management information systems
	08.02.2023	Revision Class	Rebate and Relief of tax	management information systems
	09.02.2023	Crossing of Cheque	Practical Questions	management reporting need
	10.02.2023	Crossing of Cheque	Revision through PPT	type of report
	11.02.2023	Dishonour of Cheque	Assesment Of individual	type of report
	13.02.2023	Discharge of NI	Assesment Of individual	type of report
	14.02.2023	Revision Class	Practical Questions	analysis of financial statements
	15.02.2023	Problem Solving Class	Practical Questions	comparative statements
	16.02.2023	Test-1	Practical Questions	common size statements
	17.02.2023	Indian Partenership Act 1932	AMT credit	common size statements
	18.02.2023	Maha Shivratri		
	20.02.2023	Nature of Partnership Act	Practical Questions	ratio analysis
	21.02.2023	Rights and Duties of partner	Class Test	ratio analysis
	22.02.2023	Rights and Duties of partner	Assesment OF HUF	ratio analysis
	23.02.2023	Relation of partner to IIIrd parties	Assesment OF HUF	solvency ratio
	24.02.2023	Relation of partner to IIIrd parties	Assesment OF HUF	profitability ratio
	25.02.2023	Liabilities of firm	Practical Questions	profitability ratio
	27.02.2023	Liabilities of Partner	Practical Questions	profitability ratio
	28.02.2023	Minor as a Partner	Practical Questions	turnover ratio
	01.03.2023	Position of a Minor	Practical Questions	turnover ratio
	02.03.2023	Position of a Minor	Revision through PPT	turnover ratio
	03.03.2023	Position of a Minor	Income tax Authorities	turnover ratio
	04.03.2023	Position of a Minor	Income tax Authorities	turnover ratio
	05.03.2023 to 12.03.2023	Holi Vacations		
	13.03.2023	Revision Class	Income tax Authorities	cash flow statements theory

Week	Date	Class ..B.COM	Class ..B.COM	Class ..B.COM
		Semester ..IV	Semester ..VI	Semester ..VI
	14.03.2023	Problem Solving Class	Class test	cash flow statements theory
	15.03.2023	Assignment-1	Return of Income	cash flow statements theory
	16.03.2023	Reconstitution of Partnership firm	Types of Return	cash flow statements theory
	17.03.2023	Dissolution of firm	Types of Return	practical questions
	18.03.2023	Dissolution of firm	E-filing of return	practical questions
	20.03.2023	Settlement of Accounts	E-filing of return	practical questions
	21.03.2023	Settlement of Accounts	Types of Assesment	practical questions
	22.03.2023	Settlement of Accounts	Types of Assesment	practical questions
	23.03.2023	Shaheedi Diwas		
	24.03.2023	Settlement of Accounts	Types of Assesment	fund flow statements
	25.03.2023	Registration of firm	Types of Assesment	fund flow statements
	27.03.2023	effect of non-registration	Types of Assesment	fund flow statements
	28.03.2023	Revision Class	TDS	practical questions
	29.03.2023	Test-2	TDS	practical questions
	30.03.2023	Ram Navmi		
	31.03.2023	Assignment-2	Revision	practical questions
	01.04.2023	Limited Liability Partnership Act 2008	Doubt Session	practical questions
	03.04.2023	Characteristics	Doubt Session	class test
	04.04.2023	Mahavir Jayanti		
	05.04.2023	Incorporation of LLP	Payments are covered under TDS	Absorption costing meaning
	06.04.2023	Incorporation of LLP	Payments are covered under TDS	features, income determination
	07.04.2023	Incorporation of LLP	Payments are covered under TDS	cost volume profit analysis
	08.04.2023	Incorporation of LLP	Payments are covered under TDS	cost volume profit analysis
	10.04.2023	Audit of Taxation of LLP	TCS	cost volume profit analysis
	11.04.2023	Audit of Taxation of LLP	Practical Questions	cost volume profit analysis
	12.04.2023	Audit of Taxation of LLP	Assignment and Viva -Voce	break even analysis
	13.04.2023	Audit of Taxation of LLP	Assignment and Viva -Voce	break even analysis
	14.04.2023	Vaisakhi/Dr. B.R. Ambedkar Jayanti		
	15.04.2023	Conversion	Advance payment of tax	Doubt session
	17.04.2023	Conversion	Advance payment of tax	Doubt session
	18.04.2023	Conversion	Practical Questions	p/v ratio
	19.04.2023	Winding up and Dissolution	Recovery and refund of tax	Revision
	20.04.2023	Winding up and Dissolution	Recovery and refund of tax	Revision
	21.04.2023	Winding up and Dissolution	Recovery and refund of tax	Revision
	22.04.2023	Id-Ul-Fitr/Parshuram Jayant		
	24.04.2023	Revision Class	Practical Questions	Angle of incidence
	25.04.2023	Doubt Session	Appeals and Revision	determination of cost indifference point
	26.04.2023	Introductionn to IT Act 2000	Appeals and Revision	determination of cost indifference point

Week	Date	Class ..B.COM	Class ..B.COM	Class ..B.COM
		Semester ..IV	Semester ..VI	Semester ..VI
	27.04.2023	Features of IT Act	Appeals and Revision	determination of cost indifference point
	28.04.2023	Features of IT Act	Appeals and Revision	determination of cost indifference point
	29.04.2023	Features of IT Act	Appeals and Revision	assignment 1
	01.05.2023	Digital Signature	Revision through PPT	margin of safety
	02.05.2023	Digital Signature	Penalties under Income tax act	margin of safety
	03.05.2023	Digital Signature	Penalties under Income tax act	margin of safety
	04.05.2023	Electronic Governance	Penalties under Income tax act	margin of safety
	05.05.2023	Electronic Governance	Penalties under Income tax act	budgeting and budgetary contol
	06.05.2023	Attribution	Penalties under Income tax act	budgeting and budgetary contol
	08.05.2023	Attribution	Class Test	budgeting and budgetary contol
	09.05.2023	Acknowledgement of electronic records	Offences and prosecution	budgeting and budgetary contol
	10.05.2023	Acknowledgement of electronic records	Offences and prosecution	budgeting and budgetary contol
	11.05.2023	Dispatch of electronic records	Offences and prosecution	type of budgetory control
	12.05.2023	Dispatch of electronic records	Offences and prosecution	type of budgetory control
	13.05.2023	Revision Class	Offences and prosecution	essential of budgetary contol
	15.05.2023	Problem Solving Class	Offences and prosecution	essential of budgetary contol
	16.05.2023	Certifying Digital Signature	Revision through PPT	Practical Questions
	17.05.2023	Penalties ,Compensation and Adjudication	Class test	Practical Questions
	18.05.2023	Penalties ,Compensation and Adjudication	Revision	Practical Questions
	19.05.2023	Concept of RTI Act, 2005	Revision	Practical Questions
	20.05.2023	Features of RTI Act	Revision	Practical Questions
	22.05.2023	Maharan Partap Jayanti		
	23.05.2023	Procedure of RTI Act	Doubt Session	assignment 2
	24.05.2023	Procedure of RTI Act	Doubt Session	Doubt Session
	25.05.2023	Appeals	Doubt Session	Doubt Session
	26.05.2023	Appeals	Doubt Session	Doubt Session

Dayanand Mahila Mahavidyalaya, Kurukshetra

Lesson Plan (Even Semester)

Session 2022-23 (01.02.2023 to 26.05.2023)

Name of Teacher...Dr. Geetanjali Chawla

Subject ..Strategic Marketing/International Human Resource Management

Week	Date	Class ..M.COM	Class ..M.COM
		Semester ..II	Semester ..IV
	01.02.2023	Exams of Semester-1	Introduction to IHRM
	02.02.2023	Exams of Semester-1	Concept and Definitions
	03.02.2023	Exams of Semester-1	Nature of international management
	04.02.2023	Exams of Semester-1	Importance of international management
	06.02.2023	Exams of Semester-1	Scope of International Management
	07.02.2023	Exams of Semester-1	Trends of International Management
	08.02.2023	Exams of Semester-1	Objectives
	09.02.2023	Exams of Semester-1	Schools of Thought of Int. Mgt.
	10.02.2023	Exams of Semester-1	Schools of Thought of Int. Mgt.
	11.02.2023	Introduction to Strategic marketing	Comparative Management
	13.02.2023	Introduction to Strategic marketing	Importance of comparative management
	14.02.2023	Introduction to Strategic marketing	Scope of Comparative Management
	15.02.2023	Holiday	Models
	16.02.2023	Introduction to Strategic marketing	Models
	17.02.2023	Concept of strategy and Marketing Strategy	Models
	18.02.2023	Maha Shivratri	
	20.02.2023		Models
	21.02.2023	Concept of strategic marketing management	Issues of Comparative management
	22.02.2023	Challenges of strategic marketing	Legal Issues
	23.02.2023	Hierarchy of strategies	Political Issues
	24.02.2023	Strategic Marketing Planning process	Ethical Issues
	25.02.2023	Strategic Marketing Planning Process	Cultural Issues
	27.02.2023	PPT	Test
	28.02.2023	Levels and Aspects of Strategy Formulation	Assignment-1
	01.03.2023	Marketing Mix Strategy	DOUBT SESSION
	02.03.2023	Class Test	Management Styles and Practices
	03.03.2023	Corporate strategic decision	Management Styles and Practices
	04.03.2023	Mission and Mission Statement	USA
	05.03.2023 to 12.03.2023	Holi Vacations	
	13.03.2023	Factors affecting objective setting	USA
	14.03.2023	Corporate Strategy Decision	JAPAN
	15.03.2023	Concept and types	JAPAN
	16.03.2023	Concentration and Integration Strategies	CHINA
	17.03.2023	Diversification Strategies	CHINA
	18.03.2023	Concept of Business Strategy	KOREA
	20.03.2023	Porter's Generic Business Strategy	KOREA
	21.03.2023	Hybrid Strategy, Tactics for Business strategy	EUROPE

Week	Date	Class ..M.COM	Class ..M.COM
		Semester ..II	Semester ..IV
	22.03.2023	Hybrid Strategy, Tactics for Business strategy	EUROPE
	23.03.2023	Shaheedi Diwas	
	24.03.2023	Hybrid Strategy, Tactics for Business strategy	INDIA
	25.03.2023	Class Test Topic- Generic Business Strategy	INDIA
	27.03.2023	Internal Environment and process, analysis of a Firm	Organisational Design in Different Countries
	28.03.2023	Methods of Analysing Corporate Capabilities	Organisational Design in Different Countries
	29.03.2023	GAP Analysis of a firm	VIVA
	30.03.2023	Ram Navmi	
	31.03.2023	External Environmental Analysis	VIVA
	01.04.2023	Techniques of Environmental analysis	Transnational Organisational Behaviour
	03.04.2023	Environmental Scanning concept, Problems	Transnational Organisational Behaviour
	04.04.2023	Mahavir Jayanti	
	05.04.2023	Industry and Competitor Analysis	Motivation
	06.04.2023	Analysis of Competitive Forces	Perception
	07.04.2023	Porter's General Competitive Strategy	Leadership
	08.04.2023	Assignments-I	Leadership
	10.04.2023	Assignment and Viva	Leadership
	11.04.2023	SWOT Analysis Matrix	Communication
	12.04.2023	Concept of Portfolio Analysis	Communication
	13.04.2023	Techniques of Portfolio Analysis	Communication
	14.04.2023	Vaisakhi/Dr. B.R. Ambedkar Jayanti	
	15.04.2023	Revision	Job Satisfaction
	17.04.2023	Class Test	Attitudes
	18.04.2023	Market Segmentation	Performance Appraisal
	19.04.2023	PPT on Market segmentation	Performance Appraisal
	20.04.2023	Market Segmentation strategies	Performance Appraisal
	21.04.2023	Targeting- Meaning and Strategies	Techniques of Appraisal
	22.04.2023	Id-Ul-Fitr/Parshuram Jayant	
	24.04.2023	Target Market- Meaning Process and Profile	Revision class
	25.04.2023	Positioning- Concept, Strategies and Positioning	Revision class
	26.04.2023	Industry and Competitor Analysis	DOUBT SESSION

Week	Date	Class ..M.COM	Class ..M.COM
		Semester ..II	Semester ..IV
	27.04.2023	Marketing Strategy for New Market Entries	Test
	28.04.2023	Marketing Strategy for New Market Entries	Assignment-2
	29.04.2023	Marketing Strategy for New Market Entries	Management Styles and Practices
	01.05.2023	Selecting Right entry Strategy, NPD	Management Styles and Practices
	02.05.2023	Assesment test	Management styles and Practices
	03.05.2023	PLC Analysis	Management Multinational Business Operations
	04.05.2023	Growth Market Strategies	Management Multinational Business Operations
	05.05.2023	Mature Markets, Mature Market Strategies	Management Multinational Business Operations
	06.05.2023	Declining Markets and strategies	Management Multinational Business Operations
	08.05.2023	Business Strategies and Marketing Mix	In Finance
	09.05.2023	Strategy Formulation for Marketing mix	In Finance
	10.05.2023	Factors affecting Marketing Mix	In Finance
	11.05.2023	Business Strategies and Marketing mix	In Marketing
	12.05.2023	Class Test	In Marketing
	13.05.2023	Marketing Strategy Implementation	In Marketing
	15.05.2023	Marketing Strategy Implementation	Negotiating Across Culture
	16.05.2023	Marketing Strategy Implementation	Negotiating Across Culture
	17.05.2023	Marketing Strategy Implementation	Negotiating Across Culture
	18.05.2023	Unsuccessful Implementation of Strategy	Negotiating Across Culture
	19.05.2023	Factors	Power point presentation
	20.05.2023	Factors	Power point presentation
	22.05.2023	Maharan Partap Jayanti	
	23.05.2023	Power point presentation	Power point presentation
	24.05.2023	Power point presentation	Power point presentation
	25.05.2023	Power point presentation	Power point presentation
	26.05.2023	Power point presentation	Power point presentation

Davanand Mahila Mahavidyalaya, Kurukshetra

Lesson Plan (Even Semester)

Session 2022-23 (01.02.2023 to 26.05.2023)

Name of Teacher-Ms jyoti

Department -Commerce

		Subject -HRM	BC 603	Subject - Corporate governance	BC - 606(ii)	Subject - Business environment of haryana	BC 206
Week	Date	Class -B.com 3rd		Class-B.com 3rd		Class - B.com 1st	
		Semester - 6th		Semester -6th		Semester - 2nd	
	01.02.2023	Introduction to HRM		Corporate governance : Concept and structure		Haryana economy :- nature , characteristics and problems	
	02.02.2023	Meaning and nature of HRM		Corporate governance : Concept and structure		Concept of economic development	
	03.02.2023	History and scope		Principles of corporate governance		State of the haryana economy since its inception : Incme, population, Health,& Nutrition and declining sex ratio	
	04.02.2023	Objectives of HRM		Models of corporate governance		State of the haryana economy since its inception : Incme, population, Health,& Nutrition and declining sex ratio	
	06.02.2023	Objectives of HRM		Models of corporate governance		State of the haryana economy since its inception : Incme, population, Health,& Nutrition and declining sex ratio	
	07.02.2023	Significance of HRM		Models of corporate governance		Class discussion	
	08.02.2023	Functions of HRM		Class Discussion		PPT on haryana agriculture : nature , cropping pattern	
	09.02.2023	Class Discussion		PPT on Process and regulation, parties to corporate governance		PPT on haryana agriculture : nature , cropping pattern	
	10.02.2023	HRM V/S PERSONEL MGT		PPT on Process and regulation, parties to corporate governance		Role of agriculture in haryana economy	
	11.02.2023	HRM V/S HRD		Mechanism and controls of corporate governance		Role of agriculture in haryana economy	
	13.02.2023	DOUBT SESSION		Requirement of effective corporate governance		Measures for development in agriculture, crop insurance	
	14.02.2023	Human Resource Planning		Requirement of effective corporate governance		Measures for development in agriculture, crop insurance	
	15.02.2023	Importance of HR Planning		Class test		Class test	

	16.02.2023	objectives of HR Planning	Insider trading	Agriculture credit and agriculture finance	
	17.02.2023	Process of HR planning with PPT	Insider trading	Agriculture credit and agriculture finance	
	18.02.2023	Maha Shivratri			
	20.02.2023	Factors Affecting HR planning	Insider trading	Credit needs of farmers	
	21.02.2023	Assignment 1	Assignment 1	Assignment 1	
	22.02.2023	Problems and suggestions in HR Planning	PPT on rating agencies	Sources of credit: Institutional and non - institutional sources	
	23.02.2023	Job analysis	PPT on rating agencies	Sources of credit: Institutional and non - institutional sources	
	24.02.2023	Process of Job Analysis	PPT on rating agencies	Sources of credit: Institutional and non - institutional sources	
	25.02.2023	Methods of collecting data for job analysis	class discussion	Class test	
	27.02.2023	Methods of collecting data for job analysis	Whistle blowing	NABARD	
	28.02.2023	Class Discussion	Whistle blowing	NABARD	
	01.03.2023	Potentional problems with job analysis	Whistle blowing	NABARD	
	02.03.2023	Job Description	Class discussion	Class discussion	
	03.03.2023	Job Specification	Shareholder's protection	Rural indebtedness :- causes, consequences and debt relief measures	
	04.03.2023	Revision of Job Analysis with PPT	Shareholder's protection	Rural indebtedness :- causes, consequences and debt relief measures	
	05.03.2023 to 12.03.2023	Holi Vacations			
	13.03.2023	Class test	Assignment 2	Rural indebtedness :- causes, consequences and debt relief measures	
	14.03.2023	Assignment 2	Corporate governance in india	Assignment 2	
	15.03.2023	Recruitment Meaning	Initiatives and present position of Corporate governance in india	PPT on Micro,small & medium enterprises in haryana	
	16.03.2023	Purpose of Recruitment	Initiatives and present position of Corporate governance in india	PPT on Micro,small & medium enterprises in haryana	
	17.03.2023	Recruitment policy	Initiatives and present position of Corporate governance in india	PPT on Micro,small & medium enterprises in haryana	
	18.03.2023	Factors affecting Recruitment	Issues & problems in corporate governance	PPT on Micro,small & medium enterprises in haryana	
	20.03.2023	METHODS OF RECRUITMENT	Issues & problems in corporate governance	Class Discussion	

	21.03.2023	Recent trends in recruitment	Class Discussion	SEZ
	22.03.2023	class test	Class test	SEZ
	23.03.2023	Shaheedi Diwas		
	24.03.2023	selection meaning and process	Corporate disclosure practices	SEZ
	25.03.2023	purpose of selection	Corporate disclosure practices	Doubt session
	27.03.2023	barriers of effective selection	Class test	Growth of MNCs in haryana
	28.03.2023	difference between recruitment and selection	Globalization and corporate governance in india	Growth of MNCs in haryana
	29.03.2023	revision of recruitment and selection	Globalization and corporate governance in india	Growth of MNCs in haryana
	30.03.2023	Ram Navmi		
	31.03.2023	class test	Class discussion	Class Discussion
	01.04.2023	placement introduction of the concept	Corporate governance reforms	Class test
	03.04.2023	types of placement	Corporate governance reforms	Class Discussion
	04.04.2023	Mahavir Jayanti		
	05.04.2023	objective and significance of placement	Class Discussion	Role of HSIIDC
	06.04.2023	problems in placement	Organizational structure	Role of HSIIDC
	07.04.2023	induction concept. benefits of induction programme	Board of directors :composition and their role	Role of HSIIDC
	08.04.2023	responsibility of employee	Board of directors :composition and their role	Class test
	10.04.2023	induction process induction	Powers and responsibilities	Role of HAFED
	11.04.2023	revision of induction and placement with ppt	Board meetings	Role of HAFED
	12.04.2023	basis of essential of promotion policy promotion	Board meetings	Role of HAFED
	13.04.2023	demotion	Class Discussion	Role of HAFED
	14.04.2023	Vaisakhi/Dr. B.R. Ambedkar Jayanti		
	15.04.2023	causes and types of transfer	PPT on board committees and their functions	class test
	17.04.2023	problems of transfers	PPT on board committees and their functions	Role of HKVIB
	18.04.2023	transfer policy	SEBI norms	Role of HKVIB
	19.04.2023	class test	Independent director	Role of HKVIB
	20.04.2023	meaning and need of training	Corporate governance and CSR	Role of HKVIB
	21.04.2023	training and development, training and education	Corporate governance and CSR	Class test
	22.04.2023	Id-Ul-Fitr/Parshuram Jayant		

	24.04.2023	training and development, training and education	Corporate governance and ethics	Haryana Budget
	25.04.2023	performance appraisal	Corporate governance and ethics	Haryana Budget
	26.04.2023	class discussion	Class test	Haryana Budget
	27.04.2023	class test	Class test	Class Discussion
	28.04.2023	performance appraisal	class Discussion	Haryana Budget
	29.04.2023	importance and objectives of performance appraisal	class Discussion	Haryana budget
	01.05.2023	process of performance appraisal	class Discussion	class test
	02.05.2023	process of performance appraisal	ICAI guidelines for corporate governance	class test
	03.05.2023	class test	ICAI guidelines for corporate governance	class test
	04.05.2023	methods of performance appraisal with ppt	ICAI guidelines for corporate governance	class test
	05.05.2023	methods of performance appraisal with ppt	ICAI guidelines for corporate governance	class test
	06.05.2023	methods of performance appraisal with ppt	ICAI guidelines for corporate governance	class test
	08.05.2023	methods of performance appraisal with ppt	class Discussion	class test
	09.05.2023	class discussion	Class activity	class test
	10.05.2023	limitations of performance appraisal	Class test	
	11.05.2023	Class test	Class test	Class Discussion
	12.05.2023	Class test	Class test	Class Discussion
	13.05.2023	Class test	Class test	Class Discussion
	15.05.2023	Class test	Class test	Class Discussion
	16.05.2023	Class discussion	class revision	Class Discussion
	17.05.2023	Class discussion	class revision	Class revision
	18.05.2023	Class discussion	class revision	Class revision
	19.05.2023	Doubt session	class revision	Class revision
	20.05.2023	Doubt session	class revision	Class revision
	22.05.2023	Maharan Partap Jayanti		
	23.05.2023	Class revision	class revision	class revision
	24.05.2023	Class revision	class revision	class revision
	25.05.2023	Class revision	class revision	class revision
	26.05.2023	Class revision	class revision	class revision

Davanand Mahila Mahavidyalaya, Kurukshetra

Lesson Plan (Even Semester)

Session 2022-23 (01.02.2023 to 26.05.2023)

Name of Teacher -Ms. Jyoti

Department- Commerce

Week	Date	Class -M.com (p)	Class -M.com (f)
		Semester -2nd	Semester - 4th
		Subject - International business environment. MC-202	
	01.02.2023	Exam 1st semester	consumer behaviour
	02.02.2023	Exam 1st semester	Determinants of Consumer Behaviour
	03.02.2023	Exam 1st semester	Determinants of Consumer Behaviour
	04.02.2023	Exam 1st semester	Theory and applications of Consumer Behaviour
	06.02.2023	Exam 1st semester	Theory and applications of Consumer Behaviour
	07.02.2023	Exam 1st semester	Theory and applications of Consumer Behaviour
	08.02.2023	Exam 1st semester	Consumer Buying process
	09.02.2023	Exam 1st semester	Extensive, limited and problem - solving behaviours.
	10.02.2023	Exam 1st semester	Class Discussion
	11.02.2023	Meaning and scope of international business environment :- geographical and economic	internal determinants of Consumer Behaviour :- needs, motivation and involvement
	13.02.2023	framework for analysing international business environment :- political and legal environment	internal determinants of Consumer Behaviour :- needs, motivation and involvement
	14.02.2023	framework for analysing international business environment :- socio - cultral	Information processing
	15.02.2023	Multinational corporations:- nature and role	Information processing
	16.02.2023	Technology transfer , important and types	Information processing
	17.02.2023	Foreign investment :- Concept and nature	Class Discussion
	18.02.2023	Maha Shivratri	
	20.02.2023	Assignment 1	Consumer perception
	21.02.2023	types and barriers of foreign investment	Consumer perception
	22.02.2023	class Discussion	Assignment 1
	23.02.2023	An overview of international economics institutions	Attitude and attitude change
	24.02.2023	PPT on WTO	Attitude and attitude change
	25.02.2023	PPT on WTO	Attitude and attitude change
	27.02.2023	Doubt session	Class Discussion
	28.02.2023	Class Discussion	PPT on personality ,
	01.03.2023	UNCTAD	PPT on personality
	02.03.2023	UNCTAD	PPT on personality
	03.03.2023	UNCTAD	Class test
	04.03.2023	UNCTAD	Class Discussion
	05.03.2023 to 12.03.2023	Holi Vacations	
	13.03.2023	Class test	Psychographics ,values and life style
	14.03.2023	Class test	Psychographics ,values and life style
	15.03.2023	IMF	Psychographics ,values and life style
	16.03.2023	IMF	Class Discussion

	17.03.2023	IMF	External determinants of buying behaviour:- family , reference group
	18.03.2023	IMF	External determinants of buying behaviour:- family , reference group
	20.03.2023	Class Discussion	Social class , influence of culture
	21.03.2023	World Bank	Social class , influence of culture
	22.03.2023	World Bank	Social class , influence of culture
	23.03.2023	Shaheedi Diwas	
	24.03.2023	Class Discussion	Class Discussion
	25.03.2023	Generalised system of preferences	sub-cultural aspects of Consumer Behaviour
	27.03.2023	Generalised system of preferences	sub-cultural aspects of Consumer Behaviour
	28.03.2023	Generalised system of preferences	sub-cultural aspects of Consumer Behaviour
	29.03.2023	Generalised system of preferences	Doubts session
	30.03.2023	Ram Navmi	
	31.03.2023	Class Discussion	Assignment 2
	01.04.2023	Assignment 2	Class Discussion
	03.04.2023	International commodity agreements	Class Discussion
	04.04.2023	Mahavir Jayanti	
	05.04.2023	International commodity agreements	Opinion Leaders:- process , measurement profile
	06.04.2023	International commodity agreements	Opinion Leaders:- process , measurement profile
	07.04.2023	Class test	Opinion Leaders:- process , measurement profile
	08.04.2023	Regional economic co- operation :- types and rational	class Test
	10.04.2023	Regional economic co- operation :- types and rational	Innovation and Diffusion
	11.04.2023	Class Test	Innovation and Diffusion
	12.04.2023	Class Test	Innovation and Diffusion
	13.04.2023	Class Test	Innovation and Diffusion
	14.04.2023	Vaisakhi/Dr. B.R. Ambedkar Jayanti	
	15.04.2023	EU, NAFTA	Class Discussion
	17.04.2023	EU, NAFTA	Class Discussion
	18.04.2023	EU, NAFTA	Class Discussion
	19.04.2023	EU, NAFTA	Adaption process
	20.04.2023	Class Discussion	Adaption process
	21.04.2023	class test	Adaption process
	22.04.2023	Id-Ul-Fitr/Parshuram Jayant	
	24.04.2023	PPT on ASEAN	Class test
	25.04.2023	ASEAN	PPT on Model of buyer behaviour
	26.04.2023	ASEAN	PPT on Model of buyer behaviour
	27.04.2023	Class Discussion	PPT on Model of buyer behaviour
	28.04.2023	SAFTA	PPT on Model of buyer behaviour
	29.04.2023	SAFTA	Class Discussion
	01.05.2023	SAFTA	Class Discussion
	02.05.2023	Class Discussion	Class Discussion
	03.05.2023	Class Discussion	Class activity
	04.05.2023	Foreign exchange market :- concept	Class activity
	05.05.2023	Participants and foreign exchange rate determinants	Class activity
	06.05.2023	Exchange rates arrangements in india	Class test

	08.05.2023	Class Discussion	Class test
	09.05.2023	Foreign exchange risk :- nature and management	Class test
	10.05.2023	Foreign exchange risk :- nature and management	Class test
	11.05.2023	Foreign exchange risk :- nature and management	Class test
	12.05.2023	Doubts session	Doubts session
	13.05.2023	Doubts session	Doubts session
	15.05.2023	Doubts session	Doubts session
	16.05.2023	Doubts session	Doubts session
	17.05.2023	Class revision	Class revision
	18.05.2023	Class revision	Class revision
	19.05.2023	Class revision	Class revision
	20.05.2023	Class revision	Class revision
	22.05.2023	Maharan Partap Jayanti	
	23.05.2023	Class revision	class revision
	24.05.2023	Class revision	class revision
	25.05.2023	Class revision	class revision
	26.05.2023	Class revision	class revision

Dayanand Mahila Mahavidyalaya, Kurukshetra

Lesson Plan (Even Semester)

Session 2022-23 (01.02.2023 to 26.05.2023)

Name of Teacher...Mrs Manisha

Subject ...Commerce

Week	Date	Class ...B.Com III.....	Class ...MCom (P).....	Class ...BCom I.....	Class ...MCom (P).....
		Semester ...VI.....Subject Insurance	Semester II...Subject Corporate Accounting ...	Semester ...II.....	Semester ...VI...Subject Business statistics ...
	01.02.2023	Introduction to syllabus	Examination	Brief overview of syllabus	Introduction to subject
	02.02.2023	Introduction to insurance	Examination	Meaning and concept of marketing	Syllabus discussion
	03.02.2023	Life Insurance	Examination	Evolution of marketing concept	linear regression equation
	04.02.2023	general insurance	Examination	principles of marketing	do
	06.02.2023	principles of insurance	Examination	do	simple correlation
	07.02.2023	.....do.....	Examination	meaning of marketing management	do
	08.02.2023	parties to the contract	Examination	Functions	coefficients
	09.02.2023	conditions and terms of policy	Examination	components of marketing mix	coefficients
	10.02.2023	.....do.....	Examination	PPT	do
	11.02.2023	loans	introduction to syllabus	revision with discussion	Reliability of the estimate
	13.02.2023	surrenders	meaning of corporate	marketing environment	Multiple correlation
	14.02.2023	claim	meaning and definition of company	internal and external environment	do
	15.02.2023	claim settlement procedure	types of company	do	do
	16.02.2023	revision	issue and forfeiture of shares	demographic and sociocultural environment	partial correlation
	17.02.2023	class test	.....do.....	political, economic and cultural environment	do
	18.02.2023	Maha Shivratri			
	20.02.2023	Viva of assignment 1	internal reconstruction	technological and legal environment	do
	21.02.2023	fire insurance	.....do.....	PPT on components of marketing environment	do
	22.02.2023	.....do.....	human resource accounting	revision	revision with ppt
	23.02.2023	.....do.....	.....do.....	class test	class test
	24.02.2023	.....do.....	lease accounting	market segmentation	meaning and types of index numbers
	25.02.2023	.....do.....	.....do.....	concept and bases	do

Week	Date	Class ...B.Com III.....	Class ...MCom (P).....	Class ...BCom I.....	Class ...MCom (P).....
		Semester ...VI.....Subject Insurance	Semester II...Subject Corporate Accounting ...	Semester ...II.....	Semester ...VI...Subject Business statistics ...
	27.02.2023	marine insurance	.....do.....	Bases of market segmentation	uses of index no.
	28.02.2023	.....do.....	.....do.....	do	simple and aggregate
	01.03.2023	.....do.....	class test	PPT with revision	do
	02.03.2023	.....do.....	consolidated financial statements	understanding consumer behaviour	do
	03.03.2023	.....do.....	.....do.....	understanding consumer behaviour	ppt
	04.03.2023	.....do.....	.....do.....	understanding consumer behaviour	Test of adequacy
05.03.2023 to 12.03.2023	Holi Vacations				
	13.03.2023	salvage	.....do.....	Meaning of product	do
	14.03.2023	measures of indemnity	.....do.....	its classification	do
	15.03.2023	revision	Corporate financial reporting	product mix	chain base index numbers
	16.03.2023	class test	.....do.....	product line decisions	do
	17.03.2023	assignment 2	.....do.....	product life cycle	ppt
	18.03.2023	Viva of assignment 2	.....do.....	new product dev. process	Base shifting
	20.03.2023	accident and motor insurance	social reporting	PPT	splicing and deflating
	21.03.2023	.....do.....	.....do.....	Branding	do
	22.03.2023	.....do.....	.....do.....	Branding strategies	problems in constructing index numbers
	23.03.2023	Shaheedi Diwas		Shaheedi Diwas	
	24.03.2023	.....do.....	.....do.....	Brand equity	do
	25.03.2023	.....do.....	PowerPoint presentation	Product packaging	ppt
	27.03.2023	.....do.....	PowerPoint presentation	objectives of packaging	consumer price index
	28.03.2023	revision	environment reporting	packaging strategies	do
	29.03.2023	role of agents	segment and periodic reporting	Product Labeling	assignment with viva
	30.03.2023	Ram Navmi			
	31.03.2023	.....do.....	.....do.....	purpose and advantages of Labeling	do
	01.04.2023	procedure for becoming an agent	.....do.....	Assignment 1	do
	03.04.2023	.....do.....	.....do.....	pricing strategy	test
	04.04.2023	Mahavir Jayanti			

Week	Date	Class ...B.Com III.....	Class ...MCom (P).....	Class ...BCom I.....	Class ...MCom (P).....
		Semester ...VI.....Subject Insurance	Semester II...Subject Corporate Accounting ...	Semester ...II.....	Semester ...VI...Subject Business statistics ...
	05.04.2023	.....do.....	.....do.....	factors influencing the product pricing decision	Time series
	06.04.2023	.....do.....	.....do.....	Methods of price determination	do
	07.04.2023	cancellation of licence	.....do.....	promotion mix	methods of constructing seasonal index
	08.04.2023	.....do.....	.....do.....	elements of promotion mix	probability as a concept
	10.04.2023	.....do.....	.....do.....	Advertising	do
	11.04.2023	code of conduct	harmonization in corporate reports	Sales promotion	approaches to defining probability
	12.04.2023	.....do.....	.....do.....	Public relation	addition and multiplication laws of probability
	13.04.2023	.....do.....	PowerPoint presentation		.....do.....
	14.04.2023	Vaisakhi/Dr. B.R. Ambedkar Jayanti			
	15.04.2023	unfair practices	class test	revision with group discussion	conditional probability
	17.04.2023	revision	class test	distribution channel	do
	18.04.2023	class test	chapter wise revision	factors affecting the choice of dist	do
	19.04.2023	chapter wise revision	revision chapter 1	do	Bayes theorem
	20.04.2023	revision chapter 1	class test	sessional	do
	21.04.2023	class test	class test	types ,role	Binominal distribution
	22.04.2023	Id-Ul-Fitr/Parshuram Jayant			
	24.04.2023	class test	revision chapter 2	Revision of distribution channel w	do
	25.04.2023	class test	class test	Assignment 2	poisson distribution
	26.04.2023	class test	revision chapter 3	viva voice	do
	27.04.2023	revision chapter 2	class test	revision of marketing concepts and	Normal distributions
	28.04.2023	class test	class test	revision of components of market	do
	29.04.2023	revision chapter 3	class test	revision of market segmentation	class test
	01.05.2023	class test	revision Chapter 4	revision of product mix	ppt with revision
	02.05.2023	class test	class test	new product development process	ppt with revision
	03.05.2023	class test	class test	product life cycle	ppt with revision
	04.05.2023	revision Chapter 4	class test	product branding	ppt with revision
	05.05.2023	class test	revision Chapter 5	product packaging	ppt with revision
	06.05.2023	class test	class test	product labeling	ppt with revision
	08.05.2023	class test	class test	price determination	ppt with revision
	09.05.2023	revision Chapter 5	revision Chapter 6	strategies of price determination	ppt with revision
	10.05.2023	class test	class test	Revision	ppt with revision

Week	Date	Class ...B.Com III.....	Class ...MCom (P).....	Class ...BCom I.....	Class ...MCom (P).....
		Semester ...VI.....Subject Insurance	Semester II...Subject Corporate Accounting ...	Semester ...II.....	Semester ...VI...Subject Business statistics ...
	11.05.2023	class test	class test	Revision	ppt with revision
	12.05.2023	revision Chapter 6	revision Chapter 7	Revision	ppt with revision
	13.05.2023	class test	class test	Revision	ppt with revision
	15.05.2023	class test	class test	Doubt Session	ppt with revision
	16.05.2023	Revision	revision Chapter 8	Doubt Session	ppt with revision
	17.05.2023	Revision	class test	Doubt Session	ppt with revision
	18.05.2023	Revision	class test	Doubt Session	ppt with revision
	19.05.2023	Revision	revision Chapter 9	Class test	Revision
	20.05.2023	Revision	revision Chapter 9	Revision	Revision
22.05.2023	Maharan Partap Jayanti				
	23.05.2023	Revision	revision Chapter 10	Revision	Revision
	24.05.2023	Revision	class test	Revision	Revision
	25.05.2023	Revision	revision Chapter 11	Class test	Revision
	26.05.2023	Revision	class test	Revision	Revision

Dayanand Mahila Mahavidyalaya, Kurukshetra

Lesson Plan (Even Semester)

Session 2022-23 (01.02.2023 to 26.05.2023)

Name of Teacher- Mrs. Monika

Subject - income tax, corporate goverence, management accounting

Week	Date	Class- M.com (f)	Class b.com (3rd)	Class b.com(3rd)
		Semester iv	Semester vii	Semester vii
	01.02.2023	introduction to subject	Deduction U/S 80C to 80U	introduction of management accounting
	02.02.2023	meaning of corporate goverence	Deduction U/S 80C to 80U	nature and scope
	03.02.2023	concept of good goverence	Deduction U/S 80C to 80U	function or technique of management accounting
	04.02.2023	structure of good goverence	Deduction U/S 80C to 80U	introduction of management accounting
	06.02.2023	process of good goverence	cont..	instalation of mgt accounting
	07.02.2023	cont..	cont..	role of mgt accountant
	08.02.2023	corporate goverence evolutionary process	cont..	cont..
	09.02.2023	cont..	Practical Questions	management information systems
	10.02.2023	cont..	Practical Questions	cont..
	11.02.2023	cont..	cont..	management reporting need
	13.02.2023	goverence improving the efficiency of corporate	Rebate and Relief of tax	cont..
	14.02.2023	con..	Practical Questions	type of report
	15.02.2023	cont..	Practical Questions	cont..
	16.02.2023	cont..	Revision through PPT	cont..
	17.02.2023	corporate goverence globalisation and its position in india	Assesment Of individual	analysis of financial statements
	18.02.2023	Maha Shivratri		
	20.02.2023	cont..	Assesment Of individual	cont..
	21.02.2023	cont..	Assesment Of individual	comparative statements
	22.02.2023	issue for consideration	Assesment Of individual	common size statements
	23.02.2023	cont..	Assesment Of individual	ratio analysis
	24.02.2023	cont..	Practical Questions	cont..
	25.02.2023	corporate disclosure practices	Practical Questions	cont..
	27.02.2023	cont..	Practical Questions	solvency ratio
	28.02.2023	cont..	Practical Questions	profitability ratio
	01.03.2023	class test	Practical Questions	cont..
	02.03.2023	disclosure practices	Practical Questions	cont..
	03.03.2023	cont..	class test	turnover ratio
	04.03.2023	cont..	Assesment OF HUF	cont..

Week	Date	Class- M.com (f)	Class b.com (3rd)	Class b.com(3rd)
		Semester iv	Semester vii	Semester vii
	05.03.2023 to 12.03.2023	cont..		
	13.03.2023	transperence and corporate goverence	Assesment OF HUF	cont..
	14.03.2023	cont..	Assesment OF HUF	cont..
	15.03.2023	cont..	Assesment OF HUF	cash flow statements theory
	16.03.2023	cont..	Assesment OF HUF	cont..
	17.03.2023	business ethics	Practical Questions	practical start
	18.03.2023	cont..	Practical Questions	cont..
	20.03.2023	cont..	Practical Questions	fund flow statements
	21.03.2023	cont..	Assignment and Viva -Voce	cont..
	22.03.2023	audit committee	Assignment and Viva -Voce	cont..
	23.03.2023	Shaheedi Diwas		
	24.03.2023	cont..	Assesment Of firm	cont..
	25.03.2023	cont..	Assesment Of firm	cont..
	27.03.2023	cont..	Assesment Of firm	class test
	28.03.2023	board composition and its role	Practical Questions	Absorption costing meaning
	29.03.2023	cont..	Practical Questions	features, income determination
	30.03.2023			
	31.03.2023	cont..	Practical Questions	cost volume profit analysis
	01.04.2023	cont..	Practical Questions	cont..
	03.04.2023	cont..	Practical Questions	cont..
	04.04.2023	Mahavir Jayanti		
	05.04.2023	corporate board and good goverence	Revision through PPT	cont..
	06.04.2023	cont..	Revision through PPT	cont..
	07.04.2023	cont..	Income tax Authorities	break even analysis
	08.04.2023	cont..	Income tax Authorities	cont..
	10.04.2023	corporate goverence in indian public enterprise	Income tax Authorities	cont..
	11.04.2023	cont..	class test	pv ratio
	12.04.2023	cont..	Return of Income	cont..
	13.04.2023	cont..	Types of Return	cont..
	14.04.2023	Vaisakhi/Dr. B.R. Ambedkar Jayanti		
	15.04.2023	cont..	Types of Return	class test
	17.04.2023	cont..	Types of Return	angle of incidence
	18.04.2023	class test	E-filing of return	determination of cost indifference point

Week	Date	Class- M.com (f)	Class b.com (3rd)	Class b.com(3rd)
		Semester iv	Semester vii	Semester vii
	19.04.2023	corpoization of agriculture	E-filing of return	cont..
	20.04.2023	cont..	E-filing of return	cont..
	21.04.2023	cont..	Types of Assesment	assignment 1
	22.04.2023		Id-UI-Fitr/Parshuram Jayant	
	24.04.2023	cont..	Types of Assesment	margin of safety
	25.04.2023	corporate goverence in banks	TDS	cont..
	26.04.2023	cont..	Payments are covered under TDS	cont..
	27.04.2023	cont..	Payments are covered under TDS	budgeting and budgetary contol
	28.04.2023	corporate goverence in mutual fund	Payments are covered under TDS	cont..
	29.04.2023	cont..	TCS	cont..
	01.05.2023	cont..	Assignment and Viva -Voce	cont..
	02.05.2023	cont..	Assignment and Viva -Voce	assignment 2
	03.05.2023	depository system	Advance payment of tax	sale budget
	04.05.2023	cont..	Advance payment of tax	cont..
	05.05.2023	cont..	Practical Questions	cont..
	06.05.2023	cont..	Practical Questions	purchase budget
	08.05.2023	cont..	Recovery and refund of tax	cont..
	09.05.2023	sebi gudiline regarding depository system	Recovery and refund of tax	cont..
	10.05.2023	cont..	Recovery and refund of tax	master budget
	11.05.2023	cont..	Practical Questions	cont..
	12.05.2023	cont..	Appeals and Revision	cont..
	13.05.2023	powerpoint presentation	Appeals and Revision	cont..
	15.05.2023	cont..	Revision through PPT	cont..
	16.05.2023	cont..	Penalties under Income tax act	cont..
	17.05.2023	cont..	Penalties under Income tax act	revision with ppt
	18.05.2023	cont..	Penalties under Income tax act	revision with ppt
	19.05.2023	cont..	Penalties under Income tax act	revision with ppt
	20.05.2023		Offences and prosecution	revision with ppt
	22.05.2023		Maharan Partap Jayanti	
	23.05.2023	cont..	cont..	cont..
	24.05.2023	revision	revision	revision
	25.05.2023	revision	revision	revision
	26.05.2023	revision	revision	revision

Dayanand Mahila Mahavidyalaya, Kurukshetra

Lesson Plan (Even Semester)

Session 2022-23 (01.02.2023 to 26.05.2023)

Name of Teacher - Ms. Reena Madaan

Subject - Financial Account, Project Planning And Control, Computerized Accounting System

Week	Date	Class B.Com I	Class M.Com(F)	Class B.Com(II)
		Semester II	Semester IV	Semester IV
	01.02.2023	Branch Accounts- Types of Branches	Brief overview of syllabus	Bridge Course
	02.02.2023	PPT on Home Branches- Dependent Branches: Debtors System	Investment opportunities:- meaning, definition	Introduction of Tally ERP9
	03.02.2023	Practical Problems of Debtors System	sources of ideas	Introduction of Tally ERP9
	04.02.2023	Practical Problems of Debtors System	Scanning of ideas	Installation of tallyERP9
	06.02.2023	Practical Problems of Debtors System	Environment scanning and opportunities analysis	Installation of tallyERP9
	07.02.2023	Dependent Branches- Stock and debtors System	Factors and approaches	Licensing Configuration
	08.02.2023	Practical Problems of Stock and Debtors system	Environment appraisal	Licensing Configuration
	09.02.2023	Dependent Branches- Final Accounts method	Government regulatory framework	Tally vault password
	10.02.2023	Practical Problems of Final accounts Method	do....	Security control in tally ERP9
	11.02.2023	Dependent Branches-Wholesale Price Branch method	do....	Spliting company data
	13.02.2023	Practical Problems of Wholesale Price Branch method	do....	Back up data and restore
	14.02.2023	Revision and Problem Discussion of Branch Accounts	do....	Practical on PC
	15.02.2023	Class Test (Topic- Branch accounts)	do....	Practical on PC
	16.02.2023	Partnership Accounts- Characterstics of Partnership, Partnership deed	Revision	Revision
	17.02.2023	Recording of Partnership Transactions, Capital accounts of Partners	doubt session	Creation of company
	18.02.2023	Maha Shivratri		
	20.02.2023	Practical Problems of Capital Accounts of Partners	Market and demand analysis :- meaning, features and objects	Creation of ledger
	21.02.2023	Practical Problems of Capital Accounts of Partners	Market and demand analysis :- meaning, features and objects	Creation of ledger

Week	Date	Class B.Com I	Class M.Com(F)	Class B.Com(II)
		Semester II	Semester IV	Semester IV
	22.02.2023	Practical Problems of Adjustment after closing the accounts	Sources of information	Creation of ledger
	23.02.2023	Assignments-I Topic- Partnership Accounts Distribution of Profits	do..	Creation of ledger
	24.02.2023	Assignment and Viva	Technical analysis:- material and inputs	Accounting voucher entry
	25.02.2023	Admission of Partner- Calculation of new profit sharing ratio	Product mix	Accounting voucher entry
	27.02.2023	Goodwill- Methods of valuation of Goodwill	Plant location and tactics	Accounting voucher entry
	28.02.2023	Goodwill- Methods of valuation of Goodwill	Selection of plant and equipments	Accounting voucher entry
	01.03.2023	Goodwill- Methods of valuation of Goodwill	Doubt session	Practical on PC
	02.03.2023	Practical problems of Methods of Valuation of Goodwill	Assignment1	Practical on PC
	03.03.2023	viva of Assignment 1	Cost of project :- major cost components	Budget
	04.03.2023	viva of Assignment 1	do.....	Budget
	05.03.2023 to 12.03.2023	Holi Vacations		
	13.03.2023	Practical Problems on Hidden Goodwill	Means of financing	Practical on PC
	14.03.2023	Practical problems on Hidden Goodwill	Planning and structure	Practical on PC
	15.03.2023	DOUBT SESSION	Various financial schemes of financial institutions	Cost centres
	16.03.2023	Change in Profit Sharing ratio	Revision	Cost centres
	17.03.2023	Practical Questions	Profitability,financial projections and tax considerations	Balance sheet and profit and loss account
	18.03.2023	Practical Questions	do.....	Class test
	20.03.2023	Adjustment of Joint Insurance Policy	do.....	Assignment and Viva voce
	21.03.2023	Adjustment of Joint Insurance Policy	do.....	Assignment and Viva voce
	22.03.2023	Assignment 2	doubt session	Currency
	23.03.2023	Shaheedi Diwas		
	24.03.2023	Revaluation Account	Appraisal criteria:- methods of appraisal	Currency
	25.03.2023	Practical Questions on Revaluation Account	do...	Sessional test
	27.03.2023	Memorandum Revaluation Account	do..	Debit note & Credit note

Week	Date	Class B.Com I	Class M.Com(F)	Class B.Com(II)
		Semester II	Semester IV	Semester IV
	28.03.2023	Memorandum Revaluation Account	do..	Intrerest calculation
	29.03.2023	Adjustment of undistributed Profit or Losses and Reserves	TEST	Intrerest calculation
	30.03.2023	Ram Navmi		
	31.03.2023	viva of Assignment 2	Investment appraisal in practice	Practical on PC
	01.04.2023	viva of Assignment 2	Process followed by financial institutions	Practical on PC
	03.04.2023	Adjustment of Capital	Project appraisal technique	Inventory
	04.04.2023	Mahavir Jayanti		
	05.04.2023	Practical questions	Process followed by financial institutions	Stock item
	06.04.2023	DOUBT SESSION	Project appraisal technique	Stock item
	07.04.2023	Retirement And Death of a Partner	do..	Sales order
	08.04.2023	Adjustment of Goodwill and its treatment	Revision	Purchase order
	10.04.2023	Revaluation of Assets and Liabilities	doubt session	Deleivery note
	11.04.2023	Practical questions	Class test	Rejection out
	12.04.2023	DOUBT SESSION	Assignment 2	Practical on PC
	13.04.2023	DOUBT SESSION	doubt session	Practical on PC
	14.04.2023	Vaisakhi/Dr. B.R. Ambedkar Jayanti		
	15.04.2023	Retirement And Death of a Partner	Social cost benefit analysis:- Rationale	Practical on PC
	17.04.2023	Adjustment of Goodwill and its treatment	Methodology of SCBA	Computerized Tax liability calculation
	18.04.2023	Revaluation of Assets and Liabilities	L&M approach	Computerized Tax liability calculation
	19.04.2023	practical questions	UNIDO approach	Computerized Tax liability calculation
	20.04.2023	practical questions	Measurements of impact on distribution	Assignment and Viva voce
	21.04.2023	DOUBT SESSION	Revision	Assignment and Viva voce
	22.04.2023	Id-Ul-Fitr/Parshuram Jayant		
	24.04.2023	Practical Questions	Revision	Payroll salary accounting
	25.04.2023	Settlement of Loan	Network techniques for project implementation	Introduction to payroll
	26.04.2023	Practical Questions	PERT techniques	payroll masters
	27.04.2023	Practical Questions	PERT techniques	payroll masters
	28.04.2023	Death of a Partner	PERT techniques	Payroll vouchers
	29.04.2023	Practical Questions	doubt session	Overtime payment
	01.05.2023	Practical Questions	CPM	Gratuity
	02.05.2023	Practical Questions	do...	Advanced payroll transactions

Week	Date	Class B.Com I	Class M.Com(F)	Class B.Com(II)
		Semester II	Semester IV	Semester IV
	03.05.2023	DOUBT SESSION	do.....	Advanced payroll transactions
	04.05.2023	Sessional Test	doubt session	Advanced payroll transactions
	05.05.2023	Dissolution of Partnership Firm	Class test	Practical on PC
	06.05.2023	Accounting Treatment of Reserves and Provision	Revision	Practical on PC
	08.05.2023	Practical Questions	Revision	Practical on PC
	09.05.2023	Practical Questions	Revision	Revision on Computer
	10.05.2023	When all partners become Insolvent Except one	Revision	Revision on Computer
	11.05.2023	Practical Questions	do..	Revision on Computer
	12.05.2023	Practical Questions	do...	Revision on Computer
	13.05.2023	Concept and Legal Provisions regarding Hire purchase Account	Project implementation practices in india	Revision on Computer
	15.05.2023	Continued	doubt session	Revision on Computer
	16.05.2023	Accounting Records for Goods of Substantial Sale Value	Class test	Revision on Computer
	17.05.2023	Practical Questions	Revision	Revision on Computer
	18.05.2023	Practical Questions	Revision	Revision on Computer
	19.05.2023	DO	Revision	Revision on Computer
	20.05.2023	DO	Revision	Revision on Computer
	22.05.2023	Maharan Partap Jayanti		
	23.05.2023	DOUBT SESSION TEST REVISION REVISION	Test	class test
	24.05.2023		revision	class test
	25.05.2023		Revision	class test
	26.05.2023		Revision	Doubt session

Davanand Mahila Mahavidyalaya, Kurukshetra

Lesson Plan (Even Semester)

Session 2022-23 (01.02.2023 to 26.05.2023)

Name of Teacher...Mrs. Sobiya.....

Week	Date	Class ...BCom II (sfs+voc).....	Class bcom 3rd	Class .....bcom 2nd	Class ...M.com p
		Semester ...4th.....	Semester ...6th	Semester .....4th	2nd
	01.02.2023	Introduction to syllabus	Introduction to HRM	Brief overview of syllabus	Examination
	02.02.2023	Meaning of correlation	Meaning and nature of HRM	Membership in companies: meaning and concept	Examination
	03.02.2023	Methods of correlation	History and scope	ways of aquiring membership	Examination
	04.02.2023	.....do.....	Objectives of HRM	Termination of membership	Examination
	06.02.2023	.....do.....	Significance of HRM	Register and index of members	Examination
	07.02.2023	properties of correlation coefficient	Functions of HRM	company management and administration	Examination
	08.02.2023	Spearman rank correlation	HRM V/S PERSONEL MGT	Directors :- Legal position	Examination
	09.02.2023	.....do.....	HRM V/S HRD	Qualification of directors	Examination
	10.02.2023	concurrent deviation method	DOUBT SESSION	Appointment, removal of directors	Examination
	11.02.2023	Misc. questions	ASSIGNMENT 2ND	powers,duties, and liabilties of directors	Examination
	13.02.2023	.....do.....	PLACEMENT INTRODUCTION OF THE CONCEPT	powers,duties, and liabilties of directors	Examination
	14.02.2023	problem solving session	TYPES OF PLACEMENT	group discussion & revision	Examination
	15.02.2023	Simple regression	OBJECTIVE AND SIGNIFICANCE OF PLACEMENT	class test	Examination
	16.02.2023	Types of regression analysis	PROBLEMS IN PLACEMENT	Managerial remuneration	Concept of HRM
	17.02.2023	Regression equations	INDUCTION CONCEPT	Key management personal:- managing directors	Evolution
	18.02.2023	Maha Shivratri			
	20.02.2023	.....do.....	BENEFITS OF INDUCTION PROGRAMME	Key management personal:- managing directors	Evolution
	21.02.2023	.....do.....	RESONSIBILITY OF EMPLOYEE INDUCTION	Whole time directors	Scope of HRM
	22.02.2023	.....do.....	INDUCTION PROCESS	Managers	Importance of HRM

	23.02.2023	Assignment -1	RESONSIBILITY OF EMPLOYEE INDUCTION	revision	Importance of HRM
	24.02.2023	Grouped data	REVISION OF INDUCTION AND PLACEMENT WITH PPT	doubt session	Objectives
	25.02.2023	.....do.....	VIVA OF ASSIGNMENT	class test	Objectives
	27.02.2023	.....do.....	VIVA OF ASSIGNMENT	Company secretary:- meaning, categories	Functions
	28.02.2023	Standard error of estimate	SESSIONAL	Qualification of secretary	Functions
	01.03.2023	Class test	INTERNAL MOBILITY	Qualities, appointment of secretary	Revision Class
	02.03.2023	Basic concepts of probability	PROMOTION MEANING AND ELEMENTS	Role of secretary	HRM in dynamic Environment
	03.03.2023	Calculation of probability	OBJECTIVES OF PROMOTION	Duties and liabilities of secretary	HRM in dynamic Environment
	04.03.2023	.....do.....	BASIS OFF PROMOTION	Rights of secretary	HRM in dynamic Environment
	05.03.2023 to 12.03.2023	Holi Vacations			
	13.03.2023	combinations of probability	ESSENTIAL OF PROMOTION POLICY	Dismissal of secretary	HR Manager Skills
	14.03.2023	Additiom theorem	DEMOTION	revision	Test-1
	15.03.2023	.....do.....	CAUSES AND TYPES OF TRANSFER	doubt session	Global HRM
	16.03.2023	Assignment-2	PROBLEMS OF TRANSFERS	class test	Factors affecting Global HRM
	17.03.2023	Multiplication theorem	TRANSFER POLICY	Assignment 1	Process of HRP
	18.03.2023	.....do.....	REVISION	Meetings:-meaning and concept	Suggestions and Effectiveness
	20.03.2023	.....do.....	MEANING AND NEED OF TRAINING	Kinds of meetings	Assignment-1
	21.03.2023	.....do.....	TRAINING AND DEVELOPMENT, TRAINING AND EDUCATION	Annual general meetings	HR Information System
	22.03.2023	.....do.....	.....do.....	Extraordinary meetings	Needs of HRIS
	23.03.2023	Shaheedi Diwas			Objectives
	24.03.2023	Bayes theorem	PERFORMANCE APPRAISAL	Board of directors meetings	Process of HRIS

	25.03.2023	.....do.....	IMPORTANCE AND OBJECTIVES OF PERFORMANCE APPRAISAL	Creditors, Debenturholder meetings	Revision Class
	27.03.2023	problem solving session	PROCESS OF PERFORMANCE APPRAISAL	Chairperson and conduct of meetings	Test-2
	28.03.2023	problem solving session	METHODS OF PERFORMANCE APPRAISAL WITH PPT	Resolutions	Human Resouce Policy
	29.03.2023	Binomial distribution	METHODS OF PERFORMANCE APPRAISAL WITH PPT	doubt session	Features
	30.03.2023	Ram Navmi			Importance of HRM
	31.03.2023	.....do.....	.....do.....	revision	Objectives
	01.04.2023	.....do.....	.....do.....	class test	Revision Class
	03.04.2023	problem solving session	.....do.....	doubt session	Job Analysis
	04.04.2023	Mahavir Jayanti			Objectives and Benefits
	05.04.2023	poisson distribution	.....do.....	Revision of company management and resolution	Process
	06.04.2023	.....do.....	.....do.....	doubt session	Recruitment
	07.04.2023	.....do.....	.....do.....	class test	Needs, Objectives
	08.04.2023	.....do.....	.....do.....	Profit :- meaning and concepts	Procedure of Recruitment
	10.04.2023	problem solving session	.....do.....	Ascertainment of real profits	Procedure of Recruitment
	11.04.2023	problem solving session	LIMITATIONS OF PERFORMANCE APPRAISAL	Divisible profits	Sources of Recruitment
	12.04.2023	Class test	PROBLEM SOLVING SESSION	Dividend	Sources of Recruitment
	13.04.2023	Normal distribution	DISCUSSION	Do	Concept of Selection
	14.04.2023	Vaisakhi/Dr. B.R. Ambedkar Jayanti			
	15.04.2023	Normal distribution	class test	Interim dividend	Procedure of Selection
	17.04.2023	Assumptions of normal distribution	class test	revision	Procedure of Selection
	18.04.2023	Measure area under normal curve	chapter wise revision	Assignment 2	Placement and Induction
	19.04.2023	.....do.....	revision chapter 1	Prevention of oppression & mismanagement	Placement and Induction

	20.04.2023	Applications of normal distribution	class test	Do	Objectives and Principles
	21.04.2023	.....do.....	class test	do	Problems
	22.04.2023	Id-Ul-Fitr/Parshuram Jayant			
	24.04.2023	.....do.....	revision chapter 2	Do	Assignment-2
	25.04.2023	.....do.....	class test	revision	Promotion Concept
	26.04.2023	.....do.....	revision chapter 3	Viva voice	Purposes and principles
	27.04.2023	.....do.....	class test	Reconstruction and amalgamation	Purposes and principles
	28.04.2023	Problem solving session	class test	do	Transfers and Separations
	29.04.2023	Class test	class test	do	Transfers and Separations
	01.05.2023	Previous paper discussion	revision Chapter 4	Winding up of company:-meaning ,modes	Types
	02.05.2023	Previous paper discussion	class test	Procedure and consequences of winding up	Types
	03.05.2023	Ch. wise revision	class test	Revision of dividend,account and audit	Policies
	04.05.2023	chapter 1	class test	Revision of company secretary	Policies
	05.05.2023	Chapter 2	revision Chapter 5	Revision of Meetings,procedure or requisities	Forms of Separation
	06.05.2023	Chapter 3	class test	Doubt session	Forms of Separation
	08.05.2023	.....do.....	class test	class test	Revision Class
	09.05.2023	Chapter 4	revision Chapter 6	class test	Employees Training
	10.05.2023	.....do.....	class test	class test	Employees Training
	11.05.2023	.....do.....	class test	class test	Executive Development
	12.05.2023	.....do.....	revision Chapter 7	doubt session	Career planning and development
	13.05.2023	.....do.....	class test	doubt session	Career planning and development
	15.05.2023	Chapter 6	class test	doubt session	Performance Appraisal Concept
	16.05.2023	.....do.....	revision Chapter 8	doubt session	Process
	17.05.2023	Chapter 7	class test	revision	Performance Appraisal Methods
	18.05.2023	.....do.....	class test	revision	Performance Appraisal Methods
	19.05.2023	.....do.....	Revision	revision	Quality of Work Life
	20.05.2023	Revision	Revision	revision	Compensation
	22.05.2023	Maharan Partap Jayanti			
	23.05.2023	Revision	Revision	class test	Job Satisfaction
	24.05.2023	Revision	Revision	class test	Job Stress Management
	25.05.2023	Revision	Revision	class test	Job Stress Management
	26.05.2023	Revision	Revision	class test	Power Point Presentations